

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**

Washington, D.C. 20549

FORM 10-Q

QUARTERLY REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

For the quarterly period ended March 31, 2017

or

TRANSITION REPORT PURSUANT TO SECTION 13 OR 15(d) OF THE SECURITIES EXCHANGE ACT OF 1934

Commission File Number 1-9861

M&T BANK CORPORATION

(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of
incorporation or organization)

One M & T Plaza
Buffalo, New York
(Address of principal executive offices)

16-0968385
(I.R.S. Employer
Identification No.)

14203
(Zip Code)

(716) 635-4000

(Registrant's telephone number, including area code)

Indicate by check mark whether the registrant (1) has filed all reports required to be filed by Section 13 or 15(d) of the Securities Exchange Act of 1934 during the preceding 12 months (or for such shorter period that the registrant was required to file such reports), and (2) has been subject to such filing requirements for the past 90 days. Yes No

Indicate by check mark whether the registrant has submitted electronically and posted on its corporate Web site, if any, every Interactive Data File required to be submitted and posted pursuant to Rule 405 of Regulation S-T (§232.405 of this chapter) during the preceding 12 months (or for such shorter period that the registrant was required to submit and post such files). Yes No

Indicate by check mark whether the registrant is a large accelerated filer, an accelerated filer, a non-accelerated filer, or a smaller reporting company. See definitions of "large accelerated filer," "accelerated filer," "smaller reporting company," and "emerging growth company" in Rule 12b-2 of the Exchange Act. (Check one):

| | | | |
|-------------------------|--|---------------------------|--------------------------|
| Large accelerated filer | <input checked="" type="checkbox"/> | Accelerated filer | <input type="checkbox"/> |
| Non-accelerated filer | <input type="checkbox"/> (Do not check if a smaller reporting company) | Smaller reporting company | <input type="checkbox"/> |
| Emerging growth company | <input type="checkbox"/> | | |

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Indicate by check mark whether the registrant is a shell company (as defined in Rule 12b-2 of the Exchange Act). Yes No

Number of shares of the registrant's Common Stock, \$0.50 par value, outstanding as of the close of business on April 28, 2017: 153,863,872 shares.

M&T BANK CORPORATION

FORM 10-Q

For the Quarterly Period Ended March 31, 2017

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PART I. FINANCIAL INFORMATION

Item 1. Financial Statements.

M&T BANK CORPORATION AND SUBSIDIARIES

CONSOLIDATED BALANCE SHEET (Unaudited)

| <i>Dollars in thousands, except per share</i> | | March 31, 2017 | December 31, 2016 |
|---|---|-----------------------|----------------------|
| Assets | Cash and due from banks | \$ 1,286,962 | 1,320,549 |
| | Interest-bearing deposits at banks | 6,945,149 | 5,000,638 |
| | Trading account | 174,854 | 323,867 |
| | Investment securities (includes pledged securities that can be sold or repledged of \$519,063 at March 31, 2017; \$1,203,473 at December 31, 2016) | | |
| | Available for sale (cost: \$12,640,244 at March 31, 2017; \$13,338,301 at December 31, 2016) | 12,631,000 | 13,332,072 |
| | Held to maturity (fair value: \$2,865,885 at March 31, 2017; \$2,451,222 at December 31, 2016) | 2,876,119 | 2,457,278 |
| | Other (fair value: \$461,296 at March 31, 2017; \$461,118 at December 31, 2016) | 461,296 | 461,118 |
| | Total investment securities | 15,968,415 | 16,250,468 |
| | Loans and leases | 89,555,547 | 91,101,677 |
| | Unearned discount | (242,545) | (248,261) |
| | Loans and leases, net of unearned discount | 89,313,002 | 90,853,416 |
| | Allowance for credit losses | (1,001,430) | (988,997) |
| | Loans and leases, net | 88,311,572 | 89,864,419 |
| | Premises and equipment | 672,769 | 675,263 |
| | Goodwill | 4,593,112 | 4,593,112 |
| | Core deposit and other intangible assets | 94,535 | 97,655 |
| | Accrued interest and other assets | 5,175,883 | 5,323,235 |
| | Total assets | <u>\$ 123,223,251</u> | <u>123,449,206</u> |
| Liabilities | Noninterest-bearing deposits | \$ 34,279,591 | 32,813,896 |
| | Savings and interest-checking deposits | 53,542,149 | 52,346,207 |
| | Time deposits | 9,028,018 | 10,131,846 |
| | Deposits at Cayman Islands office | 192,763 | 201,927 |
| | Total deposits | 97,042,521 | 95,493,876 |
| | Federal funds purchased and agreements to repurchase securities | 185,102 | 163,442 |
| | Accrued interest and other liabilities | 1,694,905 | 1,811,431 |
| | Long-term borrowings | 8,087,619 | 9,493,835 |
| | Total liabilities | 107,010,147 | 106,962,584 |
| Shareholders' equity | Preferred stock, \$1.00 par, 1,000,000 shares authorized; Issued and outstanding: Liquidation preference of \$1,000 per share: 731,500 shares at March 31, 2017 and December 31, 2016; Liquidation preference of \$10,000 per share: 50,000 shares at March 31, 2017 and December 31, 2016 | 1,231,500 | 1,231,500 |
| | Common stock, \$.50 par, 250,000,000 shares authorized, 159,825,445 shares issued at March 31, 2017; 159,945,678 shares issued at December 31, 2016 | 79,913 | 79,973 |
| | Common stock issuable, 28,740 shares at March 31, 2017; 32,403 shares at December 31, 2016 | 1,921 | 2,145 |
| | Additional paid-in capital | 6,603,355 | 6,676,948 |
| | Retained earnings | 9,437,450 | 9,222,488 |
| | Accumulated other comprehensive income (loss), net | (291,567) | (294,636) |
| | Treasury stock - common, at cost - 6,073,095 shares at March 31, 2017; 3,764,742 shares at December 31, 2016 | (849,468) | (431,796) |
| | Total shareholders' equity | 16,213,104 | 16,486,622 |
| | Total liabilities and shareholders' equity | <u>\$ 123,223,251</u> | <u>123,449,206</u> |

M&T BANK CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF INCOME (Unaudited)

| <i>In thousands, except per share</i> | | Three Months Ended March 31 | |
|---------------------------------------|--|-----------------------------|----------------|
| | | 2017 | 2016 |
| Interest income | Loans and leases, including fees | \$ 898,038 | 863,385 |
| | Investment securities | | |
| | Fully taxable | 95,124 | 98,015 |
| | Exempt from federal taxes | 430 | 795 |
| | Deposits at banks | 12,162 | 10,337 |
| | Other | 279 | 302 |
| | Total interest income | <u>1,006,033</u> | <u>972,834</u> |
| Interest expense | Savings and interest-checking deposits | 25,634 | 16,305 |
| | Time deposits | 18,998 | 24,322 |
| | Deposits at Cayman Islands office | 265 | 193 |
| | Short-term borrowings | 216 | 2,162 |
| | Long-term borrowings | 46,660 | 57,888 |
| | Total interest expense | <u>91,773</u> | <u>100,870</u> |
| | <i>Net interest income</i> | 914,260 | 871,964 |
| | Provision for credit losses | 55,000 | 49,000 |
| | Net interest income after provision for credit losses | <u>859,260</u> | <u>822,964</u> |
| Other income | Mortgage banking revenues | 84,692 | 82,063 |
| | Service charges on deposit accounts | 104,176 | 102,405 |
| | Trust income | 120,015 | 111,077 |
| | Brokerage services income | 17,384 | 16,004 |
| | Trading account and foreign exchange gains | 9,691 | 7,458 |
| | Gain on bank investment securities | — | 4 |
| | Other revenues from operations | 110,887 | 101,922 |
| | Total other income | <u>446,845</u> | <u>420,933</u> |
| Other expense | Salaries and employee benefits | 449,862 | 431,785 |
| | Equipment and net occupancy | 74,366 | 74,178 |
| | Outside data processing and software | 44,301 | 43,015 |
| | FDIC assessments | 28,827 | 25,225 |
| | Advertising and marketing | 16,110 | 21,454 |
| | Printing, postage and supplies | 9,708 | 11,986 |
| | Amortization of core deposit and other intangible assets | 8,420 | 12,319 |
| | Other costs of operations | 156,258 | 156,133 |
| | Total other expense | <u>787,852</u> | <u>776,095</u> |
| | Income before taxes | 518,253 | 467,802 |
| | Income taxes | 169,326 | 169,274 |
| | <i>Net income</i> | <u>\$ 348,927</u> | <u>298,528</u> |
| | Net income available to common shareholders | | |
| | Basic | \$ 328,562 | 275,744 |
| | Diluted | 328,567 | 275,748 |
| | Net income per common share | | |
| | Basic | \$ 2.13 | 1.74 |
| | Diluted | 2.12 | 1.73 |
| | Cash dividends per common share | \$.75 | .70 |
| | Average common shares outstanding | | |
| | Basic | 154,427 | 158,734 |
| | Diluted | 154,949 | 159,181 |

M&T BANK CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF COMPREHENSIVE INCOME (Unaudited)

| <i>In thousands</i> | Three Months Ended March 31 | |
|--|-----------------------------|----------------|
| | 2017 | 2016 |
| Net income | \$ 348,927 | 298,528 |
| Other comprehensive income, net of tax and reclassification adjustments: | | |
| Net unrealized gains (losses) on investment securities | (1,356) | 97,194 |
| Cash flow hedges adjustments | (23) | (24) |
| Foreign currency translation adjustment | 476 | (53) |
| Defined benefit plans liability adjustments | 3,972 | 4,321 |
| Total other comprehensive income | <u>3,069</u> | <u>101,438</u> |
| Total comprehensive income | <u>\$ 351,996</u> | <u>399,966</u> |

M&T BANK CORPORATION AND SUBSIDIARIES

CONSOLIDATED STATEMENT OF CASH FLOWS (Unaudited)

| <i>In thousands</i> | | Three Months Ended March 31 | |
|---|--|-----------------------------|--------------------|
| | | 2017 | 2016 |
| Cash flows from operating activities | Net income | \$ 348,927 | 298,528 |
| | Adjustments to reconcile net income to net cash provided by operating activities | | |
| | Provision for credit losses | 55,000 | 49,000 |
| | Depreciation and amortization of premises and equipment | 27,429 | 27,141 |
| | Amortization of capitalized servicing rights | 13,543 | 12,249 |
| | Amortization of core deposit and other intangible assets | 8,420 | 12,319 |
| | Provision for deferred income taxes | 36,731 | 50,075 |
| | Asset write-downs | 5,118 | 8,940 |
| | Net gain on sales of assets | (11,647) | (5,399) |
| | Net change in accrued interest receivable, payable | (23,782) | (16,530) |
| | Net change in other accrued income and expense | (209) | 70,766 |
| | Net change in loans originated for sale | 712,954 | 211 |
| | Net change in trading account assets and liabilities | 113,332 | (59,080) |
| | Net cash provided by operating activities | <u>1,285,816</u> | <u>448,220</u> |
| Cash flows from investing activities | Proceeds from sales of investment securities | | |
| | Available for sale | — | 518 |
| | Other | 100 | 18,121 |
| | Proceeds from maturities of investment securities | | |
| | Available for sale | 697,756 | 511,549 |
| | Held to maturity | 121,455 | 132,636 |
| | Purchases of investment securities | | |
| | Available for sale | (5,143) | (311,302) |
| | Held to maturity | (539,516) | (5,343) |
| | Other | (278) | (124) |
| | Net decrease (increase) in loans and leases | 797,351 | (439,712) |
| | Net increase in interest-bearing deposits at banks | (1,944,511) | (1,950,831) |
| | Capital expenditures, net | (21,521) | (16,307) |
| | Net decrease in loan servicing advances | 56,437 | 37,600 |
| | Other, net | 11,863 | 7,920 |
| | Net cash used by investing activities | <u>(826,007)</u> | <u>(2,015,275)</u> |
| Cash flows from financing activities | Net increase in deposits | 1,550,297 | 2,264,623 |
| | Net increase (decrease) in short-term borrowings | 21,660 | (343,838) |
| | Payments on long-term borrowings | (1,401,410) | (317,187) |
| | Purchases of treasury stock | (532,073) | (100,000) |
| | Dividends paid — common | (116,566) | (112,000) |
| | Dividends paid — preferred | (17,368) | (17,368) |
| | Other, net | 2,064 | 2,960 |
| | Net cash provided (used) by financing activities | <u>(493,396)</u> | <u>1,377,190</u> |
| | Net decrease in cash and cash equivalents | (33,587) | (189,865) |
| | Cash and cash equivalents at beginning of period | 1,320,549 | 1,368,040 |
| | Cash and cash equivalents at end of period | <u>\$ 1,286,962</u> | <u>1,178,175</u> |
| Supplemental disclosure of cash flow information | Interest received during the period | \$ 1,001,129 | 968,223 |
| | Interest paid during the period | 116,183 | 146,568 |
| | Income taxes paid (refunded) during the period | <u>29,272</u> | <u>(86,146)</u> |
| Supplemental schedule of noncash investing and financing activities | Real estate acquired in settlement of loans | \$ 23,607 | 33,737 |
| | Securitization of residential mortgage loans allocated to | | |
| | Available-for-sale investment securities | 3,684 | 8,452 |
| | Capitalized servicing rights | 36 | 92 |

M&T BANK CORPORATION AND SUBSIDIARIES
CONSOLIDATED STATEMENT OF CHANGES IN SHAREHOLDERS' EQUITY (Unaudited)

| <i>In thousands, except per share</i> | Preferred Stock | Common Stock | Common Stock Issuable | Additional Paid-in Capital | Retained Earnings | Accumulated Other Comprehensive Income (Loss), Net | Treasury Stock | Total |
|---|---------------------|-----------------|-----------------------------|----------------------------------|----------------------|--|-------------------|-------------------|
| 2016 | | | | | | | | |
| Balance — January 1, 2016 | \$ 1,231,500 | 79,782 | 2,364 | 6,680,768 | 8,430,502 | (251,627) | — | 16,173,289 |
| Total comprehensive income | — | — | — | — | 298,528 | 101,438 | — | 399,966 |
| Preferred stock cash dividends | — | — | — | — | (20,318) | — | — | (20,318) |
| Purchases of treasury stock | — | — | — | — | — | — | (100,000) | (100,000) |
| Stock-based compensation plans: | | | | | | | | |
| Compensation expense, net | — | 178 | — | (978) | — | — | 745 | (55) |
| Exercises of stock options, net | — | 18 | — | 2,335 | — | — | 265 | 2,618 |
| Stock purchase plan | — | — | — | 275 | — | — | 10,319 | 10,594 |
| Directors' stock plan | — | 2 | — | 471 | — | — | — | 473 |
| Deferred compensation plans, net, including dividend equivalents | — | 2 | (184) | 234 | (23) | — | — | 29 |
| Other | — | — | — | 394 | — | — | — | 394 |
| Common stock cash dividends — \$.70 per share | — | — | — | — | (111,937) | — | — | (111,937) |
| Balance — March 31, 2016 | <u>\$ 1,231,500</u> | <u>79,982</u> | <u>2,180</u> | <u>6,683,499</u> | <u>8,596,752</u> | <u>(150,189)</u> | <u>(88,671)</u> | <u>16,355,053</u> |
| 2017 | | | | | | | | |
| Balance — January 1, 2017 | \$ 1,231,500 | 79,973 | 2,145 | 6,676,948 | 9,222,488 | (294,636) | (431,796) | 16,486,622 |
| Total comprehensive income | — | — | — | — | 348,927 | 3,069 | — | 351,996 |
| Preferred stock cash dividends | — | — | — | — | (18,237) | — | — | (18,237) |
| Exercise of 87,515 Series A stock warrants into 47,954 shares of common stock | — | — | — | (5,934) | — | — | 5,934 | — |
| Purchases of treasury stock | — | — | — | — | — | — | (532,073) | (532,073) |
| Stock-based compensation plans: | | | | | | | | |
| Compensation expense, net | — | (60) | — | (67,016) | — | — | 55,667 | (11,409) |
| Exercises of stock options, net | — | — | — | (3,127) | — | — | 43,789 | 40,662 |
| Stock purchase plan | — | — | — | 2,563 | — | — | 8,268 | 10,831 |
| Directors' stock plan | — | — | — | 126 | — | — | 347 | 473 |
| Deferred compensation plans, net, including dividend equivalents | — | — | (224) | (205) | (21) | — | 396 | (54) |
| Common stock cash dividends — \$.75 per share | — | — | — | — | (115,707) | — | — | (115,707) |
| Balance — March 31, 2017 | <u>\$ 1,231,500</u> | <u>79,913</u> | <u>1,921</u> | <u>6,603,355</u> | <u>9,437,450</u> | <u>(291,567)</u> | <u>(849,468)</u> | <u>16,213,104</u> |

1. Significant accounting policies

The consolidated financial statements of M&T Bank Corporation (“M&T”) and subsidiaries (“the Company”) were compiled in accordance with generally accepted accounting principles (“GAAP”) using the accounting policies set forth in note 1 of Notes to Financial Statements included in Form 10-K for the year ended December 31, 2016 (“2016 Annual Report”), except that effective January 2017 the Company adopted amended accounting guidance that is discussed in note 16 herein. The most significant of those changes related to the accounting for excess tax benefits or deficiencies associated with share-based compensation whereby beginning in 2017 those amounts are recognized in income tax expense. Previously, tax effects resulting from changes in M&T’s share price subsequent to the grant date were recorded through shareholders’ equity. The adoption of this new accounting guidance resulted in a reduction of income tax expense for the quarter ended March 31, 2017 of \$18 million, or \$.12 of diluted earnings per common share. In the opinion of management, all adjustments necessary for a fair presentation have been made and were all of a normal recurring nature.

2. Acquisitions

In connection with the acquisition of Hudson City Bancorp, Inc. (“Hudson City”) on November 1, 2015 the Company incurred merger-related expenses related to systems conversions and other costs of integrating and conforming acquired operations with and into the Company. Those expenses consisted largely of professional services and other temporary help fees associated with preparing for systems conversions and/or integration of operations; costs related to termination of existing contractual arrangements for various services; initial marketing and promotion expenses designed to introduce M&T Bank to its new customers; severance (for former Hudson City employees); travel costs; and other costs of completing the transaction and commencing operations in new markets and offices.

A summary of merger-related expenses included in the consolidated statement of income for the three-month period ended March 31, 2016 follows:

| | (In thousands) |
|--------------------------------------|------------------|
| Salaries and employee benefits | \$ 5,274 |
| Equipment and net occupancy | 939 |
| Outside data processing and software | 715 |
| Advertising and marketing | 4,195 |
| Printing, postage and supplies | 937 |
| Other cost of operations | 11,102 |
| Total | <u>\$ 23,162</u> |

There were no merger-related expenses during the three-month period ended March 31, 2017.

3. Investment securities

The amortized cost and estimated fair value of investment securities were as follows:

| | Amortized Cost | Gross Unrealized Gains | Gross Unrealized Losses | Estimated Fair Value |
|--|----------------------|------------------------------|-------------------------------|-------------------------|
| | (In thousands) | | | |
| March 31, 2017 | | | | |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | \$ 1,907,573 | 181 | 9,504 | \$ 1,898,250 |
| Obligations of states and political subdivisions | 3,051 | 77 | 4 | 3,124 |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 10,525,601 | 87,830 | 109,117 | 10,504,314 |
| Privately issued | 42 | — | 1 | 41 |
| Other debt securities | 133,778 | 1,300 | 15,311 | 119,767 |
| Equity securities | 70,199 | 35,873 | 568 | 105,504 |
| | <u>12,640,244</u> | <u>125,261</u> | <u>134,505</u> | <u>12,631,000</u> |
| Investment securities held to maturity: | | | | |
| Obligations of states and political subdivisions | 46,836 | 233 | 156 | 46,913 |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 2,670,966 | 34,777 | 10,577 | 2,695,166 |
| Privately issued | 153,036 | 1,191 | 35,702 | 118,525 |
| Other debt securities | 5,281 | — | — | 5,281 |
| | <u>2,876,119</u> | <u>36,201</u> | <u>46,435</u> | <u>2,865,885</u> |
| Other securities | 461,296 | — | — | 461,296 |
| Total | <u>\$ 15,977,659</u> | <u>161,462</u> | <u>180,940</u> | <u>\$ 15,958,181</u> |
| December 31, 2016 | | | | |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | \$ 1,912,110 | 386 | 9,952 | \$ 1,902,544 |
| Obligations of states and political subdivisions | 3,570 | 77 | 6 | 3,641 |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 10,980,507 | 88,343 | 113,989 | 10,954,861 |
| Privately issued | 45 | — | 1 | 44 |
| Other debt securities | 134,105 | 1,407 | 16,996 | 118,516 |
| Equity securities | 307,964 | 45,073 | 571 | 352,466 |
| | <u>13,338,301</u> | <u>135,286</u> | <u>141,515</u> | <u>13,332,072</u> |
| Investment securities held to maturity: | | | | |
| Obligations of states and political subdivisions | 60,858 | 267 | 224 | 60,901 |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 2,233,173 | 37,498 | 7,374 | 2,263,297 |
| Privately issued | 157,704 | 897 | 37,120 | 121,481 |
| Other debt securities | 5,543 | — | — | 5,543 |
| | <u>2,457,278</u> | <u>38,662</u> | <u>44,718</u> | <u>2,451,222</u> |
| Other securities | 461,118 | — | — | 461,118 |
| Total | <u>\$ 16,256,697</u> | <u>173,948</u> | <u>186,233</u> | <u>\$ 16,244,412</u> |

3. Investment securities, continued

There were no significant gross realized gains or losses from sales of investment securities for the quarters ended March 31, 2017 and 2016.

At March 31, 2017, the amortized cost and estimated fair value of debt securities by contractual maturity were as follows:

| | Amortized Cost | Estimated Fair Value |
|---|----------------------|-------------------------|
| | (In thousands) | |
| Debt securities available for sale: | | |
| Due in one year or less | \$ 156,211 | 156,378 |
| Due after one year through five years | 1,756,628 | 1,747,311 |
| Due after five years through ten years | 56,297 | 54,094 |
| Due after ten years | 75,266 | 63,358 |
| | <u>2,044,402</u> | <u>2,021,141</u> |
| Mortgage-backed securities available for sale | 10,525,643 | 10,504,355 |
| | <u>\$ 12,570,045</u> | <u>12,525,496</u> |
| Debt securities held to maturity: | | |
| Due in one year or less | \$ 21,613 | 21,711 |
| Due after one year through five years | 23,326 | 23,261 |
| Due after five years through ten years | 1,897 | 1,941 |
| Due after ten years | 5,281 | 5,281 |
| | <u>52,117</u> | <u>52,194</u> |
| Mortgage-backed securities held to maturity | 2,824,002 | 2,813,691 |
| | <u>\$ 2,876,119</u> | <u>2,865,885</u> |

3. Investment securities, continued

A summary of investment securities that as of March 31, 2017 and December 31, 2016 had been in a continuous unrealized loss position for less than twelve months and those that had been in a continuous unrealized loss position for twelve months or longer follows:

| | Less Than 12 Months | | 12 Months or More | |
|--|---------------------|-------------------|-------------------|-------------------|
| | Fair Value | Unrealized Losses | Fair Value | Unrealized Losses |
| (In thousands) | | | | |
| March 31, 2017 | | | | |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | \$ 1,745,277 | (9,494) | 2,044 | (10) |
| Obligations of states and political subdivisions | — | — | 472 | (4) |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 5,549,268 | (108,380) | 93,425 | (737) |
| Privately issued | — | — | 25 | (1) |
| Other debt securities | 19,052 | (100) | 75,763 | (15,211) |
| Equity securities | 17,869 | (422) | 154 | (146) |
| | <u>7,331,466</u> | <u>(118,396)</u> | <u>171,883</u> | <u>(16,109)</u> |
| Investment securities held to maturity: | | | | |
| Obligations of states and political subdivisions | 13,205 | (87) | 9,909 | (69) |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 896,556 | (10,013) | 17,472 | (564) |
| Privately issued | 7,161 | (29) | 74,137 | (35,673) |
| | <u>916,922</u> | <u>(10,129)</u> | <u>101,518</u> | <u>(36,306)</u> |
| Total | \$ 8,248,388 | (128,525) | 273,401 | (52,415) |
| December 31, 2016 | | | | |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | \$ 1,710,241 | (9,950) | 2,295 | (2) |
| Obligations of states and political subdivisions | — | — | 593 | (6) |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 6,730,829 | (113,374) | 81,003 | (615) |
| Privately issued | — | — | 27 | (1) |
| Other debt securities | 100 | (1) | 85,400 | (16,995) |
| Equity securities | 17,776 | (422) | 151 | (149) |
| | <u>8,458,946</u> | <u>(123,747)</u> | <u>169,469</u> | <u>(17,768)</u> |
| Investment securities held to maturity: | | | | |
| Obligations of states and political subdivisions | 17,988 | (126) | 11,891 | (98) |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 618,832 | (6,842) | 17,481 | (532) |
| Privately issued | 17,911 | (1,222) | 57,016 | (35,898) |
| | <u>654,731</u> | <u>(8,190)</u> | <u>86,388</u> | <u>(36,528)</u> |
| Total | \$ 9,113,677 | (131,937) | 255,857 | (54,296) |

The Company owned 1,075 individual investment securities with aggregate gross unrealized losses of \$181 million at March 31, 2017. Based on a review of each of the securities in the investment securities portfolio at March 31, 2017, the Company concluded that it expected to recover the amortized cost basis of its investment. As of March 31, 2017, the Company does not intend to sell nor is it anticipated that it would be required to sell any of its impaired

3. Investment securities, continued

investment securities at a loss. At March 31, 2017, the Company has not identified events or changes in circumstances which may have a significant adverse effect on the fair value of the \$461 million of cost method investment securities.

4. Loans and leases and the allowance for credit losses

A summary of current, past due and nonaccrual loans as of March 31, 2017 and December 31, 2016 follows:

| | Current | 30-89 Days Past Due | Accruing Loans Past Due 90 Days or More (a) | Accruing Loans Acquired at a Discount Past Due 90 days or More (b) | Purchased Impaired (c) | Nonaccrual | Total |
|--------------------------------------|---------------------|------------------------|---|---|---------------------------|----------------|---------------------|
| (In thousands) | | | | | | | |
| March 31, 2017 | | | | | | | |
| Commercial, financial, leasing, etc. | \$21,986,926 | 38,046 | 6,695 | 387 | 1,825 | 261,497 | \$22,295,376 |
| Real estate: | | | | | | | |
| Commercial | 25,088,525 | 185,331 | 17,322 | 13,618 | 26,391 | 183,113 | 25,514,300 |
| Residential builder and developer | 1,714,177 | 15,185 | — | 1,972 | 12,798 | 13,573 | 1,757,705 |
| Other commercial construction | 5,747,834 | 23,973 | — | — | 13,879 | 13,963 | 5,799,649 |
| Residential | 17,004,912 | 431,427 | 251,308 | 11,116 | 362,283 | 237,685 | 18,298,731 |
| Residential — limited documentation | 3,086,264 | 91,177 | — | — | 135,759 | 112,560 | 3,425,760 |
| Consumer: | | | | | | | |
| Home equity lines and loans | 5,398,590 | 32,939 | — | 12,238 | — | 79,962 | 5,523,729 |
| Automobile | 3,049,712 | 48,751 | — | — | — | 16,109 | 3,114,572 |
| Other | 3,519,996 | 25,876 | 4,694 | 24,401 | — | 8,213 | 3,583,180 |
| Total | \$86,596,936 | 892,705 | 280,019 | 63,732 | 552,935 | 926,675 | \$89,313,002 |
| December 31, 2016 | | | | | | | |
| Commercial, financial, leasing, etc. | \$22,287,857 | 53,503 | 6,195 | 417 | 641 | 261,434 | \$22,610,047 |
| Real estate: | | | | | | | |
| Commercial | 25,076,684 | 183,531 | 7,054 | 12,870 | 31,404 | 176,201 | 25,487,744 |
| Residential builder and developer | 1,884,989 | 4,667 | 5 | 1,952 | 14,006 | 16,707 | 1,922,326 |
| Other commercial construction | 5,985,118 | 77,701 | 922 | 198 | 14,274 | 18,111 | 6,096,324 |
| Residential | 17,631,377 | 485,468 | 281,298 | 11,537 | 378,549 | 229,242 | 19,017,471 |
| Residential — limited documentation | 3,239,344 | 88,366 | — | — | 139,158 | 106,573 | 3,573,441 |
| Consumer: | | | | | | | |
| Home equity lines and loans | 5,502,091 | 44,565 | — | 12,678 | — | 81,815 | 5,641,149 |
| Automobile | 2,869,232 | 56,158 | — | 1 | — | 18,674 | 2,944,065 |
| Other | 3,491,629 | 31,286 | 5,185 | 21,491 | — | 11,258 | 3,560,849 |
| Total | \$87,968,321 | 1,025,245 | 300,659 | 61,144 | 578,032 | 920,015 | \$90,853,416 |

(a) Excludes loans acquired at a discount.

(b) Loans acquired at a discount that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

(c) Accruing loans acquired at a discount that were impaired at acquisition date and recorded at fair value.

4. Loans and leases and the allowance for credit losses, continued

One-to-four family residential mortgage loans held for sale were \$297 million and \$414 million at March 31, 2017 and December 31, 2016, respectively. Commercial real estate loans held for sale were \$75 million at March 31, 2017 and \$643 million at December 31, 2016.

The outstanding principal balance and the carrying amount of loans acquired at a discount that were recorded at fair value at the acquisition date and included in the consolidated balance sheet were as follows:

| | March 31, 2017 | December 31, 2016 |
|--------------------------------------|---------------------|----------------------|
| | (In thousands) | |
| Outstanding principal balance | \$ 2,089,909 | 2,311,699 |
| Carrying amount: | | |
| Commercial, financial, leasing, etc. | 55,671 | 59,928 |
| Commercial real estate | 415,047 | 456,820 |
| Residential real estate | 765,986 | 799,802 |
| Consumer | 369,803 | 487,721 |
| | <u>\$ 1,606,507</u> | <u>1,804,271</u> |

Purchased impaired loans included in the table above totaled \$553 million at March 31, 2017 and \$578 million at December 31, 2016, representing less than 1% of the Company's assets as of each date. A summary of changes in the accretable yield for loans acquired at a discount for the three-month periods ended March 31, 2017 and 2016 follows:

| | Three Months Ended March 31, 2017 | | Three Months Ended March 31, 2016 | |
|--|--------------------------------------|-------------------|--------------------------------------|-------------------|
| | Purchased Impaired | Other Acquired | Purchased Impaired | Other Acquired |
| | (In thousands) | | | |
| Balance at beginning of period | \$ 154,233 | 201,153 | \$ 184,618 | 296,434 |
| Interest income | (10,925) | (25,518) | (14,062) | (37,862) |
| Reclassifications from nonaccretable balance | 146 | 3,183 | 629 | 5,664 |
| Other (a) | — | 2,492 | — | 4,781 |
| Balance at end of period | <u>\$ 143,454</u> | <u>181,310</u> | <u>\$ 171,185</u> | <u>269,017</u> |

(a) Other changes in expected cash flows including changes in interest rates and prepayment assumptions.

4. Loans and leases and the allowance for credit losses, continued

Changes in the allowance for credit losses for the three months ended March 31, 2017 were as follows:

| | Commercial, Financial, Leasing, etc. | Real Estate | | Consumer | Unallocated | Total |
|-----------------------------|--|----------------|---------------|----------------|---------------|---------------------|
| | | Commercial | Residential | | | |
| | | | | | | |
| | | | | | | (In thousands) |
| Beginning balance | \$ 330,833 | 362,719 | 61,127 | 156,288 | 78,030 | \$ 988,997 |
| Provision for credit losses | 28,823 | 1,262 | 5,637 | 18,832 | 446 | 55,000 |
| Net charge-offs | | | | | | |
| Charge-offs | (16,357) | (5,445) | (6,259) | (34,503) | — | (62,564) |
| Recoveries | 4,461 | 1,474 | 1,507 | 12,555 | — | 19,997 |
| Net charge-offs | (11,896) | (3,971) | (4,752) | (21,948) | — | (42,567) |
| Ending balance | <u>\$ 347,760</u> | <u>360,010</u> | <u>62,012</u> | <u>153,172</u> | <u>78,476</u> | <u>\$ 1,001,430</u> |

Changes in the allowance for credit losses for the three months ended March 31, 2016 were as follows:

| | Commercial, Financial, Leasing, etc. | Real Estate | | Consumer | Unallocated | Total |
|------------------------------|--|----------------|---------------|----------------|---------------|-------------------|
| | | Commercial | Residential | | | |
| | | | | | | |
| | | | | | | (In thousands) |
| Beginning balance | \$ 300,404 | 326,831 | 72,238 | 178,320 | 78,199 | \$ 955,992 |
| Provision for credit losses | 24,364 | 4,013 | 1,218 | 19,893 | (488) | 49,000 |
| Net charge-offs | | | | | | |
| Charge-offs | (6,149) | (1,272) | (6,972) | (44,319) | — | (58,712) |
| Recoveries | 5,247 | 2,413 | 1,887 | 6,925 | — | 16,472 |
| Net (charge-offs) recoveries | (902) | 1,141 | (5,085) | (37,394) | — | (42,240) |
| Ending balance | <u>\$ 323,866</u> | <u>331,985</u> | <u>68,371</u> | <u>160,819</u> | <u>77,711</u> | <u>\$ 962,752</u> |

4. Loans and leases and the allowance for credit losses, continued

Despite the allocation in the preceding table, the allowance for credit losses is general in nature and is available to absorb losses from any loan or lease type.

In establishing the allowance for credit losses, the Company estimates losses attributable to specific troubled credits identified through both normal and detailed or intensified credit review processes and also estimates losses inherent in other loans and leases on a collective basis. For purposes of determining the level of the allowance for credit losses, the Company evaluates its loan and lease portfolio by loan type. The amounts of loss components in the Company's loan and lease portfolios are determined through a loan-by-loan analysis of larger balance commercial loans and commercial real estate loans that are in nonaccrual status and by applying loss factors to groups of loan balances based on loan type and management's classification of such loans under the Company's loan grading system. Measurement of the specific loss components is typically based on expected future cash flows, collateral values and other factors that may impact the borrower's ability to pay. In determining the allowance for credit losses, the Company utilizes a loan grading system which is applied to commercial and commercial real estate credits on an individual loan basis. Loan officers are responsible for continually assigning grades to these loans based on standards outlined in the Company's Credit Policy. Internal loan grades are also monitored by the Company's credit review department to ensure consistency and strict adherence to the prescribed standards. Loan grades are assigned loss component factors that reflect the Company's loss estimate for each group of loans and leases. Factors considered in assigning loan grades and loss component factors include borrower-specific information related to expected future cash flows and operating results, collateral values, geographic location, financial condition and performance, payment status, and other information; levels of and trends in portfolio charge-offs and recoveries; levels of and trends in portfolio delinquencies and impaired loans; changes in the risk profile of specific portfolios; trends in volume and terms of loans; effects of changes in credit concentrations; and observed trends and practices in the banking industry. As updated appraisals are obtained on individual loans or other events in the market place indicate that collateral values have significantly changed, individual loan grades are adjusted as appropriate. Changes in other factors cited may also lead to loan grade changes at any time. Except for consumer loans and residential real estate loans that are considered smaller balance homogenous loans and acquired loans that are evaluated on an aggregated basis, the Company considers a loan to be impaired for purposes of applying GAAP when, based on current information and events, it is probable that the Company will be unable to collect all amounts according to the contractual terms of the loan agreement or the loan is delinquent 90 days. Regardless of loan type, the Company considers a loan to be impaired if it qualifies as a troubled debt restructuring. Modified loans, including smaller balance homogenous loans, that are considered to be troubled debt restructurings are evaluated for impairment giving consideration to the impact of the modified loan terms on the present value of the loan's expected cash flows.

