UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

FORM 8-K

CURRENT REPORT

Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): January 17, 2012

M&T BANK CORPORATION

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation)

1-9861 (Commission File Number) 16-0968385 (I.R.S. Employer Identification No.)

One M&T Plaza, Buffalo, New York (Address of principal executive offices)

14203 (Zip Code)

Registrant's telephone number, including area code: (716) 842-5445

(NOT APPLICABLE)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
Pre-commencement communications pursuant to Rule 13e4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On January 17, 2012, M&T Bank Corporation announced its results of operations for the quarter and full year ended December 31, 2011. The public announcement was made by means of a news release, the text of which is set forth in Exhibit 99 hereto.

The information in this Form 8-K, including Exhibit 99 attached hereto, is being furnished under Item 2.02 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T Bank Corporation under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.

99 News Release dated January 17, 2012

SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

M&T BANK CORPORATION

Date: January 17, 2012

By: /s/ René F. Jones

René F. Jones Executive Vice President and Chief Financial Officer

EXHIBIT INDEX

Exhibit No.

99 News Release dated January 17, 2012

INVESTOR CONTACT: Donald J. MacLeod FOR IMMEDIATE RELEASE:

(716) 842-5138

MEDIA CONTACT: C. Michael Zabel

(716) 842-5385

M&T BANK CORPORATION ANNOUNCES 2011 FOURTH QUARTER AND FULL-YEAR PROFITS

January 17, 2012

BUFFALO, NEW YORK — M&T Bank Corporation ("M&T")(NYSE: MTB) today reported its results of operations for 2011.

<u>GAAP</u> Results of Operations. Diluted earnings per common share measured in accordance with generally accepted accounting principles ("GAAP") for the fourth quarter of 2011 were \$1.04. On the same basis, net income in the recent quarter totaled \$148 million. Expressed as an annualized rate of return on average assets and average common shareholders' equity, GAAP-basis net income for the fourth quarter of 2011 was .75% and 6.12%, respectively.

Several noteworthy items are reflected in M&T's results for the recently completed quarter. A \$79 million other-than-temporary impairment charge was recorded during the quarter related to M&T's 20% investment in Bayview Lending Group LLC ("BLG"). While the small balance commercial real estate securitization market that BLG previously operated in continues to be stagnant, Bayview's asset management operations continue to grow and its business of managing capital in the distressed real estate market is performing well. Nevertheless, management increased its estimate of the timeframe over which M&T could reasonably anticipate recovery of the previously recorded investment amount and, as a result, concluded that the investment was other-than-temporarily impaired. That investment was written-down to its

2-2-2-2

M&T BANK CORPORATION

estimated fair value of \$115 million. The impairment charge was recorded in "other costs of operations." During December 2011, M&T received \$55 million in cash resulting from the full settlement of a lawsuit initiated by M&T in 2008 against Deutsche Bank Securities, Inc. and several other parties. M&T sought damages arising from a 2007 investment in collateralized debt obligations and alleged that the quality of the investment was not as represented. Subsequently, M&T made a \$30 million tax-deductible cash contribution to The M&T Charitable Foundation, a private charitable foundation that has supported thousands of not-for-profit organizations to improve the quality of life throughout the communities M&T serves. Finally, an other-than-temporary impairment charge was recorded during the recent quarter on certain mortgage-backed investment securities, which totaled \$25 million. The net impact of those four noteworthy items reduced M&T's fourth quarter 2011 net income and diluted earnings per common share by \$48 million and \$.38, respectively.

Diluted earnings per common share were \$1.59 and \$1.32 in the fourth quarter of 2010 and the third quarter of 2011, respectively. Net income for those respective quarters was \$204 million and \$183 million. Net income expressed as an annualized rate of return on average assets and average common shareholders' equity for the final 2010 quarter was 1.18% and 10.03%, respectively, compared with .94% and 7.84%, respectively, in the third quarter of 2011.

For the year ended December 31, 2011, diluted earnings per common share were \$6.35, up 12% from \$5.69 for the year ended December 31, 2010. Net income for 2011 and 2010 was \$859 million and \$736 million, respectively. Expressed as a rate of return on average assets and average common shareholders'

3-3-3-3

M&T BANK CORPORATION

equity, net income was 1.16% and 9.67%, respectively, in 2011, compared with 1.08% and 9.30%, respectively, in 2010.

Commenting on M&T's performance in 2011, René F. Jones, Executive Vice President and Chief Financial Officer, noted, "We were quite pleased with our operating performance during the quarter, most notably the significant loan growth we experienced in our commercial portfolios. In total, average loans were up an annualized 6% from the third quarter, while period-end loans jumped \$1.7 billion or an annualized 12% from September 30 to December 31. The past year was highlighted by many meaningful accomplishments. The successful consummation of the acquisition of Wilmington Trust and the conversion of the major loan and deposit systems was significant, and we started to see our projected cost savings materialize during the fourth quarter. The full-year 12% growth in earnings per share in 2011 was impressive given the economic headwinds and the changing regulatory environment for banks."

Mr. Jones further commented, "With the favorable outcome of our CDO litigation, we were very pleased to make a significant contribution to The M&T Charitable Foundation that will allow it to continue supporting the communities where M&T does business. We believe that the strength of our bank is directly linked to the health of the communities we serve."

<u>Supplemental Reporting of Non-GAAP Results of Operations.</u> M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and expenses and gains associated with

4-4-4-4 M&T BANK CORPORATION

merging acquired operations into M&T, since such amounts are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results. Reconciliations of GAAP to non-GAAP measures are provided in the financial tables included herein.

Diluted net operating earnings per common share, which exclude the impact of amortization of core deposit and other intangible assets and merger-related gains and expenses, were \$1.20 in the recent quarter, compared with \$1.52 in the corresponding 2010 period and \$1.53 in the third quarter of 2011. Net operating income for the fourth quarters of 2011 and 2010 was \$168 million and \$196 million, respectively, compared with \$210 million in the third quarter of 2011. For the three months ended December 31, 2011, net operating income expressed as an annualized rate of return on average tangible assets and average tangible common shareholders' equity was .89% and 12.36%, respectively, compared with 1.20% and 18.43% in the similar period of 2010 and 1.14% and 16.07%, respectively, in the third quarter of 2011.

