Exhibit 99.1

M&T Bank Corporation

Investor Update
1st Quarter 2024

MARCH 2024

Disclaimer

This presentation may contain forward-looking statements regarding M&T Bank Corporation (“M&T”) within the meaning of the Private Securities Litigation Reform Act of 1995 and the rules and regulations of the Securities and Exchange Commission (“SEC”). Any statement that does not describe historical or current facts is a forward-looking statement, including statements based on current expectations, estimates and projections about M&T's business, and management's beliefs and assumptions.

Statements regarding the potential effects of events or factors specific to M&T and/or the financial industry as a whole, as well as national and global events generally, on M&T's business, financial condition, liquidity and results of operations may constitute forward-looking statements. Such statements are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond M&T's control.

Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," or "potential," by future conditional verbs such as "will," "would," "should," "could," or "may," or by variations of such words or by similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions which are difficult to predict and may cause actual outcomes to differ materially from what is expressed or forecast.

While there can be no assurance that any list of risks and uncertainties is complete, important factors that could cause actual outcomes and results to differ materially from those contemplated by forward-looking statements include the following, without limitation: economic conditions and growth rates, including inflation and market volatility; events and developments in the financial services industry, including industry conditions; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, loan concentrations by type and industry, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; levels of client deposits; ability to contain costs and expenses; changes in M&T’s credit ratings; the impact of the People’s United Financial, Inc. (“People’s United”) acquisition; domestic or international political developments and other geopolitical events, including international conflicts and hostilities; changes and trends in the securities markets; common shares outstanding and common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; federal, state or local legislation and/or regulations affecting the financial services industry, or M&T and its subsidiaries individually or collectively, including tax policy; regulatory supervision and oversight, including monetary policy and capital requirements; governmental and public policy changes; political conditions, either nationally or in the states in which M&T and its subsidiaries do business; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board, regulatory agencies or legislation; increasing price, product and service competition by competitors, including new entrants; technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products and services; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition, divestment and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the factors that could affect the outcome of the forward-looking statements. In addition, as noted, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, and other factors.

M&T provides further detail regarding these risks and uncertainties in its Form 10-K for the year ended December 31, 2023, including in the Risk Factors section of such report, as well as in other SEC filings. Forward-looking statements speak only as of the date made, and M&T assumes no duty and does not undertake to update forward-looking statements.

Annualized, pro forma, projected, and estimated numbers are used for illustrative purposes only, are not forecasts and may not reflect actual results.

This presentation also contains financial information and performance measures determined by methods other than in accordance with accounting principles generally accepted in the United States ("GAAP"). Management believes investors may find these non-GAAP financial measures useful. These disclosures should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Please see the Appendices for reconciliation of GAAP with corresponding non-GAAP measures, as indicated in the presentation.

Purpose

To make a difference in people's lives.

Mission

We are a bank for communities – committed to improving the lives of our customers and all the communities we touch.

Operating Principles

1. **Local Scale**
2. **Credit Discipline**
3. **Operating & Capital Efficiency**

Making a positive impact on our communities, customers, and colleagues

Sustainability Accomplishments and Highlights

Fostering Prosperity in Our Communities

- **Ranked #6 SBA Lender in the country (FY2023)**, the 15th consecutive year among the nation's top 10 SBA Lenders
- **$2.26 billion** in financing to projects that contain affordable housing; **2,657 home purchase loans** to low-and moderate-income residents
- ~**249,000 hours dedicated** by M&T staff to volunteering in our communities in 2023
- ~**$47 million in The M&T Charitable Foundation grants** committed to supporting our communities
- **Highest possible CRA rating** from Federal Reserve since 1982

Investing in Our Employees

- **Consistent investment** in talent development programs spanning 4 decades
- **9.5 years** average employee tenure
- **>760,000** hours of training for M&T colleagues
- **82 Employee Resource Group** chapters with over 7,000 employee participants
- **83%** employee engagement

Strong Governance and Consistent Leadership

- **94%** of Board members are independent
- More than 40% of our Board of Directors team is diverse (**24%** of directors were women, **18%** of directors were people of color)
- **59%** of directors had tenure of five years or less
- **18-year average tenure** for executive management

Preserving our Environment

- **$231.6 million** invested in the renewable energy sector
- **13% reduced** electricity consumption since 2019(1)
- **46% reduced** Scope 1 emissions since 2019(1)
- **14% reduced** Scope 2 emissions since 2019(1)

Note: All data except for SBA data and volunteer hours are as of December 31, 2022. (1) Numbers above reflect legacy M&T and do not include People's United Bank.