4. Loans and leases and the allowance for credit losses, continued

The following tables provide information with respect to loans and leases that were considered impaired as of March 31, 2017 and December 31, 2016 and for the three-month periods ended March 31, 2017 and 2016.

| | March 31, 2017 | | | December 31, 2016 | | |
|--|---------------------|--------------------------|-------------------|---------------------|--------------------------|-------------------|
| | Recorded Investment | Unpaid Principal Balance | Related Allowance | Recorded Investment | Unpaid Principal Balance | Related Allowance |
| (In thousands) | | | | | | |
| With an allowance recorded: | | | | | | |
| Commercial, financial, leasing, etc. | \$ 177,001 | 196,338 | 64,056 | 168,072 | 184,432 | 48,480 |
| Real estate: | | | | | | |
| Commercial | 64,746 | 80,482 | 10,541 | 71,862 | 86,666 | 11,620 |
| Residential builder and developer | 6,870 | 7,031 | 403 | 7,396 | 8,361 | 506 |
| Other commercial construction | 2,203 | 2,673 | 398 | 2,475 | 2,731 | 448 |
| Residential | 91,077 | 111,477 | 3,738 | 86,680 | 105,944 | 3,457 |
| Residential — limited documentation | 81,922 | 97,658 | 5,000 | 82,547 | 97,718 | 6,000 |
| Consumer: | | | | | | |
| Home equity lines and loans | 46,132 | 50,262 | 8,389 | 44,693 | 48,965 | 8,027 |
| Automobile | 16,087 | 16,602 | 3,508 | 16,982 | 18,272 | 3,740 |
| Other | 3,522 | 3,670 | 725 | 3,791 | 5,296 | 776 |
| | <u>489,560</u> | <u>566,193</u> | <u>96,758</u> | <u>484,498</u> | <u>558,385</u> | <u>83,054</u> |
| With no related allowance recorded: | | | | | | |
| Commercial, financial, leasing, etc. | 92,546 | 127,252 | — | 100,805 | 124,786 | — |
| Real estate: | | | | | | |
| Commercial | 126,437 | 139,103 | — | 113,276 | 121,846 | — |
| Residential builder and developer | 11,748 | 18,863 | — | 14,368 | 21,124 | — |
| Other commercial construction | 12,029 | 31,072 | — | 15,933 | 35,281 | — |
| Residential | 14,946 | 22,209 | — | 16,823 | 24,161 | — |
| Residential — limited documentation | 14,466 | 22,941 | — | 15,429 | 24,590 | — |
| | <u>272,172</u> | <u>361,440</u> | <u>—</u> | <u>276,634</u> | <u>351,788</u> | <u>—</u> |
| Total: | | | | | | |
| Commercial, financial, leasing, etc. | 269,547 | 323,590 | 64,056 | 268,877 | 309,218 | 48,480 |
| Real estate: | | | | | | |
| Commercial | 191,183 | 219,585 | 10,541 | 185,138 | 208,512 | 11,620 |
| Residential builder and developer | 18,618 | 25,894 | 403 | 21,764 | 29,485 | 506 |
| Other commercial construction | 14,232 | 33,745 | 398 | 18,408 | 38,012 | 448 |
| Residential | 106,023 | 133,686 | 3,738 | 103,503 | 130,105 | 3,457 |
| Residential — limited documentation | 96,388 | 120,599 | 5,000 | 97,976 | 122,308 | 6,000 |
| Consumer: | | | | | | |
| Home equity lines and loans | 46,132 | 50,262 | 8,389 | 44,693 | 48,965 | 8,027 |
| Automobile | 16,087 | 16,602 | 3,508 | 16,982 | 18,272 | 3,740 |
| Other | 3,522 | 3,670 | 725 | 3,791 | 5,296 | 776 |
| Total | <u>\$ 761,732</u> | <u>927,633</u> | <u>96,758</u> | <u>761,132</u> | <u>910,173</u> | <u>83,054</u> |

4. Loans and leases and the allowance for credit losses, continued

| | Three Months Ended March 31, 2017 | | | Three Months Ended March 31, 2016 | | |
|--------------------------------------|-----------------------------------|-------------------------------|---------------|-----------------------------------|-------------------------------|---------------|
| | Average Recorded Investment | Interest Income Recognized | | Average Recorded Investment | Interest Income Recognized | |
| | | Total | Cash Basis | | Total | Cash Basis |
| | (In thousands) | | | | | |
| Commercial, financial, leasing, etc. | \$ 271,825 | 478 | 478 | 296,584 | 611 | 611 |
| Real estate: | | | | | | |
| Commercial | 182,857 | 975 | 975 | 182,454 | 1,474 | 1,474 |
| Residential builder and developer | 20,051 | 429 | 429 | 33,750 | 42 | 42 |
| Other commercial construction | 16,328 | 847 | 847 | 16,868 | 38 | 38 |
| Residential | 103,875 | 1,636 | 774 | 96,788 | 1,372 | 882 |
| Residential — limited documentation | 97,121 | 1,500 | 384 | 107,473 | 1,472 | 630 |
| Consumer: | | | | | | |
| Home equity lines and loans | 45,542 | 399 | 100 | 26,019 | 246 | 85 |
| Automobile | 16,504 | 275 | 19 | 21,962 | 339 | 36 |
| Other | 3,598 | 72 | 3 | 17,717 | 178 | 27 |
| Total | \$ 757,701 | 6,611 | 4,009 | 799,615 | 5,772 | 3,825 |

In accordance with the previously described policies, the Company utilizes a loan grading system that is applied to all commercial loans and commercial real estate loans. Loan grades are utilized to differentiate risk within the portfolio and consider the expectations of default for each loan. Commercial loans and commercial real estate loans with a lower expectation of default are assigned one of ten possible “pass” loan grades and are generally ascribed lower loss factors when determining the allowance for credit losses. Loans with an elevated level of credit risk are classified as “criticized” and are ascribed a higher loss factor when determining the allowance for credit losses. Criticized loans may be classified as “nonaccrual” if the Company no longer expects to collect all amounts according to the contractual terms of the loan agreement or the loan is delinquent 90 days or more. All larger- balance criticized commercial loans and commercial real estate loans are individually reviewed by centralized credit personnel each quarter to determine the appropriateness of the assigned loan grade, including whether the loan should be reported as accruing or nonaccruing. Smaller-balance criticized loans are analyzed by business line risk management areas to ensure proper loan grade classification. Furthermore, criticized nonaccrual commercial loans and commercial real estate loans are considered impaired and, as a result, specific loss allowances on such loans are established within the allowance for credit losses to the extent appropriate in each individual instance.

4. Loans and leases and the allowance for credit losses, continued

The following table summarizes the loan grades applied to the various classes of the Company's commercial loans and commercial real estate loans.

| | Commercial, Financial, Leasing, etc. | Real Estate | | |
|-----------------------|--|-------------------|---|-------------------------------------|
| | | Commercial | Residential Builder and Developer | Other Commercial Construction |
| (In thousands) | | | | |
| March 31, 2017 | | | | |
| Pass | \$21,036,982 | 24,589,201 | 1,660,537 | 5,609,985 |
| Criticized accrual | 996,897 | 741,986 | 83,595 | 175,701 |
| Criticized nonaccrual | 261,497 | 183,113 | 13,573 | 13,963 |
| Total | <u>\$22,295,376</u> | <u>25,514,300</u> | <u>1,757,705</u> | <u>5,799,649</u> |
| December 31, 2016 | | | | |
| Pass | \$21,398,581 | 24,570,269 | 1,789,071 | 5,912,351 |
| Criticized accrual | 950,032 | 741,274 | 116,548 | 165,862 |
| Criticized nonaccrual | 261,434 | 176,201 | 16,707 | 18,111 |
| Total | <u>\$22,610,047</u> | <u>25,487,744</u> | <u>1,922,326</u> | <u>6,096,324</u> |

In determining the allowance for credit losses, residential real estate loans and consumer loans are generally evaluated collectively after considering such factors as payment performance and recent loss experience and trends, which are mainly driven by current collateral values in the market place as well as the amount of loan defaults. Loss rates on such loans are determined by reference to recent charge-off history and are evaluated (and adjusted if deemed appropriate) through consideration of other factors including near-term forecasted loss estimates developed by the Company's credit department. In arriving at such forecasts, the Company considers the current estimated fair value of its collateral based on geographical adjustments for home price depreciation/appreciation and overall borrower repayment performance. With regard to collateral values, the realizability of such values by the Company contemplates repayment of any first lien position prior to recovering amounts on a second lien position. However, residential real estate loans and outstanding balances of home equity loans and lines of credit that are more than 150 days past due are generally evaluated for collectibility on a loan-by-loan basis giving consideration to estimated collateral values. The carrying value of residential real estate loans and home equity loans and lines of credit for which a partial charge-off has been recognized totaled \$43 million and \$30 million, respectively, at March 31, 2017 and \$44 million and \$32 million, respectively, at December 31, 2016. Residential real estate loans and home equity loans and lines of credit that were more than 150 days past due but did not require a partial charge-off because the net realizable value of the collateral exceeded the outstanding customer balance were \$18 million and \$39 million, respectively, at March 31, 2017 and \$16 million and \$39 million, respectively, at December 31, 2016.

The Company also measures additional losses for purchased impaired loans when it is probable that the Company will be unable to collect all cash flows expected at acquisition plus additional cash flows expected to be collected arising from changes in estimates after acquisition. The determination of the allocated portion of the allowance for credit losses is very subjective. Given that inherent subjectivity and potential imprecision involved in determining the allocated portion of the allowance for credit losses, the Company also provides an inherent unallocated portion of the allowance. The unallocated portion of the allowance is intended to recognize probable losses that are not otherwise identifiable and includes management's subjective determination of amounts necessary to provide for the possible use of imprecise estimates in determining the allocated portion of the allowance. Therefore, the level of the unallocated portion of the allowance is primarily reflective of the inherent imprecision in the various calculations used in determining the allocated portion of the allowance for credit losses. Other factors that could also lead to changes in the unallocated portion include the effects of expansion into new markets for which the Company does not have the same degree of familiarity and experience regarding portfolio performance in changing market conditions, the introduction of new loan and lease product types, and other risks associated with the Company's loan portfolio that may not be specifically identifiable.

4. Loans and leases and the allowance for credit losses, continued

The allocation of the allowance for credit losses summarized on the basis of the Company's impairment methodology was as follows:

| | Commercial, Financial, Leasing, etc. | Real Estate | | Consumer | Total |
|---------------------------------------|--|----------------|---------------|----------------|---------------------|
| | | Commercial | Residential | | |
| (In thousands) | | | | | |
| March 31, 2017 | | | | | |
| Individually evaluated for impairment | \$ 64,056 | 11,342 | 8,738 | 12,622 | \$ 96,758 |
| Collectively evaluated for impairment | 283,704 | 346,795 | 49,902 | 140,550 | 820,951 |
| Purchased impaired | — | 1,873 | 3,372 | — | 5,245 |
| Allocated | <u>\$ 347,760</u> | <u>360,010</u> | <u>62,012</u> | <u>153,172</u> | <u>922,954</u> |
| Unallocated | | | | | 78,476 |
| Total | | | | | <u>\$ 1,001,430</u> |
| December 31, 2016 | | | | | |
| Individually evaluated for impairment | \$ 48,480 | 12,500 | 9,457 | 12,543 | \$ 82,980 |
| Collectively evaluated for impairment | 282,353 | 348,301 | 47,993 | 143,745 | 822,392 |
| Purchased impaired | — | 1,918 | 3,677 | — | 5,595 |
| Allocated | <u>\$ 330,833</u> | <u>362,719</u> | <u>61,127</u> | <u>156,288</u> | <u>910,967</u> |
| Unallocated | | | | | 78,030 |
| Total | | | | | <u>\$ 988,997</u> |

The recorded investment in loans and leases summarized on the basis of the Company's impairment methodology was as follows:

| | Commercial, Financial, Leasing, etc. | Real Estate | | Consumer | Total |
|---------------------------------------|--|-------------------|-------------------|-------------------|---------------------|
| | | Commercial | Residential | | |
| (In thousands) | | | | | |
| March 31, 2017 | | | | | |
| Individually evaluated for impairment | \$ 269,547 | 224,033 | 202,411 | 65,741 | \$ 761,732 |
| Collectively evaluated for impairment | 22,024,004 | 32,794,553 | 21,024,038 | 12,155,740 | 87,998,335 |
| Purchased impaired | 1,825 | 53,068 | 498,042 | — | 552,935 |
| Total | <u>\$22,295,376</u> | <u>33,071,654</u> | <u>21,724,491</u> | <u>12,221,481</u> | <u>\$89,313,002</u> |
| December 31, 2016 | | | | | |
| Individually evaluated for impairment | \$ 268,877 | 224,630 | 201,479 | 65,466 | \$ 760,452 |
| Collectively evaluated for impairment | 22,340,529 | 33,222,080 | 21,871,726 | 12,080,597 | 89,514,932 |
| Purchased impaired | 641 | 59,684 | 517,707 | — | 578,032 |
| Total | <u>\$22,610,047</u> | <u>33,506,394</u> | <u>22,590,912</u> | <u>12,146,063</u> | <u>\$90,853,416</u> |

During the normal course of business, the Company modifies loans to maximize recovery efforts. If the borrower is experiencing financial difficulty and a concession is granted, the Company considers such modifications as troubled debt restructurings and classifies those loans as either nonaccrual loans or renegotiated loans. The types of concessions that the Company grants typically include principal deferrals and interest rate concessions, but may also include other types of concessions.

4. Loans and leases and the allowance for credit losses, continued

The table that follows summarizes the Company's loan modification activities that were considered troubled debt restructurings for the three months ended March 31, 2017 and 2016:

| | Number | Pre-modification recorded investment | Post-modification (a) | | | Total |
|--|------------|--------------------------------------|-----------------------|-----------------|---------------------------------|------------------|
| | | | Principal Deferral | Other | Combination of Concession Types | |
| <u>Three Months Ended March 31, 2017</u> | | | | | | |
| (Dollars in thousands) | | | | | | |
| Commercial, financial, leasing, etc. | 50 | \$ 11,921 | \$ 4,389 | \$ 806 | \$ 2,728 | \$ 7,923 |
| Real estate: | | | | | | |
| Commercial | 20 | 6,702 | 2,991 | — | 3,606 | 6,597 |
| Residential builder and developer | 3 | 12,291 | — | — | 10,879 | 10,879 |
| Other commercial construction | 1 | 102 | 102 | — | — | 102 |
| Residential | 41 | 9,380 | 5,593 | — | 4,355 | 9,948 |
| Residential — limited documentation | 6 | 1,378 | - | — | 1,525 | 1,525 |
| Consumer: | | | | | | |
| Home equity lines and loans | 25 | 2,502 | 163 | 491 | 1,848 | 2,502 |
| Automobile | 20 | 390 | 383 | — | 7 | 390 |
| Other | 2 | 26 | 26 | — | — | 26 |
| Total | 168 | \$ 44,692 | \$ 13,647 | \$ 1,297 | \$ 24,948 | \$ 39,892 |
| <u>Three Months Ended March 31, 2016</u> | | | | | | |
| Commercial, financial, leasing, etc. | 31 | \$ 17,728 | \$ 12,721 | \$ — | \$ 5,952 | \$ 18,673 |
| Real estate: | | | | | | |
| Commercial | 21 | 7,416 | 3,448 | — | 3,924 | 7,372 |
| Residential | 27 | 4,302 | 2,191 | — | 2,369 | 4,560 |
| Residential — limited documentation | 6 | 1,437 | 138 | — | 1,379 | 1,517 |
| Consumer: | | | | | | |
| Home equity lines and loans | 26 | 2,831 | 335 | — | 2,496 | 2,831 |
| Automobile | 72 | 644 | 521 | 38 | 85 | 644 |
| Other | 36 | 546 | 374 | 25 | 147 | 546 |
| Total | 219 | \$ 34,904 | \$ 19,728 | \$ 63 | \$ 16,352 | \$ 36,143 |

(a) Financial effects impacting the recorded investment included principal payments or advances, charge-offs and capitalized escrow arrearages. The present value of interest rate concessions, discounted at the effective rate of the original loan, was not material.

4. Loans and leases and the allowance for credit losses, continued

Troubled debt restructurings are considered to be impaired loans and for purposes of establishing the allowance for credit losses are evaluated for impairment giving consideration to the impact of the modified loan terms on the present value of the loan's expected cash flows. Impairment of troubled debt restructurings that have subsequently defaulted may also be measured based on the loan's observable market price or the fair value of collateral if the loan is collateral-dependent. Charge-offs may also be recognized on troubled debt restructurings that have subsequently defaulted. Loans that were modified as troubled debt restructurings during the twelve months ended March 31, 2017 and 2016 and for which there was a subsequent payment default during the three-month periods ended March 31, 2017 and 2016, respectively, were not material.

The amount of foreclosed residential real estate property held by the Company totaled \$112 million and \$129 million at March 31, 2017 and December 31, 2016, respectively. There were \$538 million and \$506 million at March 31, 2017 and December 31, 2016, respectively, in loans secured by residential real estate that were in the process of foreclosure. Of all loans in the process of foreclosure at March 31, 2017, approximately 53% were classified as purchased impaired and 20% were government guaranteed.

5. Borrowings

M&T had \$517 million of fixed and variable rate junior subordinated deferrable interest debentures ("Junior Subordinated Debentures") outstanding at March 31, 2017 that are held by various trusts that were issued in connection with the issuance by those trusts of preferred capital securities ("Capital Securities") and common securities ("Common Securities"). The proceeds from the issuances of the Capital Securities and the Common Securities were used by the trusts to purchase the Junior Subordinated Debentures. The Common Securities of each of those trusts are wholly owned by M&T and are the only class of each trust's securities possessing general voting powers. The Capital Securities represent preferred undivided interests in the assets of the corresponding trust. Under the Federal Reserve Board's risk-based capital guidelines, the securities are includable in M&T's Tier 2 regulatory capital.

Holders of the Capital Securities receive preferential cumulative cash distributions unless M&T exercises its right to extend the payment of interest on the Junior Subordinated Debentures as allowed by the terms of each such debenture, in which case payment of distributions on the respective Capital Securities will be deferred for comparable periods. During an extended interest period, M&T may not pay dividends or distributions on, or repurchase, redeem or acquire any shares of its capital stock. In general, the agreements governing the Capital Securities, in the aggregate, provide a full, irrevocable and unconditional guarantee by M&T of the payment of distributions on, the redemption of, and any liquidation distribution with respect to the Capital Securities. The obligations under such guarantee and the Capital Securities are subordinate and junior in right of payment to all senior indebtedness of M&T.

The Capital Securities will remain outstanding until the Junior Subordinated Debentures are repaid at maturity, are redeemed prior to maturity or are distributed in liquidation to the trusts. The Capital Securities are mandatorily redeemable in whole, but not in part, upon repayment at the stated maturity dates (ranging from 2027 to 2033) of the Junior Subordinated Debentures or the earlier redemption of the Junior Subordinated Debentures in whole upon the occurrence of one or more events set forth in the indentures relating to the Capital Securities, and in whole or in part at any time after an optional redemption prior to contractual maturity contemporaneously with the optional redemption of the related Junior Subordinated Debentures in whole or in part, subject to possible regulatory approval.

5. Borrowings, continued

Also included in long-term borrowings are agreements to repurchase securities of \$431 million and \$1.1 billion at March 31, 2017 and December 31, 2016, respectively. The agreements reflect various repurchase dates through 2020, however, the contractual maturities of the underlying investment securities extend beyond such repurchase dates. The agreements are subject to legally enforceable master netting arrangements, however, the Company has not offset any amounts related to these agreements in its consolidated financial statements. The Company posted collateral consisting primarily of government guaranteed mortgage-backed securities of \$452 million and \$1.1 billion at March 31, 2017 and December 31, 2016, respectively.

6. Shareholders' equity

M&T is authorized to issue 1,000,000 shares of preferred stock with a \$1.00 par value per share. Preferred shares outstanding rank senior to common shares both as to dividends and liquidation preference, but have no general voting rights.

Issued and outstanding preferred stock of M&T as of March 31, 2017 and December 31, 2016 is presented below:

| | Shares Issued and Outstanding | Carrying Value |
|---|-------------------------------------|-------------------|
| (Dollars in thousands) | | |
| Series A (a) | | |
| Fixed Rate Cumulative Perpetual Preferred Stock, \$1,000 liquidation preference per share | 230,000 | \$ 230,000 |
| Series C (a) | | |
| Fixed Rate Cumulative Perpetual Preferred Stock, \$1,000 liquidation preference per share | 151,500 | \$ 151,500 |
| Series E (b) | | |
| Fixed-to-Floating Rate Non-cumulative Perpetual Preferred Stock, \$1,000 liquidation preference per share | 350,000 | \$ 350,000 |
| Series F (c) | | |
| Fixed-to-Floating Rate Non-cumulative Perpetual Preferred Stock, \$10,000 liquidation preference per share | 50,000 | \$ 500,000 |

- (a) Dividends, if declared, are paid at 6.375%. Warrants to purchase M&T common stock at \$73.84 per share issued in connection with the Series A preferred stock expire in 2018 and totaled 544,279 at March 31, 2017.
- (b) Dividends, if declared, are paid semi-annually at a rate of 6.45% through February 14, 2024 and thereafter will be paid quarterly at a rate of the three-month LIBOR plus 361 basis points (hundredths of one percent). The shares are redeemable in whole or in part on or after February 15, 2024. Notwithstanding M&T's option to redeem the shares, if an event occurs such that the shares no longer qualify as Tier 1 capital, M&T may redeem all of the shares within 90 days following that occurrence.
- (c) Dividends, if declared, are paid semi-annually at a rate of 5.125% through October 31, 2026 and thereafter will be paid quarterly at a rate of the three-month LIBOR plus 352 basis points. The shares are redeemable in whole or in part on or after November 1, 2026. Notwithstanding M&T's option to redeem the shares, if an event occurs such that the shares no longer qualify as Tier 1 capital, M&T may redeem all of the shares within 90 days following that occurrence.

In addition to the Series A warrants mentioned in (a) above, a warrant to purchase 95,410 shares of M&T common stock at \$518.81 per share was outstanding at March 31, 2017. The obligation under that warrant was assumed by M&T in an acquisition and expires in 2018.

7. Pension plans and other postretirement benefits

The Company provides defined benefit pension and other postretirement benefits (including health care and life insurance benefits) to qualified retired employees. Net periodic defined benefit cost for defined benefit plans consisted of the following:

| | Pension Benefits | | Other Postretirement Benefits | |
|---|------------------|-----------------------------|-------------------------------|--------------|
| | 2017 | Three Months Ended March 31 | | 2016 |
| | | 2016 | 2017 | |
| | (In thousands) | | | |
| Service cost | \$ 4,908 | 6,382 | 383 | 458 |
| Interest cost on projected benefit obligation | 19,691 | 20,883 | 1,080 | 1,205 |
| Expected return on plan assets | (27,200) | (27,814) | — | — |
| Amortization of prior service cost (credit) | 125 | (825) | (350) | (350) |
| Amortization of net actuarial loss | 6,800 | 8,300 | (25) | — |
| Net periodic benefit cost | <u>\$ 4,324</u> | <u>6,926</u> | <u>1,088</u> | <u>1,313</u> |

Expense incurred in connection with the Company's defined contribution pension and retirement savings plans totaled \$19,419,000 and \$17,690,000 for the three months ended March 31, 2017 and 2016, respectively.

8. Earnings per common share

The computations of basic earnings per common share follow:

| | Three Months Ended March 31 | |
|--|----------------------------------|----------|
| | 2017 | 2016 |
| | (In thousands, except per share) | |
| Income available to common shareholders: | | |
| Net income | \$ 348,927 | 298,528 |
| Less: Preferred stock dividends (a) | (18,237) | (20,318) |
| Net income available to common equity | 330,690 | 278,210 |
| Less: Income attributable to unvested stock-based compensation awards | (2,128) | (2,466) |
| Net income available to common shareholders | \$ 328,562 | 275,744 |
| Weighted-average shares outstanding: | | |
| Common shares outstanding (including common stock issuable) and unvested stock-based compensation awards | 155,463 | 160,220 |
| Less: Unvested stock-based compensation awards | (1,036) | (1,486) |
| Weighted-average shares outstanding | 154,427 | 158,734 |
| Basic earnings per common share | \$ 2.13 | 1.74 |

(a) Including impact of not as yet declared cumulative dividends.

8. Earnings per common share, continued

The computations of diluted earnings per common share follow:

| | Three Months Ended March 31 | |
|---|----------------------------------|---------|
| | 2017 | 2016 |
| | (In thousands, except per share) | |
| Net income available to common equity | \$ 330,690 | 278,210 |
| Less: Income attributable to unvested stock-based compensation awards | (2,123) | (2,462) |
| Net income available to common shareholders | \$ 328,567 | 275,748 |
| Adjusted weighted-average shares outstanding: | | |
| Common and unvested stock-based compensation awards | 155,463 | 160,220 |
| Less: Unvested stock-based compensation awards | (1,036) | (1,486) |
| Plus: Incremental shares from assumed conversion of stock-based compensation awards and warrants to purchase common stock | 522 | 447 |
| Adjusted weighted-average shares outstanding | 154,949 | 159,181 |
| Diluted earnings per common share | \$ 2.12 | 1.73 |

GAAP defines unvested share-based awards that contain nonforfeitable rights to dividends or dividend equivalents (whether paid or unpaid) as participating securities that shall be included in the computation of earnings per common share pursuant to the two-class method. The Company has issued stock-based compensation awards in the form of restricted stock and restricted stock units which, in accordance with GAAP, are considered participating securities.

Stock-based compensation awards and warrants to purchase common stock of M&T representing 391,764 and 2,840,575 common shares during the three-month periods ended March 31, 2017 and 2016, respectively, were not included in the computations of diluted earnings per common share because the effect on those periods would have been antidilutive.

9. Comprehensive income

The following tables display the components of other comprehensive income (loss) and amounts reclassified from accumulated other comprehensive income (loss) to net income:

| | Investment Securities | | Defined Benefit Plans | Other | Total Amount Before Tax | Income Tax | Net |
|---|-----------------------|-----------|-----------------------------|---------|-------------------------------|---------------|--------------|
| | With OTTI (a) | All Other | | | | | |
| (In thousands) | | | | | | | |
| Balance — January 1, 2017 | \$ 46,725 | (73,785) | (449,917) | (8,268) | \$ (485,245) | 190,609 | \$ (294,636) |
| Other comprehensive income before reclassifications: | | | | | | | |
| Unrealized holding gains (losses), net | (8,628) | 5,613 | — | — | (3,015) | 1,182 | (1,833) |
| Foreign currency translation adjustment | — | — | — | 732 | 732 | (256) | 476 |
| Total other comprehensive income (loss) before reclassifications | (8,628) | 5,613 | — | 732 | (2,283) | 926 | (1,357) |
| Amounts reclassified from accumulated other comprehensive income that (increase) decrease net income: | | | | | | | |
| Amortization of unrealized holding losses on held-to-maturity ("HTM") securities | — | 787 | — | — | 787 (b) | (310) | 477 |
| Accretion of net gain on terminated cash flow hedges | — | — | — | (39) | (39) (d) | 16 | (23) |
| Amortization of prior service credit | — | — | (225) | — | (225) (e) | 88 | (137) |
| Amortization of actuarial losses | — | — | 6,775 | — | 6,775 (e) | (2,666) | 4,109 |
| Total reclassifications | — | 787 | 6,550 | (39) | 7,298 | (2,872) | 4,426 |
| Total gain (loss) during the period | (8,628) | 6,400 | 6,550 | 693 | 5,015 | (1,946) | 3,069 |
| Balance — March 31, 2017 | \$ 38,097 | (67,385) | (443,367) | (7,575) | (480,230) | 188,663 | \$ (291,567) |
| Balance — January 1, 2016 | \$ 16,359 | 62,849 | (489,660) | (4,093) | \$ (414,545) | 162,918 | \$ (251,627) |
| Other comprehensive income before reclassifications: | | | | | | | |
| Unrealized holding gains (losses), net | (370) | 159,660 | — | — | 159,290 | (62,680) | 96,610 |
| Foreign currency translation adjustment | — | — | — | (83) | (83) | 30 | (53) |
| Total other comprehensive income (loss) before reclassifications | (370) | 159,660 | — | (83) | 159,207 | (62,650) | 96,557 |
| Amounts reclassified from accumulated other comprehensive income that (increase) decrease net income: | | | | | | | |
| Amortization of unrealized holding losses on HTM securities | — | 968 | — | — | 968 (b) | (381) | 587 |
| Gains realized in net income | — | (4) | — | — | (4) (c) | 1 | (3) |
| Accretion of net gain on terminated cash flow hedges | — | — | — | (39) | (39) (d) | 15 | (24) |
| Amortization of prior service credit | — | — | (1,175) | — | (1,175) (e) | 462 | (713) |
| Amortization of actuarial losses | — | — | 8,300 | — | 8,300 (e) | (3,266) | 5,034 |
| Total reclassifications | — | 964 | 7,125 | (39) | 8,050 | (3,169) | 4,881 |
| Total gain (loss) during the period | (370) | 160,624 | 7,125 | (122) | 167,257 | (65,819) | 101,438 |
| Balance — March 31, 2016 | \$ 15,989 | 223,473 | (482,535) | (4,215) | \$ (247,288) | 97,099 | \$ (150,189) |

- (a) Other-than-temporary impairment
(b) Included in interest income
(c) Included in gain on bank investment securities
(d) Included in interest expense
(e) Included in salaries and employee benefits expense

9. Comprehensive income, continued

Accumulated other comprehensive income (loss), net consisted of the following:

| | Investment Securities | | Defined Benefit Plans (In thousands) | Other | Total |
|-------------------------------|-----------------------|-----------|---|---------|--------------|
| | With OTTI | All Other | | | |
| Balance - December 31, 2016 | \$ 28,338 | (44,657) | (272,874) | (5,443) | \$ (294,636) |
| Net gain (loss) during period | (5,232) | 3,876 | 3,972 | 453 | 3,069 |
| Balance — March 31, 2017 | \$ 23,106 | (40,781) | (268,902) | (4,990) | \$ (291,567) |

10. Derivative financial instruments

As part of managing interest rate risk, the Company enters into interest rate swap agreements to modify the repricing characteristics of certain portions of the Company's portfolios of earning assets and interest-bearing liabilities. The Company designates interest rate swap agreements utilized in the management of interest rate risk as either fair value hedges or cash flow hedges. Interest rate swap agreements are generally entered into with counterparties that meet established credit standards and most contain master netting, collateral and/or settlement provisions protecting the at-risk party. Based on adherence to the Company's credit standards and the presence of the netting, collateral or settlement provisions, the Company believes that the credit risk inherent in these contracts was not significant as of March 31, 2017.

The net effect of interest rate swap agreements was to increase net interest income by \$4 million and \$10 million for the three-month periods ended March 31, 2017 and 2016, respectively.

Information about interest rate swap agreements entered into for interest rate risk management purposes summarized by type of financial instrument the swap agreements were intended to hedge follows:

| | Notional Amount (In thousands) | Average Maturity (In years) | Weighted- Average Rate | | Estimated Fair Value Gain (In thousands) |
|-------------------------------------|--------------------------------------|-----------------------------------|---------------------------|----------|--|
| | | | Fixed | Variable | |
| March 31, 2017 | | | | | |
| Fair value hedges: | | | | | |
| Fixed rate long-term borrowings (a) | \$ 900,000 | .8 | 3.75% | 2.24% | \$ 7,773 |
| December 31, 2016 | | | | | |
| Fair value hedges: | | | | | |
| Fixed rate long-term borrowings (a) | \$ 900,000 | 1.1 | 3.75% | 2.08% | \$ 11,892 |

(a) Under the terms of these agreements, the Company receives settlement amounts at a fixed rate and pays at a variable rate.

The Company utilizes commitments to sell residential and commercial real estate loans to hedge the exposure to changes in the fair value of real estate loans held for sale. Such commitments have generally been designated as fair value hedges. The Company also utilizes commitments to sell real estate loans to offset the exposure to changes in fair value of certain commitments to originate real estate loans for sale.

Derivative financial instruments used for trading account purposes included interest rate contracts, foreign exchange and other option contracts, foreign exchange forward and spot contracts, and financial futures. Interest rate contracts entered into for trading account purposes had notional values of \$22.3 billion and \$21.6 billion at March 31, 2017 and December 31, 2016, respectively. The notional amounts of foreign currency and other option and futures contracts entered into for trading account purposes aggregated \$496 million and \$471 million at March 31, 2017 and December 31, 2016, respectively.

10. Derivative financial instruments, continued

Information about the fair values of derivative instruments in the Company's consolidated balance sheet and consolidated statement of income follows:

| | Asset Derivatives | | Liability Derivatives | |
|--|-------------------|----------------------|-----------------------|----------------------|
| | Fair Value | | Fair Value | |
| | March 31, 2017 | December 31, 2016 | March 31, 2017 | December 31, 2016 |
| (In thousands) | | | | |
| Derivatives designated and qualifying as hedging instruments | | | | |
| Fair value hedges: | | | | |
| Interest rate swap agreements (a) | \$ 7,773 | 11,892 | \$ — | — |
| Commitments to sell real estate loans (a) | 825 | 33,189 | 2,321 | 1,347 |
| | <u>8,598</u> | <u>45,081</u> | <u>2,321</u> | <u>1,347</u> |
| Derivatives not designated and qualifying as hedging instruments | | | | |
| Mortgage-related commitments to originate real estate loans for sale (a) | 16,847 | 8,060 | 645 | 735 |
| Commitments to sell real estate loans (a) | 4,126 | 5,210 | 1,582 | 399 |
| Trading: | | | | |
| Interest rate contracts (b) | 109,996 | 228,810 | 134,919 | 167,737 |
| Foreign exchange and other option and futures contracts (b) | 4,632 | 7,908 | 3,776 | 6,639 |
| | <u>135,601</u> | <u>249,988</u> | <u>140,922</u> | <u>175,510</u> |
| Total derivatives | <u>\$ 144,199</u> | <u>295,069</u> | <u>\$ 143,243</u> | <u>176,857</u> |

(a) Asset derivatives are reported in other assets and liability derivatives are reported in other liabilities.

(b) Asset derivatives are reported in trading account assets and liability derivatives are reported in other liabilities.

| | Amount of Gain (Loss) Recognized | | | |
|---|--------------------------------------|-------------|--------------------------------------|-------------|
| | Three Months Ended March 31, 2017 | | Three Months Ended March 31, 2016 | |
| | Derivative | Hedged Item | Derivative | Hedged Item |
| (In thousands) | | | | |
| Derivatives in fair value hedging relationships | | | | |
| Interest rate swap agreements: | | | | |
| Fixed rate long-term borrowings (a) | \$ (4,119) | 4,012 | \$ (2,633) | 1,870 |
| Derivatives not designated as hedging instruments | | | | |
| Trading: | | | | |
| Interest rate contracts (b) | \$ 1,950 | | \$ 974 | |
| Foreign exchange and other option and futures contracts (b) | 1,836 | | 1,212 | |
| Total | <u>\$ 3,786</u> | | <u>\$ 2,186</u> | |

(a) Reported as other revenues from operations.

(b) Reported as trading account and foreign exchange gains.

10. Derivative financial instruments, continued

The Company also has commitments to sell and commitments to originate residential and commercial real estate loans that are considered derivatives. The Company designates certain of the commitments to sell real estate loans as fair value hedges of real estate loans held for sale. The Company also utilizes commitments to sell real estate loans to offset the exposure to changes in the fair value of certain commitments to originate real estate loans for sale. As a result of these activities, net unrealized pre-tax gains related to hedged loans held for sale, commitments to originate loans for sale and commitments to sell loans were approximately \$24 million and \$28 million at March 31, 2017 and December 31, 2016, respectively. Changes in unrealized gains and losses are included in mortgage banking revenues and, in general, are realized in subsequent periods as the related loans are sold and commitments satisfied.

The Company does not offset derivative asset and liability positions in its consolidated financial statements. The Company's exposure to credit risk by entering into derivative contracts is mitigated through master netting agreements and collateral posting or settlement requirements. Master netting agreements covering interest rate and foreign exchange contracts with the same party include a right to set-off that becomes enforceable in the event of default, early termination or under other specific conditions.