Diluted net operating earnings per common share rose 12% to \$6.55 in 2011 from \$5.84 in 2010. Net operating income for 2011 and 2010 aggregated \$884 million and \$755 million, respectively. Net operating income in 2011 expressed as a rate of return on average tangible assets and average tangible common shareholders' equity was 1.26% and 17.96%, respectively, compared with 1.17% and 18.95%, respectively, in 2010.

<u>Taxable-equivalent Net Interest Income.</u> Taxable-equivalent net interest income aggregated \$625 million in the fourth quarter of 2011, up from \$580 million in the year-earlier quarter and \$623

5-5-5-5

M&T BANK CORPORATION

million in the third quarter of 2011. The growth in such income in the recent quarter as compared with the year-earlier quarter resulted from higher average earning assets, partially offset by a narrowing of the net interest margin. Earning assets rose 15% to \$68.8 billion in the recent quarter from \$59.7 million in the fourth quarter of 2010, predominantly due to the impact of the May 16, 2011 acquisition of Wilmington Trust Corporation ("Wilmington Trust"). That transaction added approximately \$9.6 billion of earning assets on the acquisition date. The net interest margin was 3.60% in the recent quarter, compared with 3.85% in the last quarter of 2010. The narrowing of the net interest margin in the recent quarter as compared with the year-earlier quarter reflected the impact of the Wilmington Trust transaction, including significantly higher earning balances on deposit at the Federal Reserve. Growth in average earning assets of \$1.6 billion from the third to the fourth quarter of 2011 was largely offset by an 8 basis point narrowing of the net interest margin. Net interest income on a taxable-equivalent basis totaled \$2.42 billion for the full-year of 2011, 5% higher than \$2.29 billion in 2010. That improvement resulted from a \$5.0 billion increase in average earning assets, partially offset by a narrowing of the net interest margin to 3.73% in 2011 from 3.84% in 2010.

<u>Provision for Credit Losses/Asset Quality.</u> The provision for credit losses was \$74 million during the recently completed quarter, compared with \$85 million in the corresponding 2010 quarter and \$58 million in the third quarter of 2011. Net charge-offs of loans were \$74 million in the fourth quarter of 2011, representing an annualized .50% of average loans outstanding, compared with \$77 million or .60% in the year-earlier quarter and \$57 million or .39% in 2011's third quarter. The provision for credit losses declined 27% to \$270 million for the year ended December 31, 2011 from \$368 million in 2010. Net

6-6-6-6 M&T BANK CORPORATION

loan charge-offs in 2011 totaled \$265 million, or .47% of average loans outstanding, compared with \$346 million, or .67% of average loans in 2010.

Loans classified as nonaccrual totaled \$1.10 billion, or 1.83% of total loans at December 31, 2011, improved from \$1.14 billion or 2.19% a year earlier and \$1.11 billion or 1.91% at September 30, 2011.

Assets taken in foreclosure of defaulted loans were \$157 million at December 31, 2011, compared with \$220 million and \$150 million at December 31, 2010 and September 30, 2011, respectively. The decline in such assets at the two most recent quarter-ends as compared with December 31, 2010 resulted from the sale during the second quarter of 2011 of a commercial real estate property in New York City with a carrying value of \$99 million. Reflected in assets taken in foreclosure of defaulted loans at December 31 and September 30, 2011 were \$48 million and \$51 million, respectively, of assets related to the Wilmington Trust acquisition.

Allowance for Credit Losses. M&T regularly performs detailed analyses of individual borrowers and portfolios for purposes of assessing the adequacy of the allowance for credit losses. As a result of those analyses, the allowance for credit losses was \$908 million at December 31, 2011, compared with \$903 million a year earlier and \$909 million at September 30, 2011. The allowance expressed as a percentage of outstanding loans was 1.51% at the recent quarter-end, compared with 1.74% at December 31, 2010 and 1.56% at September 30, 2011. The decline from December 31, 2010 reflects the impact of loans obtained in the Wilmington Trust acquisition for which GAAP requires that expected credit losses be reflected in the estimation of loan fair value as of the acquisition date and prohibits any carry-

7-7-7-7

M&T BANK CORPORATION

over of an allowance for credit losses. The remaining portion of that fair valuation adjustment to the Wilmington Trust loans which is not part of the allowance for credit losses was \$485 million at December 31, 2011.

Noninterest Income and Expense. Noninterest income totaled \$398 million in the recent quarter, compared with \$287 million and \$368 million in the fourth quarter of 2010 and the third quarter of 2011, respectively. Reflected in those amounts were net losses from investment securities of \$25 million, \$27 million and \$10 million, each predominantly due to other-than-temporary impairment charges. Also included in noninterest income in the recent quarter was the \$55 million litigation settlement related to M&T's 2007 investment in certain collateralized debt obligations, as previously noted. Noninterest income in 2010's final quarter reflected a \$28 million gain realized on M&T's FDIC-assisted acquisition of select assets and liabilities of K Bank.

Excluding the specific items referred to in the preceding paragraph, noninterest income was \$368 million in the fourth quarter of 2011, compared with \$286 million in the year-earlier quarter and \$378 million in the third quarter of 2011. The improvement in the recent quarter as compared with the fourth quarter of 2010 was predominantly attributable to the Wilmington Trust transaction, while the decline from the third quarter of 2011 was due to lower fees for providing consumer deposit services resulting from the Durbin amendment, which limits debit card interchange fees.

Noninterest income aggregated \$1.58 billion and \$1.11 billion during the years ended December 31, 2011 and 2010, respectively. The predominant contributor to the rise in noninterest income in 2011 as compared with 2010 was higher trust income resulting

8-8-8-8 M&T BANK CORPORATION

from the acquisition of Wilmington Trust. Net gains from investment securities, the previously noted litigation settlement and merger-related gains also contributed to the year-over-year improvement.