Diversified Business Model

	Commercial Bank	Retail Bank	Institutional Services & Wealth Management	Total M&T
	Experienced teams provide a wide-range of credit, liquidity and capital markets solutions to meet our customer needs, delivered through a local engagement model and industry expertise on a national scale.	Strategically built for the communities in which we operate. High-touch, local sales and service model provides a low-cost, stable funding base, a long-tenured customer base, and the shared benefits of community growth and development.	**Institutional Services** Expanding on strength of its reputation for industry leading service and strong reputation with existing network of deal influencers. **Wealth Management** Provides planning-led advice, leveraging Wilmington Trust's national capabilities and the enhanced experience that LPL brings, to grow customers across the wealth continuum.	
FY23, % of Total M&T				
Net Interest Income[1]	**$2.4 billion** *34%*	**$4.4 billion** *61%*	**$0.7 billion** *10%*	***$7.1 billion***
Fee Income	**$0.7 billion** *26%*	**$0.8 billion** *30%*	**$1.0 billion** *40%*	***$2.5 billion***
Revenue	**$3.1 billion** *32%*	**$5.1 billion** *53%*	**$1.7 billion** *18%*	***$9.6 billion***
Average Loans	**$79 billion** *60%*	**$50 billion** *37%*	**$3 billion** *3%*	***$133 billion***
Average Deposits	**$42 billion** *26%*	**$91 billion** *56%*	**$16 billion** *10%*	***$162 billion***

Note: 'All Other' segment not shown above. Represents -5% (-$346 million) of NII, 4% ($103 million) of fees, -3% (-$243 million) of revenue, <0.5% (<$0.2 billion) of loans and 7% ($12 billion) of deposits.
(1) Net interest income is the difference between actual taxable-equivalent interest earned on assets and interest paid on liabilities by a segment and a funding charge (credit) based on the Company's internal funds transfer pricing methodology.

Local Scale in Key Markets

Contiguous Branch Footprint…

…With Market Leading Franchises…

% of Deposits in MSAs with #1 or #2 Deposit Rank

Peer 1	64%
MTB	**64%**
Peer 2	62%
Peer 3	60%
Peer 4	55%
Peer 5	50%
Peer 6	45%
Peer 7	44%
Peer 8	42%
Peer 9	41%
Peer 10	35%
Peer 11	34%

Top Northeast Banks by Branches[1]

	Branches
1 JPMorgan Chase & Co.	1,124
2 Bank of America Corp.	1,073
3 M&T Bank Corp.	**957**
4 Toronto-Dominion Bank	937
5 Citizens Financial Group	920
6 Wells Fargo & Co.	840
7 PNC Financial Services	709
8 Truist Financial Corp.	643
9 KeyCorp	421
10 Banco Santander SA	409

…and Dense, Efficient Network

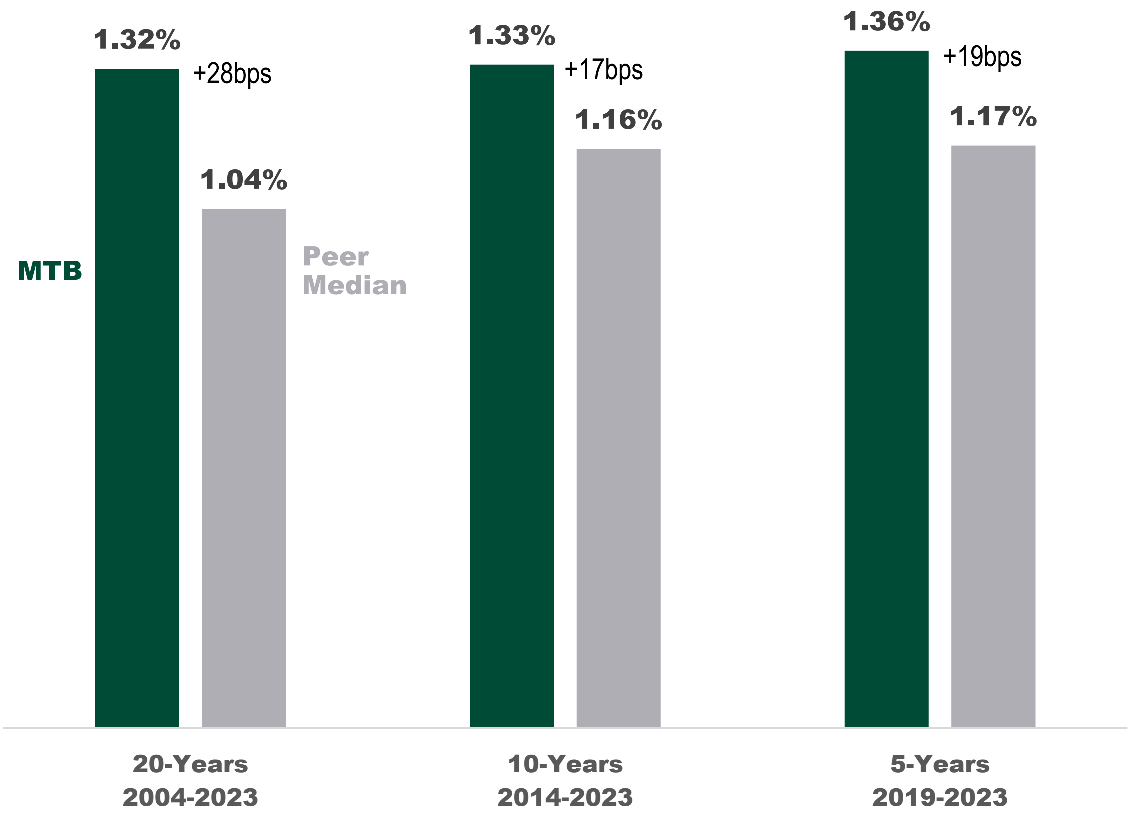
Dense Northeast network covers a geography with only a 300-mile radius but approximately **22%** of U.S. population and **25%** of GDP