The aggregate fair value of derivative financial instruments in a liability position, which are subject to enforceable master netting arrangements, was \$26 million and \$34 million at March 31, 2017 and December 31, 2016, respectively. After consideration of such netting arrangements, the net liability positions with counterparties aggregated \$25 million and \$30 million at March 31, 2017 and December 31, 2016, respectively. The Company was required to post collateral relating to those positions of \$23 million and \$27 million at March 31, 2017 and December 31, 2016, respectively. Certain of the Company's derivative financial instruments contain provisions that require the Company to maintain specific credit ratings from credit rating agencies to avoid higher collateral posting requirements. If the Company's debt rating were to fall below specified ratings, the counterparties of the derivative financial instruments could demand immediate incremental collateralization on those instruments in a net liability position. The aggregate fair value of all derivative financial instruments with such credit risk-related contingent features in a net liability position on March 31, 2017 was less than \$1 million, for which the Company was not required to post collateral in the normal course of business. If the credit risk-related contingent features had been triggered on March 31, 2017, the Company would not have been required to post any collateral to counterparties.

The aggregate fair value of derivative financial instruments in an asset position, which are subject to enforceable master netting arrangements, was \$14 million and \$15 million at March 31, 2017 and December 31, 2016, respectively. After consideration of such netting arrangements, the net asset positions with counterparties aggregated \$13 million and \$11 million at March 31, 2017 and December 31, 2016, respectively. Counterparties posted collateral relating to those positions of \$12 million and \$9 million at March 31, 2017 and December 31, 2016, respectively. Trading account interest rate swap agreements entered into with customers are subject to the Company's credit risk standards and often contain collateral provisions.

In addition to the derivative contracts noted above, the Company clears certain derivative transactions through a clearinghouse, rather than directly with counterparties. Those transactions cleared through a clearinghouse require initial margin collateral and additional collateral ("variation margin") depending on the contracts being in a net asset or liability position. The amount of initial margin posted by the Company was \$83 million and \$111 million at March 31, 2017 and December 31, 2016, respectively. Effective January 2017, certain clearinghouse exchanges revised their rules to re-characterize required collateral postings for variation margin as legal settlements of those positions. As a result, the fair value asset and liability amounts of derivative contracts at March 31, 2017 have been reduced by contractual settlements of \$112 million and \$25 million, respectively. Variation margin on derivative contracts not affected by the rule changes continue to represent collateral posted or received by the Company. For those contracts, the net fair values of derivative financial instruments cleared through clearinghouses for which variation margin is required was a net asset position of \$1 million and \$63 million at March 31, 2017 and December 31, 2016, respectively. Collateral posted by the clearinghouses associated with that net asset position was \$1 million and \$81 million at March 31, 2017 and December 31, 2016, respectively.

11. Variable interest entities and asset securitizations

As described in note 5, M&T has issued junior subordinated debentures payable to various trusts that have issued Capital Securities. M&T owns the common securities of those trust entities. The Company is not considered to be the primary beneficiary of those entities and, accordingly, the trusts are not included in the Company's consolidated financial statements. At March 31, 2017 and December 31, 2016, the Company included the junior subordinated debentures as "long-term borrowings" in its consolidated balance sheet and recognized \$24 million in other assets for its "investment" in the common securities of the trusts that will be concomitantly repaid to M&T by the respective trust from the proceeds of M&T's repayment of the junior subordinated debentures associated with preferred capital securities described in note 5.

The Company has invested as a limited partner in various partnerships that collectively had total assets of approximately \$1.0 billion at each of March 31, 2017 and December 31, 2016. Those partnerships generally construct or acquire properties for which the investing partners are eligible to receive certain federal income tax credits in accordance with government guidelines. Such investments may also provide tax deductible losses to the partners. The partnership investments also assist the Company in achieving its community reinvestment initiatives. As a limited partner, there is no recourse to the Company by creditors of the partnerships. However, the tax credits that result from the Company's investments in such partnerships are generally subject to recapture should a partnership fail to comply with the respective government regulations. The Company's maximum exposure to loss of its investments in such partnerships was \$316 million, including \$114 million of unfunded commitments, at March 31, 2017 and \$294 million, including \$102 million of unfunded commitments, at December 31, 2016. Contingent commitments to provide additional capital contributions to these partnerships were not material at March 31, 2017. The Company has not provided financial or other support to the partnerships that was not contractually required. Management currently estimates that no material losses are probable as a result of the Company's involvement with such entities. The Company, in its position as limited partner, does not direct the activities that most significantly impact the economic performance of the partnerships and, therefore, in accordance with the accounting provisions for variable interest entities, the partnership entities are not included in the Company's consolidated financial statements. The Company's investment cost is amortized to income taxes in the consolidated statement of income as tax credits and other tax benefits resulting from deductible losses associated with the projects are received. The Company amortized \$13 million and \$11 million of its investments in qualified affordable housing projects to income tax expense during the three-month periods ended March 31, 2017 and 2016, respectively, and recognized \$16 million and \$14 million of tax credits and other tax benefits during those respective periods.

The Company serves as investment advisor for certain registered money-market funds. The Company has no explicit arrangement to provide support to those funds, but may waive portions of its allowable management fees as a result of market conditions.

12. Fair value measurements

GAAP permits an entity to choose to measure eligible financial instruments and other items at fair value. The Company has not made any fair value elections at March 31, 2017.

Pursuant to GAAP, fair value is defined as the price that would be received to sell an asset or paid to transfer a liability in an orderly transaction between market participants at the measurement date. A three-level hierarchy exists in GAAP for fair value measurements based upon the inputs to the valuation of an asset or liability.

- Level 1 — Valuation is based on quoted prices in active markets for identical assets and liabilities.
- Level 2 — Valuation is determined from quoted prices for similar assets or liabilities in active markets, quoted prices for identical or similar instruments in markets that are not active or by model-based techniques in which all significant inputs are observable in the market.
- Level 3 — Valuation is derived from model-based and other techniques in which at least one significant input is unobservable and which may be based on the Company's own estimates about the assumptions that market participants would use to value the asset or liability.

When available, the Company attempts to use quoted market prices in active markets to determine fair value and classifies such items as Level 1 or Level 2. If quoted market prices in active markets are not available, fair value is often determined using model-based techniques incorporating various assumptions including interest rates, prepayment speeds and credit losses. Assets and liabilities valued using model-based techniques are classified as either Level 2 or Level 3, depending on the lowest level classification of an input that is considered significant to the overall valuation. The following is a description of the valuation methodologies used for the Company's assets and liabilities that are measured on a recurring basis at estimated fair value.

Trading account assets and liabilities

Trading account assets and liabilities consist primarily of interest rate swap agreements and foreign exchange contracts with customers who require such services with offsetting positions with third parties to minimize the Company's risk with respect to such transactions. The Company generally determines the fair value of its derivative trading account assets and liabilities using externally developed pricing models based on market observable inputs and, therefore, classifies such valuations as Level 2. Mutual funds held in connection with deferred compensation and other arrangements have been classified as Level 1 valuations. Valuations of investments in municipal and other bonds can generally be obtained through reference to quoted prices in less active markets for the same or similar securities or through model-based techniques in which all significant inputs are observable and, therefore, such valuations have been classified as Level 2.

Investment securities available for sale

The majority of the Company's available-for-sale investment securities have been valued by reference to prices for similar securities or through model-based techniques in which all significant inputs are observable and, therefore, such valuations have been classified as Level 2. Certain investments in mutual funds and equity securities are actively traded and, therefore, have been classified as Level 1 valuations.

12. Fair value measurements, continued***Real estate loans held for sale***

The Company utilizes commitments to sell real estate loans to hedge the exposure to changes in fair value of real estate loans held for sale. The carrying value of hedged real estate loans held for sale includes changes in estimated fair value during the hedge period. Typically, the Company attempts to hedge real estate loans held for sale from the date of close through the sale date. The fair value of hedged real estate loans held for sale is generally calculated by reference to quoted prices in secondary markets for commitments to sell real estate loans with similar characteristics and, accordingly, such loans have been classified as a Level 2 valuation.

Commitments to originate real estate loans for sale and commitments to sell real estate loans

The Company enters into various commitments to originate real estate loans for sale and commitments to sell real estate loans. Such commitments are considered to be derivative financial instruments and, therefore, are carried at estimated fair value on the consolidated balance sheet. The estimated fair values of such commitments were generally calculated by reference to quoted prices in secondary markets for commitments to sell real estate loans to certain government-sponsored entities and other parties. The fair valuations of commitments to sell real estate loans generally result in a Level 2 classification. The estimated fair value of commitments to originate real estate loans for sale are adjusted to reflect the Company's anticipated commitment expirations. The estimated commitment expirations are considered significant unobservable inputs contributing to the Level 3 classification of commitments to originate real estate loans for sale. Significant unobservable inputs used in the determination of estimated fair value of commitments to originate real estate loans for sale are included in the accompanying table of significant unobservable inputs to Level 3 measurements.

Interest rate swap agreements used for interest rate risk management

The Company utilizes interest rate swap agreements as part of the management of interest rate risk to modify the repricing characteristics of certain portions of its portfolios of earning assets and interest-bearing liabilities. The Company generally determines the fair value of its interest rate swap agreements using externally developed pricing models based on market observable inputs and, therefore, classifies such valuations as Level 2. The Company has considered counterparty credit risk in the valuation of its interest rate swap agreement assets and has considered its own credit risk in the valuation of its interest rate swap agreement liabilities.

12. Fair value measurements, continued

The following tables present assets and liabilities at March 31, 2017 and December 31, 2016 measured at estimated fair value on a recurring basis:

| | Fair Value Measurements | Level 1 (a) | Level 2 (a) | Level 3 |
|--|----------------------------|----------------|-------------------|---------------|
| | (In thousands) | | | |
| March 31, 2017 | | | | |
| Trading account assets | \$ 174,854 | 46,137 | 128,717 | — |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | 1,898,250 | — | 1,898,250 | — |
| Obligations of states and political subdivisions | 3,124 | — | 3,124 | — |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 10,504,314 | — | 10,504,314 | — |
| Privately issued | 41 | — | — | 41 |
| Other debt securities | 119,767 | — | 119,767 | — |
| Equity securities | 105,504 | 63,698 | 41,806 | — |
| | <u>12,631,000</u> | <u>63,698</u> | <u>12,567,261</u> | <u>41</u> |
| Real estate loans held for sale | 372,023 | — | 372,023 | — |
| Other assets (b) | 29,571 | — | 12,724 | 16,847 |
| Total assets | <u>\$ 13,207,448</u> | <u>109,835</u> | <u>13,080,725</u> | <u>16,888</u> |
| Trading account liabilities | | | | |
| Other liabilities (b) | \$ 138,695 | — | 138,695 | — |
| Total liabilities | <u>4,548</u> | <u>—</u> | <u>3,903</u> | <u>645</u> |
| | <u>\$ 143,243</u> | <u>—</u> | <u>142,598</u> | <u>645</u> |
| December 31, 2016 | | | | |
| Trading account assets | \$ 323,867 | 46,135 | 277,732 | — |
| Investment securities available for sale: | | | | |
| U.S. Treasury and federal agencies | 1,902,544 | — | 1,902,544 | — |
| Obligations of states and political subdivisions | 3,641 | — | 3,641 | — |
| Mortgage-backed securities: | | | | |
| Government issued or guaranteed | 10,954,861 | — | 10,954,861 | — |
| Privately issued | 44 | — | — | 44 |
| Other debt securities | 118,516 | — | 118,516 | — |
| Equity securities | 352,466 | 301,711 | 50,755 | — |
| | <u>13,332,072</u> | <u>301,711</u> | <u>13,030,317</u> | <u>44</u> |
| Real estate loans held for sale | 1,056,180 | — | 1,056,180 | — |
| Other assets (b) | 58,351 | — | 50,291 | 8,060 |
| Total assets | <u>\$ 14,770,470</u> | <u>347,846</u> | <u>14,414,520</u> | <u>8,104</u> |
| Trading account liabilities | | | | |
| Other liabilities (b) | \$ 174,376 | — | 174,376 | — |
| Total liabilities | <u>2,481</u> | <u>—</u> | <u>1,746</u> | <u>735</u> |
| | <u>\$ 176,857</u> | <u>—</u> | <u>176,122</u> | <u>735</u> |

- (a) There were no significant transfers between Level 1 and Level 2 of the fair value hierarchy during the three months ended March 31, 2017 and the year ended December 31, 2016.
- (b) Comprised predominantly of interest rate swap agreements used for interest rate risk management (Level 2), commitments to sell real estate loans (Level 2) and commitments to originate real estate loans to be held for sale (Level 3).

12. Fair value measurements, continued

The changes in Level 3 assets and liabilities measured at estimated fair value on a recurring basis during the three months ended March 31, 2017 were as follows:

| | <u>Investment Securities Available for Sale</u> | |
|---|--|---|
| | <u>Privately Issued Mortgage-Backed Securities</u> | <u>Other Assets and Other Liabilities</u> |
| | (In thousands) | |
| Balance — January 1, 2017 | \$ 44 | 7,325 |
| Total gains (losses) realized/unrealized: | | |
| Included in earnings | — | 23,940 (b) |
| Included in other comprehensive income | — | — |
| Sales | — | — |
| Settlements | (3) | — |
| Transfers in and/or out of Level 3 (a) | — | (15,063) (d) |
| Balance — March 31, 2017 | <u>\$ 41</u> | <u>16,202</u> |
| Changes in unrealized gains included in earnings related to assets still held at March 31, 2017 | <u>\$ —</u> | <u>15,094 (b)</u> |

The changes in Level 3 assets and liabilities measured at estimated fair value on a recurring basis during the three months ended March 31, 2016 were as follows:

| | <u>Investment Securities Available for Sale</u> | | |
|---|--|--|---|
| | <u>Privately Issued Mortgage-Backed Securities</u> | <u>Collateralized Debt Obligations</u> | <u>Other Assets and Other Liabilities</u> |
| | (In thousands) | | |
| Balance — January 1, 2016 | \$ 74 | 47,393 | 9,879 |
| Total gains (losses) realized/unrealized: | | | |
| Included in earnings | — | — | 23,898 (b) |
| Included in other comprehensive income | — | (2,148) (c) | — |
| Settlements | (9) | (205) | — |
| Transfers in and/or out of Level 3 (a) | — | — | (16,892) (d) |
| Balance — March 31, 2016 | <u>\$ 65</u> | <u>45,040</u> | <u>16,885</u> |
| Changes in unrealized gains included in earnings related to assets still held at March 31, 2016 | <u>\$ —</u> | <u>—</u> | <u>14,539 (b)</u> |

- (a) The Company's policy for transfers between fair value levels is to recognize the transfer as of the actual date of the event or change in circumstances that caused the transfer.
- (b) Reported as mortgage banking revenues in the consolidated statement of income and includes the fair value of commitment issuances and expirations.
- (c) Reported as net unrealized losses on investment securities in the consolidated statement of comprehensive income. The Company sold its collateralized debt obligations during the third and fourth quarters of 2016.
- (d) Transfers out of Level 3 consist of interest rate locks transferred to closed loans.

12. Fair value measurements, continued

The Company is required, on a nonrecurring basis, to adjust the carrying value of certain assets or provide valuation allowances related to certain assets using fair value measurements. The more significant of those assets follow.

Loans

Loans are generally not recorded at fair value on a recurring basis. Periodically, the Company records nonrecurring adjustments to the carrying value of loans based on fair value measurements for partial charge-offs of the uncollectible portions of those loans. Nonrecurring adjustments also include certain impairment amounts for collateral-dependent loans when establishing the allowance for credit losses. Such amounts are generally based on the fair value of the underlying collateral supporting the loan and, as a result, the carrying value of the loan less the calculated valuation amount does not necessarily represent the fair value of the loan. Real estate collateral is typically valued using appraisals or other indications of value based on recent comparable sales of similar properties or assumptions generally observable in the marketplace and the related nonrecurring fair value measurement adjustments have generally been classified as Level 2, unless significant adjustments have been made to the valuation that are not readily observable by market participants. Non-real estate collateral supporting commercial loans generally consists of business assets such as receivables, inventory and equipment. Fair value estimations are typically determined by discounting recorded values of those assets to reflect estimated net realizable value considering specific borrower facts and circumstances and the experience of credit personnel in their dealings with similar borrower collateral liquidations. Such discounts were generally in the range of 15% to 90% at March 31, 2017. As these discounts are not readily observable and are considered significant, the valuations have been classified as Level 3. Automobile collateral is typically valued by reference to independent pricing sources based on recent sales transactions of similar vehicles, and the related nonrecurring fair value measurement adjustments have been classified as Level 2. Collateral values for other consumer installment loans are generally estimated based on historical recovery rates for similar types of loans. As these recovery rates are not readily observable by market participants, such valuation adjustments have been classified as Level 3. Loans subject to nonrecurring fair value measurement were \$210 million at March 31, 2017 (\$88 million and \$122 million of which were classified as Level 2 and Level 3, respectively), \$293 million at December 31, 2016 (\$153 million and \$140 million of which were classified as Level 2 and Level 3, respectively) and \$226 million at March 31, 2016 (\$127 million and \$99 million of which were classified as Level 2 and Level 3, respectively). Changes in fair value recognized for partial charge-offs of loans and loan impairment reserves on loans held by the Company on March 31, 2017 and 2016 were decreases of \$42 million and \$27 million for the three-month periods ended March 31, 2017 and March 31, 2016, respectively.

Assets taken in foreclosure of defaulted loans

Assets taken in foreclosure of defaulted loans are primarily comprised of commercial and residential real property and are generally measured at the lower of cost or fair value less costs to sell. The fair value of the real property is generally determined using appraisals or other indications of value based on recent comparable sales of similar properties or assumptions generally observable in the marketplace, and the related nonrecurring fair value measurement adjustments have generally been classified as Level 2. Assets taken in foreclosure of defaulted loans subject to nonrecurring fair value measurement were \$32 million and \$62 million at March 31, 2017 and 2016, respectively. Changes in fair value recognized for those foreclosed assets held by the Company were not material during the three-month periods ended March 31, 2017 and 2016.

12. Fair value measurements, continued***Significant unobservable inputs to Level 3 measurements***

The following tables present quantitative information about significant unobservable inputs used in the fair value measurements for certain Level 3 assets and liabilities at March 31, 2017 and December 31, 2016:

| | Fair Value | Valuation Technique | Unobservable Inputs/Assumptions | Range (Weighted- Average) |
|---|----------------|--------------------------------|------------------------------------|---------------------------------|
| | (In thousands) | | | |
| March 31, 2017 | | | | |
| <u>Recurring fair value measurements</u> | | | | |
| Privately issued mortgage-backed securities | \$ 41 | Two independent pricing quotes | — | — |
| Net other assets (liabilities) (a) | 16,202 | Discounted cash flow | Commitment expirations | 0%-80% (24%) |
| December 31, 2016 | | | | |
| <u>Recurring fair value measurements</u> | | | | |
| Privately issued mortgage-backed securities | \$ 44 | Two independent pricing quotes | — | — |
| Net other assets (liabilities) (a) | 7,325 | Discounted cash flow | Commitment expirations | 0%-77% (30%) |

(a) Other Level 3 assets (liabilities) consist of commitments to originate real estate loans.

Sensitivity of fair value measurements to changes in unobservable inputs

An increase (decrease) in the estimate of expirations for commitments to originate real estate loans would generally result in a lower (higher) fair value measurement. Estimated commitment expirations are derived considering loan type, changes in interest rates and remaining length of time until closing.

12. Fair value measurements, continued**Disclosures of fair value of financial instruments**

The carrying amounts and estimated fair value for financial instrument assets (liabilities) are presented in the following table:

| | March 31, 2017 | | | | |
|--|--------------------|-------------------------|-----------|--------------|------------|
| | Carrying Amount | Estimated Fair Value | Level 1 | Level 2 | Level 3 |
| | (In thousands) | | | | |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 1,286,962 | 1,286,962 | 1,213,120 | 73,842 | — |
| Interest-bearing deposits at banks | 6,945,149 | 6,945,149 | — | 6,945,149 | — |
| Trading account | 174,854 | 174,854 | 46,137 | 128,717 | — |
| Investment securities | 15,968,415 | 15,958,181 | 63,698 | 15,775,917 | 118,566 |
| Loans and leases: | | | | | |
| Commercial loans and leases | 22,295,376 | 21,882,456 | — | — | 21,882,456 |
| Commercial real estate loans | 33,071,654 | 32,607,794 | — | 74,563 | 32,533,231 |
| Residential real estate loans | 21,724,491 | 21,776,908 | — | 4,686,339 | 17,090,569 |
| Consumer loans | 12,221,481 | 12,083,513 | — | — | 12,083,513 |
| Allowance for credit losses | (1,001,430) | — | — | — | — |
| Loans and leases, net | 88,311,572 | 88,350,671 | — | 4,760,902 | 83,589,769 |
| Accrued interest receivable | 318,152 | 318,152 | — | 318,152 | — |
| Financial liabilities: | | | | | |
| Noninterest-bearing deposits | \$ (34,279,591) | (34,279,591) | — | (34,279,591) | — |
| Savings and interest-checking deposits | (53,542,149) | (53,542,149) | — | (53,542,149) | — |
| Time deposits | (9,028,018) | (9,106,654) | — | (9,106,654) | — |
| Deposits at Cayman Islands office | (192,763) | (192,763) | — | (192,763) | — |
| Short-term borrowings | (185,102) | (185,102) | — | (185,102) | — |
| Long-term borrowings | (8,087,619) | (8,104,055) | — | (8,104,055) | — |
| Accrued interest payable | (60,737) | (60,737) | — | (60,737) | — |
| Trading account | (138,695) | (138,695) | — | (138,695) | — |
| Other financial instruments: | | | | | |
| Commitments to originate real estate loans for sale | \$ 16,202 | 16,202 | — | — | 16,202 |
| Commitments to sell real estate loans | 1,048 | 1,048 | — | 1,048 | — |
| Other credit-related commitments | (129,968) | (129,968) | — | — | (129,968) |
| Interest rate swap agreements used for interest rate risk management | 7,773 | 7,773 | — | 7,773 | — |

12. Fair value measurements, continued

| | December 31, 2016 | | | | |
|--|--------------------|-------------------------|----------------|--------------|------------|
| | Carrying Amount | Estimated Fair Value | (In thousands) | | |
| | | | Level 1 | Level 2 | Level 3 |
| Financial assets: | | | | | |
| Cash and cash equivalents | \$ 1,320,549 | 1,320,549 | 1,249,654 | 70,895 | — |
| Interest-bearing deposits at banks | 5,000,638 | 5,000,638 | — | 5,000,638 | — |
| Trading account | 323,867 | 323,867 | 46,135 | 277,732 | — |
| Investment securities | 16,250,468 | 16,244,412 | 301,711 | 15,821,176 | 121,525 |
| Loans and leases: | | | | | |
| Commercial loans and leases | 22,610,047 | 22,239,428 | — | — | 22,239,428 |
| Commercial real estate loans | 33,506,394 | 33,129,428 | — | 642,590 | 32,486,838 |
| Residential real estate loans | 22,590,912 | 22,638,167 | — | 4,912,488 | 17,725,679 |
| Consumer loans | 12,146,063 | 12,061,590 | — | — | 12,061,590 |
| Allowance for credit losses | (988,997) | — | — | — | — |
| Loans and leases, net | 89,864,419 | 90,068,613 | — | 5,555,078 | 84,513,535 |
| Accrued interest receivable | 308,805 | 308,805 | — | 308,805 | — |
| Financial liabilities: | | | | | |
| Noninterest-bearing deposits | \$ (32,813,896) | (32,813,896) | — | (32,813,896) | — |
| Savings and interest-checking deposits | (52,346,207) | (52,346,207) | — | (52,346,207) | — |
| Time deposits | (10,131,846) | (10,222,585) | — | (10,222,585) | — |
| Deposits at Cayman Islands office | (201,927) | (201,927) | — | (201,927) | — |
| Short-term borrowings | (163,442) | (163,442) | — | (163,442) | — |
| Long-term borrowings | (9,493,835) | (9,473,844) | — | (9,473,844) | — |
| Accrued interest payable | (75,172) | (75,172) | — | (75,172) | — |
| Trading account | (174,376) | (174,376) | — | (174,376) | — |
| Other financial instruments: | | | | | |
| Commitments to originate real estate loans for sale | \$ 7,325 | 7,325 | — | — | 7,325 |
| Commitments to sell real estate loans | 36,653 | 36,653 | — | 36,653 | — |
| Other credit-related commitments | (136,295) | (136,295) | — | — | (136,295) |
| Interest rate swap agreements used for interest rate risk management | 11,892 | 11,892 | — | 11,892 | — |

With the exception of marketable securities, certain off-balance sheet financial instruments and mortgage loans originated for sale, the Company's financial instruments are not readily marketable and market prices do not exist. The Company, in attempting to comply with the provisions of GAAP that require disclosures of fair value of financial instruments, has not attempted to market its financial instruments to potential buyers, if any exist. Since negotiated prices in illiquid markets depend greatly upon the then present motivations of the buyer and seller, it is reasonable to assume that actual sales prices could vary widely from any estimate of fair value made without the benefit of negotiations. Additionally, changes in market interest rates can dramatically impact the value of financial instruments in a short period of time. The following assumptions, methods and calculations were used in determining the estimated fair value of financial instruments not measured at fair value in the consolidated balance sheet.

Cash and cash equivalents, interest-bearing deposits at banks, deposits at Cayman Islands office, short-term borrowings, accrued interest receivable and accrued interest payable

Due to the nature of cash and cash equivalents and the near maturity of interest-bearing deposits at banks, deposits at Cayman Islands office, short-term borrowings, accrued interest receivable and accrued interest payable, the Company estimated that the carrying amount of such instruments approximated estimated fair value.

12. Fair value measurements, continued***Investment securities***

Estimated fair values of investments in readily marketable securities were generally based on quoted market prices. Investment securities that were not readily marketable were assigned amounts based on estimates provided by outside parties or modeling techniques that relied upon discounted calculations of projected cash flows or, in the case of other investment securities, which include capital stock of the Federal Reserve Bank of New York and the Federal Home Loan Bank of New York, at an amount equal to the carrying amount.

Loans and leases

In general, discount rates used to calculate values for loan products were based on the Company's pricing at the respective period end. A higher discount rate was assumed with respect to estimated cash flows associated with nonaccrual loans. Projected loan cash flows were adjusted for estimated credit losses. However, such estimates made by the Company may not be indicative of assumptions and adjustments that a purchaser of the Company's loans and leases would seek.

Deposits

Pursuant to GAAP, the estimated fair value ascribed to noninterest-bearing deposits, savings deposits and interest-checking deposits must be established at carrying value because of the customers' ability to withdraw funds immediately. Time deposit accounts are required to be revalued based upon prevailing market interest rates for similar maturity instruments. As a result, amounts assigned to time deposits were based on discounted cash flow calculations using prevailing market interest rates based on the Company's pricing at the respective date for deposits with comparable remaining terms to maturity.

The Company believes that deposit accounts have a value greater than that prescribed by GAAP. The Company feels, however, that the value associated with these deposits is greatly influenced by characteristics of the buyer, such as the ability to reduce the costs of servicing the deposits and deposit attrition which often occurs following an acquisition.

Long-term borrowings

The amounts assigned to long-term borrowings were based on quoted market prices, when available, or were based on discounted cash flow calculations using prevailing market interest rates for borrowings of similar terms and credit risk.

Other commitments and contingencies

As described in note 13, in the normal course of business, various commitments and contingent liabilities are outstanding, such as loan commitments, credit guarantees and letters of credit. The Company's pricing of such financial instruments is based largely on credit quality and relationship, probability of funding and other requirements. Loan commitments often have fixed expiration dates and contain termination and other clauses which provide for relief from funding in the event of significant deterioration in the credit quality of the customer. The rates and terms of the Company's loan commitments, credit guarantees and letters of credit are competitive with other financial institutions operating in markets served by the Company. The Company believes that the carrying amounts, which are included in other liabilities, are reasonable estimates of the fair value of these financial instruments.

12. Fair value measurements, continued

The Company does not believe that the estimated information presented herein is representative of the earnings power or value of the Company. The preceding analysis, which is inherently limited in depicting fair value, also does not consider any value associated with existing customer relationships nor the ability of the Company to create value through loan origination, deposit gathering or fee generating activities. Many of the estimates presented herein are based upon the use of highly subjective information and assumptions and, accordingly, the results may not be precise. Management believes that fair value estimates may not be comparable between financial institutions due to the wide range of permitted valuation techniques and numerous estimates which must be made. Furthermore, because the disclosed fair value amounts were estimated as of the balance sheet date, the amounts actually realized or paid upon maturity or settlement of the various financial instruments could be significantly different.

13. Commitments and contingencies

In the normal course of business, various commitments and contingent liabilities are outstanding. The following table presents the Company's significant commitments. Certain of these commitments are not included in the Company's consolidated balance sheet.

| | March 31, 2017 | December 31, 2016 |
|--|-------------------|----------------------|
| | (In thousands) | |
| Commitments to extend credit | | |
| Home equity lines of credit | \$ 5,535,221 | 5,499,609 |
| Commercial real estate loans to be sold | 298,039 | 70,100 |
| Other commercial real estate | 6,166,511 | 6,451,709 |
| Residential real estate loans to be sold | 473,837 | 478,950 |
| Other residential real estate | 240,430 | 232,721 |
| Commercial and other | 12,134,803 | 12,298,473 |
| Standby letters of credit | 2,937,504 | 2,987,091 |
| Commercial letters of credit | 46,560 | 44,723 |
| Financial guarantees and indemnification contracts | 3,477,006 | 3,043,580 |
| Commitments to sell real estate loans | 1,013,409 | 1,489,237 |

Commitments to extend credit are agreements to lend to customers, generally having fixed expiration dates or other termination clauses that may require payment of a fee. Standby and commercial letters of credit are conditional commitments issued to guarantee the performance of a customer to a third party. Standby letters of credit generally are contingent upon the failure of the customer to perform according to the terms of the underlying contract with the third party, whereas commercial letters of credit are issued to facilitate commerce and typically result in the commitment being funded when the underlying transaction is consummated between the customer and a third party. The credit risk associated with commitments to extend credit and standby and commercial letters of credit is essentially the same as that involved with extending loans to customers and is subject to normal credit policies. Collateral may be obtained based on management's assessment of the customer's creditworthiness.

Financial guarantees and indemnification contracts are oftentimes similar to standby letters of credit and include mandatory purchase agreements issued to ensure that customer obligations are fulfilled, recourse obligations associated with sold loans, and other guarantees of customer performance or compliance with designated rules and regulations. Included in financial guarantees and indemnification contracts are loan principal amounts sold with recourse in conjunction with the Company's involvement in the Fannie Mae Delegated Underwriting and Servicing program. The Company's maximum credit risk for recourse associated with loans sold under this program totaled approximately \$3.0 billion and \$2.8 billion at March 31, 2017 and December 31, 2016, respectively.

13. Commitments and contingencies, continued

Since many loan commitments, standby letters of credit, and guarantees and indemnification contracts expire without being funded in whole or in part, the contract amounts are not necessarily indicative of future cash flows.

The Company utilizes commitments to sell real estate loans to hedge exposure to changes in the fair value of real estate loans held for sale. Such commitments are considered derivatives and along with commitments to originate real estate loans to be held for sale are generally recorded in the consolidated balance sheet at estimated fair market value.

The Company also has commitments under long-term operating leases.

The Company is contractually obligated to repurchase previously sold residential real estate loans that do not ultimately meet investor sale criteria related to underwriting procedures or loan documentation. When required to do so, the Company may reimburse loan purchasers for losses incurred or may repurchase certain loans. The Company reduces residential mortgage banking revenues by an estimate for losses related to its obligations to loan purchasers. The amount of those charges is based on the volume of loans sold, the level of reimbursement requests received from loan purchasers and estimates of losses that may be associated with previously sold loans. At March 31, 2017 the Company believes that its obligation to loan purchasers was not material to the Company's consolidated financial position.

M&T and its subsidiaries are subject in the normal course of business to various pending and threatened legal proceedings and other matters in which claims for monetary damages are asserted. On an on-going basis management, after consultation with legal counsel, assesses the Company's liabilities and contingencies in connection with such proceedings. For those matters where it is probable that the Company will incur losses and the amounts of the losses can be reasonably estimated, the Company records an expense and corresponding liability in its consolidated financial statements. To the extent the pending or threatened litigation could result in exposure in excess of that liability, the amount of such excess is not currently estimable. Although not considered probable, the range of reasonably possible losses for such matters in the aggregate, beyond the existing recorded liability, was between \$0 and \$40 million. Although the Company does not believe that the outcome of pending litigations will be material to the Company's consolidated financial position, it cannot rule out the possibility that such outcomes will be material to the consolidated results of operations for a particular reporting period in the future.

14. Segment information

Reportable segments have been determined based upon the Company's internal profitability reporting system, which is organized by strategic business unit. Certain strategic business units have been combined for segment information reporting purposes where the nature of the products and services, the type of customer and the distribution of those products and services are similar. The reportable segments are Business Banking, Commercial Banking, Commercial Real Estate, Discretionary Portfolio, Residential Mortgage Banking and Retail Banking.

The financial information of the Company's segments was compiled utilizing the accounting policies described in note 22 of Notes to Financial Statements in the 2016 Annual Report. The management accounting policies and processes utilized in compiling segment financial information are highly subjective and, unlike financial accounting, are not based on authoritative guidance similar to GAAP. As a result, the financial information of the reported segments is not necessarily comparable with similar information reported by other financial institutions. Furthermore, changes in management structure or allocation methodologies and procedures may result in changes in reported segment financial data. As disclosed in the 2016 Annual Report, during 2016 the Company revised its funds transfer pricing allocation related to borrowings and to the residential real estate loans obtained in the acquisition of Hudson City, retroactive to 2015. Accordingly, financial information for the three-month period

14. Segment information, continued

ended March 31, 2016 has been reclassified to conform to the current methodology. As a result, total revenues and net income increased in the Discretionary Portfolio segment and decreased in the “All Other” category by \$14 million and \$8 million, respectively, for the three months ended March 31, 2016 from that which was previously reported.

As also described in note 22 in the 2016 Annual Report, neither goodwill nor core deposit and other intangible assets (and the amortization charges associated with such assets) resulting from acquisitions of financial institutions have been allocated to the Company's reportable segments, but are included in the “All Other” category. The Company does, however, assign such intangible assets to business units for purposes of testing for impairment.

Information about the Company's segments is presented in the following table:

| | Three Months Ended March 31 | | | | | |
|------------------------------|-----------------------------|------------------------|-------------------|---------------------|------------------------|-------------------|
| | 2017 | | | 2016 | | |
| | Total Revenues(a) | Inter-segment Revenues | Net Income (Loss) | Total Revenues(a) | Inter-segment Revenues | Net Income (Loss) |
| | (In thousands) | | | | | |
| Business Banking | \$ 115,981 | 911 | 22,407 | \$ 113,689 | 991 | 25,448 |
| Commercial Banking | 273,845 | 920 | 112,750 | 253,617 | 1,056 | 101,327 |
| Commercial Real Estate | 195,125 | 407 | 84,547 | 177,380 | 387 | 80,529 |
| Discretionary Portfolio | 78,946 | (12,927) | 33,945 | 101,036 | (14,323) | 48,410 |
| Residential Mortgage Banking | 93,708 | 18,211 | 14,844 | 96,935 | 19,660 | 17,077 |
| Retail Banking | 361,237 | 3,047 | 81,873 | 339,046 | 3,014 | 63,288 |
| All Other | 242,263 | (10,569) | (1,439) | 211,194 | (10,785) | (37,551) |
| Total | <u>\$ 1,361,105</u> | <u>—</u> | <u>348,927</u> | <u>\$ 1,292,897</u> | <u>—</u> | <u>298,528</u> |

| | Average total assets | | |
|------------------------------|-----------------------------|------------------------|----------------|
| | Three Months Ended March 31 | Year Ended December 31 | |
| | 2017 | 2016 | 2016 |
| | (In millions) | | |
| Business Banking | \$ 5,596 | 5,424 | 5,456 |
| Commercial Banking | 26,723 | 24,838 | 25,592 |
| Commercial Real Estate | 22,977 | 19,839 | 21,131 |
| Discretionary Portfolio | 38,731 | 42,509 | 40,867 |
| Residential Mortgage Banking | 2,426 | 2,647 | 2,569 |
| Retail Banking | 12,204 | 11,568 | 11,840 |
| All Other | 14,321 | 16,427 | 16,885 |
| Total | <u>\$ 122,978</u> | <u>123,252</u> | <u>124,340</u> |

(a) Total revenues are comprised of net interest income and other income. Net interest income is the difference between taxable-equivalent interest earned on assets and interest paid on liabilities owed by a segment and a funding charge (credit) based on the Company's internal funds transfer and allocation methodology. Segments are charged a cost to fund any assets (e.g. loans) and are paid a funding credit for any funds provided (e.g. deposits). The taxable-equivalent adjustment aggregated \$7,999,000 and \$6,332,000 for the three-month periods ended March 31, 2017 and 2016, respectively, and is eliminated in "All Other" total revenues. Intersegment revenues are included in total revenues of the reportable segments. The elimination of intersegment revenues is included in the determination of "All Other" total revenues.