Noninterest expense in the fourth quarter of 2011 totaled \$740 million, compared with \$469 million in the year-earlier quarter and \$662 million in 2011's third quarter. Included in such amounts are expenses considered to be nonoperating in nature consisting of amortization of core deposit and other intangible assets and merger-related expenses. Exclusive of those expenses, noninterest operating expenses were \$706 million in the fourth quarter of 2011, compared with \$455 million and \$619 million in the fourth quarter of 2010 and the third quarter of 2011, respectively. The most significant factors for the higher level of operating expenses in the recent quarter as compared with the fourth quarter of 2010 were the impact of the operations obtained in the Wilmington Trust acquisition in May 2011, the aforementioned \$79 million impairment charge related to BLG, the \$30 million charitable contribution and a 52% increase in FDIC assessments that was largely attributable to a regulatory mandated change in the assessment methodology. Noninterest operating expenses in the recent quarter as compared with the immediately preceding quarter also reflected the realization of significant cost savings due to the August conversion of the banking operations of Wilmington Trust. Specifically, salaries and empoyee benefits declined \$13 million from 2011's third quarter.

For the year ended December 31, 2011, noninterest expense aggregated \$2.48 billion, compared with \$1.91 billion in 2010.

9-9-9-9-9

M&T BANK CORPORATION

Excluding those previously noted expenses considered to be nonoperating in nature, noninterest operating expenses were \$2.33 billion in 2011 and \$1.86 billion in 2010. The increase in such expenses was largely attributable to the impact of the operations obtained in the Wilmington Trust acquisition, the impairment charge related to BLG, the charitable contribution and a 26% increase in FDIC assessments.

The efficiency ratio, or noninterest operating expenses divided by the sum of taxable-equivalent net interest income and noninterest income (exclusive of gains and losses from bank investment securities and merger-related gains), measures the relationship of operating expenses to revenues. M&T's efficiency ratio was 67.4% in the fourth quarter of 2011, compared with 52.5% in the year-earlier quarter and 61.8% in the third quarter of 2011. M&T's efficiency ratio for the years ended December 31, 2011 and 2010 was 60.4% and 53.7%, respectively. Excluding the \$79 million impairment charge related to M&T's investment in BLG, the \$55 million litigation settlement and the \$30 million charitable contribution in the fourth quarter of 2011, the efficiency ratio for the three months and twelve months ended December 31, 2011 would have been 60.1% and 58.4%, respectively.

Balance Sheet. M&T had total assets of \$77.9 billion at December 31, 2011, compared with \$68.0 billion a year earlier. Loans and leases, net of unearned discount, totaled \$60.1 billion at the 2011 year-end, up from \$52.0 billion at December 31, 2010. Outstanding loans and leases at the end of 2011 grew \$1.7 billion from \$58.4 billion at September 30, 2011. That growth reflects increases in commercial loans, commercial real estate loans and residential real estate loans. Total deposits were \$59.4 billion at December 31, 2011, 19% higher than \$49.8 billion at the end of 2010.

10-10-10-10 M&T BANK CORPORATION

Total shareholders' equity rose 11% to \$9.3 billion at December 31, 2011 from \$8.4 billion a year earlier, representing 11.90% and 12.29% respectively, of total assets. Common shareholders' equity was \$8.4 billion, or \$66.82 per share at December 31, 2011, compared with \$7.6 billion, or \$63.54 per share, a year earlier. Tangible equity per common share rose 14% to \$37.79 at December 31, 2011 from \$33.26 a year earlier. In the calculation of tangible equity per common share, common shareholders' equity is reduced by the carrying values of goodwill and core deposit and other intangible assets, net of applicable deferred tax balances. M&T's tangible common equity to tangible assets ratio was 6.40% at December 31, 2011, compared with 6.19% and 6.53% at December 31, 2010 and September 30, 2011, respectively. M&T's estimated Tier 1 common ratio was 6.86% at December 31, 2011, compared with 6.51% and 6.87% at December 31, 2010 and September 30, 2011, respectively.

Conference Call. Investors will have an opportunity to listen to M&T's conference call to discuss fourth quarter and full-year financial results today at 11:00 a.m. Eastern Time. Those wishing to participate in the call may dial (877)780-2276. International participants, using any applicable international calling codes, may dial (973)582-2700. Callers should reference M&T Bank Corporation or the conference ID #41414631. The conference call will be webcast live on M&T's website at http://ir.mandtbank.com/events.cfm. A replay of the call will be available until January 19, 2012 by calling (800)585-8367, or (404)537-3406 for international participants, and by making reference to ID #41414631. The event will also be archived and available by 5:00 p.m. today on M&T's website at http://ir.mandtbank.com/events.cfm.

11-11-11-11 M&T BANK CORPORATION

M&T is a financial holding company headquartered in Buffalo, New York. M&T's principal banking subsidiary, M&T Bank, operates branches in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware and the District of Columbia. Trust-related services are provided by M&T's Wilmington Trust-affiliated companies and by M&T Bank.

Forward-Looking Statements. This news release contains forward-looking statements that are based on current expectations, estimates and projections about M&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; legislation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively, including tax legislation; regulatory supervision and oversight, including monetary policy and capital requirements; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; increasing price and product/service