Source: S&P Global Market Intelligence, FDIC Summary of Deposits

(1) Top banks and thrifts by number of branches in Northeast / Mid-Atlantic regions (CT, DC, DE, MA, MD, ME, NH, NJ, NY, PA, RI, VA, VT, WV). M&T as of 02/05/2024, excludes two domestic branches outside of Northeast footprint.

Through the Cycle Profitability Advantage

Net Operating ROTA[1]



Key Points

Better than Peer PPNR Generation & Credit Losses

- Aided by NIM, efficiency and credit loss outperformance

Consistent Profitability Advantage

- Over the past 5-, 10-, and 20-years, M&T maintained a **17 to 28 basis point ROTA advantage** compared to the peer median

Results in Normalized ROTCE Advantage

- Equates to a **~2.3% to ~3.7% normalized ROTCE advantage** compared to peers assuming normalized capital levels

ROTA Considered in Long-Term Incentives

- 2024 Performance Vested Stock Units grants include a 1.25% absolute ROTA threshold

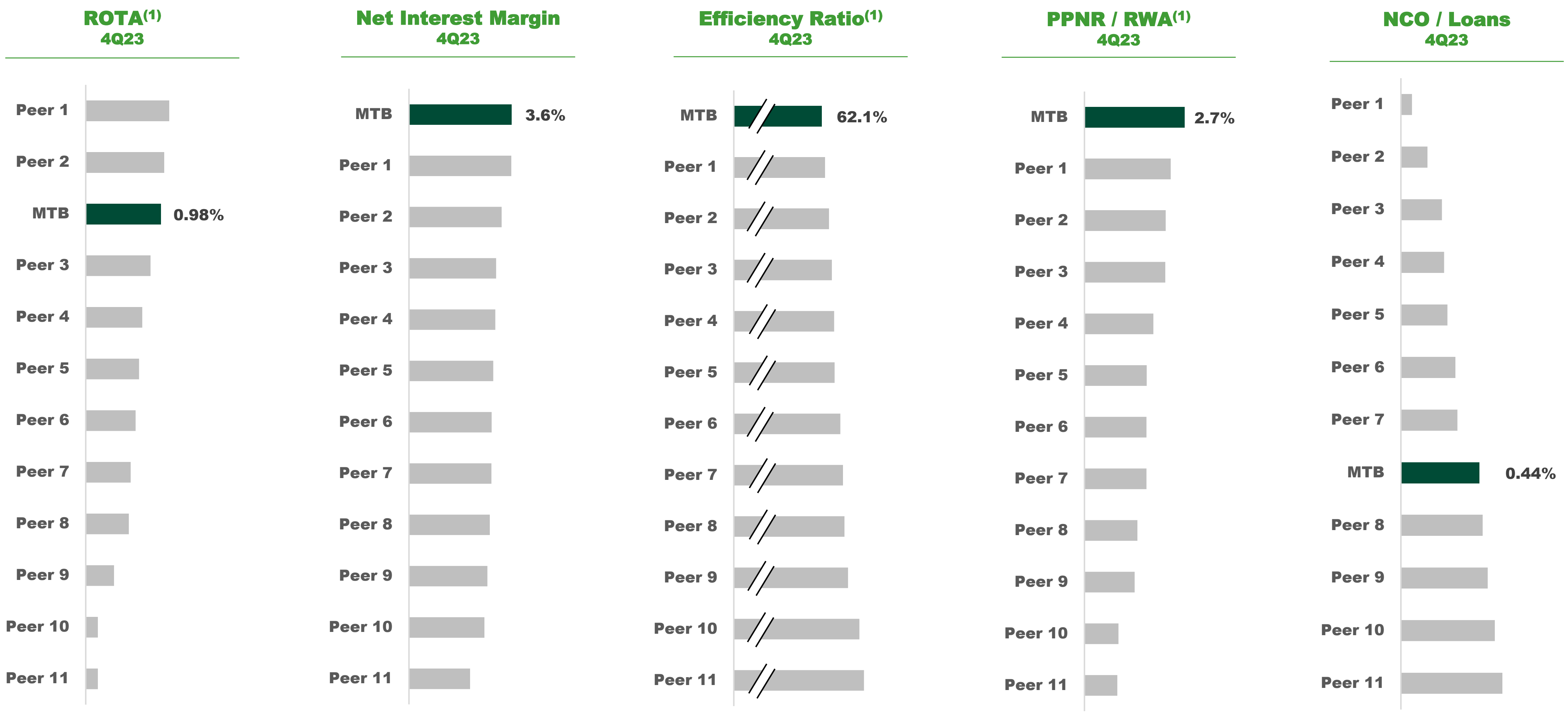
Note: (1) See Appendix 1 and 2 for reconciliation of GAAP with these non-GAAP measures.