15. Relationship with Bayview Lending Group LLC and Bayview Financial Holdings, L.P.

M&T holds a 20% minority interest in Bayview Lending Group LLC ("BLG"), a privately-held commercial mortgage company. M&T recognizes income or loss from BLG using the equity method of accounting. The carrying value of that investment was \$364 thousand at March 31, 2017.

Bayview Financial Holdings, L.P. (together with its affiliates, "Bayview Financial"), a privately-held specialty mortgage finance company, is BLG's majority investor. In addition to their common investment in BLG, the Company and Bayview Financial conduct other business activities with each other. The Company has obtained loan servicing rights for mortgage loans from BLG and Bayview Financial having outstanding principal balances of \$3.4 billion and \$3.5 billion at March 31, 2017 and December 31, 2016, respectively. Revenues from those servicing rights were \$4 million and \$5 million for the quarters ended March 31, 2017 and 2016, respectively. The Company sub-services residential mortgage loans for Bayview Financial having outstanding principal balances of \$40.8 billion and \$30.4 billion at March 31, 2017 and December 31, 2016, respectively. Revenues earned for sub-servicing loans for Bayview Financial were \$23 million for each of the three-month periods ended March 31, 2017 and 2016. In addition, the Company held \$153 million and \$158 million of mortgage-backed securities in its held-to-maturity portfolio at March 31, 2017 and December 31, 2016, respectively, that were securitized by Bayview Financial. In April 2017, the Company provided a loan to Bayview Financial for \$100 million at terms consistent with those offered to non-affiliated customers.

16. Recent accounting developments

Effective January 1, 2017, the Company adopted amended accounting guidance for share-based transactions. The most significant aspect of the amended guidance that affects the Company requires that all excess tax benefits and tax deficiencies be recognized in income tax expense in the income statement and that such amounts be recognized in the period in which the tax deduction arises or in the period in which an expiration of an award occurs. The adoption of this guidance resulted in an \$18 million reduction of income tax expense for the quarter ended March 31, 2017 that under previous accounting guidance would have been recognized directly in shareholders' equity.

Effective January 2017, the Company also adopted amended accounting guidance for the transition to the equity method of accounting. The amended guidance eliminates the requirement that when an investment qualifies for use of the equity method as a result of an increase in the level of ownership interest or degree of influence, an investor must adjust the investment, results of operations, and retained earnings retroactively on a step-by-step basis as if the equity method has been in effect during all previous periods that the investment had been held. Instead, the amended guidance requires the investor to adopt the equity method of accounting as of the date the investment first qualifies for such accounting. The adoption of this guidance did not have a material effect on the Company's consolidated financial position or results of operations.

In January 2017, the Company adopted two amendments to the accounting guidance for derivatives and hedging. The first amendment clarifies that a change in the counterparty to a derivative instrument that has been designated as the hedging instrument does not, in and of itself, require dedesignation of that hedging relationship provided that all other hedge accounting criteria continue to be met. The second amendment clarifies the requirements for assessing whether contingent call (put) options that can accelerate the payment of principal on debt instruments are clearly and closely related to their debt hosts. An entity performing the assessment is required to assess the embedded call (put) options solely in accordance with a four-step decision sequence and no longer has to assess whether the event that triggers the ability to exercise the option is related to interest rates or credit risks. The adoption of this guidance did not have a material effect on the Company's consolidated financial position or results of operations.

16. Recent accounting developments, continued

In March 2017, the Financial Accounting Standards Board (“FASB”) issued amended guidance requiring the premium on callable debt securities held at a premium to be amortized to the earliest call date. The amendments do not require an accounting change for securities held at a discount; the discount continues to be amortized to maturity.

The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2018, with early adoption permitted. If adopted in an interim period, any adjustments should be reflected as of the beginning of the fiscal year that includes that interim period. The amendments should be applied on a modified retrospective basis through a cumulative-effect adjustment directly to retained earnings as of the beginning of the period of adoption. The Company does not expect the guidance to have a material impact on its consolidated financial statements.

In March 2017, the FASB issued amended guidance requiring the service cost component of the net periodic pension cost and net periodic postretirement benefit cost to be reported in the same line item or items in the income statement as other compensation costs arising from services rendered by the pertinent employees during the period (except for the amount being capitalized, if appropriate). The amendments also require disclosure of the line item(s) used in the income statement to present the components other than the service cost component if the other components are not presented in a separate line item or items in the income statement. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2017, using a retrospective transition method for the presentation of the service cost and other components of net periodic pension cost and net periodic postretirement benefit cost in the income statement. The capitalization of the service cost component of net periodic pension cost and net periodic postretirement benefit cost would be applied using a prospective transition method. The amendments allow for a practical expedient that permits the use of the amounts disclosed in the Company’s pension and other postretirement benefit plan note for the prior comparative periods as the estimation basis for applying the retrospective presentation requirements. The Company is evaluating the impact the guidance may have on its consolidated financial statements.

In January 2017, the FASB issued amended guidance eliminating Step 2 from the goodwill impairment test. Under the amendments to the guidance, an entity should perform its goodwill impairment test by comparing the fair value of a reporting unit with its carrying amount. An entity should recognize an impairment charge for the amount by which the carrying amount exceeds the reporting unit’s fair value. The loss recognized, however, should not exceed the total amount of goodwill allocated to that reporting unit. Additionally, an entity should consider income tax effects from any tax deductible goodwill on the carrying amount of the reporting unit when measuring the goodwill impairment loss, if applicable. The guidance is effective for annual periods or any interim goodwill impairment tests beginning after December 15, 2019 using a prospective transition method. Early adoption is permitted. The Company does not expect the guidance will have a material impact on its consolidated financial statements, unless at some point in the future one of its reporting units were to fail step 1 of the goodwill impairment test.

In January 2017, the FASB issued amended guidance clarifying the definition of a business for purposes of evaluating whether transactions would be accounted for as acquisitions (or disposals) of assets or businesses. The amendments provide a screen to determine when a set of assets and activities (collectively referred to as a “set”) is not a business. The screen requires that when substantially all of the fair value of the gross assets acquired (or disposed of) is concentrated in a single identifiable asset or group of similar assets, the set is not a business. If the screen is not met, the amendments (1) require that to be considered a business, a set must include, at a minimum, an input and a substantive process that together significantly contribute to the ability to create output, and (2) remove the evaluation of whether a market participant could replace missing elements. The guidance is effective for annual

16. Recent accounting developments, continued

periods and interim periods within those annual periods beginning after December 15, 2017 using a prospective transition method. The Company does not expect the guidance to have a material impact on its consolidated financial statements.

In November 2016, the FASB issued amended guidance for the presentation of restricted cash in the statement of cash flows. The guidance requires that restricted cash and restricted cash equivalents be included with cash and cash equivalents when reconciling the beginning-of-period and end-of-period total amounts shown on the statement of cash flows. In addition, when cash, cash equivalents, and restricted cash or restricted cash equivalents are presented in more than one line item within the statement of financial position, the line items and amounts must be presented on the face of the statement of cash flows or disclosed in the notes to the financial statements. Information about the nature of restrictions on an entity's cash and cash equivalents must also be disclosed. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2017, using a retrospective transition method. The Company is evaluating the impact the guidance may have on the presentation of its consolidated statement of cash flows.

In August 2016, the FASB issued amended guidance for how certain cash receipts and cash payments are presented and classified in the statement of cash flows. The guidance addresses the following eight specific cash flow issues: 1) cash payments for debt extinguishment costs should be classified as cash outflows for financing activities; 2) for zero-coupon debt instruments, the portion of the cash payment attributable to the accreted interest should be classified as a cash outflow for operating activities; 3) contingent consideration payments made after a business combination should be classified based on the timing of the payment; 4) cash proceeds received from the settlement of insurance claims should be classified on the basis of the related insurance coverage; 5) cash proceeds received from the settlement of corporate-owned and bank-owned life insurance policies should be classified as cash inflows from investing activities; 6) when the equity method is applied, an accounting policy election should be made to classify distributions received using either the cumulative earnings approach or the nature of the distribution approach; 7) cash receipts from payments on a transferor's beneficial interests obtained in a securitization of financial assets should be classified as cash inflows from investing activities; and 8) the classification of cash receipts and payments that have aspects of more than one class of cash flows should be determined by applying specific guidance in GAAP. The guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The Company is evaluating the impact the guidance may have on the presentation within its consolidated statement of cash flows.

In June 2016, the FASB issued amended guidance for the measurement of credit losses on certain financial assets. The amended guidance requires financial assets measured at amortized cost to be presented at the net amount expected to be collected. The allowance for credit losses will represent a valuation account that is deducted from the amortized cost basis of the financial assets to present their net carrying value at the amount expected to be collected. The income statement will reflect the measurement of credit losses for newly recognized financial assets as well as expected increases or decreases of expected credit losses that have taken place during the period. When determining the allowance, expected credit losses over the contractual term of the financial asset(s) (taking into account prepayments) will be estimated considering relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectibility of the reported amount. The amended guidance also requires recording an allowance for credit losses for purchased financial assets with a more-than-insignificant amount of credit deterioration since origination. The initial allowance for these assets will be added to the purchase price at acquisition rather than being reported as an expense. Subsequent changes in the allowance will be recorded through the income statement as an expense adjustment. In addition, the amended guidance requires credit losses relating to available-for-sale debt securities to be recorded through an allowance for credit losses. The calculation of credit losses for available-for-sale securities will be similar to how it is determined under existing guidance. The guidance is effective for annual periods and interim periods within those annual periods beginning after

16. Recent accounting developments, continued

December 15, 2019. The Company is assessing the new guidance to determine what modifications to existing credit estimation processes may be required. The Company expects that the new guidance will result in an increase in its allowance for credit losses as a result of considering credit losses over the expected life of its loan portfolios. Increases in the level of the allowance for credit losses will also reflect new requirements to include the nonaccretable principal difference on purchased credit impaired loans and estimated credit losses on investment securities classified as held-to-maturity, if any. The Company is still evaluating the extent of the increase to the allowance for credit losses and the impact to its financial statements.

In February 2016, the FASB issued guidance related to the accounting for leases. The core principle of the guidance is that all leases create an asset and a liability for the lessee and, therefore, lease assets and lease liabilities should be recognized in the balance sheet. Lease assets will be recognized as a right-of-use asset and lease liabilities will be recognized as a liability to make lease payments. While the guidance requires all leases to be recognized in the balance sheet, there continues to be a differentiation between finance leases and operating leases for purposes of income statement recognition and cash flow statement presentation. For finance leases, interest on the lease liability and amortization of the right-of-use asset will be recognized separately in the statement of income. Repayments of principal on those lease liabilities will be classified within financing activities and payments of interest on the lease liability will be classified within operating activities in the statement of cash flows. For operating leases, a single lease cost is recognized in the statement of income and allocated over the lease term, generally on a straight-line basis. All cash payments are presented within operating activities in the statement of cash flows. The accounting applied by lessors is largely unchanged from existing GAAP, however, the guidance eliminates the accounting model for leveraged leases for leases that commence after the effective date of the guidance. The guidance is effective for annual periods beginning after December 15, 2018, including interim periods within those fiscal years. The Company occupies certain banking offices and uses certain equipment under noncancelable operating lease agreements, which currently are not reflected in its consolidated balance sheet. Upon adoption of the guidance, the Company expects to report increased assets and increased liabilities as a result of recognizing right-of-use assets and lease liabilities on its consolidated balance sheet. The Company was committed to \$467 million of minimum lease payments under noncancelable operating lease agreements at December 31, 2016. The Company does not expect the new guidance will have a material impact to its consolidated statement of income.

In January 2016, the FASB issued amended guidance related to recognition and measurement of financial assets and liabilities. The amended guidance requires that equity investments (excluding those accounted for under the equity method of accounting or those that result in consolidation of the investee) be measured at fair value with changes in fair value recognized in net income. An entity can elect to measure equity investments that do not have readily determinable fair values at cost less impairment, plus or minus changes resulting from observable price changes in orderly transactions for the identical or similar investment of the same issuer. The impairment assessment of equity investments without readily determinable fair values is simplified by requiring a qualitative assessment to identify impairment. When a qualitative assessment indicates impairment exists, an entity is required to measure the investment at fair value. The guidance eliminates the requirement for public business entities to disclose the method and significant assumptions used to estimate the fair value that is required to be disclosed for financial instruments measured at amortized cost on the balance sheet. Further, the guidance requires public entities to use the exit price when measuring the fair value of financial instruments for disclosure purposes. The guidance also requires an entity to present separately in other comprehensive income, a change in the instrument-specific credit risk when the entity has elected to measure a liability at fair value in accordance with the fair value option. Separate presentation of financial assets and liabilities by measurement category and type of instrument on the balance sheet or accompanying notes to the financial statements is required. The guidance also clarifies that an entity should evaluate the need for a valuation allowance on a deferred tax asset related to available-for-sale securities in combination with the entity's other deferred tax assets. This guidance is effective for annual periods and interim periods within those annual periods beginning after December 15, 2017. The Company is still evaluating the impact the guidance could

16. Recent accounting developments, continued

have on its consolidated financial statements. The Company does hold certain equity securities in its available-for-sale portfolio. Upon adoption of this guidance, fair value changes in such equity securities will be recognized in the consolidated statement of income as opposed to accumulated other comprehensive income where they are recognized under current accounting guidance.

In May 2014, the FASB issued amended accounting and disclosure guidance for revenue from contracts with customers. The core principle of the accounting guidance is that an entity should recognize revenue to depict the transfer of promised goods or services to customers in an amount that reflects the consideration to which the entity expects to be entitled in exchange for those goods or services. To achieve that core principle, an entity should apply the following steps: (1) identify the contract(s) with a customer; (2) identify the performance obligations in the contract; (3) determine the transaction price; (4) allocate the transaction price to the performance obligations in the contract; (5) recognize revenue when (or as) the entity satisfies a performance obligation. The guidance also specifies the accounting for some costs to obtain or fulfill a contract with a customer. The amended disclosure guidance requires sufficient information to enable users of financial statements to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. The amended guidance is effective for annual reporting periods beginning after December 15, 2017, including interim periods within that reporting period. The guidance should be applied either retrospectively to each prior reporting period presented or retrospectively with the cumulative effect of initially applying this guidance recognized at the date of initial application (the “modified retrospective approach”). At present, the Company expects to adopt the revenue recognition guidance in the first quarter of 2018 using the modified retrospective approach. A significant amount of the Company’s revenues are derived from net interest income on financial assets and liabilities, which are excluded from the scope of the amended guidance. With respect to noninterest income, the Company has identified revenue streams within the scope of the guidance, and is performing an evaluation of the underlying revenue contracts. To date, the Company has not yet identified any material changes in the timing of revenue recognition when considering the amended accounting guidance, however, the Company’s implementation efforts are ongoing and such assessments may change prior to the January 1, 2018 implementation date.

Overview

M&T Bank Corporation ("M&T") recorded net income in the first quarter of 2017 of \$349 million or \$2.12 of diluted earnings per common share, compared with \$299 million or \$1.73 of diluted earnings per common share in the initial quarter of 2016. During the final 2016 quarter, net income and diluted earnings per common share were \$331 million and \$1.98, respectively. Basic earnings per common share were \$2.13 in the recent quarter, compared with \$1.74 and \$1.98 in the first and fourth quarters of 2016, respectively. The annualized rate of return on average total assets for M&T and its consolidated subsidiaries ("the Company") in the initial 2017 quarter was 1.15%, compared with .97% in the corresponding quarter of 2016 and 1.05% in the final 2016 quarter. The annualized rate of return on average common shareholders' equity was 8.89% in the recent quarter, compared with 7.44% in the year-earlier quarter and 8.13% in the fourth quarter of 2016.

During the first quarter of 2017, M&T adopted new accounting guidance for share-based transactions. That guidance requires that all excess tax benefits and tax deficiencies associated with share-based compensation be recognized in income tax expense in the income statement. Previously, tax effects resulting from changes in M&T's share price subsequent to the grant date were recorded through shareholders' equity at the time of vesting or exercise. The adoption of the amended accounting guidance resulted in an \$18 million reduction of income tax expense in the initial 2017 quarter, or \$.12 of diluted earnings per common share.

The Company's results of operations during the initial 2016 quarter included \$23 million (\$14 million after-tax effect), or \$.09 per diluted common share of merger-related expenses (as described below) associated with M&T's acquisition of Hudson City Bancorp, Inc. ("Hudson City") on November 1, 2015, while during the fourth quarter of 2016, the Company made a \$30 million tax-deductible cash contribution (\$.12 per diluted common share) to The M&T Charitable Foundation. As described herein under the heading "Other Expense" reflected in the first quarter of each year were seasonally higher stock-based compensation and employee benefits expenses.

In accordance with M&T's revised 2016 Capital Plan, during the first quarter of 2017, M&T repurchased 3,233,196 shares of its common stock at a total cost of \$532 million and increased the quarterly common stock dividend from \$.70 to \$.75 per share. Repurchases of common stock in the final 2016 quarter totaled 300,000 shares at a cost of \$37 million, while in the initial 2016 quarter, M&T repurchased 948,545 shares for \$100 million in accordance with its 2015 Capital Plan.

Supplemental Reporting of Non-GAAP Results of Operations

M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and expenses associated with merging acquired operations into the Company, since such items are considered by management to be "nonoperating" in nature. Those merger-related expenses generally consist of professional services and other temporary help fees associated with the actual or planned conversion of systems and/or integration of operations; costs related to branch and office consolidations; costs related to termination of existing contractual arrangements to purchase various services; initial marketing and promotion expenses designed to introduce M&T Bank to its new customers; severance; incentive compensation costs; travel costs; and printing, supplies and other costs of completing the transactions and commencing operations in new markets and offices. As noted earlier, those expenses (herein referred to as merger-related expenses) totaled \$14 million after-tax effect in the first quarter of 2016. There were no merger-related expenses during the first quarter of 2017 or the fourth quarter of 2016. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results.

Net operating income totaled \$354 million in the recent quarter, compared with \$320 million in the first quarter of 2016. Diluted net operating earnings per common share for the first quarter of 2017 were \$2.15, compared with

\$1.87 in the year-earlier quarter. Net operating income and diluted net operating earnings per common share were \$336 million and \$2.01, respectively, in the fourth quarter of 2016.

Net operating income in the initial 2017 quarter expressed as an annualized rate of return on average tangible assets was 1.21%, compared with 1.09% and 1.10% in the first and fourth quarters of 2016, respectively. Net operating income represented an annualized return on average tangible common equity of 13.05% in the recent quarter, compared with 11.62% in the similar 2016 quarter and 11.93% in the final quarter of 2016.

Reconciliations of GAAP amounts with corresponding non-GAAP amounts are provided in table 2.

Taxable-equivalent Net Interest Income

Taxable-equivalent net interest income was \$922 million in the initial quarter of 2017, up 5% from \$878 million in the year-earlier quarter. That growth resulted predominantly from a widening of the net interest margin, or taxable-equivalent net interest income expressed as an annualized percentage of average earning assets, to 3.34% in the recent quarter from 3.18% in the corresponding 2016 period. The improvement in taxable-equivalent net interest income was largely the result of the higher interest rate environment due to actions initiated by the Federal Reserve in mid-December 2016 and mid-March 2017 to raise its target Federal funds rate by .25% at each of those dates and higher average loan balances of \$2.2 billion. Taxable-equivalent net interest income in the recent quarter increased 4% from \$883 million in the final quarter of 2016, predominantly due to a 26 basis point (hundredths of one percent) widening of the net interest margin from 3.08% in the fourth quarter of 2016. That widening also reflected the impact of the increases in interest rates initiated by the Federal Reserve as noted above.

Average loans and leases aggregated \$89.8 billion in the recent quarter, 3% higher than \$87.6 billion in the initial quarter of 2016. Commercial loans and leases averaged \$22.3 billion in the first quarter of 2017, up \$1.6 billion or 8% from \$20.7 billion in the first quarter of 2016. Average commercial real estate loans were \$33.2 billion in the recent quarter, an increase of \$3.7 billion, or 13%, from \$29.4 billion in the year-earlier quarter. Reflecting ongoing repayments of loans obtained in the acquisition of Hudson City, average residential real estate loans declined \$3.7 billion or 14% to \$22.2 billion in the first quarter of 2017 from \$25.9 billion in the year-earlier quarter. Included in that portfolio were loans held for sale, which averaged \$366 million in the recent quarter and \$323 million in the similar 2016 quarter. Consumer loans averaged \$12.2 billion in the recently completed quarter, an increase of \$571 million or 5% from \$11.6 billion in the first quarter of 2016, predominantly due to growth in average automobile and recreational vehicle loans, partially offset by lower outstanding balances of home equity lines of credit.

Average loan and lease balances in the initial quarter of 2017 decreased \$180 million from \$90.0 billion in the fourth quarter of 2016. Average commercial loan and lease balances rose \$354 million, or 2%, in the recent quarter from \$21.9 billion in the fourth quarter of 2016. Commercial real estate loan average balances in the initial 2017 quarter increased \$353 million, or 1%, from \$32.8 billion in the final three months of 2016. Reflected in average commercial real estate loan balances were loans held for sale, which averaged \$169 million and \$524 million in the first quarter of 2017 and the fourth quarter of 2016, respectively. Average residential real estate loans in the first three months of 2017 declined \$917 million, or 4%, from \$23.1 billion in the final 2016 quarter, reflecting the continued pay down of loans obtained in the acquisition of Hudson City. Average consumer loans increased \$30 million in the recent quarter from \$12.1 billion in 2016's final quarter. The accompanying table summarizes quarterly changes in the major components of the loan and lease portfolio.

AVERAGE LOANS AND LEASES
(net of unearned discount)

| | 1st Qtr. 2017 | Percent Increase (Decrease) from | |
|-----------------------------|------------------|-------------------------------------|------------------|
| | | 1st Qtr. 2016 | 4th Qtr. 2016 |
| | (In millions) | | |
| Commercial, financial, etc. | \$ 22,290 | 8 % | 2 % |
| Real estate – commercial | 33,175 | 13 | 1 |
| Real estate – consumer | 22,179 | (14) | (4) |
| Consumer | | | |
| Automobile | 3,019 | 17 | 3 |
| Home equity lines and loans | 5,577 | (6) | (2) |
| Other | 3,557 | 15 | 1 |
| Total consumer | 12,153 | 5 | — |
| Total | \$ 89,797 | 3 % | — % |

The investment securities portfolio averaged \$16.0 billion in 2017's first quarter, \$651 million or 4% above \$15.3 billion in the year-earlier quarter. Investment securities averaged \$15.4 billion in the final quarter of 2016. During the first quarter of 2017, the Company purchased \$536 million of Fannie Mae, Freddie Mac and Ginnie Mae mortgage-backed securities. Similar purchases of Fannie Mae and Ginnie Mae mortgage-backed securities in the initial quarter of 2016 totaled \$305 million. During the fourth quarter of 2016, the Company purchased \$1.2 billion of U.S. Treasury notes and \$1.2 billion of Fannie Mae and Ginnie Mae mortgage-backed securities. The investment securities portfolio is largely comprised of residential mortgage-backed securities, debt securities issued by municipalities, trust preferred securities issued by certain financial institutions, and shorter-term U.S. Treasury and federal agency notes. When purchasing investment securities, the Company considers its liquidity position and its overall interest-rate risk profile as well as the adequacy of expected returns relative to risks assumed, including prepayments. The Company manages its investment securities portfolio, in part, to satisfy the requirements of the Liquidity Coverage Ratio ("LCR") that became effective in January 2016. The LCR is intended to ensure that banks hold a sufficient amount of "high quality liquid assets" to cover the anticipated net cash outflows during a hypothetical acute 30-day stress scenario. For additional information concerning the LCR rules, refer to Part I, Item 1 of M&T's Form 10-K for the year ended December 31, 2016 under the heading "Liquidity."

In managing its investment securities portfolio, the Company occasionally sells investment securities as a result of changes in interest rates and spreads, actual or anticipated prepayments, credit risk associated with a particular security, or as a result of restructuring its investment securities portfolio in connection with a business combination. The amounts of investment securities held by the Company are influenced by such factors as demand for loans, which generally yield more than investment securities, ongoing repayments, the levels of deposits, and management of liquidity (including the LCR) and balance sheet size and resulting capital ratios.

The Company regularly reviews its investment securities for declines in value below amortized cost that might be characterized as "other than temporary." There were no other-than-temporary impairment charges recognized in either of the first quarters of 2017 and 2016 or in the final 2016 quarter. Additional information about the investment securities portfolio is included in notes 3 and 12 of Notes to Financial Statements.

Other earning assets include interest-bearing deposits at the Federal Reserve Bank of New York and other banks, trading account assets and federal funds sold. Those other earning assets in the aggregate averaged \$6.2 billion in the recently completed quarter, compared with \$8.3 billion and \$8.9 billion in the first and final quarters of 2016, respectively. Interest-bearing deposits at banks averaged \$6.2 billion, \$8.2 billion and \$8.8 billion during the three-month periods ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. The amounts of investment securities and other earning assets held by the Company are influenced by such factors as demand for

loans, which generally yield more than investment securities and other earning assets, ongoing repayments, the levels of deposits, and management of liquidity (including the LCR) and balance sheet size and resulting capital ratios.

As a result of the changes described herein, average earning assets were \$112.0 billion in the first quarter of 2017, compared with \$111.2 billion in the year-earlier quarter and \$114.3 billion in the fourth quarter of 2016.

The most significant source of funding for the Company is core deposits. The Company considers noninterest-bearing deposits, interest-bearing transaction accounts, savings deposits and time deposits of \$250,000 or less as core deposits. The Company's branch network is its principal source of core deposits, which generally carry lower interest rates than wholesale funds of comparable maturities. Average core deposits totaled \$94.0 billion in the most recent quarter, compared with \$89.7 billion in the year-earlier quarter, and \$94.4 billion in the final quarter of 2016. As compared with the fourth quarter of 2016, higher average balances of noninterest-bearing deposits in 2017's first quarter, largely due to increased trust customer deposits, were offset by declines in average time deposits, predominantly related to maturities of relatively high-rate deposits obtained in the acquisition of Hudson City. The increase in average core deposits in the first quarter of 2017 from the year-earlier quarter reflected higher noninterest-bearing deposits, largely associated with trust customers. The following table provides an analysis of quarterly changes in the components of average core deposits.

AVERAGE CORE DEPOSITS

| | 1st Qtr. 2017 | Percent Increase (Decrease) from | |
|--|------------------|-------------------------------------|------------------|
| | | 1st Qtr. 2016 | 4th Qtr. 2016 |
| | (In millions) | | |
| Savings and interest-checking deposits | \$ 52,124 | 6 % | (2)% |
| Time deposits | 8,567 | (27) | (12) |
| Noninterest-bearing deposits | 33,287 | 15 | 5 |
| Total | \$ 93,978 | 5 % | — % |

The Company also receives funding from other deposit sources, including branch-related time deposits over \$250,000, deposits associated with the Company's Cayman Islands office, and brokered deposits. Time deposits over \$250,000, excluding brokered deposits, averaged \$935 million in the first quarter of 2017, compared with \$1.2 billion in each of the first and fourth quarters of 2016. Cayman Islands office deposits averaged \$192 million, \$187 million and \$206 million for the three-month periods ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Brokered time deposits averaged \$59 million in each of the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016. The Company also had brokered savings and interest-bearing transaction accounts, which in the aggregate averaged \$1.1 billion during each of the quarters ended March 31, 2017 and December 31, 2016, compared with \$1.2 billion during the first quarter of 2016. The levels of brokered deposit accounts reflect the demand for such deposits, largely resulting from the desire of brokerage firms to earn reasonable yields while ensuring that customer deposits are fully insured. The level of Cayman Islands office deposits is also reflective of customer demand. Additional amounts of Cayman Islands office deposits or brokered deposits may be added in the future depending on market conditions, including demand by customers and other investors for those deposits, and the cost of funds available from alternative sources at the time.

The Company also uses borrowings from banks, securities dealers, various Federal Home Loan Banks, the Federal Reserve Bank of New York and others as sources of funding. Short-term borrowings represent borrowing arrangements that at the time they were entered into had a contractual maturity of less than one year. Average short-term borrowings totaled \$184 million in the first quarter of 2017, compared with \$2.1 billion in the year-earlier quarter and \$200 million in the final quarter of 2016. The decrease in such borrowings since the first quarter of 2016 was predominantly due to the maturities of short-term borrowings from the Federal Home Loan Bank of New York

assumed in the Hudson City acquisition. Included in short-term borrowings were unsecured federal funds borrowings, which generally mature on the next business day, that averaged \$129 million and \$137 million in the first quarters of 2017 and 2016, respectively, and \$144 million in the final quarter of 2016.

Long-term borrowings averaged \$8.4 billion in the initial 2017 quarter, compared with \$10.5 billion in the year-earlier quarter and \$9.9 billion in the fourth quarter of 2016. M&T Bank, M&T's principal bank subsidiary, has a Bank Note Program whereby M&T Bank may offer unsecured senior and subordinated notes, however, only unsecured senior notes have been issued under that program. Average balances of notes outstanding under that program were \$4.5 billion, \$5.4 billion, and \$5.2 billion during the three-month periods ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. The proceeds of the issuances of borrowings under the Bank Note Program were predominantly utilized to purchase high-quality liquid assets that meet the requirements of the LCR. Outstanding balances of the senior unsecured notes totaled \$4.4 billion at March 31, 2017 and \$5.2 billion at December 31, 2016. Also included in average long-term borrowings were amounts borrowed from the Federal Home Loan Banks of New York, Atlanta and Pittsburgh of \$1.2 billion in each of the initial quarters of 2017 and 2016 and the final quarter of 2016. Subordinated capital notes included in long-term borrowings averaged \$1.5 billion in each of the three-month periods ended March 31, 2017, March 31, 2016, and December 31, 2016. Junior subordinated debentures associated with trust preferred securities that were included in average long-term borrowings were \$517 million in the most recent quarter, compared with \$514 million in the first quarter of 2016 and \$516 million in the fourth quarter of 2016. Additional information regarding junior subordinated debentures is provided in note 5 of Notes to Financial Statements. Also included in long-term borrowings were agreements to repurchase securities, which averaged \$683 million in the first quarter of 2017, \$1.9 billion in the first quarter of 2016 and \$1.5 billion in the fourth quarter of 2016. The lower average balances of repurchase agreements in the recent quarter as compared with the first and fourth quarters of 2016 reflect maturities in the first quarter of 2017 and fourth quarter of 2016. The repurchase agreements held at March 31, 2017 totaled \$431 million and have various repurchase dates through 2020, however, the contractual maturities of the underlying securities extend beyond such repurchase dates. The Company has utilized interest rate swap agreements to modify the repricing characteristics of certain components of long-term debt. As of March 31, 2017, interest rate swap agreements were used to hedge approximately \$900 million of outstanding fixed rate long-term borrowings. Further information on interest rate swap agreements is provided in note 10 of Notes to Financial Statements.

Changes in the composition of the Company's earning assets and interest-bearing liabilities, as discussed herein, as well as changes in interest rates and spreads, can impact net interest income. Net interest spread, or the difference between the taxable-equivalent yield on earning assets and the rate paid on interest-bearing liabilities, was 3.15% in the first quarter of 2017, compared with 3.01% in the year-earlier quarter. The yield on earning assets during the recent quarter was 3.67%, up 13 basis points from 3.54% in the initial 2016 quarter, while the rate paid on interest-bearing liabilities decreased one basis point to .52% in the recent quarter from .53% in the year-earlier period. In the final quarter of 2016, the net interest spread was 2.88%, the yield on earning assets was 3.45% and the rate paid on interest-bearing liabilities was .57%. The widening of the net interest spread in the recent quarter as compared with the first and final quarters of 2016 was largely due to the effect of increases in short-term interest rates initiated by the Federal Reserve in mid-December 2016 and mid-March 2017 that contributed to higher yields on loans and leases. Also contributing to the improved net interest spread in the initial 2017 quarter were lower average balances of long-term borrowings and of relatively low-yielding deposits held at the Federal Reserve Bank of New York.

Net interest-free funds consist largely of noninterest-bearing demand deposits and shareholders' equity, partially offset by bank owned life insurance and non-earning assets, including goodwill and core deposit and other intangible assets. Net interest-free funds averaged \$40.4 billion in the first quarter of 2017, compared with \$35.1 billion and \$39.0 billion in the first and fourth quarters of 2016, respectively. The increases in average net interest-free funds in the two most recent quarters as compared with the first quarter of 2016 reflect higher average balances of noninterest-bearing deposits. Those deposits averaged \$33.3 billion, \$28.9 billion and \$31.7 billion in the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. The growth in average noninterest-bearing deposits since the first quarter of 2016 largely reflects higher deposits of trust customers. Shareholders' equity averaged \$16.3 billion in each of the three-month periods ended March 31, 2017 and March 31, 2016, compared with \$16.7 billion in the three-month period ended December 31, 2016. Goodwill and core deposit and other intangible assets averaged \$4.7 billion and the cash surrender value of bank owned life insurance averaged \$1.7 billion during each of the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016. Increases in the cash surrender value of bank owned life insurance and benefits received are not included in interest income, but rather are recorded in "other revenues from operations." The contribution of net interest-free funds to net interest margin was .19% in the recent quarter, compared with .17% in the first quarter of 2016 and .20% in the fourth quarter of 2016.

Reflecting the changes to the net interest spread and the contribution of interest-free funds as described herein, the Company's net interest margin was 3.34% in the recent quarter, compared with 3.18% in the initial quarter of 2016 and 3.08% in the final quarter of 2016. Future changes in market interest rates or spreads, as well as changes in the composition of the Company's portfolios of earning assets and interest-bearing liabilities that result in reductions in spreads, could adversely impact the Company's net interest income and net interest margin.

Management assesses the potential impact of future changes in interest rates and spreads by projecting net interest income under several interest rate scenarios. In managing interest rate risk, the Company has utilized interest rate swap agreements to modify the repricing characteristics of certain portions of its interest-bearing liabilities. Periodic settlement amounts arising from these agreements are reflected in the rates paid on interest-bearing liabilities. The notional amount of interest rate swap agreements entered into for interest rate risk management purposes was \$900 million at each of March 31, 2017 and December 31, 2016, compared with \$1.4 billion at March 31, 2016. Under the terms of those interest rate swap agreements, the Company received payments based on the outstanding notional amount at fixed rates and made payments at variable rates. Those interest rate swap agreements were designated as fair value hedges of certain fixed rate long-term borrowings. The \$500 million decline in notional amount from March 31, 2016 reflects the expiration of a hedge transaction in December 2016 upon conversion of \$500 million of fixed rate long-term borrowings to a floating rate. There were no interest rate swap agreements designated as cash flow hedges at those respective dates.

In a fair value hedge, the fair value of the derivative (the interest rate swap agreement) and changes in the fair value of the hedged item are recorded in the Company's consolidated balance sheet with the corresponding gain or loss recognized in current earnings. The difference between changes in the fair value of the interest rate swap agreements and the hedged items represents hedge ineffectiveness and is recorded in "other revenues from operations" in the Company's consolidated statement of income. The amounts of hedge ineffectiveness recognized during each of the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016 were not material to the Company's consolidated results of operations. The estimated aggregate fair value of interest rate swap agreements designated as fair value hedges represented gains of approximately \$8 million at March 31, 2017, \$41 million at March 31, 2016 and \$12 million at December 31, 2016. The fair values of such interest rate swap agreements were substantially offset by changes in the fair values of the hedged items. The changes in the fair values of the interest rate swap agreements and the hedged items primarily result from the effects of changing interest rates and spreads. The Company's credit exposure as of March 31, 2017 with respect to the estimated fair value of interest rate swap agreements used for managing interest rate risk has been substantially mitigated through master netting arrangements with trading account interest rate contracts with the same counterparty, periodic settlements and counterparty postings of \$11 million of collateral with the Company.