12-12-12-12 M&T BANK CORPORATION

competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

13-13-13-13 M&T BANK CORPORATION

Financial Highlights

	Three months ended December 31			Year ended De			
Amounts in thousands, except per share Performance	2011	2010	Change	2011	2010	Change	
	¢147.740	204 442	200/	¢ 050 470	726 161	170/	
Net income Net income available to common shareholders	\$147,740 129,804	204,442 189,678	-28% -32	\$ 859,479 781,765	736,161 675,853	17% 16	
Net income available to common shareholders	129,004	109,070	-32	/01,/05	0/3,033	10	
Per common share:							
Basic earnings	\$ 1.04	1.59	-35%	\$ 6.37	5.72	11%	
Diluted earnings	1.04	1.59	-35	6.35	5.69	12	
Cash dividends	\$.70	.70	_	\$ 2.80	2.80	_	
Common shares outstanding:							
Average – diluted (1)	124,736	119,503	4%	123,079	118,843	4%	
Period end (2)	125,752	119,774	5	125,752	119,774	5	
Return on (annualized):							
Average total assets	.75%	1.18%		1.16%	1.08%		
Average common shareholders' equity	6.12%	10.03%		9.67%	9.30%		
Taxable-equivalent net interest income	\$624,566	580,227	8%	\$2,415,632	2,291,549	5%	
Yield on average earning assets	4.17%	4.58%		4.35%	4.61%		
Cost of interest-bearing liabilities	.82%	.97%		.87%	1.02%		
Net interest spread	3.35%	3.61%		3.48%	3.59%		
Contribution of interest-free funds	.25%	.24%		.25%	.25%		
Net interest margin	3.60%	3.85%		3.73%	3.84%		
Net charge-offs to average total net loans (annualized)	.50%	.60%		.47%	.67%		
Net operating results (3)							
Net operating income	\$168,410	196,235	-14%	\$ 884,253	755,165	17%	
Diluted net operating earnings per common share	1.20	1.52	-21	6.55	5.84	12	
Return on (annualized):							
Average tangible assets	.89%	1.20%		1.26%	1.17%		
Average tangible common equity	12.36%	18.43%		17.96%	18.95%		
Efficiency ratio	67.38%	52.55%		60.43%	53.71%		

	At Decem	At December 31			
	2011	2010	Change		
<u>Loan quality</u>					
Nonaccrual loans	\$1,097,581	1,139,740	-4%		
Real estate and other foreclosed assets	156,592	220,049	-29%		
Total nonperforming assets	\$1,254,173	1,359,789	-8%		
Accruing loans past due 90 days or more (4)	\$ 287,876	250,705	15%		
Government guaranteed loans included in totals above:					
Nonaccrual loans	\$ 40,529	39,883	2%		
Accruing loans past due 90 days or more	252,503	207,243	22%		
Renegotiated loans	\$ 214,379	233,342	-8%		
Acquired accruing loans past due 90 days or more (5)	\$ 163,738	91,022	80%		
Purchased impaired loans (6):					
Outstanding customer balance	\$1,267,762	219,477	— %		
Carrying amount	653,362	97,019	— %		
Nonaccrual loans to total net loans	1.83%	2.19%			
Allowance for credit losses to total loans	1.51%	1.74%			

⁽¹⁾ Includes common stock equivalents.

⁽²⁾ Includes common stock issuable under deferred compensation plans.

⁽³⁾ Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 20.

⁴⁾ Excludes acquired loans.

⁽⁵⁾ Acquired loans that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

⁽⁶⁾ Accruing loans that were impaired at acquisition date and recorded at fair value.

14-14-14-14 M&T BANK CORPORATION

Financial Highlights, Five Quarter Trend

		Three months ended				
Amounts in thousands, except per share	December 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010	
Performance	2011	2011	2011	2011	2010	
	Ф. 145.540	100 100	222.250	206 272	204 442	
Net income	\$ 147,740	183,108	322,358	206,273	204,442	
Net income available to common shareholders	129,804	164,671	297,179	190,121	189,678	
Per common share:						
Basic earnings	\$ 1.04	1.32	2.43	1.59	1.59	
Diluted earnings	1.04	1.32	2.42	1.59	1.59	
Cash dividends	\$.70	.70	.70	.70	.70	
Common shares outstanding:						
Average – diluted (1)	124,736	124,860	122,796	119,852	119,503	
Period end (2)	125,752	125,678	125,622	120,410	119,774	
Return on (annualized):						
Average total assets	.75%	.94%	1.78%	1.23%	1.18%	
Average common shareholders' equity	6.12%		14.94%	10.16%	10.03%	
Taxable-equivalent net interest income.	\$ 624,566	623,265	592,670	575,131	580,227	
Yield on average earning assets	4.17%	4.29%	4.40%	4.60%	4.58%	
Cost of interest-bearing liabilities	.82%	.86%	.89%	.91%	.97%	
Net interest spread	3.35%	3.43%	3.51%	3.69%	3.61%	
Contribution of interest-free funds	.25%	.25%	.24%	.23%	.24%	
Net interest margin .	3.60%	3.68%	3.75%	3.92%	3.85%	
Net charge-offs to average total net loans (annualized)	.50%	.39%	.43%	.58%	.60%	
Net operating results (3)						
Net operating income	\$ 168,410	209,996	289,487	216,360	196,235	
Diluted net operating earnings per common share	1.20	1.53	2.16	1.67	1.52	
Return on (annualized):						
Average tangible assets	.89%	1.14%	1.69%	1.36%	1.20%	
Average tangible common equity	12.36%	16.07%	24.24%	20.16%	18.43%	
Efficiency ratio	67.38%		55.56%	55.75%	52.55%	
	December 31,	September 30,	June 30,	March 31,	December 31,	
Loan quality	2011	2011	2011	2011	2010	
. ,						
Nonaccrual loans	\$1,097,581	1,113,788	1,117,584	1,081,920	1,139,740	
Real estate and other foreclosed assets	156,592	149,868	158,873	218,203	220,049	
Total nonperforming assets	\$1,254,173	1,263,656	1,276,457	1,300,123	1,359,789	
Accruing loans past due 90 days or more (4)	\$ 287,876	239,970	239,527	243,990	250,705	
Government guaranteed loans included in totals above:						
Nonaccrual loans.	\$ 40,529	32,937	42,337	36,300	39,883	
Accruing loans past due 90 days or more.	252,503	210,407	205,644	209,787	207,243	
Renegotiated loans	\$ 214,379	223,233	234,726	241,190	233,342	
Acquired accruing loans past due 90 days or more (5)	\$ 163,738	211,958	228,304	115,554	91,022	
Purchased impaired loans (6):						
Outstanding customer balance	\$1,267,762	1,393,777	1,473,237	206,253	219,477	
Carrying amount	653,362	703,632	752,978	88,589	97,019	
Nonaccrual loans to total net loans	1.83%	1.91%	1.91%	2.08%	2.19%	

⁽¹⁾ Includes common stock equivalents.