The weighted-average rates to be received and paid under interest rate swap agreements currently in effect were 3.75% and 2.24%, respectively, at March 31, 2017. The average notional amounts of interest rate swap agreements entered into for interest rate risk management purposes, the related effect on net interest income and margin, and the weighted-average interest rates paid or received on those swap agreements are presented in the accompanying table. Additional information about the Company's use of interest rate swap agreements and other derivatives is included in note 10 of Notes to Financial Statements.

INTEREST RATE SWAP AGREEMENTS

| | Three Months Ended March 31 | | | |
|----------------------------|-----------------------------|---------------|---------------------|---------------|
| | 2017 | | 2016 | |
| | Amount | Rate(a) | Amount | Rate(a) |
| | (Dollars in thousands) | | | |
| Increase (decrease) in: | | | | |
| Interest income | \$ — | — % | \$ — | — % |
| Interest expense | (3,648) | (.02) | (10,333) | (.05) |
| Net interest income/margin | <u>\$ 3,648</u> | <u>.01 %</u> | <u>\$ 10,333</u> | <u>.04 %</u> |
| Average notional amount | <u>\$ 900,000</u> | | <u>\$ 1,400,000</u> | |
| Rate received (b) | | 3.75 % | | 4.42 % |
| Rate paid (b) | | <u>2.13 %</u> | | <u>1.45 %</u> |

(a) Computed as an annualized percentage of average earning assets or interest-bearing liabilities.

(b) Weighted-average rate paid or received on interest rate swap agreements in effect during the period.

As a financial intermediary, the Company is exposed to various risks, including liquidity and market risk. Liquidity refers to the Company's ability to ensure that sufficient cash flow and liquid assets are available to satisfy current and future obligations, including demands for loans and deposit withdrawals, funding operating costs, and other corporate purposes. Liquidity risk arises whenever the maturities of financial instruments included in assets and liabilities differ. M&T's bank subsidiaries have access to additional funding sources through borrowings from the FHLB of New York, lines of credit with the Federal Reserve Bank of New York, the previously noted Bank Note Program, and other available borrowing facilities. The Company has, from time to time, issued subordinated capital notes to provide liquidity and enhance regulatory capital ratios. Such notes generally qualify under the Federal Reserve Board's risk-based capital guidelines for inclusion in the Company's regulatory capital. However, pursuant to the Dodd-Frank Act, the Company's junior subordinated debentures associated with trust preferred securities have been phased-out of the definition of Tier 1 capital. Beginning January 1, 2016 those instruments are considered Tier 2 capital and are only includable in total regulatory capital.

The Company has informal and sometimes reciprocal sources of funding available through various arrangements for unsecured short-term borrowings from a wide group of banks and other financial institutions. Short-term federal funds borrowings were \$128 million, \$157 million and \$112 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. In general, those borrowings were unsecured and matured on the next business day. In addition to satisfying customer demand, Cayman Islands office deposits may be used by the Company as an alternative to short-term borrowings. Cayman Islands office deposits totaled \$193 million at March 31, 2017, \$167 million at March 31, 2016 and \$202 million at December 31, 2016. The Company has also benefited from the placement of brokered deposits. The Company had brokered savings and interest-bearing checking deposit accounts which aggregated approximately \$1.2 billion at each of March 31, 2017 and December 31, 2016, compared with \$1.1 billion at March 31, 2016. Brokered time deposits were not a significant source of funding as of those dates.

The Company's ability to obtain funding from these other sources could be negatively impacted should the Company experience a substantial deterioration in its financial condition or its debt ratings, or should the availability of short-term funding become restricted due to a disruption in the financial markets. The Company attempts to quantify such credit-event risk by modeling scenarios that estimate the liquidity impact resulting from a short-term ratings downgrade over various grading levels. Such impact is estimated by attempting to measure the effect on available unsecured lines of credit, available capacity from secured borrowing sources and securitizable assets. In addition to deposits and borrowings, other sources of liquidity include maturities of investment securities and other earning assets, repayments of loans and investment securities, and cash generated from operations, such as fees collected for services.

Certain customers of the Company obtain financing through the issuance of variable rate demand bonds ("VRDBs"). The VRDBs are generally enhanced by letters of credit provided by M&T Bank. M&T Bank oftentimes acts as remarketing agent for the VRDBs and, at its discretion, may from time-to-time own some of the VRDBs while such instruments are remarketed. When this occurs, the VRDBs are classified as trading account assets in the Company's consolidated balance sheet. Nevertheless, M&T Bank is not contractually obligated to purchase the VRDBs. The value of VRDBs in the Company's trading account aggregated \$1 million at March 31, 2017, \$37 million at March 31, 2016 and \$30 million at December 31, 2016. The total amount of VRDBs outstanding backed by M&T Bank letters of credit was \$1.3 billion at each of March 31, 2017 and December 31, 2016, compared with \$1.7 billion at March 31, 2016. M&T Bank also serves as remarketing agent for most of those bonds.

The Company enters into contractual obligations in the normal course of business that require future cash payments. Such obligations include, among others, payments related to deposits, borrowings, leases and other contractual commitments. Off-balance sheet commitments to customers may impact liquidity, including commitments to extend credit, standby letters of credit, commercial letters of credit, financial guarantees and indemnification contracts, and commitments to sell real estate loans. Because many of these commitments or contracts expire without being funded in whole or in part, the contract amounts are not necessarily indicative of future cash flows. Further discussion of these commitments is provided in note 13 of Notes to Financial Statements.

M&T's primary source of funds to pay for operating expenses, shareholder dividends and treasury stock repurchases has historically been the receipt of dividends from its bank subsidiaries, which are subject to various regulatory limitations. Dividends from any bank subsidiary to M&T are limited by the amount of earnings of the subsidiary in the current year and the two preceding years. For purposes of that test, at March 31, 2017 approximately \$648 million was available for payment of dividends to M&T from bank subsidiaries. Information regarding the long-term debt obligations of M&T is included in note 5 of Notes to Financial Statements.

Management closely monitors the Company's liquidity position on an ongoing basis for compliance with internal policies and believes that available sources of liquidity are adequate to meet funding needs anticipated in the normal course of business. Management does not anticipate engaging in any activities, either currently or in the long-term, for which adequate funding would not be available and would therefore result in a significant strain on liquidity at either M&T or its subsidiary banks. Banking regulators have enacted the LCR rules requiring a banking company to maintain a minimum amount of liquid assets to withstand a standardized supervisory liquidity stress scenario. The Company has taken steps to maintain appropriate liquidity and is in compliance with the LCR rules.

Market risk is the risk of loss from adverse changes in the market prices and/or interest rates of the Company's financial instruments. The primary market risk the Company is exposed to is interest rate risk. Interest rate risk arises from the Company's core banking activities of lending and deposit-taking, because assets and liabilities reprice at different times and by different amounts as interest rates change. As a result, net interest income earned by the Company is subject to the effects of changing interest rates. The Company measures interest rate risk by calculating the variability of net interest income in future periods under various interest rate scenarios using projected balances for earning assets, interest-bearing liabilities and derivatives used to hedge interest rate risk. Management's philosophy toward interest rate risk management is to limit the variability of net interest income. The

balances of financial instruments used in the projections are based on expected growth from forecasted business opportunities, anticipated prepayments of loans and investment securities, and expected maturities of investment securities, loans and deposits. Management uses a “value of equity” model to supplement the modeling technique described above. Those supplemental analyses are based on discounted cash flows associated with on- and off-balance sheet financial instruments. Such analyses are modeled to reflect changes in interest rates and provide management with a long-term interest rate risk metric.

The Company’s Asset-Liability Committee, which includes members of senior management, monitors the sensitivity of the Company’s net interest income to changes in interest rates with the aid of a computer model that forecasts net interest income under different interest rate scenarios. In modeling changing interest rates, the Company considers different yield curve shapes that consider both parallel (that is, simultaneous changes in interest rates at each point on the yield curve) and non-parallel (that is, allowing interest rates at points on the yield curve to vary by different amounts) shifts in the yield curve. In utilizing the model, projections of net interest income calculated under the varying interest rate scenarios are compared to a base interest rate scenario that is reflective of current interest rates. The model considers the impact of ongoing lending and deposit-gathering activities, as well as interrelationships in the magnitude and timing of the repricing of financial instruments, including the effect of changing interest rates on expected prepayments and maturities. When deemed prudent, management has taken actions to mitigate exposure to interest rate risk through the use of on- or off-balance sheet financial instruments and intends to do so in the future. Possible actions include, but are not limited to, changes in the pricing of loan and deposit products, modifying the composition of earning assets and interest-bearing liabilities, and adding to, modifying or terminating existing interest rate swap agreements or other financial instruments used for interest rate risk management purposes.

The accompanying table as of March 31, 2017 and December 31, 2016 displays the estimated impact on net interest income from non-trading financial instruments in the base scenario described above resulting from parallel changes in interest rates across repricing categories during the first modeling year.

**SENSITIVITY OF NET INTEREST INCOME
TO CHANGES IN INTEREST RATES**

| <u>Changes in interest rates</u> | Calculated Increase (Decrease) in Projected Net Interest Income | |
|----------------------------------|--|--------------------------|
| | <u>March 31, 2017</u> | <u>December 31, 2016</u> |
| | (In thousands) | |
| +200 basis points | \$ 204,102 | 227,283 |
| +100 basis points | 139,298 | 147,400 |
| -50 basis points | (93,725) | (98,945) |

The Company utilized many assumptions to calculate the impact that changes in interest rates may have on net interest income. The more significant of those assumptions included the rate of prepayments of mortgage-related assets, cash flows from derivative and other financial instruments held for non-trading purposes, loan and deposit volumes and pricing, and deposit maturities. In the scenarios presented, the Company also assumed gradual changes in interest rates during a twelve-month period of 100 and 200 basis point increases and a 50 basis point decrease, as compared with the base scenario. In the declining rate scenario, the rate changes may be limited to lesser amounts such that interest rates remain positive on all points of the yield curve. In 2016, the Company suspended the -100 basis point scenario due to the persistent low level of interest rates. This scenario will be reinstated if and when interest rates rise sufficiently to make the analysis more meaningful. The assumptions used in interest rate sensitivity modeling are inherently uncertain and, as a result, the Company cannot precisely predict the impact of changes in interest rates on net interest income. Actual results may differ significantly from those presented due to the timing, magnitude and frequency of changes in interest rates and changes in market conditions and interest rate differentials (spreads) between maturity/repricing categories, as well as any actions, such as those previously described, which management may take to counter such changes. Given recent increases in short-term interest rates,

management believes that exposure to potential volatility of net interest income has recently increased. As a result, in 2017 management is adding interest rate swap agreements designated as hedging instruments to mitigate the Company's exposure to such potential volatility.

Changes in fair value of the Company's financial instruments can also result from a lack of trading activity for similar instruments in the financial markets. That impact is most notable on the values assigned to some of the Company's investment securities. Information about the fair valuation of investment securities is presented herein under the heading "Capital" and in notes 3 and 12 of Notes to Financial Statements.

The Company engages in limited trading account activities to meet the financial needs of customers and to fund the Company's obligations under certain deferred compensation plans. Financial instruments utilized in trading account activities consist predominantly of interest rate contracts, such as swap agreements, and forward and futures contracts related to foreign currencies. The Company generally mitigates the foreign currency and interest rate risk associated with trading account activities by entering into offsetting trading positions that are also included in the trading account. The fair values of the offsetting trading account positions associated with interest rate contracts and foreign currency and other option and futures contracts are presented in note 10 of Notes to Financial Statements. The amounts of gross and net trading account positions, as well as the type of trading account activities conducted by the Company, are subject to a well-defined series of potential loss exposure limits established by management and approved by M&T's Board of Directors. However, as with any non-government guaranteed financial instrument, the Company is exposed to credit risk associated with counterparties to the Company's trading account activities.

The notional amounts of interest rate contracts entered into for trading account purposes totaled \$22.3 billion at March 31, 2017, \$18.9 billion at March 31, 2016 and \$21.6 billion at December 31, 2016. The notional amounts of foreign currency and other option and futures contracts entered into for trading account purposes were \$496 million at March 31, 2017, compared with \$2.8 billion at March 31, 2016 and \$471 million at December 31, 2016. Although the notional amounts of these contracts are not recorded in the consolidated balance sheet, the unsettled fair values of all financial instruments used for trading account activities are recorded in the consolidated balance sheet. The fair values of all trading account assets and liabilities recognized on the balance sheet aggregated \$175 million and \$139 million, respectively, at March 31, 2017. Effective January 2017, certain clearinghouse exchanges revised their rules to re-characterize required collateral postings for changes in fair value of exchange-traded derivatives as legal settlements of those positions. As a result, the fair value asset and liability amounts at March 31, 2017 have been reduced by contractual settlements of \$112 million and \$25 million, respectively. The fair values of trading account assets and liabilities were \$468 million and \$296 million, respectively, at March 31, 2016, and \$324 million and \$174 million, respectively, at December 31, 2016. Included in trading account assets were assets related to deferred compensation plans aggregating \$22 million at each of March 31, 2017, March 31, 2016 and December 31, 2016. Changes in the fair values of such assets are recorded as "trading account and foreign exchange gains" in the consolidated statement of income. Included in "other liabilities" in the consolidated balance sheet at March 31, 2017 were \$25 million of liabilities related to deferred compensation plans, compared with \$26 million at each of March 31 and December 31, 2016. Changes in the balances of such liabilities due to the valuation of allocated investment options to which the liabilities are indexed are recorded in "other costs of operations" in the consolidated statement of income. Also included in trading account assets were investments in mutual funds and other assets that the Company was required to hold under terms of certain non-qualified supplemental retirement and other benefit plans that were assumed by the Company in various acquisitions. Those assets totaled \$24 million at each of March 31, 2017 and December 31, 2016, compared with \$48 million at March 31, 2016.

Given the Company's policies, limits and positions, management believes that the potential loss exposure to the Company resulting from market risk associated with trading account activities was not material, however, as previously noted, the Company is exposed to credit risk associated with counterparties to transactions related to the Company's trading account activities. Additional information about the Company's use of derivative financial instruments in its trading account activities is included in note 10 of Notes to Financial Statements.

Provision for Credit Losses

The Company maintains an allowance for credit losses that in management's judgment appropriately reflects losses inherent in the loan and lease portfolio. A provision for credit losses is recorded to adjust the level of the allowance as deemed necessary by management. The provision for credit losses in the initial quarter of 2017 was \$55 million, compared with \$49 million in the year-earlier quarter and \$62 million in the fourth quarter of 2016. Net charge-offs of loans were \$43 million in the recent quarter, compared with \$42 million and \$49 million in the first and fourth quarters of 2016, respectively. Net charge-offs as an annualized percentage of average loans and leases were .19% in the first quarters of 2017 and 2016, compared with .22% in the final 2016 quarter. A summary of net charge-offs by loan type is presented in the table that follows.

NET CHARGE-OFFS (RECOVERIES) BY LOAN/LEASE TYPE

| | First Quarter 2017 | First Quarter 2016 | Fourth Quarter 2016 |
|--------------------------------------|-----------------------|-----------------------|------------------------|
| | (In thousands) | | |
| Commercial, financial, leasing, etc. | \$ 11,896 | 902 | 17,190 |
| Real estate: | | | |
| Commercial | 3,971 | (1,141) | 886 |
| Residential | 4,752 | 5,085 | 4,978 |
| Consumer | 21,948 | 37,394 | 26,070 |
| | <u>\$ 42,567</u> | <u>42,240</u> | <u>49,124</u> |

Net charge-offs of commercial loans and leases in the first quarter of 2017 included a \$6 million charge-off associated with a producer of powdered cellulose and fiber filler products used for food and industrial applications, and in the final 2016 quarter included a \$12 million charge-off associated with a multi-regional manufacturer of refractory brick and other castable products. Included in net charge-offs of consumer loans and leases were net charge-offs during the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively, of: automobile loans of \$9 million, \$11 million and \$8 million; recreational vehicle loans of \$5 million, \$12 million and \$5 million; and home equity loans and lines of credit secured by one-to-four family residential properties of \$3 million, \$5 million and \$4 million. Beginning in the first quarter of 2016, the Company accelerated the charge off of consumer loans associated with customers who were either deceased or had filed for bankruptcy that, in accordance with GAAP, had previously been considered when determining level of the allowance for credit losses and were charged-off following the Company's normal charge-off procedures to the extent the loans subsequently became delinquent. Charge-offs of such loans totaled \$7 million in the recent quarter, \$14 million in the first quarter of 2016 and \$6 million in the final quarter of 2016 and included \$5 million, \$11 million and \$4 million, respectively, of loan balances with a current payment status at the time of charge-off.

Loans acquired in connection with acquisition transactions subsequent to 2008 were recorded at fair value with no carry-over of any previously recorded allowance for credit losses. Determining the fair value of the acquired loans required estimating cash flows expected to be collected on the loans and discounting those cash flows at then-current interest rates. For acquired loans where fair value was less than outstanding principal as of the acquisition date and the resulting discount was due, at least in part, to credit deterioration, the excess of expected cash flows over the carrying value of the loans is recognized as interest income over the lives of loans. The difference between contractually required payments and the cash flows expected to be collected is referred to as the nonaccretable balance and is not recorded on the consolidated balance sheet. The nonaccretable balance reflects estimated future credit losses and other contractually required payments that the Company does not expect to collect. The Company regularly evaluates the reasonableness of its cash flow projections associated with such loans, including its estimates of lifetime principal losses. Any decreases to the expected cash flows require the Company to evaluate the need for an additional allowance for credit losses and could lead to charge-offs of loan balances. Any significant increases in expected cash flows result in additional interest income to be recognized over the then-remaining lives of the loans. The carrying amount of loans acquired at a discount subsequent to 2008 and accounted for based on expected cash flows was \$1.6 billion, \$2.3 billion and \$1.8 billion at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. The decrease in such loans since March 31, 2016 was largely attributable to payments received. The nonaccretable balance related to remaining principal losses associated with loans acquired at a discount as of March 31, 2017 and December 31, 2016 is presented in the accompanying table.

NONACCRETABLE BALANCE - PRINCIPAL

| | Remaining balance | |
|--------------------------------------|-------------------|----------------------|
| | March 31, 2017 | December 31, 2016 |
| | (In thousands) | |
| Commercial, financial, leasing, etc. | \$ 5,886 | 4,794 |
| Commercial real estate | 39,096 | 39,867 |
| Residential real estate | 47,691 | 59,657 |
| Consumer | 11,170 | 11,275 |
| Total | <u>\$ 103,843</u> | <u>115,593</u> |

For acquired loans where the fair value exceeded the outstanding principal balance, the resulting premium is recognized as a reduction of interest income over the lives of the loans. Immediately following the acquisition date and thereafter, an allowance for credit losses is recorded for incurred losses inherent in the portfolio, consistent with the accounting for originated loans and leases. The carrying amount of Hudson City loans acquired at a premium was \$13.5 billion and \$14.2 billion at March 31, 2017 and December 31, 2016, respectively. GAAP does not allow the credit loss component of the net premium associated with those loans to be bifurcated and accounted for as a nonaccreting balance as is the case with purchased impaired loans and other loans acquired at a discount. Rather, subsequent to the acquisition date, incurred losses associated with those loans are evaluated using methods consistent with those applied to originated loans and such losses are considered by management in evaluating the Company's allowance for credit losses.

Nonaccrual loans aggregated \$927 million or 1.04% of total loans and leases outstanding at March 31, 2017, compared with \$877 million or 1.00% a year earlier and \$920 million or 1.01% at December 31, 2016. The higher levels of nonaccrual loans at the two most recent quarter-ends as compared with March 31, 2016 reflect the expected migration of previously performing residential real estate loans obtained in the acquisition of Hudson City that became past due over 90 days after March 31, 2016. Nonaccrual Hudson City-related residential real estate loans totaled \$207 million at March 31, 2017, \$79 million at March 31, 2016 and \$190 million at December 31, 2016.

Accruing loans past due 90 days or more (excluding loans acquired at a discount) were \$280 million, or .31% of total loans and leases at March 31, 2017, compared with \$336 million or .38% at March 31, 2016 and \$301 million or .33% at December 31, 2016. Those amounts included loans guaranteed by government-related entities of \$253 million, \$279 million and \$283 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Guaranteed loans included one-to-four family residential mortgage loans serviced by the Company that were repurchased to reduce associated servicing costs, including a requirement to advance principal and interest payments that had not been received from individual mortgagors. Despite the loans being purchased by the Company, the insurance or guarantee by the applicable government-related entity remains in force. The outstanding principal balances of the repurchased loans that are guaranteed by government-related entities totaled \$197 million at March 31, 2017, \$226 million at March 31, 2016 and \$224 million at December 31, 2016. The remaining accruing loans past due 90 days or more not guaranteed by government-related entities were loans considered to be with creditworthy borrowers that were in the process of collection or renewal.

Purchased impaired loans are loans obtained in acquisition transactions subsequent to 2008 that as of the acquisition date were specifically identified as displaying signs of credit deterioration and for which the Company did not expect to collect all contractually required principal and interest payments. Those loans were impaired at the date of acquisition, were recorded at estimated fair value and were generally delinquent in payments, but, in accordance with GAAP, the Company continues to accrue interest income on such loans based on the estimated expected cash flows associated with the loans. The carrying amount of such loans was \$553 million at March 31, 2017, or .6% of total loans. Of that amount, \$488 million was related to the Hudson City acquisition. Purchased impaired loans totaled \$716 million and \$578 million at March 31, 2016 and December 31, 2016, respectively.

Accruing loans acquired at a discount past due 90 days or more are loans that could not be specifically identified as impaired as of the acquisition date, but were recorded at estimated fair value as of such date. Such loans totaled \$64 million at March 31, 2017, compared with \$62 million at March 31, 2016 and \$61 million at December 31, 2016.

The Company modified the terms of select loans in an effort to assist borrowers. If the borrower was experiencing financial difficulty and a concession was granted, the Company considered such modifications as troubled debt restructurings. Loan modifications included such actions as the extension of loan maturity dates and the lowering of interest rates and monthly payments. The objective of the modifications was to increase loan repayments by customers and thereby reduce net charge-offs. In accordance with GAAP, the modified loans are included in impaired loans for purposes of determining the level of the allowance for credit losses. Information about modifications of loans that are considered troubled debt restructurings is included in note 4 of Notes to Financial Statements.

Residential real estate loans modified under specified loss mitigation programs prescribed by government guarantors have not been included in renegotiated loans because the loan guarantee remains in full force and, accordingly, the Company has not granted a concession with respect to the ultimate collection of the original loan balance. Such loans aggregated \$174 million, \$155 million and \$171 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively.

Commercial loans and leases classified as nonaccrual totaled \$261 million at each of March 31, 2017 and December 31, 2016, compared with \$280 million at March 31, 2016. Commercial real estate loans in nonaccrual status aggregated \$211 million at each of March 31, 2017 and December 31, 2016, compared with \$224 million at March 31, 2016. Nonaccrual commercial real estate loans included construction-related loans of \$28 million, \$53 million and \$35 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Those nonaccrual construction loans included loans to residential builders and developers of \$14 million, \$32 million and \$17 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Information about the location of nonaccrual and charged-off loans to residential real estate builders and developers as of and for the three-month period ended March 31, 2017 is presented in the accompanying table.

RESIDENTIAL BUILDER AND DEVELOPER LOANS, NET OF UNEARNED DISCOUNT

| | March 31, 2017 | | | Quarter Ended March 31, 2017 | |
|-----------------|----------------------------|------------------------|---------------------------------------|--|--|
| | Outstanding Balances(b) | Nonaccrual Balances | Percent of Outstanding Balances | Net Charge-offs (Recoveries) Balances | Annualized Percent of Average Outstanding Balances |
| | (Dollars in thousands) | | | | |
| New York | \$ 509,409 | \$ 899 | .18 % | \$ (42) | (.03) % |
| Pennsylvania | 160,333 | 10,843 | 6.76 | (14) | (.04) |
| Mid-Atlantic(a) | 498,604 | 2,304 | .46 | (120) | (.10) |
| Other | 603,505 | 1,188 | .20 | — | — |
| Total | <u>\$ 1,771,851</u> | <u>\$ 15,234</u> | <u>.86 %</u> | <u>\$ (176)</u> | <u>(.04) %</u> |

(a) Includes Delaware, Maryland, New Jersey, Virginia, West Virginia and the District of Columbia.

(b) Includes approximately \$14 million of loans not secured by real estate, of which approximately \$2 million are in nonaccrual status.

Nonaccrual residential real estate loans totaled \$350 million at March 31, 2017, compared with \$263 million at March 31, 2016 and \$336 million at December 31, 2016. The increase in residential real estate loans classified as nonaccrual at the two most recent quarter-ends as compared with March 31, 2016 reflects the expected migration of previously performing loans obtained in the acquisition of Hudson City that became more than 90 days delinquent. Such nonaccrual residential real estate loans aggregated \$207 million at March 31, 2017, \$79 million at March 31, 2016 and \$190 million at December 31, 2016. Those loans could not be identified as purchased impaired loans at the acquisition date because the borrowers were making loan payments at the time and the loans were not recorded at a discount. Included in residential real estate loans classified as nonaccrual were limited documentation first mortgage loans of \$113 million, \$76 million and \$107 million at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Limited documentation first mortgage loans represent loans secured by residential real estate that at origination typically included some form of limited borrower documentation requirements as compared with more traditional loans. Such loans in the Company's portfolio prior to the Hudson City transaction were originated by the Company before 2008. Hudson City discontinued its limited documentation loan program in January 2014. Residential real estate loans past due 90 days or more and accruing interest (excluding loans acquired at a discount) aggregated \$251 million at March 31, 2017, compared with \$279 million at March 31, 2016 and \$281 million at December 31, 2016. A substantial portion of such amounts related to guaranteed loans repurchased from government-related entities. Information about the location of nonaccrual and charged-off residential real estate loans as of and for the quarter ended March 31, 2017 is presented in the accompanying table.

Nonaccrual consumer loans were \$104 million at March 31, 2017, compared with \$110 million at March 31, 2016 and \$112 million at December 31, 2016. Included in nonaccrual consumer loans at March 31, 2017, March 31, 2016 and December 31, 2016 were: automobile loans of \$16 million, \$15 million, and \$19 million, respectively; recreational vehicle loans of \$5 million, \$10 million and \$7 million, respectively; and outstanding balances of home equity loans and lines of credit of \$80 million, \$79 million and \$82 million, respectively. Information about the location of nonaccrual and charged-off home equity loans and lines of credit as of and for the quarter ended March 31, 2017 is presented in the accompanying table.

Information about past due and nonaccrual loans as of March 31, 2017 and December 31, 2016 is also included in note 4 of Notes to Financial Statements.

SELECTED RESIDENTIAL REAL ESTATE-RELATED LOAN DATA

| | March 31, 2017 | | | Quarter Ended March 31, 2017 | |
|---|-------------------------|------------------------|---------------------------------------|--|--|
| | Outstanding Balances | Nonaccrual Balances | Percent of Outstanding Balances | Net Charge-offs (Recoveries) Balances | Annualized Percent of Average Outstanding Balances |
| (Dollars in thousands) | | | | | |
| Residential mortgages: | | | | | |
| New York | \$ 6,032,744 | \$ 72,668 | 1.20% | \$ 1,647 | .11% |
| Pennsylvania | 1,553,283 | 17,762 | 1.14 | (43) | (.01) |
| Maryland | 1,206,961 | 17,118 | 1.42 | 49 | .02 |
| New Jersey | 4,907,675 | 48,178 | .98 | 608 | .05 |
| Other Mid-Atlantic (a) | 1,043,272 | 12,034 | 1.15 | (42) | (.02) |
| Other | 3,534,328 | 69,062 | 1.95 | 1,316 | .15 |
| Total | \$ 18,278,263 | \$ 236,822 | 1.30% | \$ 3,535 | .08% |
| Residential construction loans: | | | | | |
| New York | \$ 4,327 | \$ — | —% | \$ — | —% |
| Pennsylvania | 1,937 | 371 | 19.16 | 5 | .99 |
| Maryland | 1,828 | — | — | — | — |
| New Jersey | 1,821 | — | — | — | — |
| Other Mid-Atlantic (a) | 4,115 | 120 | 2.90 | — | — |
| Other | 6,440 | 372 | 5.78 | (2) | (.11) |
| Total | \$ 20,468 | \$ 863 | 4.22% | \$ 3 | .06% |
| Limited documentation first mortgages: | | | | | |
| New York | \$ 1,458,812 | \$ 41,119 | 2.82% | \$ 780 | .21% |
| Pennsylvania | 73,449 | 7,987 | 10.87 | (1) | (.01) |
| Maryland | 41,949 | 3,441 | 8.20 | 36 | .34 |
| New Jersey | 1,327,869 | 29,777 | 2.24 | (15) | (.01) |
| Other Mid-Atlantic (a) | 35,894 | 3,187 | 8.88 | 57 | .62 |
| Other | 487,787 | 27,049 | 5.55 | 357 | .29 |
| Total | \$ 3,425,760 | \$ 112,560 | 3.29% | \$ 1,214 | .14% |
| First lien home equity loans and lines of credit: | | | | | |
| New York | \$ 1,267,271 | \$ 15,125 | 1.19% | \$ 1,316 | .42% |
| Pennsylvania | 811,212 | 8,824 | 1.09 | 202 | .10 |
| Maryland | 667,613 | 6,632 | .99 | 560 | .34 |
| New Jersey | 44,534 | 564 | 1.27 | (1) | (.01) |
| Other Mid-Atlantic (a) | 204,081 | 1,723 | .84 | 12 | .02 |
| Other | 21,287 | 1,262 | 5.93 | — | — |
| Total | \$ 3,015,998 | \$ 34,130 | 1.13% | \$ 2,089 | .28% |
| Junior lien home equity loans and lines of credit: | | | | | |
| New York | \$ 891,927 | \$ 23,339 | 2.62% | \$ 352 | .16% |
| Pennsylvania | 355,507 | 6,190 | 1.74 | 145 | .16 |
| Maryland | 774,931 | 8,955 | 1.16 | 19 | .01 |
| New Jersey | 128,078 | 1,352 | 1.06 | 21 | .07 |
| Other Mid-Atlantic (a) | 307,238 | 3,420 | 1.11 | 16 | .02 |
| Other | 41,883 | 2,060 | 4.92 | (20) | (.20) |
| Total | \$ 2,499,564 | \$ 45,316 | 1.81% | \$ 533 | .09% |
| Limited documentation junior lien: | | | | | |
| New York | \$ 821 | \$ — | —% | \$ (1) | (.45%) |
| Pennsylvania | 331 | — | — | — | — |
| Maryland | 1,382 | 91 | 6.60 | — | — |
| New Jersey | 384 | — | — | (36) | (37.71) |
| Other Mid-Atlantic (a) | 648 | — | — | — | — |
| Other | 4,601 | 425 | 9.23 | (12) | (1.06) |
| Total | \$ 8,167 | \$ 516 | 6.32% | \$ (49) | (2.41%) |

(a) Includes Delaware, Virginia, West Virginia and the District of Columbia.

Real estate and other foreclosed assets totaled \$119 million at March 31, 2017, compared with \$188 million at March 31, 2016 and \$139 million at December 31, 2016. The decline in real estate and other foreclosed assets since

March 31, 2016 was attributable to lower levels of residential real estate properties associated with the Hudson City acquisition. Gains or losses resulting from sales of real estate and other foreclosed assets were not material in the three-month periods ended March 31, 2017, March 31, 2016 or December 31, 2016. At March 31, 2017, the Company's holding of residential real estate-related properties comprised approximately 94% of foreclosed assets.

A comparative summary of nonperforming assets and certain past due loan data and credit quality ratios is presented in the accompanying table.

NONPERFORMING ASSET AND PAST DUE, RENOGIATED AND IMPAIRED LOAN DATA

| | 2017 | Fourth | 2016 Quarters | | |
|---|------------------------|------------------|----------------|------------------|------------------|
| | First Quarter | | Third | Second | First |
| | (Dollars in thousands) | | | | |
| Nonaccrual loans | \$ 926,675 | 920,015 | 837,362 | 848,855 | 876,691 |
| Real estate and other foreclosed assets | 119,155 | 139,206 | 159,881 | 172,473 | 188,004 |
| Total nonperforming assets | <u>\$ 1,045,830</u> | <u>1,059,221</u> | <u>997,243</u> | <u>1,021,328</u> | <u>1,064,695</u> |
| Accruing loans past due 90 days or more(a) | <u>\$ 280,019</u> | <u>300,659</u> | <u>317,282</u> | <u>298,449</u> | <u>336,170</u> |
| Government guaranteed loans included in totals above: | | | | | |
| Nonaccrual loans | \$ 39,610 | 40,610 | 47,130 | 52,486 | 49,688 |
| Accruing loans past due 90 days or more | 252,552 | 282,659 | 282,077 | 269,962 | 279,340 |
| Renegotiated loans | <u>\$ 191,343</u> | <u>190,374</u> | <u>217,559</u> | <u>211,159</u> | <u>200,771</u> |
| Acquired accruing loans past due 90 days or more(b) | <u>\$ 63,732</u> | <u>61,144</u> | <u>65,182</u> | <u>68,591</u> | <u>61,767</u> |
| Purchased impaired loans(c): | | | | | |
| Outstanding customer balance | \$ 890,431 | 927,446 | 981,105 | 1,040,678 | 1,124,776 |
| Carrying amount | <u>552,935</u> | <u>578,032</u> | <u>616,991</u> | <u>662,059</u> | <u>715,874</u> |
| Nonaccrual loans to total loans and leases, net of unearned discount | 1.04% | 1.01% | .93% | .96% | 1.00% |
| Nonperforming assets to total net loans and leases and real estate and other foreclosed assets | 1.17% | 1.16% | 1.11% | 1.15% | 1.21% |
| Accruing loans past due 90 days or more (a) to total loans and leases, net of unearned discount | <u>.31%</u> | <u>.33%</u> | <u>.35%</u> | <u>.34%</u> | <u>.38%</u> |

(a) Excludes loans acquired at a discount. Predominantly residential real estate loans.

(b) Loans acquired at a discount that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

(c) Accruing loans acquired at a discount that were impaired at acquisition date and recorded at fair value.

Management determined the allowance for credit losses by performing ongoing evaluations of the loan and lease portfolio, including such factors as the differing economic risks associated with each loan category, the financial condition of specific borrowers, the economic environment in which borrowers operate, the level of delinquent loans, the value of any collateral and, where applicable, the existence of any guarantees or indemnifications. Management evaluated the impact of changes in interest rates and overall economic conditions on the ability of borrowers to meet repayment obligations when quantifying the Company's exposure to credit losses and the allowance for such losses as of each reporting date. Factors also considered by management when performing its assessment, in addition to general economic conditions and the other factors described above, included, but were not limited to: (i) the impact of residential real estate values on the Company's portfolio of loans to residential real estate builders and developers and other loans secured by residential real estate; (ii) the concentrations of commercial real estate loans in the Company's loan portfolio; (iii) the amount of commercial and industrial loans to businesses in areas of New York State outside of the New York City metropolitan area and in central Pennsylvania that have historically experienced less economic growth and vitality than the vast majority of other regions of the country; (iv) the expected repayment performance associated with the Company's first and second lien loans secured by residential real estate, including loans obtained in the acquisition of Hudson City that

were not classified as purchased impaired; and (v) the size of the Company's portfolio of loans to individual consumers, which historically have experienced higher net charge-offs as a percentage of loans outstanding than other loan types. The level of the allowance is adjusted based on the results of management's analysis.

Management cautiously and conservatively evaluated the allowance for credit losses as of March 31, 2017 in light of: (i) residential real estate values and the level of delinquencies of loans secured by residential real estate; (ii) economic conditions in the markets served by the Company; (iii) slower growth in private sector employment in upstate New York and central Pennsylvania than in other regions served by the Company and nationally; (iv) the significant subjectivity involved in commercial real estate valuations; and (v) the amount of loan growth experienced by the Company. While there has been general improvement in economic conditions, concerns continue to exist about the strength and sustainability of such improvements; the volatile nature of global markets, including the impact international economic conditions could have on the U.S. economy; Federal Reserve positioning of monetary policy; and continued stagnant population growth in the upstate New York and central Pennsylvania regions (approximately 55% of the Company's loans and leases are to customers in New York State and Pennsylvania).