Allowance for credit losses to total loans

1.51%

1.56%

1.73%

1.74%

1.55%

⁽²⁾ Includes common stock issuable under deferred compensation plans.

⁽³⁾ Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 20.

⁽⁴⁾ Excludes acquired loans.

⁽⁵⁾ Acquired loans that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

⁽⁶⁾ Accruing loans that were impaired at acquisition date and recorded at fair value.

15-15-15-15 M&T BANK CORPORATION

Condensed Consolidated Statement of Income

	Three months ended December 31			Year e Deceml			
Dollars in thousands	2011	2010	Change	2011	2010	Change	
Interest income	\$716,000	682,725	5%	\$2,792,087	2,729,795	2%	
Interest expense	97,969	108,628	-10	402,331	462,269	-13	
Net interest income	618,031	574,097	8	2,389,756	2,267,526	5	
Provision for credit losses	74,000	85,000	-13	270,000	368,000	-27	
Net interest income after provision for credit losses	544,031	489,097	11	2,119,756	1,899,526	12	
Other income							
Mortgage banking revenues	40,573	35,013	16	166,021	184,625	-10	
Service charges on deposit accounts	104,071	111,129	-6	455,095	478,133	-5	
Trust income	113,820	31,031	267	332,385	122,613	171	
Brokerage services income	13,341	11,648	15	56,470	49,669	14	
Trading account and foreign exchange gains	7,971	12,755	-38	27,224	27,286	_	
Gain on bank investment securities	1	861	_	150,187	2,770	_	
Other-than-temporary impairment losses recognized in earnings	(24,822)	(27,567)	_	(77,035)	(86,281)	_	
Equity in earnings of Bayview Lending Group LLC	(5,419)	(7,415)	_	(24,231)	(25,768)	_	
Other revenues from operations	148,918	119,483	25	496,796	355,053	40	
Total other income	398,454	286,938	39	1,582,912	1,108,100	43	
Other expense							
Salaries and employee benefits	312,528	243,413	28	1,203,993	999,709	20	
Equipment and net occupancy	65,080	50,879	28	249,514	216,064	15	
Printing, postage and supplies	11,399	8,435	35	40,917	33,847	21	
Amortization of core deposit and other intangible assets	17,162	13,269	29	61,617	58,103	6	
FDIC assessments	27,826	18,329	52	100,230	79,324	26	
Other costs of operations	305,588	134,949	126	821,797	527,790	56	
Total other expense	739,583	469,274	58	2,478,068	1,914,837	29	
Income before income taxes	202,902	306,761	-34	1,224,600	1,092,789	12	
Applicable income taxes	55,162	102,319	-46	365,121	356,628	2	
Net income	\$147,740	204,442	-28%	\$ 859,479	736,161	17%	

16-16-16-16 M&T BANK CORPORATION

Condensed Consolidated Statement of Income, Five Quarter Trend

	Three months ended					
Dollars in thousands	December 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010	
Interest income	\$ 716,000	720,351	688,253	667,483	682,725	
Interest expense	97,969	103,632	102,051	98,679	108,628	
Net interest income	618,031	616,719	586,202	568,804	574,097	
Provision for credit losses	74,000	58,000	63,000	75,000	85,000	
Net interest income after provision for credit losses	544,031	558,719	523,202	493,804	489,097	
Other income						
Mortgage banking revenues	40,573	38,141	42,151	45,156	35,013	
Service charges on deposit accounts.	104,071	121,577	119,716	109,731	111,129	
Trust income	113,820	113,652	75,592	29,321	31,031	
Brokerage services income	13,341	13,907	14,926	14,296	11,648	
Trading account and foreign exchange gains	7,971	4,176	6,798	8,279	12,755	
Gain on bank investment securities	1	89	110,744	39,353	861	
Other-than-temporary impairment losses recognized in earnings	(24,822)	(9,642)	(26,530)	(16,041)	(27,567)	
Equity in earnings of Bayview Lending Group LLC	(5,419)	(6,911)	(5,223)	(6,678)	(7,415)	
Other revenues from operations	148,918	93,393	163,482	91,003	119,483	
Total other income	398,454	368,382	501,656	314,420	286,938	
Other expense						
Salaries and employee benefits	312,528	325,197	300,178	266,090	243,413	
Equipment and net occupancy	65,080	68,101	59,670	56,663	50,879	
Printing, postage and supplies	11,399	10,593	9,723	9,202	8,435	
Amortization of core deposit and other intangible assets.	17,162	17,401	14,740	12,314	13,269	
FDIC assessments	27,826	26,701	26,609	19,094	18,329	
Other costs of operations .	305,588	214,026	165,975	136,208	134,949	
Total other expense	739,583	662,019	576,895	499,571	469,274	
Income before income taxes	202,902	265,082	447,963	308,653	306,761	
Applicable income taxes	55,162	81,974	125,605	102,380	102,319	
Net income	\$ 147,740	183,108	322,358	206,273	204,442	

17-17-17-17 M&T BANK CORPORATION

Condensed Consolidated Balance Sheet

	Decem	December 31		
Dollars in thousands	2011	2010	Change	
ASSETS				
Cash and due from banks	\$ 1,449,547	908,755	60%	
Interest-bearing deposits at banks	154,960	101,222	53	
Federal funds sold and agreements to resell securities	2,850	25,000	-89	
Trading account assets	561,834	523,834	7	
Investment securities	7,673,154	7,150,540	7	
Loans and leases:				
Commercial, financial, etc.	15,734,436	13,390,610	18	
Real estate – commercial	24,411,114	21,183,161	15	
Real estate – consumer	7,923,165	5,928,056	34	
Consumer	12,027,290	11,488,555	5	
Total loans and leases, net of unearned discount	60,096,005	51,990,382	16	
Less: allowance for credit losses	908,290	902,941	1	
Net loans and leases	59,187,715	51,087,441	16	
Goodwill	3,524,625	3,524,625	_	
Core deposit and other intangible assets	176,394	125,917	40	
Other assets	5,193,208	4,573,929	14	
Total assets	\$77,924,287	68,021,263	15%	
LIABILITIES AND SHAREHOLDERS' EQUITY				
Noninterest-bearing deposits	\$20,017,883	14,557,568	38%	
Interest-bearing deposits	39,020,839	33,641,800	16	
Deposits at Cayman Islands office	355,927	1,605,916	-78	
Total deposits	59,394,649	49,805,284	19	
Short-term borrowings	782,082	947,432	-17	
Accrued interest and other liabilities	1,790,121	1,070,701	67	
Long-term borrowings	6,686,226	7,840,151	-15	
Total liabilities	68,653,078	59,663,568	15	
Shareholders' equity:				
Preferred	864,585	740,657	17	
Common (1)	8,406,624	7,617,038	10	
Total shareholders' equity	9,271,209	8,357,695	11	
Total liabilities and shareholders' equity	\$77,924,287	68,021,263	15%	

⁽¹⁾ Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$356.4 million at December 31, 2011 and \$205.2 million at December 31, 2010.

18-18-18-18 M&T BANK CORPORATION

Condensed Consolidated Balance Sheet, Five Quarter Trend

Dollars in thousands	December 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010
ASSETS					
Cash and due from banks	\$ 1,449,547	1,349,057	1,297,335	972,005	908,755
Interest-bearing deposits at banks	154,960	2,226,779	2,275,450	100,101	101,222
Federal funds sold and agreements to resell securities	2,850	5,000	415,580	10,300	25,000
Trading account assets	561,834	605,557	502,986	413,737	523,834
Investment securities	7,673,154	7,173,797	6,492,265	6,507,165	7,150,540
Loans and leases:					
Commercial, financial, etc.	15,734,436	15,218,502	15,040,892	13,826,299	13,390,610
Real estate – commercial	24,411,114	23,961,306	24,263,726	20,891,615	21,183,161
Real estate – consumer	7,923,165	7,065,451	6,970,921	6,154,960	5,928,056
Consumer	12,027,290	12,156,005	12,265,690	11,245,807	11,488,555
Total loans and leases, net of unearned discount	60,096,005	58,401,264	58,541,229	52,118,681	51,990,382
Less: allowance for credit losses	908,290	908,525	907,589	903,703	902,941
Net loans and leases	59,187,715	57,492,739	57,633,640	51,214,978	51,087,441
Goodwill	3,524,625	3,524,625	3,524,625	3,524,625	3,524,625
Core deposit and other intangible assets	176,394	193,556	210,957	113,603	125,917
Other assets	5,193,208	5,292,781	5,374,316	5,024,694	4,573,929
Total assets	\$77,924,287	77,863,891	77,727,154	67,881,208	68,021,263
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$20,017,883	19,637,491	18,598,828	15,219,562	14,557,568
Interest-bearing deposits	39,020,839	39,330,027	40,078,834	34,264,867	33,641,800
Deposits at Cayman Islands office	355,927	514,871	551,553	1,063,670	1,605,916
Total deposits	59,394,649	59,482,389	59,229,215	50,548,099	49,805,284
Short-term borrowings	782,082	694,398	567,144	504,676	947,432
Accrued interest and other liabilities	1,790,121	1,563,121	1,557,685	1,015,495	1,070,701
Long-term borrowings	6,686,226	6,748,857	7,128,916	7,305,420	7,840,151
Total liabilities	68,653,078	68,488,765	68,482,960	59,373,690	59,663,568
Shareholders' equity:					
Preferred	864,585	862,717	860,901	743,385	740,657
Common (1)	8,406,624	8,512,409	8,383,293	7,764,133	7,617,038
Total shareholders' equity	9,271,209	9,375,126	9,244,194	8,507,518	8,357,695
Total liabilities and shareholders' equity	\$77,924,287	77,863,891	77,727,154	67,881,208	68,021,263

⁽¹⁾ Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$356.4 million at December 31, 2011, \$192.5 million at September 30, 2011, \$228.8 million at June 30, 2011, \$197.5 million at March 31, 2011 and \$205.2 million at December 31, 2010.

19-19-19-19 M&T BANK CORPORATION

Condensed Consolidated Average Balance Sheet and Annualized Taxable-equivalent Rates