The Company utilizes a loan grading system which is applied to all commercial loans and commercial real estate loans. Loan grades are utilized to differentiate risk within the portfolio and consider the expectations of default for each loan. Commercial loans and commercial real estate loans with a lower expectation of default are assigned one of ten possible "pass" loan grades and are generally ascribed lower loss factors when determining the allowance for credit losses. Loans with an elevated level of credit risk are classified as "criticized" and are ascribed a higher loss factor when determining the allowance for credit losses. Criticized loans may be classified as "nonaccrual" if the Company no longer expects to collect all amounts according to the contractual terms of the loan agreement or the loan is delinquent 90 days or more. Criticized commercial loans and commercial real estate loans were \$2.5 billion at March 31, 2017, compared with \$2.3 billion at March 31, 2016 and \$2.4 billion at December 31, 2016. Approximately 99% of loan balances added to the criticized category during the recent quarter were less than 90 days past due and 91% had a current payment status. Given payment performance, amount of supporting collateral, and, in certain instances, the existence of loan guarantees, the Company still expects to collect the full outstanding principal balance on most of those loans.

Loan officers in different geographic locations with the support of the Company's credit department personnel are responsible to continuously review and reassign loan grades to pass and criticized loans based on their detailed knowledge of individual borrowers and their judgment of the impact on such borrowers resulting from changing conditions in their respective regions. At least annually, updated financial information is obtained from commercial borrowers associated with pass grade loans and additional analysis is performed. On a quarterly basis, the Company's centralized credit department reviews all criticized commercial loans and commercial real estate loans greater than \$1 million to determine the appropriateness of the assigned loan grade, including whether the loan should be reported as accruing or nonaccruing. For criticized nonaccrual loans, additional meetings are held with loan officers and their managers, workout specialists and senior management to discuss each of the relationships. In analyzing criticized loans, borrower-specific information is reviewed, including operating results, future cash flows, recent developments and the borrower's outlook, and other pertinent data. The timing and extent of potential losses, considering collateral valuation and other factors, and the Company's potential courses of action are reviewed. To the extent that these loans are collateral-dependent, they are evaluated based on the fair value of the loan's collateral as estimated at or near the financial statement date. As the quality of a loan deteriorates to the point of classifying the loan as "criticized," the process of obtaining updated collateral valuation information is usually initiated, unless it is not considered warranted given factors such as the relative size of the loan, the characteristics of the collateral or the age of the last valuation. In those cases where current appraisals may not yet be available, prior appraisals are utilized with adjustments, as deemed necessary, for estimates of subsequent declines in value as determined by line of business and/or loan workout personnel in the respective geographic regions. Those adjustments are reviewed and assessed for reasonableness by the Company's credit department. Accordingly, for real estate collateral securing larger commercial loans and commercial real estate loans, estimated collateral values are based on current appraisals and estimates of value. For non-real estate loans, collateral is assigned a discounted estimated liquidation value and, depending on the nature of the collateral, is verified through field exams or other procedures. In assessing collateral,

real estate and non-real estate values are reduced by an estimate of selling costs. With regard to residential real estate loans, the Company's loss identification and estimation techniques make reference to loan performance and house price data in specific areas of the country where collateral securing the Company's residential real estate loans is located. For residential real estate-related loans, including home equity loans and lines of credit, the excess of the loan balance over the net realizable value of the property collateralizing the loan is charged-off when the loan becomes 150 days delinquent. That charge-off is based on recent indications of value from external parties that are generally obtained shortly after a loan becomes nonaccrual. Loans to consumers that file for bankruptcy are generally charged off to estimated net collateral value shortly after the Company is notified of such filings. At March 31, 2017, approximately 55% of the Company's home equity portfolio consisted of first lien loans and lines of credit. Of the remaining junior lien loans in the portfolio, approximately 70% (or approximately 32% of the aggregate home equity portfolio) consisted of junior lien loans that were behind a first lien mortgage loan that was not owned or serviced by the Company. To the extent known by the Company, if a senior lien loan would be on nonaccrual status because of payment delinquency, even if such senior lien loan was not owned by the Company, the junior lien loan or line that is owned by the Company is placed on nonaccrual status. At March 31, 2017, the balance of junior lien loans and lines that were in nonaccrual status solely as a result of first lien loan performance was \$13 million, compared with \$23 million at March 31, 2016 and \$12 million at December 31, 2016. In monitoring the credit quality of its home equity portfolio for purposes of determining the allowance for credit losses, the Company reviews delinquency and nonaccrual information and considers recent charge-off experience. When evaluating individual home equity loans and lines of credit for charge-off and for purposes of estimating incurred losses in determining the allowance for credit losses, the Company gives consideration to the required repayment of any first lien positions related to collateral property. Home equity line of credit terms vary but such lines are generally originated with an open draw period of ten years followed by an amortization period of up to twenty years. At March 31, 2017, approximately 83% of all outstanding balances of home equity lines of credit related to lines that were still in the draw period, the weighted-average remaining draw periods were approximately five years, and approximately 21% were making contractually allowed payments that do not include any repayment of principal.

Factors that influence the Company's credit loss experience include overall economic conditions affecting businesses and consumers, generally, but also residential and commercial real estate valuations, in particular, given the size of the Company's real estate loan portfolios. Commercial real estate valuations can be highly subjective, as they are based upon many assumptions. Such valuations can be significantly affected over relatively short periods of time by changes in business climate, economic conditions, interest rates and, in many cases, the results of operations of businesses and other occupants of the real property. Similarly, residential real estate valuations can be impacted by housing trends, the availability of financing at reasonable interest rates, and general economic conditions affecting consumers.

In determining the allowance for credit losses, the Company estimates losses attributable to specific troubled credits identified through both normal and detailed or intensified credit review processes and also estimates losses inherent in other loans and leases. In quantifying incurred losses, the Company considers the factors and uses the techniques described herein and in note 4 of Notes to Financial Statements. For purposes of determining the level of the allowance for credit losses, the Company segments its loan and lease portfolio by loan type. The amount of specific loss components in the Company's loan and lease portfolios is determined through a loan-by-loan analysis of commercial loans and commercial real estate loans in nonaccrual status. Measurement of the specific loss components is typically based on expected future cash flows, collateral values or other factors that may impact the borrower's ability to pay. Losses associated with residential real estate loans and consumer loans are generally determined by reference to recent charge-off history and are evaluated (and adjusted if deemed appropriate) through consideration of other factors including near-term forecasted loss estimates developed by the Company's credit department. These forecasts give consideration to overall borrower repayment performance and current geographic region changes in collateral values using third party published historical price indices or automated valuation methodologies. With regard to collateral values, the realizability of such values by the Company contemplates repayment of any first lien position prior to recovering amounts on a junior lien position. Approximately 45% of the Company's home equity portfolio consists of junior lien loans and lines of credit. Except for consumer loans and

residential real estate loans that are considered smaller balance homogeneous loans and are evaluated collectively and loans obtained at a discount in acquisition transactions, the Company considers a loan to be impaired when, based on current information and events, it is probable that the Company will be unable to collect all amounts according to the contractual terms of the loan agreement or the loan is delinquent 90 days or more and has been placed in nonaccrual status. Those impaired loans are evaluated for specific loss components. Modified loans, including smaller balance homogeneous loans, that are considered to be troubled debt restructurings are evaluated for impairment giving consideration to the impact of the modified loan terms on the present value of the loan's expected cash flows. Loans less than 90 days delinquent are deemed to have a minimal delay in payment and are generally not considered to be impaired. Loans acquired in connection with acquisition transactions subsequent to 2008 were recorded at fair value with no carry-over of any previously recorded allowance for credit losses. Determining the fair value of the acquired loans required estimating cash flows expected to be collected on the loans and discounting those cash flows at then-current interest rates. For loans acquired at a discount, the impact of estimated future credit losses represents the predominant difference between contractually required payments and the cash flows expected to be collected. Subsequent decreases to those expected cash flows require the Company to evaluate the need for an additional allowance for credit losses and could lead to charge-offs of acquired loan balances. Additional information regarding the Company's process for determining the allowance for credit losses is included in note 4 of Notes to Financial Statements.

Management believes that the allowance for credit losses at March 31, 2017 appropriately reflected credit losses inherent in the portfolio as of that date. The allowance for credit losses was \$1.0 billion, or 1.12% of total loans and leases at March 31, 2017, compared with \$963 million or 1.10% at March 31, 2016 and \$989 million or 1.09% at December 31, 2016. The ratio of the allowance to total loans and leases at each respective date reflects the impact of loans obtained in acquisition transactions subsequent to 2008 that have been recorded at estimated fair value. As noted earlier, GAAP prohibits any carry-over of an allowance for credit losses for acquired loans recorded at fair value. However, for loans acquired at a premium, GAAP provides that an allowance for credit losses be recognized for incurred losses inherent in the portfolio. The level of the allowance reflects management's evaluation of the loan and lease portfolio using the methodology and considering the factors as described herein. Should the various credit factors considered by management in establishing the allowance for credit losses change and should management's assessment of losses inherent in the loan portfolio also change, the level of the allowance as a percentage of loans could increase or decrease in future periods. The ratio of the allowance for credit losses to nonaccrual loans was 108% at March 31, 2017, compared with 110% at March 31, 2016 and 107% at December 31, 2016. Given the Company's general position as a secured lender and its practice of charging off loan balances when collection is deemed doubtful, that ratio and changes in that ratio are generally not an indicative measure of the adequacy of the Company's allowance for credit losses, nor does management rely upon that ratio in assessing the adequacy of the Company's allowance for credit losses. The level of the allowance reflects management's evaluation of the loan and lease portfolio as of each respective date.

Other Income

Other income totaled \$447 million in the initial quarter of 2017, compared with \$421 million in the first quarter of 2016 and \$465 million in the fourth quarter of 2016. The rise in other income during the recent quarter as compared with the year-earlier quarter resulted largely from higher trust income and credit-related fees. As compared with the fourth quarter of 2016, the recent quarter decline in other income reflected lower mortgage banking revenues.

Mortgage banking revenues were \$85 million in the recent quarter, compared with \$82 million in the year-earlier quarter and \$99 million in the final 2016 quarter. Mortgage banking revenues are comprised of both residential and commercial mortgage banking activities. The Company's involvement in commercial mortgage banking activities includes the origination, sales and servicing of loans under the multi-family loan programs of Fannie Mae, Freddie Mac and the U.S. Department of Housing and Urban Development.

Residential mortgage banking revenues, consisting of realized gains from sales of residential real estate loans and loan servicing rights, unrealized gains and losses on residential real estate loans held for sale and related

commitments, residential real estate loan servicing fees, and other residential real estate loan-related fees and income, were \$58 million in the first quarter of 2017, compared with \$60 million in the year-earlier quarter and \$63 million in the fourth quarter of 2016. The lower residential mortgage banking revenues in the recent quarter as compared with the final quarter of 2016 were largely the result of decreased gains from origination activities, due to lower volumes of loans originated for sale and narrower margins on those originations.

New commitments to originate residential real estate loans to be sold were approximately \$727 million in 2017's first quarter, compared with \$659 million in the year-earlier quarter and \$760 million in the final quarter of 2016. Realized gains from sales of residential real estate loans and loan servicing rights and recognized net unrealized gains or losses attributable to residential real estate loans held for sale, commitments to originate loans for sale and commitments to sell loans totaled to gains of \$14 million in each of the first quarters of 2017 and 2016, compared with gains of \$17 million in the fourth quarter of 2016.

Loans held for sale that were secured by residential real estate aggregated \$297 million and \$269 million at March 31, 2017 and 2016, respectively, and \$414 million at December 31, 2016. Commitments to sell residential real estate loans and commitments to originate residential real estate loans for sale at pre-determined rates totaled \$641 million and \$474 million, respectively, at March 31, 2017, compared with \$646 million and \$521 million, respectively, at March 31, 2016, and \$777 million and \$479 million, respectively, at December 31, 2016. Net recognized unrealized gains on residential real estate loans held for sale, commitments to sell loans, and commitments to originate loans for sale were \$13 million and \$17 million at March 31, 2017 and March 31, 2016, respectively, and \$15 million at December 31, 2016. Changes in such net unrealized gains are recorded in mortgage banking revenues and resulted in net decreases in revenues of \$2 million and \$8 million in the two most recent quarters, compared with a net increase in revenues of \$1 million in the first quarter of 2016.

Revenues from servicing residential real estate loans for others were \$44 million in the first quarter of 2017, compared with \$45 million and \$46 million during the quarters ended March 31, 2016 and December 31, 2016, respectively. Residential real estate loans serviced for others totaled \$63.7 billion at March 31, 2017, \$60.0 billion at March 31, 2016, and \$53.2 billion at December 31, 2016. Reflected in residential real estate loans serviced for others were loans sub-serviced for others of \$40.8 billion, \$36.3 billion and \$30.4 billion at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Revenues earned for sub-servicing loans totaled \$23 million in each of the quarters ended March 31, 2017 and March 31, 2016, compared with \$25 million in the final quarter of 2016. During March 2017, the Company acquired additional sub-servicing of residential real estate loans having outstanding principal balances of approximately \$12.4 billion. The additional sub-servicing portfolio did not have a significant impact on residential mortgage banking revenues in the first quarter of 2017. The contractual servicing rights associated with loans sub-serviced by the Company were predominantly held by affiliates of Bayview Lending Group LLC ("BLG"). Information about the Company's relationship with BLG and its affiliates is included in note 15 of Notes to Financial Statements.

Capitalized servicing rights consist largely of servicing associated with loans sold by the Company. Capitalized residential mortgage loan servicing assets aggregated \$118 million at each of March 31, 2017 and March 31, 2016 and \$117 million at December 31, 2016.

Commercial mortgage banking revenues aggregated \$27 million in the first three months of 2017, compared with \$22 million in the similar 2016 period and \$36 million in the fourth quarter of 2016. Included in such amounts were revenues from loan origination and sales activities of \$15 million in the first quarter of 2017, \$12 million in the year-earlier quarter and \$24 million in the final quarter of 2016. Commercial real estate loans originated for sale to other investors were approximately \$308 million in the recent quarter, compared with \$355 million and \$1.3 billion in the first and fourth quarters of 2016, respectively. Loan servicing revenues totaled \$12 million in the two most recent quarters, compared with \$10 million in the first quarter of 2016. Capitalized commercial mortgage servicing assets were \$106 million and \$84 million at March 31, 2017 and March 31, 2016, respectively, and \$104 million at December 31, 2016. Commercial real estate loans serviced for other investors totaled \$15.1 billion at March 31, 2017, \$10.9 billion a year earlier and \$11.8 billion at December 31, 2016 and included \$3.0 billion, \$2.6 billion and

\$2.8 billion, respectively, of loan balances for which investors had recourse to the Company if such balances are ultimately uncollectible. In January 2017, the Company purchased commercial mortgage servicing rights and other assets which increased commercial real estate loans serviced for others by approximately \$2.7 billion. The purchase price and assets acquired were not material to the Company's consolidated financial position. Revenues associated with the acquired servicing rights and other assets were not significant in the first quarter of 2017. Commitments to sell commercial real estate loans and commitments to originate commercial real estate loans for sale were \$373 million and \$298 million, respectively, at March 31, 2017, \$312 million and \$184 million, respectively, at March 31, 2016 and \$713 million and \$70 million, respectively, at December 31, 2016. Commercial real estate loans held for sale at March 31, 2017, March 31, 2016 and December 31, 2016 were \$75 million, \$128 million and \$643 million, respectively. The higher balance at December 31, 2016 reflected loans originated late in 2016 that were not delivered to investors until 2017.

Service charges on deposit accounts were \$104 million in the recent quarter, compared with \$102 million in the year-earlier quarter and \$105 million in the fourth quarter of 2016. Brokerage services income, which includes revenues from the sale of mutual funds and annuities and securities brokerage fees, aggregated \$17 million in the first quarter of 2017, compared with \$16 million in the first quarter of 2016 and \$15 million in the fourth quarter of 2016. Trading account and foreign exchange activity resulted in gains of \$10 million during the most recent quarter, compared with gains of \$7 million in the first quarter of 2016 and \$8 million in the final quarter of 2016. Information about the notional amount of interest rate, foreign exchange and other contracts entered into by the Company for trading account purposes is included in note 10 of Notes to Financial Statements and herein under the heading "Taxable-equivalent Net Interest Income."

Trust income includes fees related to two significant businesses. The Institutional Client Services ("ICS") business provides a variety of trustee, agency, investment management and administrative services for corporations and institutions, investment bankers, corporate tax, finance and legal executives, and other institutional clients who: (i) use capital markets financing structures; (ii) use independent trustees to hold retirement plan and other assets; and (iii) need investment and cash management services. The Wealth Advisory Services ("WAS") business helps high net worth clients grow their wealth, protect it, and transfer it to their heirs. A comprehensive array of wealth management services are offered, including asset management, fiduciary services and family office services. Trust income aggregated \$120 million in the recent quarter, compared with \$111 million in the year-earlier quarter and \$122 million in the fourth quarter of 2016. Revenues associated with the ICS business were approximately \$60 million, \$52 million and \$61 million during the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. The higher revenues in the two most recent quarters as compared with the first quarter of 2016 reflect increased fees earned from money-market funds and stronger sales activities. Revenues attributable to WAS totaled approximately \$54 million, \$51 million and \$53 million for the three-month periods ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Total trust assets, which include assets under management and assets under administration, aggregated \$219.0 billion at March 31, 2017, compared with \$200.0 billion at March 31, 2016 and \$210.6 billion at December 31, 2016. Trust assets under management were \$73.6 billion, \$66.2 billion and \$70.7 billion at March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Additional trust income from investment management activities was \$6 million in the recent quarter, compared with \$8 million in each of the first and fourth quarters of 2016. That income largely relates to fees earned from retail customer investment accounts and from an affiliated investment manager. Assets managed by that affiliated manager were \$6.9 billion at March 31, 2017, \$6.7 billion at March 31, 2016 and \$7.3 billion at December 31, 2016. The Company's trust income from that affiliate was not material during any of the quarters then-ended. The Company's proprietary mutual funds had assets of \$10.7 billion, \$11.4 billion and \$10.9 billion at March 31, 2017, March 31, 2016 and December 31, 2016, respectively.

Other revenues from operations were \$111 million in the first quarter of 2017, compared with \$102 million in the year-earlier quarter and \$116 million in the fourth quarter of 2016. As compared with the initial 2016 quarter, the recent quarter's revenues reflect higher letter of credit and other credit-related fees, including loan syndication fees. Included in other revenues from operations were the following significant components. Letter of credit and other credit-related fees aggregated \$34 million in the recent quarter, compared with \$28 million in the initial quarter

of 2016 and \$31 million in the final quarter of 2016. Tax-exempt income from bank owned life insurance, which includes increases in the cash surrender value of life insurance policies and benefits received, totaled \$15 million in the first quarter of 2017, compared with \$16 million in the first quarter of 2016 and \$13 million in the final 2016 quarter. Revenues from merchant discount and credit card fees were \$27 million in the recent quarter, compared with \$26 million and \$30 million in the first and fourth quarters of 2016, respectively. Insurance-related sales commissions and other revenues totaled \$12 million in each of the first quarters of 2017 and 2016, compared with \$11 million in the fourth quarter of 2016. M&T's share of the operating losses of Bayview Lending Group LLC ("BLG") recognized using the equity method of accounting was \$2 million in each of the two most recent quarters, compared with \$4 million in the first quarter of 2016. Information about the Company's relationship with BLG and its affiliates is included in note 15 of Notes to Financial Statements.

Other Expense

Other expense aggregated \$788 million in the first quarter of 2017, compared with \$776 million in the year-earlier quarter and \$769 million in the fourth quarter of 2016. Included in those amounts are expenses considered to be "nonoperating" in nature consisting of amortization of core deposit and other intangible assets of \$8 million in 2017's initial quarter, compared with \$12 million in the first quarter of 2016 and \$9 million in the final 2016 quarter, and merger-related expenses of \$23 million in the first quarter of 2016. There were no merger-related expenses during the first quarter of 2017 or the fourth quarter of 2016. Exclusive of those nonoperating expenses, noninterest operating expenses were \$779 million in the first quarter of 2017, compared with \$741 million in the corresponding 2016 quarter and \$760 million in the fourth quarter of 2016. The most significant factors for the increased level of operating expenses in the recent quarter as compared with the year-earlier quarter were higher salaries and employee benefits expenses. The recent quarter's rise in noninterest operating expenses as compared with the fourth quarter of 2016 reflected seasonally higher stock-based compensation and employee benefits expenses offset, in part, by the effect of a \$30 million contribution to The M&T Charitable Foundation in the final 2016 quarter. Table 2 provides a reconciliation of other expense to noninterest operating expense.

Salaries and employee benefits expense aggregated \$450 million in 2017's first quarter, compared with \$432 million in the year-earlier quarter and \$393 million in the fourth quarter of 2016. Merger-related salaries and employee benefits expenses were \$5 million in the first quarter of 2016. The increased salaries and employee benefits expense in the recent quarter as compared with the first quarter of 2016 largely reflects the impact of annual merit increases for employees and higher incentive-based compensation. The higher level of expenses in the recent quarter as compared with the final quarter of 2016 was attributable to seasonally higher stock-based compensation, medical plan costs, payroll-related taxes, unemployment insurance and the Company's contributions for retirement savings plan benefits related to annual incentive compensation payments. The Company, in accordance with GAAP, has accelerated the recognition of compensation costs for stock-based awards granted to retirement-eligible employees and employees who will become retirement-eligible prior to full vesting of the award. As a result, stock-based compensation expense during the first quarters of 2017 and 2016 included \$20 million and \$16 million, respectively, that would have been recognized over the normal vesting period if not for the accelerated expense recognition provisions of GAAP. That acceleration had no effect on the value of stock-based compensation awarded to employees. Salaries and employee benefits expense included stock-based compensation of \$33 million and \$29 million in the three-month periods ended March 31, 2017 and March 31, 2016, respectively, and \$9 million in the three-month period ended December 31, 2016. The number of full-time equivalent employees was 16,409 at March 31, 2017, compared with 16,718 and 16,593 at March 31, 2016 and December 31, 2016, respectively.

Excluding the nonoperating expense items described earlier from each quarter, nonpersonnel operating expenses were \$330 million and \$314 million in the quarters ended March 31, 2017 and March 31, 2016, respectively, and \$367 million in the final quarter of 2016. The increase in nonpersonnel operating expenses in the recent quarter as compared with the year-earlier quarter reflected increased Federal Deposit Insurance Corporation ("FDIC") assessments and higher outside data processing and software costs. Higher nonpersonnel operating

expenses in the fourth quarter of 2016 as compared with the recent quarter were predominately due to the \$30 million cash contribution made in the final 2016 quarter to The M&T Charitable Foundation.

The efficiency ratio measures the relationship of noninterest operating expenses to revenues. The Company's efficiency ratio was 56.9% during the recent quarter, compared with 57.0% and 56.4% in the first and fourth quarters of 2016, respectively. The calculation of the efficiency ratio is presented in Table 2.

Income Taxes

The provision for income taxes for each of the first quarters of 2017 and 2016 was \$169 million, compared with \$180 million in the fourth quarter of 2016. As noted earlier, M&T adopted new accounting guidance for share-based transactions during the first quarter of 2017. That guidance requires that all excess tax benefits and tax deficiencies associated with share-based compensation be recognized as a component of income tax expense in the income statement. Previously, tax effects resulting from changes to M&T's share price subsequent to the grant date were recorded through shareholders' equity at the time of vesting or exercise. The adoption of the amended accounting guidance resulted in an \$18 million reduction of income tax expense in the initial 2017 quarter. The effective tax rates were 32.7%, 36.2% and 35.2% for the quarters ended March 31, 2017, March 31, 2016 and December 31, 2016, respectively. Excluding the impact of the adoption of the amended accounting guidance, the effective tax rate would have been 36.2% in the first quarter of 2017. The effective tax rate is affected by the level of income earned that is exempt from tax relative to the overall level of pre-tax income, the level of income allocated to the various state and local jurisdictions where the Company operates, because tax rates differ among such jurisdictions, and the impact of any large but infrequently occurring items.

The Company's effective tax rate in future periods will also be affected by the results of operations allocated to the various tax jurisdictions within which the Company operates, any change in income tax laws or regulations within those jurisdictions, and interpretations of income tax regulations that differ from the Company's interpretations by any of various tax authorities that may examine tax returns filed by M&T or any of its subsidiaries.

Capital

Shareholders' equity was \$16.2 billion at March 31, 2017, representing 13.16% of total assets, compared with \$16.4 billion or 13.12% a year earlier and \$16.5 billion or 13.35% at December 31, 2016.

Included in shareholders' equity was preferred stock with financial statement carrying values of \$1.2 billion at each of March 31, 2017, March 31, 2016 and December 31, 2016. Further information concerning M&T's preferred stock can be found in note 6 of Notes to Financial Statements.

Reflecting the impact of repurchases of M&T's common stock, common shareholders' equity was \$15.0 billion, or \$97.40 per share, at March 31, 2017, compared with \$15.1 billion, or \$95.00 per share, a year earlier and \$15.3 billion, or \$97.64 per share, at December 31, 2016. Tangible equity per common share, which excludes goodwill and core deposit and other intangible assets and applicable deferred tax balances, was \$67.16 at the end of the recent quarter, compared with \$65.65 at March 31, 2016 and \$67.85 at December 31, 2016. The Company's ratio of tangible common equity to tangible assets was 8.71% at each of March 31, 2017 and March 31, 2016, compared with 8.92% at December 31, 2016. Reconciliations of total common shareholders' equity and tangible common equity and total assets and tangible assets as of each of those respective dates are presented in table 2.

Shareholders' equity reflects accumulated other comprehensive income or loss, which includes the net after-tax impact of unrealized gains or losses on investment securities classified as available for sale, unrealized losses on held-to-maturity securities for which an other-than-temporary impairment charge has been recognized, gains or losses associated with interest rate swap agreements designated as cash flow hedges, foreign currency translation adjustments and adjustments to reflect the funded status of defined benefit pension and other postretirement plans. Net unrealized losses on investment securities reflected in shareholders' equity, net of applicable tax effect, were \$18 million, or \$.11 per common share, at March 31, 2017, compared with net unrealized gains of \$145 million, or \$.91

per common share, at March 31, 2016 and net unrealized losses of \$16 million, or \$.10 per common share, at December 31, 2016. Changes in unrealized gains and losses on investment securities are predominantly reflective of the impact of changes in interest rates on the values of such securities. Information about unrealized gains and losses as of March 31, 2017 and December 31, 2016 is included in note 3 of Notes to Financial Statements.

Reflected in net unrealized losses at March 31, 2017 were pre-tax effect unrealized gains of \$125 million on available-for-sale investment securities with an amortized cost of \$5.0 billion and pre-tax effect unrealized losses of \$135 million on securities with an amortized cost of \$7.6 billion. The pre-tax effect unrealized losses reflect \$15 million of losses on trust preferred securities issued by financial institutions having an amortized cost of \$110 million and an estimated fair value of \$95 million (generally considered Level 2 valuations). Further information concerning the Company's valuations of available-for-sale investment securities is provided in note 12 of Notes to Financial Statements.

As of March 31, 2017, based on a review of each of the securities in the investment securities portfolio, the Company concluded that the declines in the values of any securities containing an unrealized loss were temporary and that any other-than-temporary impairment charges were not appropriate. As of March 31, 2017, the Company did not intend to sell nor is it anticipated that it would be required to sell any of its impaired securities, that is, where fair value is less than the cost basis of the security. The Company intends to continue to closely monitor the performance of its securities because changes in their underlying credit performance or other events could cause the cost basis of those securities to become other-than-temporarily impaired. However, because the unrealized losses on available-for-sale investment securities have generally already been reflected in the financial statement values for investment securities and shareholders' equity, any recognition of an other-than-temporary decline in value of those investment securities would not have a material effect on the Company's consolidated financial condition. Any other-than-temporary impairment charge related to held-to-maturity securities would result in reductions in the financial statement values for investment securities and shareholders' equity. Additional information concerning fair value measurements and the Company's approach to the classification of such measurements is included in note 12 of the Notes to Financial Statements.

The Company assessed impairment losses on privately issued mortgage-backed securities in the held-to-maturity portfolio by performing internal modeling to estimate bond-specific cash flows considering recent performance of the mortgage loan collateral and utilizing assumptions about future defaults and loss severity. These bond-specific cash flows also reflect the placement of the bond in the overall securitization structure and the remaining subordination levels. In total, at March 31, 2017 and December 31, 2016, the Company had in its held-to-maturity portfolio privately issued mortgage-backed securities with an amortized cost basis of \$153 million and \$158 million, respectively, and a fair value of \$119 million and \$121 million, respectively. At March 31, 2017, 85% of the mortgage-backed securities were in the most senior tranche of the securitization structure with 24% being independently rated as investment grade. The mortgage-backed securities are generally collateralized by residential and small-balance commercial real estate loans originated between 2004 and 2008 and had a weighted-average credit enhancement of 16% at March 31, 2017, calculated by dividing the remaining unpaid principal balance of bonds subordinate to the bonds owned by the Company plus any overcollateralization remaining in the securitization structure by the remaining unpaid principal balance of all bonds in the securitization structure. The weighted-average default percentage and loss severity assumptions utilized in the Company's internal modeling were 28% and 71% respectively. Given the securitization structure, the bonds held by the Company may defer interest payments in certain circumstances, but after considering the repayment structure and estimated future collateral cash flows of each individual senior and subordinate tranche bond, the Company has concluded that as of March 31, 2017, those privately issued mortgage-backed securities were not other-than-temporarily impaired. Nevertheless, it is possible that adverse changes in the estimated future performance of mortgage loan collateral underlying such securities could impact the Company's conclusions.

Adjustments to reflect the funded status of defined benefit pension and other postretirement plans, net of applicable tax effect, reduced accumulated other comprehensive income by \$269 million, or \$1.75 per common

share, at March 31, 2017, \$293 million, or \$1.84 per common share, at March 31, 2016 and \$273 million, or \$1.75 per common share, at December 31, 2016.

Consistent with its revised 2016 Capital Plan filed with the Federal Reserve, M&T repurchased 3,233,196 common shares for \$532 million during the first quarter of 2017. M&T may repurchase up to \$231 million of its common shares during the second quarter of 2017. During the fourth quarter of 2016, M&T repurchased 300,000 shares of its common stock for \$37 million. Pursuant to the 2015 Capital Plan, M&T repurchased 948,545 shares of its common stock for \$100 million in the initial 2016 quarter.

Also in accordance with the revised 2016 Capital Plan, during the first quarter of 2017 M&T's Board of Directors authorized an increase in the quarterly common stock dividend to \$.75 per common share from the previous rate of \$.70 per common share. As a result, cash dividends declared on M&T's common stock totaled \$116 million in the initial quarter of 2017, compared with \$112 million and \$110 million in the three-month periods ended March 31, 2016 and December 31, 2016, respectively. Cash dividends declared on preferred stock aggregated \$18 million in the first quarter of 2017, compared with \$20 million in each of the first and fourth quarters of 2016. The decline in preferred stock dividends in the recent quarter from the 2016 periods resulted from the lower dividend rate for the \$500 million of Series F preferred stock issued in October 2016 as compared with the like amount of Series D preferred stock that had been redeemed in December 2016.

M&T and its subsidiary banks are required to comply with applicable capital adequacy standards established by the federal banking agencies. Pursuant to those regulations, the minimum capital ratios are as follows:

- 4.5% Common Equity Tier 1 ("CET1") to risk-weighted assets (each as defined in the capital regulations);
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets (each as defined in the capital regulations);
- 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets (each as defined in the capital regulations); and
- 4.0% Tier 1 capital to average consolidated assets as reported on consolidated financial statements (known as the "leverage ratio"), as defined in the capital regulations.

In addition, capital regulations provide for the phase-in of a "capital conservation buffer" composed entirely of CET1 on top of these minimum risk-weighted asset ratios. When fully phased-in on January 1, 2019 the capital conservation buffer will be 2.5%. For 2017, the phase-in transition portion of that buffer is 1.25%.

The regulatory capital ratios of the Company and its bank subsidiaries, M&T Bank and Wilmington Trust, N.A., as of March 31, 2017 are presented in the accompanying table.

REGULATORY CAPITAL RATIOS March 31, 2017

| | M&T (Consolidated) | M&T Bank | Wilmington Trust, N.A. |
|----------------------|-----------------------|-------------|---------------------------|
| Common equity Tier 1 | 10.67% | 10.29% | 43.27% |
| Tier 1 capital | 11.91% | 10.29% | 43.27% |
| Total capital | 14.11% | 12.01% | 43.66% |
| Tier 1 leverage | 9.98% | 8.63% | 9.61% |

The Company is subject to the comprehensive regulatory framework applicable to bank and financial holding companies and their subsidiaries, which includes regular examinations by a number of regulators. Regulation of financial institutions such as M&T and its subsidiaries is intended primarily for the protection of depositors, the

Deposit Insurance Fund of the FDIC and the banking and financial system as a whole, and generally is not intended for the protection of shareholders, investors or creditors other than insured depositors. Changes in laws, regulations and regulatory policies applicable to the Company's operations can increase or decrease the cost of doing business, limit or expand permissible activities or affect the competitive environment in which the Company operates, all of which could have a material effect on the business, financial condition or results of operations of the Company and in M&T's ability to pay dividends. For additional information concerning this comprehensive regulatory framework, refer to Part I, Item 1 of M&T's Form 10-K for the year ended December 31, 2016.

On June 17, 2013, M&T and M&T Bank entered into a written agreement with the Federal Reserve Bank of New York. Under the terms of the agreement, M&T and M&T Bank were required to submit to the Federal Reserve Bank of New York a revised compliance risk management program designed to ensure compliance with the Bank Secrecy Act and anti-money-laundering laws and regulations ("BSA/AML") and to take certain other steps to enhance their compliance practices. M&T and M&T Bank have since made substantial progress in implementing a BSA/AML program with significantly expanded scale and scope. M&T and M&T Bank are continuing to work towards the resolution of all outstanding issues in the written agreement.

Segment Information

As required by GAAP, the Company's reportable segments have been determined based upon its internal profitability reporting system, which is organized by strategic business unit. Financial information about the Company's segments is presented in note 14 of Notes to Financial Statements. As disclosed in M&T's Form 10-K for the year ended December 31, 2016, in the fourth quarter of 2016, the Company revised its funds transfer pricing allocation related to borrowings and to the residential real estate loans obtained in the acquisition of Hudson City, retroactive to 2015. Accordingly, financial information for the Discretionary Portfolio segment and the "All Other" category for the three-month period ended March 31, 2016 has been reclassified to conform to the current allocation methodology.

The Business Banking segment contributed net income of \$22 million during the quarter ended March 31, 2017, compared with \$25 million in the year-earlier quarter and \$24 million in the fourth quarter of 2016. As compared with the year-earlier quarter, a recent quarter rise in the provision for credit losses of \$5 million was partially offset by a \$2 million increase in net interest income. The modest decline in net income in the initial 2017 quarter as compared with the immediately preceding quarter was largely due to a \$2 million decrease in net interest income.

Net income of the Commercial Banking segment was \$113 million in the recent quarter, compared with \$101 million in the first quarter of 2016 and \$102 million in the final 2016 quarter. The recent quarter's 11% improvement as compared with the first quarter of 2016 reflected an increase in net interest income of \$8 million, largely resulting from a 16 basis point widening of the net interest margin on deposits, higher letter of credit and other credit-related fees of \$6 million, predominantly due to loan syndication fees, a decline in the provision for credit losses of \$5 million and increased gains from the sale of previously leased equipment of \$3 million. Those favorable factors were offset, in part, by higher costs for FDIC assessments of \$3 million. The higher net income in the first quarter of 2017 as compared with 2016's fourth quarter was largely due to a decrease in the provision for credit losses of \$16 million and increased letter of credit and other credit-related fees of \$5 million, largely due to loan syndication fees. Those favorable factors were offset, in part, by a \$4 million decline in gains from the sale of previously leased equipment.