	Three months ended							Year ended December 31,							
	Decemb 201		Decemb 201		Septemb 201		Change in balance December 31, 2011 from		2011		2011		201	0	Change in
Dollars in millions	Balance	Rate	Balance	Rate	Balance	Rate	December 31, 2010	September 30, 2011	Balance	Rate	Balance	Rate	ın balance		
ASSETS															
Interest-bearing deposits at banks	\$ 1,973	.25%	110	.15%	1,861	.25%	— %	6%	\$ 1,195	.25%	102	.09%	— %		
Federal funds sold and agreements to resell															
securities	6	.38	780	.19	76	.14	-99	-92	180	.11	221	.20	-19		
Trading account assets	82	1.30	165	.91	85	1.75	-50	-3	94	1.50	94	.84	_		
Investment securities	7,633	3.48	7,541	4.07	7,005	3.65	1	9	7,064	3.82	8,018	4.24	-12		
Loans and leases, net of unearned discount	15 202	2.70	12.012	4.07	15.007	3.82	10	2	14655	2.05	12.002	2.00	10		
Commercial, financial, etc. Real estate – commercial	15,392 24,108	3.78 4.47	13,013 20,624	4.07 4.84	15,007 23,979	4.62	18 17	3	14,655 22,901	3.85 4.59	13,092 20,714	3.99 4.70	12 11		
Real estate – consumer	7,480	4.47	5,910	5.15	7,002	4.02	27	7	6,778	4.59	5,746	5.28	18		
Consumer	12,097	4.77	11,594	5.18	12,200	4.95	4	-1	11,865	4.99	11,745	5.22	10		
Total loans and leases, net	59,077	4.39	51,141	4.74	58,188	4.51	16	2	56,199	4.53	51,297	4.70	10		
Total earning assets	68,771	4.17	59,737	4.58	67,215	4.29	15	2	64,732	4.35	59,732	4.61	8		
Goodwill	3,525	4.17	3,525	4.30	3,525	4.29			3,525	4.33	3,525	4.01	_		
Core deposit and other intangible assets	185		132		202		40	-9	168		153		10		
Other assets	5,912		5,108		5,966		16	-1	5,552		4,970		12		
Total assets	\$78,393		68,502		76,908		14%	2%	\$73,977		68,380		8%		
LIABILITIES AND SHAREHOLDERS' EQUITY															
Interest-bearing deposits															
NOW accounts	\$ 826	.15	608	.14	814	.17	36%	1%	\$ 753	.15	601	.14	25%		
Savings deposits	32,179	.27	27,545	.31	31,654	.28	17	2	30,403	.28	26,190	.33	16		
Time deposits	6,379	.93	6,034	1.40	7,169	.98	6	-11	6,480	1.10	6,583	1.52	-2		
Deposits at Cayman Islands office	512	.15	809	.17	614	.12	-37	-17	779	.12	953	.14	-18		
Total interest-bearing deposits	39,896	.37	34,996	.49	40,251	.40	14	-1	38,415	.41	34,327	.55	12		
Short-term borrowings	674	.10	1,439	.17	592	.15	-53	14	827	.12	1,854	.16	-55		
Long-term borrowings	6,574	3.66	8,141	3.14	6,829	3.63	-19	-4	6,959	3.50	9,169	2.96	-24		
Total interest-bearing liabilities	47,144	.82	44,576	.97	47,672	.86	6	-1	46,201	.87	45,350	1.02	2		
Noninterest-bearing deposits	20,103		14,275		18,222		41	10	17,273		13,709		26		
Other liabilities	1,733		1,329		1,690		30	3	1,499		1,218		23		
Total liabilities	68,980		60,180		67,584		15	2	64,973		60,277		8		
Shareholders' equity	9,413		8,322		9,324		13	1	9,004		8,103		11		
Total liabilities and shareholders' equity	\$ 78,393		68,502		76,908		14%	2%	\$73,977		68,380		8%		
Net interest spread		3.35		3.61		3.43				3.48		3.59			
Contribution of interest-free funds		.25		.24		.25				.25		.25			
Net interest margin		3.60%		3.85%		3.68%				3.73%		3.84%			

Reconciliation of GAAP to Non-GAAP Measures

	Three m	Versional of Describer 24			
		2010 2010	Year ended D 2011	December 31 2010	
Income statement data					
In thousands, except per share					
Net income	. 445.540	204 442	Ф. 050 450	5 00 464	
Net income	\$ 147,740		\$ 859,479	736,161	
Amortization of core deposit and other intangible assets (1) Margor related gain (1)	10,476	8,054 (16,730)	37,550 (64,930)	35,265 (16,730)	
Merger-related gain (1) Merger-related expenses (1)	10,194		52,154	469	
Net operating income	\$ 168,410		\$ 884,253	755,165	
	5 100,410	130,233	\$ 004,233	/ 55,105	
Earnings per common share Diluted earnings per common share	\$ 1.04	1.59	\$ 6.35	5.69	
Amortization of core deposit and other intangible assets (1)	\$ 1.04 .08		\$ 6.35 .30	.29	
Merger-related gain (1)		(.14)	(.52)	(.14)	
Merger-related expenses (1)	.08	. ,	.42	(.14)	
Diluted net operating earnings per common share	\$ 1.20	 -	\$ 6.55	5.84	
Other expense	Ψ 1.20	1.52	Ψ 0.55	5.04	
Other expense Other expense	\$ 739,583	469,274	\$2,478,068	1,914,837	
Amortization of core deposit and other	φ /J3,J0J	403,274	\$2,470,000	1,514,057	
intangible assets	(17,162) (13,269)	(61,617)	(58,103)	
Merger-related expenses	(16,393		(83,687)	(771)	
Noninterest operating expense	\$ 706,028		\$2,332,764	1,855,963	
	<u> </u>	155,251	φ2,002,701	1,000,000	
Merger-related expenses Salaries and employee benefits	\$ 534	7	\$ 16,131	7	
Equipment and net occupancy	189		412	44	
Printing, postage and supplies	1,475		2,663	74	
Other costs of operations	14,195		64,481	646	
Total	\$ 16,393		\$ 83,687	771	
Efficiency ratio	<u> </u>		* 00,00.		
Noninterest operating expense (numerator)	\$ 706,028	455,234	\$2,332,764	1,855,963	
Taxable-equivalent net interest income Other income	624,566		2,415,632	2,291,549	
Less: Gain on bank investment securities	398,454 1		1,582,912 150,187	1,108,100 2,770	
Net OTTI losses recognized in earnings	(24,822		(77,035)	(86,281)	
Merger-related gain	(24,022	27,539	64,930	27,539	
Denominator	\$1,047,841		\$3,860,462	3,455,621	
	<u></u>				
Efficiency ratio	67.38	% 52.55%	60.43%	53.71%	
Balance sheet data					
In millions					
Average assets					
Average assets	\$ 78,393		\$ 73,977	68,380	
Goodwill	(3,525		(3,525)	(3,525)	
Core deposit and other intangible assets	(185		(168)	(153)	
Deferred taxes	54		43	29	
Average tangible assets	\$ 74,737	64,869	\$ 70,327	64,731	
Average common equity					
Average total equity	\$ 9,413	8,322	\$ 9,004	8,103	
Preferred stock	(864		(797)	(736)	
Average common equity	8,549		8,207	7,367	
Goodwill	(3,525		(3,525)	(3,525)	
Core deposit and other intangible assets	(185		(168)	(153)	
Deferred taxes	54		43	29	
Average tangible common equity	\$ 4,893	3,949	\$ 4,557	3,718	
At end of quarter					
Total assets					
Total assets	\$ 77,924	68,021			
Goodwill	(3,525				
Core deposit and other intangible assets	(176				
	51				
Deferred taxes					
Deferred taxes	\$ 74,274	64,393			
Deferred taxes Total tangible assets	\$ 74,274	64,393			
Deferred taxes Total tangible assets Total common equity					
Deferred taxes Total tangible assets Total common equity Total equity	\$ 9,271	8,358			
Deferred taxes Total tangible assets Total common equity Total equity Preferred stock	\$ 9,271 (865	8,358) (741)			
Deferred taxes Total tangible assets Total common equity Total equity	\$ 9,271	8,358) (741)) (6)			