The Commercial Real Estate segment recorded net income of \$85 million in the first quarter of 2017, compared with \$81 million in the year-earlier period and \$96 million in the fourth quarter of 2016. The recent quarter's improvement in net income as compared with the first quarter of 2016 reflected a \$13 million increase in net interest income and higher mortgage banking revenues of \$5 million. The higher net interest income was largely attributable to an increase in average outstanding loan balances of \$3.1 billion offset, in part, by a narrowing of the net interest margin on loans of 14 basis points. Those favorable factors were partially offset by a \$4 million rise in the provision for credit losses, increased FDIC assessments of \$4 million and higher personnel-related expenses of \$2 million.

The decline in net income in the initial 2017 quarter as compared with the final 2016 quarter was largely due to: decreased mortgage banking revenues of \$9 million, reflecting lower origination volumes; a \$5 million rise in the provision for credit losses; a \$3 million decline in net interest income, reflecting two less days in the recent quarter; and lower credit-related fees of \$2 million.

Net income earned by the Discretionary Portfolio segment totaled \$34 million during the three-month period ended March 31, 2017, compared with \$48 million in the year-earlier period and \$29 million in the fourth quarter of 2016. The recent quarter's decline in net income as compared with the first quarter of 2016 was predominantly due to a \$21 million decrease in net interest income, a \$3 million increase in the provision for credit losses and a \$2 million decline in bank owned life insurance revenues. The decline in net interest income reflected lower average loan balances of \$3.8 billion and a narrowing of the net interest margin on loans of 12 basis points, each predominantly due to pay downs of loans obtained in the acquisition of Hudson City, partially offset by a 9 basis point widening of the net interest margin on investment securities. The recent quarter's favorable performance as compared with the immediately preceding quarter reflected an increase in net interest income and declines in residential real estate-related servicing costs and the provision for credit losses.

Net income from the Residential Mortgage Banking segment was \$15 million in the recent quarter, compared with \$17 million in the first quarter of 2016 and \$20 million in 2016's fourth quarter. The decline in net income in the recent quarter as compared with the year-earlier period reflected lower servicing revenues. As compared with the final quarter of 2016, the decreased net income in the recent quarter reflected lower revenues associated with mortgage origination and sales activities (including intersegment revenues) of \$4 million, and a \$3 million decline in net interest income, due largely to lower average deposit balances of \$776 million.

Net income earned by the Retail Banking segment totaled \$82 million in the first quarter of 2017, compared with \$63 million in the year-earlier quarter and \$70 million in the final 2016 quarter. The 29% improvement in net income in the recent quarter as compared with the year-earlier period reflected a \$16 million decrease in the provision for credit losses due, in part, to higher levels of partial charge-offs recognized in the first quarter of 2016 associated with loans for which the Company identified that the customer was either bankrupt or deceased, and a \$21 million increase in net interest income. The improvement in net interest income reflected a widening of the net interest margin on deposits of 28 basis points offset, in part, by a \$2.4 billion decrease in average outstanding deposit balances. Those favorable factors were partially offset by higher allocated operating expenses associated with data processing, risk management and other support services provided to this segment. The recent quarter's improved net income as compared with the fourth quarter of 2016 was due to: a decrease in advertising and marketing expenses of \$7 million; a \$5 million rise in net interest income, reflecting a widening of the net interest margin on deposits of 11 basis points, partially offset by the impact of two less days in the 2017 quarter; a \$3 million decline in the provision for credit losses; and reduced allocated operating expenses associated with data processing, risk management and other support services. Those favorable factors were offset, in part, by a \$3 million decrease in service charges on deposit accounts.

The "All Other" category reflects other activities of the Company that are not directly attributable to the reported segments. Reflected in this category are the amortization of core deposit and other intangible assets resulting from the acquisitions of financial institutions, M&T's share of the operating losses of BLG, merger-related expenses resulting from acquisitions, and the net impact of the Company's allocation methodologies for internal transfers for funding charges and credits associated with the earning assets and interest-bearing liabilities of the Company's reportable segments and the provision for credit losses. The "All Other" category also includes trust income of the Company that reflects the ICS and WAS business activities. The various components of the "All Other" category resulted in net losses totaling \$1 million for the quarter ended March 31, 2017, \$38 million in the year-earlier quarter and \$10 million in the fourth quarter of 2016. The reduced net loss in the first quarter of 2017 as compared with the year-earlier quarter largely reflected: merger-related expenses of \$23 million in the first quarter of 2016 (there were no similar merger-related expenses in the recently completed quarter); tax benefits of \$18 million recognized in the first quarter of 2017 resulting from the adoption of new accounting guidance requiring that excess tax benefits associated with share-based compensation be recognized in income tax expense in the income

statement, and higher trust income of \$9 million. Those favorable factors were offset, in part, by higher personnel-related expenses, including incentive-based compensation and the impact of annual merit increases for employees. As compared with the immediately preceding quarter, the improved performance in the recent quarter reflected the \$18 million tax benefit recognized in the first quarter of 2017 associated with share-based compensation, the impact of the \$30 million contribution to The M&T Charitable Foundation in the final 2016 quarter, and the favorable impact from the Company's allocation methodologies. Those favorable factors were largely offset by higher personnel-related costs, reflecting seasonally higher stock-based compensation and employee benefits expenses.

Recent Accounting Developments

A discussion of recent accounting developments is included in note 16 of Notes to Financial Statements.

Forward-Looking Statements

Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections of this quarterly report contain forward-looking statements that are based on current expectations, estimates and projections about the Company's business, management's beliefs and assumptions made by management. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could," or "may," or by variations of such words or by similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements. Forward-looking statements speak only as of the date they are made and the Company assumes no duty to update forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values of loans, collateral securing loans and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; legislation and/or regulation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively, including tax legislation or regulation; regulatory supervision and oversight, including monetary policy and capital requirements; changes in accounting policies or procedures as may be required by the FASB or regulatory agencies; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

QUARTERLY TRENDS

| | 2017 | 2016 Quarters | | | |
|---|---------------|---------------|---------|---------|---------|
| | First Quarter | Fourth | Third | Second | First |
| Earnings and dividends | | | | | |
| <i>Amounts in thousands, except per share</i> | | | | | |
| Interest income (taxable-equivalent basis) | \$ 1,014,032 | 990,284 | 976,240 | 977,143 | 979,166 |
| Interest expense | 91,773 | 107,137 | 111,175 | 106,802 | 100,870 |
| Net interest income | 922,259 | 883,147 | 865,065 | 870,341 | 878,296 |
| Less: provision for credit losses | 55,000 | 62,000 | 47,000 | 32,000 | 49,000 |
| Other income | 446,845 | 465,459 | 491,350 | 448,254 | 420,933 |
| Less: other expense | 787,852 | 769,103 | 752,392 | 749,895 | 776,095 |
| Income before income taxes | 526,252 | 517,503 | 557,023 | 536,700 | 474,134 |
| Applicable income taxes | 169,326 | 179,549 | 200,314 | 194,147 | 169,274 |
| Taxable-equivalent adjustment | 7,999 | 7,383 | 6,725 | 6,522 | 6,332 |
| Net income | \$ 348,927 | 330,571 | 349,984 | 336,031 | 298,528 |
| Net income available to common shareholders-diluted | \$ 328,567 | 307,797 | 326,998 | 312,974 | 275,748 |
| Per common share data | | | | | |
| Basic earnings | \$ 2.13 | 1.98 | 2.10 | 1.98 | 1.74 |
| Diluted earnings | 2.12 | 1.98 | 2.10 | 1.98 | 1.73 |
| Cash dividends | \$.75 | .70 | .70 | .70 | .70 |
| Average common shares outstanding | | | | | |
| Basic | 154,427 | 155,123 | 155,493 | 157,802 | 158,734 |
| Diluted | 154,949 | 155,700 | 156,026 | 158,341 | 159,181 |
| Performance ratios, annualized | | | | | |
| Return on | | | | | |
| Average assets | 1.15 % | 1.05 % | 1.12 % | 1.09 % | .97 % |
| Average common shareholders' equity | 8.89 % | 8.13 % | 8.68 % | 8.38 % | 7.44 % |
| Net interest margin on average earning assets (taxable-equivalent basis) | 3.34 % | 3.08 % | 3.05 % | 3.13 % | 3.18 % |
| Nonaccrual loans to total loans and leases, net of unearned discount | 1.04 % | 1.01 % | .93 % | .96 % | 1.00 % |
| Net operating (tangible) results (a) | | | | | |
| Net operating income (in thousands) | \$ 354,035 | 336,095 | 355,929 | 350,604 | 320,064 |
| Diluted net operating income per common share | 2.15 | 2.01 | 2.13 | 2.07 | 1.87 |
| Annualized return on | | | | | |
| Average tangible assets | 1.21 % | 1.10 % | 1.18 % | 1.18 % | 1.09 % |
| Average tangible common shareholders' equity | 13.05 % | 11.93 % | 12.77 % | 12.68 % | 11.62 % |
| Efficiency ratio (b) | 56.93 % | 56.42 % | 55.92 % | 55.06 % | 57.00 % |
| Balance sheet data | | | | | |
| <i>In millions, except per share</i> | | | | | |
| Average balances | | | | | |
| Total assets (c) | \$ 122,978 | 125,734 | 124,725 | 123,706 | 123,252 |
| Total tangible assets (c) | 118,326 | 121,079 | 120,064 | 119,039 | 118,577 |
| Earning assets | 112,008 | 114,254 | 112,864 | 111,872 | 111,211 |
| Investment securities | 15,999 | 15,417 | 14,361 | 14,914 | 15,348 |
| Loans and leases, net of unearned discount | 89,797 | 89,977 | 88,732 | 88,155 | 87,584 |
| Deposits | 96,300 | 96,914 | 95,852 | 94,033 | 92,391 |
| Common shareholders' equity (c) | 15,091 | 15,181 | 15,115 | 15,145 | 15,047 |
| Tangible common shareholders' equity (c) | 10,439 | 10,526 | 10,454 | 10,478 | 10,372 |
| At end of quarter | | | | | |
| Total assets (c) | \$ 123,223 | 123,449 | 126,841 | 123,821 | 124,626 |
| Total tangible assets (c) | 118,573 | 118,797 | 122,183 | 119,157 | 119,955 |
| Earning assets | 112,287 | 112,192 | 115,293 | 112,057 | 113,005 |
| Investment securities | 15,968 | 16,250 | 14,734 | 14,963 | 15,467 |
| Loans and leases, net of unearned discount | 89,313 | 90,853 | 89,646 | 88,522 | 87,872 |
| Deposits | 97,043 | 95,494 | 98,137 | 94,650 | 94,215 |
| Common shareholders' equity, net of undeclared cumulative preferred dividends (c) | 14,978 | 15,252 | 15,106 | 15,237 | 15,120 |
| Tangible common shareholders' equity (c) | 10,328 | 10,600 | 10,448 | 10,573 | 10,449 |
| Equity per common share | 97.40 | 97.64 | 97.47 | 96.49 | 95.00 |
| Tangible equity per common share | 67.16 | 67.85 | 67.42 | 66.95 | 65.65 |
| Market price per common share | | | | | |
| High | \$ 173.72 | 158.35 | 120.40 | 121.11 | 119.24 |
| Low | 149.51 | 112.25 | 111.13 | 107.01 | 100.08 |
| Closing | 154.73 | 156.43 | 116.10 | 118.23 | 111.00 |

(a) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. A reconciliation of net income and net operating income appears in Table 2.

(b) Excludes impact of merger-related expenses and net securities transactions.

(c) The difference between total assets and total tangible assets, and common shareholders' equity and tangible common shareholders' equity, represents goodwill, core deposit and other intangible assets, net of applicable deferred tax balances. A reconciliation of such balances appears in Table 2.

RECONCILIATION OF QUARTERLY GAAP TO NON-GAAP MEASURES

| | 2017 | | 2016 Quarters | | | |
|---|---------------|--|---------------|-----------|-----------|-----------|
| | First Quarter | | Fourth | Third | Second | First |
| Income statement data (in thousands, except per share) | | | | | | |
| Net income | | | | | | |
| Net income | \$ 348,927 | | 330,571 | 349,984 | 336,031 | 298,528 |
| Amortization of core deposit and other intangible assets (a) | 5,108 | | 5,524 | 5,945 | 6,936 | 7,488 |
| Merger-related expenses (a) | — | | — | — | 7,637 | 14,048 |
| Net operating income | \$ 354,035 | | 336,095 | 355,929 | 350,604 | 320,064 |
| Earnings per common share | | | | | | |
| Diluted earnings per common share | \$ 2.12 | | 1.98 | 2.10 | 1.98 | 1.73 |
| Amortization of core deposit and other intangible assets (a) | .03 | | .03 | .03 | .04 | .05 |
| Merger-related expenses (a) | — | | — | — | .05 | .09 |
| Diluted net operating earnings per common share | \$ 2.15 | | \$ 2.01 | \$ 2.13 | \$ 2.07 | \$ 1.87 |
| Other expense | | | | | | |
| Other expense | \$ 787,852 | | 769,103 | 752,392 | 749,895 | 776,095 |
| Amortization of core deposit and other intangible assets | (8,420) | | (9,089) | (9,787) | (11,418) | (12,319) |
| Merger-related expenses | — | | — | — | (12,593) | (23,162) |
| Noninterest operating expense | \$ 779,432 | | 760,014 | 742,605 | 725,884 | 740,614 |
| Merger-related expenses | | | | | | |
| Salaries and employee benefits | \$ — | | — | — | 60 | 5,274 |
| Equipment and net occupancy | — | | — | — | 339 | 939 |
| Outside data processing and software | — | | — | — | 352 | 715 |
| Advertising and marketing | — | | — | — | 6,327 | 4,195 |
| Printing, postage and supplies | — | | — | — | 545 | 937 |
| Other costs of operations | — | | — | — | 4,970 | 11,102 |
| Total | \$ — | | — | — | 12,593 | 23,162 |
| Efficiency ratio | | | | | | |
| Noninterest operating expense (numerator) | \$ 779,432 | | 760,014 | 742,605 | 725,884 | 740,614 |
| Taxable-equivalent net interest income | 922,259 | | 883,147 | 865,065 | 870,341 | 878,296 |
| Other income | 446,845 | | 465,459 | 491,350 | 448,254 | 420,933 |
| Less: Gain on bank investment securities | — | | 1,566 | 28,480 | 264 | 4 |
| Denominator | \$ 1,369,104 | | 1,347,040 | 1,327,935 | 1,318,331 | 1,299,225 |
| Efficiency ratio | 56.93% | | 56.42% | 55.92% | 55.06% | 57.00% |
| Balance sheet data (in millions) | | | | | | |
| Average assets | | | | | | |
| Average assets | \$ 122,978 | | 125,734 | 124,725 | 123,706 | 123,252 |
| Goodwill | (4,593) | | (4,593) | (4,593) | (4,593) | (4,593) |
| Core deposit and other intangible assets | (98) | | (102) | (112) | (122) | (134) |
| Deferred taxes | 39 | | 40 | 44 | 48 | 52 |
| Average tangible assets | \$ 118,326 | | 121,079 | 120,064 | 119,039 | 118,577 |
| Average common equity | | | | | | |
| Average total equity | \$ 16,323 | | 16,673 | 16,347 | 16,377 | 16,279 |
| Preferred stock | (1,232) | | (1,492) | (1,232) | (1,232) | (1,232) |
| Average common equity | 15,091 | | 15,181 | 15,115 | 15,145 | 15,047 |
| Goodwill | (4,593) | | (4,593) | (4,593) | (4,593) | (4,593) |
| Core deposit and other intangible assets | (98) | | (102) | (112) | (122) | (134) |
| Deferred taxes | 39 | | 40 | 44 | 48 | 52 |
| Average tangible common equity | \$ 10,439 | | 10,526 | 10,454 | 10,478 | 10,372 |
| At end of quarter | | | | | | |
| Total assets | | | | | | |
| Total assets | 123,223 | | 123,449 | 126,841 | 123,821 | 124,626 |
| Goodwill | (4,593) | | (4,593) | (4,593) | (4,593) | (4,593) |
| Core deposit and other intangible assets | (95) | | (98) | (107) | (117) | (128) |
| Deferred taxes | 38 | | 39 | 42 | 46 | 50 |
| Total tangible assets | \$ 118,573 | | 118,797 | 122,183 | 119,157 | 119,955 |
| Total common equity | | | | | | |
| Total equity | \$ 16,213 | | 16,487 | 16,341 | 16,472 | 16,355 |
| Preferred stock | (1,232) | | (1,232) | (1,232) | (1,232) | (1,232) |
| Undeclared dividends - cumulative preferred stock | (3) | | (3) | (3) | (3) | (3) |
| Common equity, net of undeclared cumulative preferred dividends | 14,978 | | 15,252 | 15,106 | 15,237 | 15,120 |
| Goodwill | (4,593) | | (4,593) | (4,593) | (4,593) | (4,593) |
| Core deposit and other intangible assets | (95) | | (98) | (107) | (117) | (128) |
| Deferred taxes | 38 | | 39 | 42 | 46 | 50 |
| Total tangible common equity | \$ 10,328 | | 10,600 | 10,448 | 10,573 | 10,449 |

(a) After any related tax effect.

AVERAGE BALANCE SHEETS AND ANNUALIZED TAXABLE-EQUIVALENT RATES

| | 2017 First Quarter | | | 2016 Fourth Quarter | | | 2016 Third Quarter | | |
|---|--------------------|------------------|--------------|---------------------|----------------|--------------|--------------------|----------------|--------------|
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| <i>Average balance in millions; interest in thousands</i> | | | | | | | | | |
| Assets | | | | | | | | | |
| Earning assets | | | | | | | | | |
| Loans and leases, net of unearned discount* | | | | | | | | | |
| Commercial, financial, etc. | \$ 22,290 | \$ 201,126 | 3.66 % | 21,936 | 191,228 | 3.47 % | 21,480 | 185,552 | 3.44 % |
| Real estate - commercial | 33,175 | 347,010 | 4.18 | 32,822 | 336,597 | 4.01 | 31,252 | 319,694 | 4.00 |
| Real estate - consumer | 22,179 | 217,263 | 3.92 | 23,096 | 223,758 | 3.88 | 24,058 | 235,813 | 3.92 |
| Consumer | 12,153 | 140,170 | 4.68 | 12,123 | 138,144 | 4.53 | 11,942 | 136,592 | 4.55 |
| Total loans and leases, net | 89,797 | 905,569 | 4.09 | 89,977 | 889,727 | 3.93 | 88,732 | 877,651 | 3.93 |
| Interest-bearing deposits at banks | 6,152 | 12,162 | .80 | 8,790 | 11,833 | .54 | 9,681 | 12,355 | .51 |
| Federal funds sold | — | — | — | — | — | — | — | — | — |
| Trading account | 60 | 328 | 2.20 | 70 | 358 | 2.05 | 90 | 342 | 1.52 |
| Investment securities** | | | | | | | | | |
| U.S. Treasury and federal agencies | 15,113 | 88,573 | 2.38 | 14,511 | 80,510 | 2.21 | 13,418 | 78,259 | 2.32 |
| Obligations of states and political subdivisions | 56 | 578 | 4.17 | 71 | 778 | 4.38 | 82 | 888 | 4.32 |
| Other | 830 | 6,822 | 3.33 | 835 | 7,078 | 3.37 | 861 | 6,745 | 3.12 |
| Total investment securities | 15,999 | 95,973 | 2.43 | 15,417 | 88,366 | 2.28 | 14,361 | 85,892 | 2.38 |
| Total earning assets | 112,008 | 1,014,032 | 3.67 | 114,254 | 990,284 | 3.45 | 112,864 | 976,240 | 3.44 |
| Allowance for credit losses | (1,003) | | | (989) | | | (982) | | |
| Cash and due from banks | 1,283 | | | 1,278 | | | 1,281 | | |
| Other assets | 10,690 | | | 11,191 | | | 11,562 | | |
| Total assets | \$ 122,978 | | | 125,734 | | | 124,725 | | |
| Liabilities and shareholders' equity | | | | | | | | | |
| Interest-bearing liabilities | | | | | | | | | |
| Interest-bearing deposits | | | | | | | | | |
| Savings and interest-checking deposits | \$ 53,260 | 25,634 | .20 | 54,055 | 26,798 | .20 | 52,516 | 24,067 | .18 |
| Time deposits | 9,561 | 18,998 | .81 | 10,936 | 23,766 | .86 | 12,334 | 27,886 | .90 |
| Deposits at Cayman Islands office | 192 | 265 | .56 | 206 | 219 | .42 | 220 | 204 | .37 |
| Total interest-bearing deposits | 63,013 | 44,897 | .29 | 65,197 | 50,783 | .31 | 65,070 | 52,157 | .32 |
| Short-term borrowings | 184 | 216 | .48 | 200 | 151 | .30 | 231 | 169 | .29 |
| Long-term borrowings | 8,423 | 46,660 | 2.25 | 9,901 | 56,203 | 2.26 | 10,287 | 58,849 | 2.28 |
| Total interest-bearing liabilities | 71,620 | 91,773 | .52 | 75,298 | 107,137 | .57 | 75,588 | 111,175 | .59 |
| Noninterest-bearing deposits | 33,287 | | | 31,717 | | | 30,782 | | |
| Other liabilities | 1,748 | | | 2,046 | | | 2,008 | | |
| Total liabilities | 106,655 | | | 109,061 | | | 108,378 | | |
| Shareholders' equity | 16,323 | | | 16,673 | | | 16,347 | | |
| Total liabilities and shareholders' equity | \$ 122,978 | | | 125,734 | | | 124,725 | | |
| Net interest spread | | | 3.15 | | | 2.88 | | | 2.85 |
| Contribution of interest-free funds | | | .19 | | | .20 | | | .20 |
| Net interest income/margin on earning assets | | \$ 922,259 | 3.34 % | | 883,147 | 3.08 % | | 865,065 | 3.05 % |

* Includes nonaccrual loans.

** Includes available-for-sale securities at amortized cost.

(continued)

AVERAGE BALANCE SHEETS AND ANNUALIZED TAXABLE-EQUIVALENT RATES (continued)

| | 2016 Second Quarter | | | 2016 First Quarter | | |
|---|---------------------|----------------|--------------|--------------------|----------------|--------------|
| | Average Balance | Interest | Average Rate | Average Balance | Interest | Average Rate |
| <i>Average balance in millions; interest in thousands</i> | | | | | | |
| Assets | | | | | | |
| Earning assets | | | | | | |
| Loans and leases, net of unearned discount* | | | | | | |
| Commercial, financial, etc. | \$ 21,450 | \$ 184,803 | 3.47 % | 20,717 | 174,657 | 3.39 % |
| Real estate - commercial | 30,134 | 311,490 | 4.09 | 29,426 | 309,415 | 4.16 |
| Real estate - consumer | 24,858 | 244,806 | 3.94 | 25,859 | 254,144 | 3.93 |
| Consumer | 11,713 | 132,437 | 4.55 | 11,582 | 130,971 | 4.55 |
| Total loans and leases, net | 88,155 | 873,536 | 3.99 | 87,584 | 869,187 | 3.99 |
| Interest-bearing deposits at banks | 8,711 | 10,993 | .51 | 8,193 | 10,337 | .51 |
| Federal funds sold | — | — | — | 1 | 1 | .77 |
| Trading account | 92 | 364 | 1.58 | 85 | 378 | 1.78 |
| Investment securities** | | | | | | |
| U.S. Treasury and federal agencies | 13,906 | 84,019 | 2.43 | 14,264 | 90,138 | 2.54 |
| Obligations of states and political subdivisions | 97 | 1,009 | 4.20 | 113 | 1,164 | 4.13 |
| Other | 911 | 7,222 | 3.19 | 971 | 7,961 | 3.30 |
| Total investment securities | 14,914 | 92,250 | 2.49 | 15,348 | 99,263 | 2.60 |
| Total earning assets | 111,872 | 977,143 | 3.51 | 111,211 | 979,166 | 3.54 |
| Allowance for credit losses | (976) | | | (955) | | |
| Cash and due from banks | 1,243 | | | 1,288 | | |
| Other assets | 11,567 | | | 11,708 | | |
| Total assets | \$ 123,706 | | | 123,252 | | |
| Liabilities and shareholders' equity | | | | | | |
| Interest-bearing liabilities | | | | | | |
| Interest-bearing deposits | | | | | | |
| Savings and interest-checking deposits | \$ 51,847 | 20,534 | .16 | 50,335 | 16,305 | .13 |
| Time deposits | 12,755 | 26,867 | .85 | 12,999 | 24,322 | .75 |
| Deposits at Cayman Islands office | 182 | 181 | .40 | 187 | 193 | .42 |
| Total interest-bearing deposits | 64,784 | 47,582 | .30 | 63,521 | 40,820 | .26 |
| Short-term borrowings | 1,078 | 1,143 | .43 | 2,082 | 2,162 | .42 |
| Long-term borrowings | 10,297 | 58,077 | 2.27 | 10,528 | 57,888 | 2.21 |
| Total interest-bearing liabilities | 76,159 | 106,802 | .56 | 76,131 | 100,870 | .53 |
| Noninterest-bearing deposits | | | | | | |
| Other liabilities | 29,249 | | | 28,870 | | |
| Total liabilities | 1,921 | | | 1,972 | | |
| Shareholders' equity | 107,329 | | | 106,973 | | |
| Total liabilities and shareholders' equity | \$ 123,706 | | | 123,252 | | |
| Net interest spread | | | 2.95 | | | 3.01 |
| Contribution of interest-free funds | | | .18 | | | .17 |
| Net interest income/margin on earning assets | | \$ 870,341 | 3.13 % | | 878,296 | 3.18 % |

* Includes nonaccrual loans.

** Includes available-for-sale securities at amortized cost.

Item 3. Quantitative and Qualitative Disclosures About Market Risk.

Incorporated by reference to the discussion contained under the caption “Taxable-equivalent Net Interest Income” in Part I, Item 2, “Management’s Discussion and Analysis of Financial Condition and Results of Operations.”

Item 4. Controls and Procedures.

(a) Evaluation of disclosure controls and procedures. Based upon their evaluation of the effectiveness of M&T’s disclosure controls and procedures (as defined in Exchange Act rules 13a-15(e) and 15d-15(e)), Robert G. Wilmers, Chairman of the Board and Chief Executive Officer, and Darren J. King, Executive Vice President and Chief Financial Officer, concluded that M&T’s disclosure controls and procedures were effective as of March 31, 2017.

(b) Changes in internal control over financial reporting. M&T regularly assesses the adequacy of its internal control over financial reporting and enhances its controls in response to internal control assessments and internal and external audit and regulatory recommendations. No changes in internal control over financial reporting have been identified in connection with the evaluation of disclosure controls and procedures during the quarter ended March 31, 2017 that have materially affected, or are reasonably likely to materially affect, M&T’s internal control over financial reporting.

PART II. OTHER INFORMATION

Item 1. Legal Proceedings.

M&T and its subsidiaries are subject in the normal course of business to various pending and threatened legal proceedings and other matters in which claims for monetary damages are asserted. On an on-going basis management, after consultation with legal counsel, assesses the Company’s liabilities and contingencies in connection with such proceedings. For those matters where it is probable that the Company will incur losses and the amounts of the losses can be reasonably estimated, the Company records an expense and corresponding liability in its consolidated financial statements. To the extent the pending or threatened litigation could result in exposure in excess of that liability, the amount of such excess is not currently estimable. Although not considered probable, the range of reasonably possible losses for such matters in the aggregate, beyond the existing recorded liability, was between \$0 and \$40 million. Although the Company does not believe that the outcome of pending litigations will be material to the Company’s consolidated financial position, it cannot rule out the possibility that such outcomes will be material to the consolidated results of operations for a particular reporting period in the future.

Wilmington Trust Corporation Investigative and Litigation Matters

M&T’s Wilmington Trust Corporation subsidiary is the subject of certain governmental investigations arising from actions undertaken by Wilmington Trust Corporation prior to M&T’s acquisition of Wilmington Trust Corporation and its subsidiaries, as set forth below.

DOJ Investigation (United States v. Wilmington Trust Corp., et al, District of Delaware, Crim. No. 15-23-RGA): Prior to M&T’s acquisition of Wilmington Trust Corporation, the Department of Justice (“DOJ”) commenced an investigation of Wilmington Trust Corporation relating to Wilmington Trust Corporation’s financial reporting and securities filings, as well as certain commercial real estate lending relationships involving its subsidiary bank, Wilmington Trust Company, all of which relate to filings and activities occurring prior to the acquisition of Wilmington Trust Corporation by M&T. On January 6, 2016, the U.S. Attorney for the District of Delaware obtained an indictment against Wilmington Trust Corporation relating to alleged conduct that occurred prior to M&T’s acquisition of Wilmington Trust Corporation in May 2011. M&T strongly believes that this unprecedented action is unjustified and Wilmington Trust Corporation will vigorously defend itself. On August 26, 2016, the Court granted

defendants joint motion for a continuance of the trial date. Trial in this matter is now scheduled to begin on October 2, 2017. Wilmington Trust Corporation and its counsel are currently involved in pretrial discovery, motion practice and trial preparation.

The indictment of Wilmington Trust Corporation could result in potential criminal remedies, or criminal or non-criminal resolutions or settlements, including, among other things, enforcement actions, potential statutory or regulatory restrictions on the ability to conduct certain businesses (for which waivers may or may not be available), fines, penalties, restitution, reputational damage or additional costs and expenses.

In Re Wilmington Trust Securities Litigation (U.S. District Court, District of Delaware, Case No. 10-CV-0990-SLR): Beginning on November 18, 2010, a series of parties, purporting to be class representatives, commenced a putative class action lawsuit against Wilmington Trust Corporation, alleging that Wilmington Trust Corporation's financial reporting and securities filings were in violation of securities laws. The cases were consolidated and Wilmington Trust Corporation moved to dismiss. The Court issued an order denying Wilmington Trust Corporation's motion to dismiss on March 20, 2014. Fact discovery commenced. On April 13, 2016, the Court issued an order staying fact discovery in the case pending completion of the trial in *U.S. v. Wilmington Trust Corp., et al.* On September 19, 2016, the plaintiffs filed a motion to modify the stay of discovery in this matter to allow for additional, limited discovery. On December 19, 2016, the Court issued an order lifting the existing stay in its entirety. Trial is scheduled to begin on June 18, 2018.

Due to their complex nature, it is difficult to estimate when litigation and investigatory matters such as these may be resolved. As set forth in the introductory paragraph to this Item 1 — Legal Proceedings, losses from current litigation and regulatory matters which the Company is subject to that are not currently considered probable are within a range of reasonably possible losses for such matters in the aggregate, beyond the existing recorded liability, and are included in the range of reasonably possible losses set forth above.

Item 1A. Risk Factors.

There have been no material changes in risk factors relating to M&T to those disclosed in response to Item 1A. to Part I of Form 10-K for the year ended December 31, 2016.

Item 2. Unregistered Sales of Equity Securities and Use of Proceeds.

(a) – (b) Not applicable.

(c)

| Period | Issuer Purchases of Equity Securities | | | |
|--------------------------------|--|---|--|--|
| | (a)Total Number of Shares (or Units) Purchased (1) | (b)Average Price Paid per Share (or Unit) | (c)Total Number of Shares (or Units) Purchased as Part of Publicly Announced Plans or Programs | (d)Maximum Number (or Approximate Dollar Value) of Shares (or Units) that may yet be Purchased Under the Plans or Programs (2) |
| January 1 - January 31, 2017 | 1,025,996 | \$ 161.47 | 900,000 | \$ 617,531,000 |
| February 1 - February 28, 2017 | 2,340,750 | 165.83 | 2,333,196 | 230,593,000 |
| March 1 - March 31, 2017 | 468 | 155.56 | — | 230,593,000 |
| Total | <u>3,367,214</u> | <u>\$ 164.50</u> | <u>3,233,196</u> | |

(1) The total number of shares purchased during the periods indicated includes shares purchased as part of publicly announced programs and shares deemed to have been received from employees who exercised stock options by attesting to previously acquired common shares in satisfaction of the exercise price or shares received from employees upon the vesting of restricted stock awards in satisfaction of applicable tax withholding obligations, as is permitted under M&T's stock-based compensation plans.

(2) On July 19, 2016, M&T announced a program to purchase up to \$1.15 billion of its common stock through June 30, 2017.

Item 3. Defaults Upon Senior Securities.

(Not applicable.)

Item 4. Mine Safety Disclosures.

(None.)

Item 5. Other Information.

(None.)

Item 6. Exhibits.

The following exhibits are filed as a part of this report.

| <u>Exhibit No.</u> | |
|------------------------|---|
| 3.2 | Amended and Restated Bylaws of M&T Bank Corporation, effective November 16, 2010, as amended on April 18, 2017. Filed herewith. |
| 31.1 | Certification of Chief Executive Officer under Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 31.2 | Certification of Chief Financial Officer under Section 302 of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 32.1 | Certification of Chief Executive Officer under 18 U.S.C. §1350 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 32.2 | Certification of Chief Financial Officer under 18 U.S.C. §1350 pursuant to Section 906 of the Sarbanes-Oxley Act of 2002. Filed herewith. |
| 101.INS | XBRL Instance Document. Filed herewith. |
| 101.SCH | XBRL Taxonomy Extension Schema. Filed herewith. |
| 101.CAL | XBRL Taxonomy Extension Calculation Linkbase. Filed herewith. |
| 101.LAB | XBRL Taxonomy Extension Label Linkbase. Filed herewith. |
| 101.PRE | XBRL Taxonomy Extension Presentation Linkbase. Filed herewith. |
| 101.DEF | XBRL Taxonomy Definition Linkbase. Filed herewith. |

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned thereunto duly authorized.

M&T BANK CORPORATION

Date: May 5, 2017

By: /s/ Darren J. King
Darren J. King
Executive Vice President
and Chief Financial Officer

EXHIBIT INDEX

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M&T BANK CORPORATION
AMENDED AND RESTATED BYLAWS

(effective as of November 16, 2010)
(As amended on April 18, 2017)

AMENDED AND RESTATED BYLAWS

OF

M&T BANK CORPORATION

ARTICLE I

Meetings of Stockholders

Section 1. Annual Meeting: The annual meeting of the stockholders of the Corporation, for the election of directors and for the transaction of such other business as may be set forth in the notice of the meeting, shall be held each year at the principal office of the Corporation or at such other place within or without the State of New York as the Board of Directors shall determine and the notice of the meeting shall specify the hour of day on the third Tuesday in April in each year or at such other date within the period of 60 days next succeeding such date as the Board of Directors shall determine. If that day be a legal holiday in any year, the meeting shall be held on the next following that is not a legal holiday.

Section 2. Special Meetings: Special meetings of the stockholders may be called by the Board of Directors or by the Chief Executive Officer, and shall be called by the Corporate Secretary or an Assistant Secretary at the request in writing of the holders of record of at least 25% of the outstanding shares of the Corporation entitled to vote. Such request shall state the purpose or purposes for which the meeting is to be called. Each special meeting of the stockholders shall be held at such time as the Board of Directors or the person calling the meeting (the Chief Executive Officer, Corporate Secretary or Assistant Secretary, as the case may be) shall determine and the notice of the meeting shall specify, and shall be held at the principal office of the Corporation or at such other place within or without the State of New York as the Board of Directors shall determine or the notice of meeting shall specify.

Section 3. Notice of Meetings: Written notice of each meeting of the stockholders shall be given, personally or by mail, not less than 10 nor more than 60 days before the date of the meeting, to each stockholder entitled to vote at such meeting. If mailed, such notice shall be deposited in the United States mail, with first-class postage thereon prepaid, directed to the stockholder at his or her address as it appears on the record of stockholders, or, if he or she shall have filed with the Corporate Secretary of the Corporation a written request that notices to him or her be mailed to some other address, then directed to him or her at such other address. The notice shall state the place, date and hour of the meeting, the purpose or purposes for which the meeting is called and, unless it is the annual meeting, indicate that the notice is being issued by or at the direction of the person calling the meeting. The notice need not refer to the approval of minutes or to other matters normally incident to the conduct of the meeting. Except for such matters, the business which may be transacted at the meeting shall be confined to business which is related to the purpose or purposes set forth in the notice. If, at any meeting, action is proposed to be taken which would, if taken, entitle dissenting stockholders to receive payment for their shares, the notice of such meeting shall include a statement of that purpose and to that effect.

Section 4. Waiver of Notice: Whenever under any provision of these Bylaws, the certificate of incorporation, the terms of any agreement or instrument, or law, the Corporation or the Board of Directors or any committee thereof is authorized to take any action after notice to any person or persons or after the lapse of a prescribed period of time, such action may be taken without notice and without the lapse of such period of time, if at any time before or after such action is completed the person or persons entitled to such notice or entitled to participate in the action to be taken or, in the case of a stockholder, by his or her duly authorized attorney-in-fact, submit a signed waiver of notice of such requirements. The attendance of any stockholder at a meeting, in person or by proxy, without protesting prior to the conclusion of the meeting the lack of notice of such meeting, shall constitute a waiver of notice by him or her.

Section 5. Procedure: At each meeting of stockholders the order of business and all other matters of procedure may be determined by the person presiding at the meeting.

Section 6. List of Stockholders: A list of stockholders as of the record date, certified by the corporate officer responsible for its preparation or by a transfer agent, shall be produced at any meeting of stockholders upon the request thereat or prior thereto of any stockholder. If the right to vote at any meeting is challenged, the inspectors of election, or person presiding thereat, shall require such list of stockholders to be produced as evidence of the right of the persons challenged to vote at such meeting, and all persons who appear from such list to be stockholders entitled to vote thereat may vote at such meeting.

Section 7. Quorum: At each meeting of stockholders for the transaction of any business, a quorum shall be present to organize such meeting. Except as otherwise provided by law, a quorum shall consist of the holders of record of not less than a majority of the outstanding shares of the Corporation entitled to vote at such meeting, present either in person or by proxy. When a quorum is once present to organize a meeting of the stockholders, it is not broken by the subsequent withdrawal of any stockholders.

Section 8. Adjournments: The stockholders entitled to vote who are present in person or by proxy at any meeting of stockholders, whether or not a quorum shall be present at the meeting, shall have power by a majority vote to adjourn the meeting from time to time without notice other than announcement at the meeting of the time and place to which the meeting is adjourned. At any adjourned meeting at which a quorum shall be present any business may be transacted that might have been transacted on the original date of the meeting and the stockholders entitled to vote at the meeting on the original date (whether or not they were present thereat), and no others, shall be entitled to vote at such adjourned meeting.

Section 9. Voting; Proxies; Majority Vote Standard for Uncontested Director Elections:

(a) Each stockholder of record shall be entitled at every meeting of stockholders to one vote for each share having voting power standing in his or her name on the record of stockholders of the Corporation on the record date fixed pursuant to Section 3 of Article VI of these Bylaws.

(b) Each stockholder entitled to vote at a meeting of stockholders may vote in person, or may authorize another person or persons to act for him or her by proxy. Any proxy may be signed by such stockholder or his or her duly authorized attorney-in-fact, including by facsimile signature, and shall be delivered to the secretary of the meeting, or may be authorized by telegram, cablegram or other electronic transmission provided that it can be reasonably determined from such telegram, cablegram or other electronic transmission that such proxy was authorized by the stockholder. The signature of a stockholder on any proxy, including without limitation a telegram, cablegram or other electronic transmission, may be printed, stamped or written, or provided by other reliable reproduction, provided such signature is executed or adopted by the stockholder with intention to authenticate the proxy. No proxy shall be valid after the expiration of 11 months from the date of its execution unless otherwise provided in the proxy. Every proxy shall be revocable at the pleasure of the stockholder executing it, except as otherwise provided by law.

(c) All corporate action to be taken by vote of the stockholders other than the election of directors shall, except as otherwise provided by law, the certificate of incorporation or these Bylaws, be authorized by a majority of the votes cast in favor or against such action. At each meeting of the stockholders for the election of directors at which a quorum is present, the vote required for election of a director by the stockholders shall, except in a contested election, be the affirmative vote of a majority of the votes cast in favor of or against the election of a nominee. In a contested election, the persons receiving a plurality of the votes cast by the holders of stock entitled to vote thereat shall be the directors. An election shall be deemed to be contested if, as of the record date for such meeting, there are more nominees for election than positions on the Board of Directors to be filled by election at the meeting. The vote for directors, or upon any question before a meeting of stockholders, shall not be by ballot unless the person presiding at such meeting shall so direct or any stockholder, present in person or by proxy and entitled to vote thereon, shall so demand.

(d) In the event of an uncontested election of directors, any incumbent director who is a nominee for election as a director and who is not elected by the stockholders shall immediately tender his or her resignation to the Board of Directors, subject to acceptance or rejection by the Board of Directors as provided in this Section 9(d). The independent members of the Board of Directors, in accordance with the procedures established by the Board of Directors, shall decide whether or not to accept such resignation within 90 days after the date the results of the election are certified and the Corporation shall promptly disclose and explain such decision in a document furnished or filed with the Securities and Exchange Commission. The independent members of the Board of Directors in making their decision, may consider any factors or other information that they consider appropriate and relevant, including the recommendation of the Nomination, Compensation and Governance Committee of the Board of Directors. The director who tenders his or her resignation shall not participate in the recommendation of the Nomination, Compensation and Governance Committee or the decision of the Board of Directors with respect to his or her resignation. If such director's resignation is rejected by the Board of Directors, such director shall continue to serve until the next annual meeting and until his or her successor is duly elected, or his or her earlier resignation or removal. If a director's resignation is accepted by the Board of Directors pursuant to this Article I, Section 9, then the Board of Directors, in its sole discretion, may fill any resulting vacancy pursuant to

the provisions of Article II, Section 5 or may decrease the size of the Board of Directors pursuant to the provisions of Article II, Section 1.

Section 10. Appointment of Inspectors of Election: The Board of Directors shall appoint one or more inspectors to act at the meeting or any adjournment thereof, and may appoint one or more persons as alternate inspectors to replace any inspector who fails to appear or act. If no inspector or alternate has been appointed, or in case any inspector or alternate inspector appointed fails to appear or act, the vacancy shall be filled by appointment made by the person presiding thereat. Each inspector, before entering upon the discharge of his or her duties, shall take and sign an oath faithfully to execute the duties of inspector at such meeting with strict impartiality and according to the best of his or her ability. No person who is a candidate for the office of director of the Corporation shall act as an inspector at any meeting of the stockholders at which directors are elected.

Section 11. Duties of Inspectors of Election: Whenever one or more inspectors of election may be appointed as provided in these Bylaws, he, she or they shall determine the number of shares outstanding and entitled to vote, the shares represented at the meeting, the existence of a quorum, the validity and effect of proxies, and shall receive votes, ballots or consents, hear and determine all challenges and questions arising in connection with the right to vote, count and tabulate all votes, ballots, or consents, determine the result, and do such acts as are proper to conduct the election or vote with fairness to all stockholders.

Section 12. Advance Notice of Proposals: At an annual or special meeting of the stockholders, only such business shall be conducted as shall have been properly brought before the meeting. To be properly brought before an annual meeting, business must be (a) specified in the notice of the meeting, (b) otherwise properly brought before the meeting by or at the direction of the Board of Directors, or (c) otherwise properly brought before the meeting by a stockholder.

For business to be properly brought before an annual meeting of stockholders pursuant to clause (c) above, the stockholder must have given timely notice thereof to the Corporate Secretary and such business must be a proper matter for stockholder action. To be timely, a stockholder's notice shall be delivered to the Corporate Secretary at the principal executive offices of the Corporation not later than the following dates: (1) at the close of business on the 120th day prior to the date on which the Corporation first mailed its proxy materials for the preceding year's annual meeting of stockholders if the date of the annual meeting is not changed more than 30 days from the date of the preceding year's annual meeting, and (2) with respect to any other annual meeting or special meeting of stockholders, the close of business on the tenth day following the date of public disclosure of the date of such meeting is first made. In no event shall the announcement of an adjournment of an annual meeting or special meeting of stockholders commence a new time period for the giving of a stockholder's notice as described above. Such stockholder's notice shall set forth (a) as to the stockholder giving the notice (i) the names and business addresses of the stockholder and all Persons (as such term is defined in Section 3(a)(9) of the Securities Exchange Act of 1934, as amended, through the date of adoption of these Bylaws) acting in concert with the stockholder; (ii) the names and addresses of the stockholder and the Persons identified in clause (i), as they appear on the

Corporation's books (if they so appear); and (iii) the class and number of shares of the Corporation beneficially owned by the stockholder and the Persons identified in clause (i), (b) as to the business being proposed, (i) a brief description of the business desired to be brought before the meeting; (ii) the reasons for conducting such business at the meeting; and (iii) any material interest of the stockholder in such business; and (c) such other information as the Board of Directors reasonably determines is necessary or appropriate to enable the Board of Directors and stockholders of the Corporation to consider the proposal. The person presiding at the annual meeting shall, if the facts warrant, determine and declare to the meeting that business was not properly brought before the meeting in accordance with the provisions of this section and, if he or she shall so determine, he or she shall declare to the meeting that any business not properly brought before the meeting shall not be transacted.

ARTICLE II **Directors**

Section 1. Number and Qualifications: The number of directors constituting the entire Board shall not be less than three, except that where all the shares of the Corporation are owned beneficially and of record by less than three stockholders, the number of directors may be less than three, but not less than the number of stockholders. Subject to any provision as to the number of directors contained in the certificate of incorporation or these Bylaws, the exact number of directors shall be fixed from time to time by action of the stockholders or by vote of a majority of the entire Board of Directors, provided that no decrease in the number of directors shall shorten the term of any incumbent director. If the number of directors be increased at any time, the vacancy or vacancies in the Board arising from such increase shall be filled as provided in Section 5 of this Article II. All of the directors shall be at least twenty-one years of age.

Section 2. Election and Term of Office: Except as otherwise specified by law or these Bylaws, each director of the Corporation shall be elected at an annual meeting of stockholders or at any meeting of the stockholders held in lieu of such annual meeting, which meeting, for the purposes of these Bylaws, shall be deemed the annual meeting, and shall hold office until the next annual meeting of stockholders and until his or her successor has been elected and qualified.

Section 3. Resignation: Any director of the Corporation may resign at any time by giving his or her resignation to the President or any Vice President or the Corporate Secretary. Such resignation shall take effect at the time specified therein; and, unless otherwise specified therein, the acceptance of such resignation shall not be necessary to make it effective.

Section 4. Removal of Directors: Any director may be removed for cause, at any meeting of stockholders notice of which shall have referred to the proposed action, by vote of the stockholders. Any director may be removed without cause, at any meeting of stockholders notice of which shall have referred to the proposed action, by the vote of the holders of a majority of the shares of the Corporation entitled to vote. Any director may be removed for cause, at any meeting of the directors notice of which shall have referred to the proposed action, by vote of three-fourths of the entire Board of Directors.

Section 5. Vacancies: Newly created directorships resulting from an increase in the number of directors and vacancies occurring in the Board of Directors for any reason except the removal of directors may be filled by vote of a majority of the directors then in office, although less than a quorum exists. Any vacancy occurring in the Board of Directors by reason of the removal of a director by stockholders may be filled by vote of the stockholders at the meeting at which such action is taken or at any meeting of stockholders notice of which shall have referred to the proposed election. Subject If any such newly created directorships or vacancies occurring in the Board of Directors for any reason shall not be filled prior to the next annual meeting of stockholders, they shall be filled by vote of the stockholders at such annual meeting. Any director elected to fill a vacancy shall be elected to hold office for the unexpired term of his or her predecessor.

Section 6. Directors' Fees: Directors, except salaried officers who are directors, may receive a fee for their services as directors and traveling and other out-of-pocket expenses incurred in attending any regular or special meeting of the Board. The fee may be a fixed sum to be paid for attending each meeting of the Board of Directors and/or a fixed sum to be paid monthly, quarterly, or semiannually, irrespective of the number of meetings attended or not attended. The amount of the fee and the basis on which it shall be paid shall be determined by the Board of Directors.

Section 7. First Meeting of Newly Elected Directors: The first meeting of the newly elected Board of Directors may be held immediately after the annual meeting of stockholders, and at the same place as such annual meeting of stockholders, provided a quorum be present, and no notice of such meeting shall be necessary. In the event such first meeting of the newly elected Board of Directors is not held at said time and place, the same shall be held as provided in Section 8 of this Article II.

Section 8. Meetings of Directors: Regular and special meetings of the Board of Directors shall be held at such times and at such place, within or without the State of New York, as the Board of Directors may determine. Special meetings may also be called by the Chief Executive Officer or by any four members of the Board, and shall be held at such time and at such place as the person or persons calling the meeting shall determine.

Section 9. Notice of Meetings: Notice of each regular or special meeting of the Board of Directors, stating the time and place thereof shall be given by the Corporate Secretary, any Assistant Secretary or any member of the Board to each member of the Board not less than three days before the meeting by depositing the same in the United States mail, with first-class postage thereon prepaid, directed to each member of the Board at the address designated by him or her for such purpose (or, if none is designated, at his or her last known address), or not less than two days before the meeting by either delivering the same to each member of the Board personally, or sending the same by electronic mail, facsimile or telegraph, or delivering it, to the address designated by him or her for such purpose (or, if none is designated, to his or her last known address). Notice of a meeting need not be given to any director who submits a signed waiver of notice whether before or after the meeting. The notice of any meeting of the Board of Directors need not specify the purposes for which the meeting is called, except as provided in Section 4 of this Article II and as provided in Article X of these Bylaws.

Section 10. Quorum and Action by the Board: At all meetings of the Board of Directors, except as otherwise provided by law, the certificate of incorporation or these Bylaws, a quorum shall be required for the transaction of business and shall consist of not less than one-third of the entire Board, and the vote of a majority of the directors present shall decide any question that may come before the meeting. A majority of the directors present, whether or not a quorum is present, may adjourn any meeting to another time or place without notice other than announcement at the meeting of the time and place to which the meeting is adjourned.

Section 11. Procedure: The order of business and all other matters of procedure at every meeting of directors may be determined by the person presiding at the meeting.

Section 12. Meetings by Conference Telephone: Any one or more members of the Board of Directors or any committee thereof may participate in a meeting of such Board or committee by means of a conference telephone or similar communications equipment allowing all persons participating in the meeting to hear each other at the same time. Participation by such means shall constitute presence in person at the meeting.

Section 13. The Chairman of the Board: The Board of Directors shall annually, at the first meeting of the Board after the annual meeting of stockholders, appoint or elect a Chairman of the Board who shall have such authority and perform such duties as the Board of Directors or the Executive Committee may from time to time prescribe. The Chairman of the Board shall, unless otherwise determined by the Board of Directors, hold office until the first meeting of the Board following the next annual meeting of stockholders and until his or her successor has been elected or appointed and qualified.

Section 14. The Vice Chairmen of the Board: The Board of Directors shall annually, at the first meeting of the Board after the annual meeting of stockholders, appoint or elect one or more Vice Chairmen of the Board who shall have such authority and perform such duties as the Board of Directors or the Executive Committee may from time to time prescribe. The Vice Chairmen of the Board shall, unless otherwise determined by the Board of Directors, hold office until the first meeting of the Board following the next annual meeting of stockholders and until their successors have been elected or appointed and qualified. The Board of Directors shall elect a non-executive Vice Chairman of the Board who will perform the duties of “lead outside director.”

ARTICLE III **Committees of Directors**

Section 1. Designation of Committees: The Board of Directors, by resolution or resolutions adopted by a majority of the entire Board, shall designate from among its members an Executive Committee, a Nomination, Compensation and Governance Committee and an Audit and Risk Committee, each consisting of three or more directors, and may designate from among its members other committees, each consisting of such number of directors as the Board may determine, and may designate one or more directors as alternate members of such committees, who may replace any absent or disqualified member or members at any meeting of such committees. In the interim between meetings of the Board of Directors, the Executive

Committee shall have all the authority of the Board of Directors except as otherwise provided by law. The Executive Committee shall serve at the pleasure of the Board of Directors. Each other committee so designated shall have such name as may be provided from time to time in the resolution or resolutions, shall serve at the pleasure of the Board of Directors and shall have, to the extent provided in such resolution or resolutions, all the authority of the Board of Directors except as otherwise provided by law.

Section 2. Acts and Proceedings: All acts done and power and authority conferred by the Executive Committee, the Nomination, Compensation and Governance Committee, and the Audit and Risk Committee, and each other committee from time to time within the scope of its respective authority shall be, and may be deemed to be, and may be specified as being, the act and under the authority of the Board of Directors. The Executive Committee, the Nomination, Compensation and Governance Committee, and the Audit and Risk Committee shall meet at such time and place and upon such notice as the respective committee may from time to time determine. Meetings of the Executive Committee may also be called by the Chief Executive Officer, and meetings of the Nomination, Compensation and Governance Committee, the Audit and Risk Committee, and each other committee may also be called the Chair of each such committee, and such meetings shall be held at such time and place as the Chief Executive Officer or Chair, as the case may be, shall determine. The Executive Committee, the Nomination, Compensation and Governance Committee, and the Audit and Risk Committee, and each other committee shall keep regular minutes of its proceedings and report its actions to the Board of Directors when required.

Section 3. Compensation: Members of any committee of the Board of Directors, except salaried officers who are directors, may receive such compensation for their services as the Board of Directors shall from time to time determine.

ARTICLE IV **Officers**

Section 1. Officers: The Board of Directors shall annually, at the first meeting of the Board following the annual meeting of stockholders, appoint or elect a Chief Executive Officer, one or more Vice Presidents, a Corporate Secretary and a Treasurer, and such other officers as it may determine, including a President, and may from time to time elect or appoint such additional officers as it deems necessary or appropriate. Such additional officers shall have the authority and perform such duties as the Board of Directors may from time to time prescribe.

Section 2. Term of Office: The Chief Executive Officer, the President, each Vice President, the Corporate Secretary and the Treasurer shall, unless otherwise determined by the Board of Directors, hold office until the first meeting of the Board following the next annual meeting of stockholders and until their successors have been elected or appointed and qualified. Each additional officer appointed or elected by the Board of Directors shall hold office for such term as shall be determined from time to time by the Board of Directors and until his or her successor has been elected or appointed and qualified. Any officer, however, may be removed or have his or her authority suspended by the Board of Directors at any time, with or without cause.

If the office of any officer becomes vacant for any reason, the Board of Directors shall have the power to fill such vacancy.

Section 3. The Chief Executive Officer: The Board of Directors may from time to time designate one of the officers of the Corporation as Chief Executive Officer. The Chief Executive Officer shall, under the control of the Board of Directors and the Executive Committee, have the general management of the Corporation's business affairs and property and shall exercise general supervision over all activities of the Corporation and the other officers. The Chief Executive Officer shall have the power to appoint or hire, to remove, and to determine the compensation of, all employees of the Corporation who are not officers, and to delegate the foregoing powers from time to time in whole or in part. Unless such authority is otherwise prescribed by the Board of Directors or the Executive Committee for the Chairman of the Board or a Vice Chairman of the Board, the Chief Executive Officer shall preside at all meetings of the stockholders and of the Board of Directors.

In the absence or incapacity of the Chief Executive Officer the powers and duties of that office shall be vested in such other officer as may from time to time be designated by the Board of Directors or the Executive Committee, or, in the absence of any such designation, by the Chief Executive Officer.

Section 4. The President: If the Board of Directors has not designated another officer as Chief Executive Officer, the President shall be the Chief Executive Officer of the Corporation.

Section 5. The Corporate Secretary: The Corporate Secretary shall issue notices of all meetings of stockholders and directors where notices of such meetings are required by law or these Bylaws. He or she shall attend all meetings of stockholders and of the Board of Directors and keep the minutes thereof. He or she shall affix the corporate seal to and sign such instruments as require the seal and his or her signature and shall perform such other duties as usually pertain to his or her office or as are properly required of him or her by the Board of Directors.

Section 6. Officers Holding Two or More Offices: Any two or more offices may be held by the same person, except the office of President and Corporate Secretary, but no officer shall execute or verify any instrument in more than one capacity if such instrument be required by law or otherwise to be executed or verified by two or more officers.

Section 7. Duties of Officers May be Delegated: In case of the absence or disability of any officer of the Corporation, or in case of a vacancy in any office or for any other reason that the Board of Directors may deem sufficient, the Board of Directors, except as otherwise provided by law, may temporarily delegate the powers or duties of any officer to any other officer or to any director.

Section 8. Compensation: The Nomination, Compensation and Governance Committee shall, through appropriate consultation with the Board of Directors, determine the compensation and benefits of the Chief Executive Officer and other executive officers of the

Corporation. In the event and to the extent that the Nomination, Compensation and Governance Committee shall not hereafter exercise its discretionary power in respect of all other officers, the compensation to be paid to all other officers shall be determined by the Chief Executive Officer.

Section 9. Power of Officers: Each officer of the Corporation shall have general power and authority in connection with all aspects of the business and operations of the Corporation as necessary or appropriate, including to sign on behalf of the Corporation and affix its seal, or cause the same to be affixed to, all instruments, documents or papers necessary for the conduct of the business of the Corporation. The powers and authority conferred herein may at any time be modified, changed, extended or revoked, and may be conferred in whole or in part on other employees or agents of the Corporation by the Board of Directors or the Executive Committee.

Section 10. Security: The Board of Directors may require any officer, agent or employee of the Corporation to give security for the faithful performance of his or her duties, in such amount as may be satisfactory to the Board.

ARTICLE V **Indemnification of Directors and Officers**

Section 1. Right of Indemnification: Each director and officer of the Corporation, whether or not then in office, and any person whose testator or intestate was such a director or officer, shall be indemnified by the Corporation for the defense of, or in connection with, any threatened, pending or completed actions or proceedings and appeals therein, whether civil, criminal, governmental, administrative or investigative, in accordance with and to the fullest extent permitted by the Business Corporation Law of the State of New York or other applicable law, as such law now exists or may hereafter be amended; provided, however, that the Corporation shall provide indemnification in connection with an action or proceeding (or part thereof) initiated by such a director or officer only if such action or proceeding (or part thereof) was authorized by the Board of Directors.

Section 2. Advancement of Expenses: Expenses incurred by a director or officer in connection with any action or proceeding as to which indemnification may be given under Section 1 of this Article V may be paid by the Corporation in advance of the final disposition of such action or proceeding upon (a) receipt of an undertaking by or on behalf of such director or officer to repay such advancement in the event that such director or officer is ultimately found not to be entitled to indemnification as authorized by this Article V and (b) approval by the Board of Directors acting by a quorum consisting of directors who are not parties to such action or proceeding or, if such a quorum is not obtainable, then approval by stockholders. To the extent permitted by law, the Board of Directors or, if applicable, the stockholders, shall not be required under this Section 2, to find that the director or officer has met the applicable standard of conduct provided by law for indemnification in connection with such action or proceeding.

Section 3. Availability and Interpretation: To the extent permitted under applicable law, the rights of indemnification and to the advancement of expenses provided in this

Article V (a) shall be available with respect to events occurring prior to the adoption of this Article V, (b) shall continue to exist after any rescission or restrictive amendment of this Article V with respect to events occurring prior to such rescission or amendment, (c) may be interpreted on the basis of applicable law in effect at the time of the occurrence of the event or events giving rise to the action or proceeding, or on the basis of applicable law in effect at the time such rights are claimed, and (d) are in the nature of contract rights which may be enforced in any court of competent jurisdiction as if the Corporation and the director or officer for whom such rights are sought were parties to a separate written agreement.

Section 4. Other Rights: The rights of indemnification and to the advancement of expenses provided in this Article V shall not be deemed exclusive of any other rights to which any such director, officer or other person may now or hereafter be otherwise entitled whether contained in the certificate of incorporation, these Bylaws, a resolution of stockholders, a resolution of the Board of Directors, or an agreement providing such indemnification, the creation of such other rights being hereby expressly authorized. Without limiting the generality of the foregoing, the rights of indemnification and to the advancement of expenses provided in this Article V shall not be deemed exclusive of any rights, pursuant to statute or otherwise, of any such director, officer or other person in any such action or proceeding to have assessed or allowed in his or her favor, against the Corporation or otherwise, his or her costs and expenses incurred therein or in connection therewith or any part thereof.

Section 5. Severability: If this Article V or any part hereof shall be held unenforceable in any respect by a court of competent jurisdiction, it shall be deemed modified to the minimum extent necessary to make it enforceable, and the remainder of this Article V shall remain fully enforceable.

ARTICLE VI **Shares**

Section 1. Certificate of Shares: The Board of Directors may authorize the issuance of shares of the Corporation either in certificated or uncertificated form, which uncertificated shares may be evidenced by a book-entry system maintained by the Corporation's transfer agent or registrar, or a combination of both. Shares issued in certificated form shall be represented by certificates which shall be numbered and shall be entered in the records of the Corporation as they are issued. Each share certificate shall when issued state upon the face thereof that the Corporation is formed under the laws of the State of New York, the name of the person or persons to whom issued, and the number and class of shares and the designation of the series, if any, which such certificate represents and shall be signed by the Chief Executive Officer or President and by the Corporate Secretary and shall be sealed with the seal of the Corporation or a facsimile thereof. The signatures of the officers upon a certificate may be a facsimile if the certificate is countersigned by a transfer agent or registered by a registrar other than the Corporation itself or its employee. In case any officer who has signed or whose facsimile signature has been placed upon a certificate shall have ceased to be such officer before such certificate is issued, it may be issued by the Corporation with the same effect as if he or she were such officer at the date of issue. No certificate shall be valid until countersigned by a transfer agent if the Corporation has a transfer agent, or until registered by a registrar if the

Corporation has a registrar. If shares are issued in uncertificated form, each stockholder shall be entitled upon written request to a stock certificate or certificates in the form prescribed above.

Section 2. Transfer of Shares: Shares of the Corporation shall be transferable on the books of the Corporation by the holder thereof, in person or by duly authorized attorney, upon the surrender of the certificate representing such shares properly endorsed, or other evidence of ownership if no certificate shall have been issued, and payment of all taxes thereon. Except as otherwise provided by law, the Corporation shall be entitled to treat the holder of record of any share as the owner thereof and shall not be bound to recognize any equitable or other claim to or interest in such share on the part of any other person whether or not it shall have express or other notice thereof. The Board of Directors, to the extent permitted by law, shall have power and authority to make all rules and regulations as it may deem expedient concerning the issue, transfer and registration of share certificates and may appoint one or more transfer agents and registrars of the shares of the Corporation.

Section 3. Fixing of Record Time: The Board of Directors may fix, in advance, a day and hour not more than 60 days nor less than 10 days before the date on which any meeting of the stockholders is to be held, as the time as of which stockholders entitled to notice of and to vote at such meeting and at all adjournments thereof shall be determined; and, in the event such record date and time are fixed by the Board of Directors, no one other than the holders of record on such date and time of shares entitled to notice of and to vote at such meeting shall be entitled to notice of or to vote at such meeting or any adjournment thereof. If a record date and time shall not be fixed by the Board of Directors for the determination of stockholders entitled to notice of and to vote at any meeting of the stockholders, stockholders of record at the close of business on the day next preceding the day on which notice of such meeting is given, and no others, shall be entitled to notice of and to vote at such meeting or any adjournment thereof; provided, however, that if no notice of such meeting is given, stockholders of record at the close of business on the day next preceding the day on which such meeting is held, and no others, shall be entitled to vote at such meeting or any adjournment thereof.

The Board of Directors may fix, in advance, a day and hour, not more than 60 days nor less than 10 days before the date fixed for the payment of a dividend of any kind or the allotment of any rights, as the record time for the determination of stockholders entitled to receive such dividend or rights, and in such case only stockholders of record at the date and time so fixed shall be entitled to receive such dividend or rights; provided, however, that if no record date and time for the determination of stockholders entitled to receive such dividend or rights are fixed, stockholders of record at the close of business on the day on which the resolution of the Board of Directors authorizing the payment of such dividend or the allotment of such rights is adopted shall be entitled to receive such dividend or rights.

Section 4. Record of Stockholders: The Corporation shall keep at its office in the State of New York, or at the office of its transfer agent or registrar in this State, a record containing the names and addresses of all stockholders, the number and class of shares held by each and the dates when they respectively became the owners of record thereof.

Section 5. Lost Share Certificates: The Board of Directors may in its discretion cause a new certificate for shares to be issued by the Corporation in place of any certificate theretofore issued by it, alleged to have been lost or destroyed, and the Board may require the owner of the lost or destroyed certificate, or his or her legal representative, to give the Corporation a bond sufficient to indemnify the Corporation against any claim that may be made against it on account of the alleged loss or destruction of any such certificate or the issuance of any such new certificate; but the Board of Directors may in its discretion refuse to issue such new certificate save upon the order of the court having jurisdiction in such matters.

ARTICLE VII

Finances

Section 1. Corporate Funds: The funds of the Corporation shall be deposited in its name with such banks, trust companies or other depositories as the Board of Directors may from time to time designate. All checks, notes, drafts and other negotiable instruments of the Corporation shall be signed by such officer or officers, employee or employees, agent or agents as the Board of Directors may from time to time designate. No officers, employees or agents of the Corporation, alone or with others, shall have power to make any checks, notes, drafts or other negotiable instruments in the name of the Corporation or to bind the Corporation thereby, except as provided in this Section.

Section 2. Fiscal Year: The fiscal year of the Corporation shall be the calendar year unless otherwise provided by the Board of Directors.

ARTICLE VIII

Corporate Seal

Section 1. Form of Seal: The seal of the Corporation shall be in such form as may be determined from time to time by the Board of Directors. The seal on any corporate obligation for the payment of money may be facsimile.

ARTICLE IX

Emergency Bylaw Provisions

Section 1. Taking Effect: The provisions of this Article IX may be declared effective by the New York State Defense Council as constituted under the New York State Defense Emergency Act, as amended, in the event of attack and shall cease to be effective when the Defense Council declares the end of the period of attack.

Section 2. Quorum and Filling of Vacancies: Upon the effectiveness of this Article IX and until the Defense Council declares the end of the period of attack, the affairs of the Corporation shall be managed by such directors theretofore elected pursuant to Article II of these Bylaws as are available to act, and a majority of such directors available to act shall constitute a quorum. In the event, however, that there are less than three such directors available to act, the director or directors available to act shall appoint a sufficient number of emergency directors to make a Board of three directors. Each emergency director shall serve until the

vacancy he or she was appointed to fill can again be filled by the previously elected director, except, however, that the period of his or her service shall end at such time as his or her appointment is terminated pursuant to Section 3 of this Article IX, or at such time as the New York State Defense Council declares the end of the period of attack and his or her successor shall be elected and qualified pursuant to Article II of these Bylaws. If, in the event of attack, there are no directors available to act, then the three highest paid officers of the Corporation available to act shall constitute the emergency Board of Directors until one or more of the previously elected directors are again available to act, except, however, that the period of their service as emergency directors shall end at such time as their service is terminated pursuant to Section 3 of this Article IX, or at such time as the New York State Defense Council declares the end of the period of attack and their successors shall be elected and qualified pursuant to Article II of these Bylaws.

Section 3. Termination of Period of Service: The stockholders of the Corporation or the previously elected director or directors who are available to act may, pursuant to the provisions of Article II of these Bylaws, terminate the appointment or the period of service of any emergency director at any time and fill any vacancy created thereby.

ARTICLE X **Amendments**

Section 1. Procedure for Amending Bylaws: The Bylaws of the Corporation may be adopted, amended or repealed at any meeting of stockholders notice of which shall have referred to the proposed action, by the vote of the holders of a majority of the shares of the Corporation at the time entitled to vote in the election of any directors, or at any meeting of the Board of Directors notice of which shall have referred to the proposed action, by the vote of a majority of the entire Board of Directors; provided, however, that no amendment of the Bylaws pertaining to the election of directors or the procedures for the calling and conduct of a meeting of stockholders shall affect the election of directors or the procedures for the calling or conduct in respect of any meeting of stockholders unless adequate notice thereof is given to the stockholders in a manner reasonably calculated to provide stockholders with sufficient time to respond thereto prior to such meeting.

ARTICLE XI **Election Under Section 912 of the** **New York Business Corporation Law**

Section 1. Election: The Corporation has expressly elected not to be governed by the provisions of Section 912 of the Business Corporation Law of New York. Until this bylaw is amended or repealed in the manner provided by law, none of the business combination provisions of Section 912 of the Business Corporation Law of New York shall apply to the Corporation.

CERTIFICATIONS

I, Robert G. Wilmers, certify that:

1. I have reviewed this quarterly report on Form 10-Q of M&T Bank Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2017

By: /s/ Robert G. Wilmers

Robert G. Wilmers
Chairman of the Board and
Chief Executive Officer

CERTIFICATIONS

I, Darren J. King, certify that:

1. I have reviewed this quarterly report on Form 10-Q of M&T Bank Corporation;
2. Based on my knowledge, this report does not contain any untrue statement of a material fact or omit to state a material fact necessary to make the statements made, in light of the circumstances under which such statements were made, not misleading with respect to the period covered by this report;
3. Based on my knowledge, the financial statements, and other financial information included in this report, fairly present in all material respects the financial condition, results of operations and cash flows of the registrant as of, and for, the periods presented in this report;
4. The registrant's other certifying officer(s) and I are responsible for establishing and maintaining disclosure controls and procedures (as defined in Exchange Act Rules 13a-15(e) and 15d-15(e)) and internal control over financial reporting (as defined in Exchange Act Rules 13a-15(f) and 15d-15(f)) for the registrant and have:
 - a) designed such disclosure controls and procedures, or caused such disclosure controls and procedures to be designed under our supervision, to ensure that material information relating to the registrant, including its consolidated subsidiaries, is made known to us by others within those entities, particularly during the period in which this report is being prepared;
 - b) designed such internal control over financial reporting, or caused such internal control over financial reporting to be designed under our supervision, to provide reasonable assurance regarding the reliability of financial reporting and the preparation of financial statements for external purposes in accordance with generally accepted accounting principles;
 - c) evaluated the effectiveness of the registrant's disclosure controls and procedures and presented in this report our conclusions about the effectiveness of the disclosure controls and procedures, as of the end of the period covered by this report based on such evaluation; and
 - d) disclosed in this report any change in the registrant's internal control over financial reporting that occurred during the registrant's most recent fiscal quarter (the registrant's fourth fiscal quarter in the case of an annual report) that has materially affected, or is reasonably likely to materially affect, the registrant's internal control over financial reporting.
5. The registrant's other certifying officer(s) and I have disclosed, based on our most recent evaluation of internal control over financial reporting, to the registrant's auditors and the audit committee of the registrant's board of directors (or persons performing the equivalent functions):
 - a) all significant deficiencies and material weaknesses in the design or operation of internal control over financial reporting which are reasonably likely to adversely affect the registrant's ability to record, process, summarize and report financial information; and
 - b) any fraud, whether or not material, that involves management or other employees who have a significant role in the registrant's internal control over financial reporting.

Date: May 5, 2017

By: /s/ Darren J. King

Darren J. King

Executive Vice President

and Chief Financial Officer

CERTIFICATION OF CHIEF EXECUTIVE OFFICER UNDER 18 U.S.C. §1350

I, Robert G. Wilmers, Chairman of the Board and Chief Executive Officer of M&T Bank Corporation, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

- (1) the Quarterly Report on Form 10-Q of M&T Bank Corporation for the quarterly period ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of M&T Bank Corporation.

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Report or as a separate disclosure document.

/s/ Robert G. Wilmers

Robert G. Wilmers

May 5, 2017

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to M&T Bank Corporation and will be retained by M&T Bank Corporation and furnished to the Securities and Exchange Commission or its staff upon request.

CERTIFICATION OF CHIEF FINANCIAL OFFICER UNDER 18 U.S.C. §1350

I, Darren J. King, Executive Vice President and Chief Financial Officer of M&T Bank Corporation, certify, pursuant to Section 906 of the Sarbanes-Oxley Act of 2002, 18 U.S.C. Section 1350, that:

- (1) the Quarterly Report on Form 10-Q of M&T Bank Corporation for the quarterly period ended March 31, 2017 (the "Report") fully complies with the requirements of Section 13(a) or 15(d) of the Securities Exchange Act of 1934 (15 U.S.C. 78m or 78o(d)); and
- (2) the information contained in the Report fairly presents, in all material respects, the financial condition and results of operations of M&T Bank Corporation.

The foregoing certification is being furnished solely pursuant to 18 U.S.C. §1350 and is not being filed as part of the Report or as a separate disclosure document.

/s/ Darren J. King

Darren J. King
May 5, 2017

A signed original of this written statement required by Section 906, or other document authenticating, acknowledging, or otherwise adopting the signature that appears in typed form within the electronic version of this written statement required by Section 906, has been provided to M&T Bank Corporation and will be retained by M&T Bank Corporation and furnished to the Securities and Exchange Commission or its staff upon request.