Core deposit and other intangible assets	(176)	(126)
Deferred taxes	51	23
Total tangible common equity	\$ 4,753	3,983

(1) After any related tax effect.

21-21-21-21 M&T BANK CORPORATION

Reconciliation of Quarterly GAAP to Non-GAAP Measures, Five Quarter Trend

		Three months ended					
	Dec	ember 31, 2011	September 30, 2011	June 30, 2011	March 31, 2011	December 31, 2010	
Income statement data In thousands, except per chara-							
In thousands, except per share Net income							
Net income	\$	147,740	183,108	322,358	206,273	204,442	
Amortization of core deposit and other intangible assets (1)		10,476	10,622	8,974	7,478	8,054	
Merger-related gain (1)		_	_	(64,930)	_	(16,730)	
Merger-related expenses (1)		10,194	16,266	23,085	2,609	469	
Net operating income	\$	168,410	209,996	289,487	216,360	196,235	
Earnings per common share							
Diluted earnings per common share	\$	1.04	1.32	2.42	1.59	1.59	
Amortization of core deposit and other intangible assets (1)		.08	.08	.07	.06	.07	
Merger-related gain (1)				(.52)		(.14)	
Merger-related expenses (1)	<u>.</u>	.08	.13	.19	.02	1.52	
Diluted net operating earnings per common share	<u>\$</u>	1.20	1.53	2.16	1.67	1.52	
Other expense	_						
Other expense	\$	739,583	662,019	576,895	499,571	469,274	
Amortization of core deposit and other intangible assets		(17,162)	(17,401)	(14,740)	(12,314)	(13,269)	
Merger-related expenses	<u>*</u>	(16,393)	(26,003)	(36,996)	(4,295)	(771)	
Noninterest operating expense	<u>\$</u>	706,028	618,615	525,159	482,962	455,234	
Merger-related expenses					_		
Salaries and employee benefits	\$	534	285	15,305	7	7	
Equipment and net occupancy		189	119 723	25 318	79 147	44 74	
Printing, postage and supplies Other costs of operations		1,475 14,195	24,876	21,348	4,062	646	
•	e						
Total	2	16,393	26,003	36,996	4,295	771	
Efficiency ratio	_						
Noninterest operating expense (numerator)	\$	706,028	618,615	525,159	482,962	455,234	
Taxable-equivalent net interest income		624,566	623,265	592,670	575,131	580,227	
Other income		398,454	368,382	501,656	314,420	286,938	
Less: Gain on bank investment securities		1	89	110,744	39,353	861	
Net OTTI losses recognized in earnings		(24,822)	(9,642)	(26,530)	(16,041)	(27,567)	
Merger-related gain	<u></u>	1.047.041	1 001 200	64,930	000 220	27,539	
Denominator	2	1,047,841	1,001,200	945,182	866,239	866,332	
Efficiency ratio	_	67.38%	61.79%	55.56%	<u>55.75</u> %	52.55%	
Balance sheet data In millions							
Average assets							
Average assets	\$	78,393	76,908	72,454	68,045	68,502	
Goodwill		(3,525)	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets		(185)	(202)(2)	(165)(2)	(119)	(132)	
Deferred taxes		54	58	42	22	24	
Average tangible assets	\$	74,737	73,239	68,806	64,423	64,869	
Average common equity							
Average total equity	\$	9,413	9,324	8,812	8,451	8,322	
Preferred stock	<u> </u>	(864)	(862)	(716)	(743)	(740)	
Average common equity		8,549	8,462	8,096	7,708	7,582	
Goodwill		(3,525)	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets		(185)	(202)(2)	(165)(2)	(119)	(132)	
Deferred taxes		54	58	42	22	24	
Average tangible common equity	<u>\$</u>	4,893	4,793	4,448	4,086	3,949	
At end of quarter							
Total assets Total assets	\$	77,924	77,864	77,727	67,881	68,021	
Goodwill.	2	(3,525)	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets		(3,525)	(3,525)	(3,525)	(3,525)	(3,525)	
Deferred taxes		51	55	60	20	23	
Total tangible assets	\$	74,274	74,201	74,052	64,263	64,393	
	<u> </u>	,= .	,=01	,552		0.,555	
Total common equity Total equity	\$	9,271	9,375	9,244	8,508	8,358	
Preferred stock	D D	(865)	(863)	(861)	(743)	(741)	
Undeclared dividends - cumulative preferred stock		(3)	(3)	(3)	(7)	(6)	
Common equity, net of undeclared cumulative preferred dividends		8,403	8,509	8,380	7,758	7,611	
Goodwill		(3,525)	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets		(176)	(193)(2)	(210)(2)	(113)	(126)	
Deferred taxes		51	55	60	20	23	
Total tangible common equity	\$	4,753	4,846	4,705	4,140	3,983	
O	<u>*</u>	,	-,,		-,	-,- 30	

⁽¹⁾ After any related tax effect.

⁽²⁾ During the fourth quarter of 2011, the Company reclassified \$64 million of investment in unconsolidated subsidiary from other intangible assets to other assets. Similar reclassification amounts have been reflected in the three-month periods ended September 30, 2011 and June 30, 2011 to conform to the 2011 year-end presentation.