Key Ratios

	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Superior Pre-Credit Earnings								
Net Interest Margin	3.84%	3.16%	2.76%	3.39%	3.83%	4.06%	3.79%	3.61%
Efficiency Ratio (1)	55.7%	56.3%	59.0%	56.6%	54.9%	53.3%	53.7%	62.1%
Efficiency Ratio - Adjusted (1)	54.9%	56.3%	59.0%	55.9%	54.1%	50.7%	53.7%	53.6%
PPNR ($, Millions) (1)	$2,753	$2,579	$2,445	$3,471	$4,232	$1,148	$1,057	$1,043
PPNR to RWA (1)	2.73%	2.44%	2.34%	2.69%	2.79%	3.10%	2.76%	2.71%
Strong Credit Metrics								
Allowance to Loans (As At)	1.16%	1.76%	1.58%	1.46%	1.59%	1.46%	1.55%	1.59%
Net Charge-Offs to Loans	0.16%	0.26%	0.20%	0.13%	0.33%	0.12%	0.29%	0.44%
Focused on Returns								
Net Operating Return on:								
Tangible Assets (1)	1.69%	1.04%	1.28%	1.35%	1.42%	1.70%	1.41%	0.98%
Tangible Common Equity (1)	19.08%	12.79%	16.80%	16.70%	17.60%	21.29%	17.41%	11.70%
Adjusted Net Operating Return on:								
Tangible Assets(1)	1.72%	1.04%	1.28%	1.35%	1.41%	1.70%	1.41%	1.27%
Tangible Common Equity(1)	19.44%	12.79%	16.80%	16.71%	17.53%	21.35%	17.41%	15.35%
Consistent Capital Generation								
Tangible Common Equity to Tangible Assets	8.55%	7.49%	7.68%	7.63%	8.20%	7.63%	7.78%	8.20%
Common Equity Tier 1 Ratio	9.73%	10.00%	11.42%	10.44%	10.98%	10.44%	10.95%	10.98%
Tier 1 Capital Ratio	10.94%	11.17%	13.11%	11.79%	12.29%	11.79%	12.27%	12.29%
Balance Sheet (As At)								
Loans to Deposits	95.94%	82.25%	70.63%	80.46%	82.11%	80.46%	80.64%	82.11%
Securities to Assets	7.92%	4.94%	4.61%	12.56%	12.91%	12.56%	13.07%	12.91%

Note: (1) See Appendix 1 and 2 for reconciliation of GAAP with these non-GAAP measures.

Solid Performance in Key Metrics against Peers



Note: (1) See Appendix 1 and 2 for reconciliation of GAAP with these non-GAAP measures.
Source: S&P Global Market Intelligence and company filings

Areas of Focus

1Q 2024 Trends

Average Deposit Balance Down; Average Loans Up

- Through February QTD, average total deposits down $1.3 billion from the linked quarter to $163.4 billion, driven primarily by lower brokered deposits
- Through February QTD, average noninterest bearing deposits down $1.7 billion from linked quarter to $48.4 billion
- Pace of interest-bearing deposit cost increase leveling off
- Through February QTD, average loans up $0.8 billion from linked quarter to $133.5 billion, driven by C&I and Consumer

Expenses Reflect 1Q Seasonal Compensation

- GAAP expense (including intangible amortization) of $1.365 billion - $1.380 billion
- Reflects $100 - $105 million in seasonal compensation expense, slightly lower than prior estimate

Revenues Trending Expectations

- Net interest income lower sequentially to $1.680 billion - $1.700 billion, with NIM mid 3.50s
- Non-interest income of $575 million - $590 million due largely to sequentially softer mortgage and other fees, offset by planned BLG distribution

Capital Builds and Asset Quality Trending Expectations

- Share repurchases paused during 1Q24
- CET1 ratio expected to build from 10.98% to over 11%
- Net charge-offs expected to be lumpy (+/-) quarter-to-quarter, but full year expectations of ~40 bps

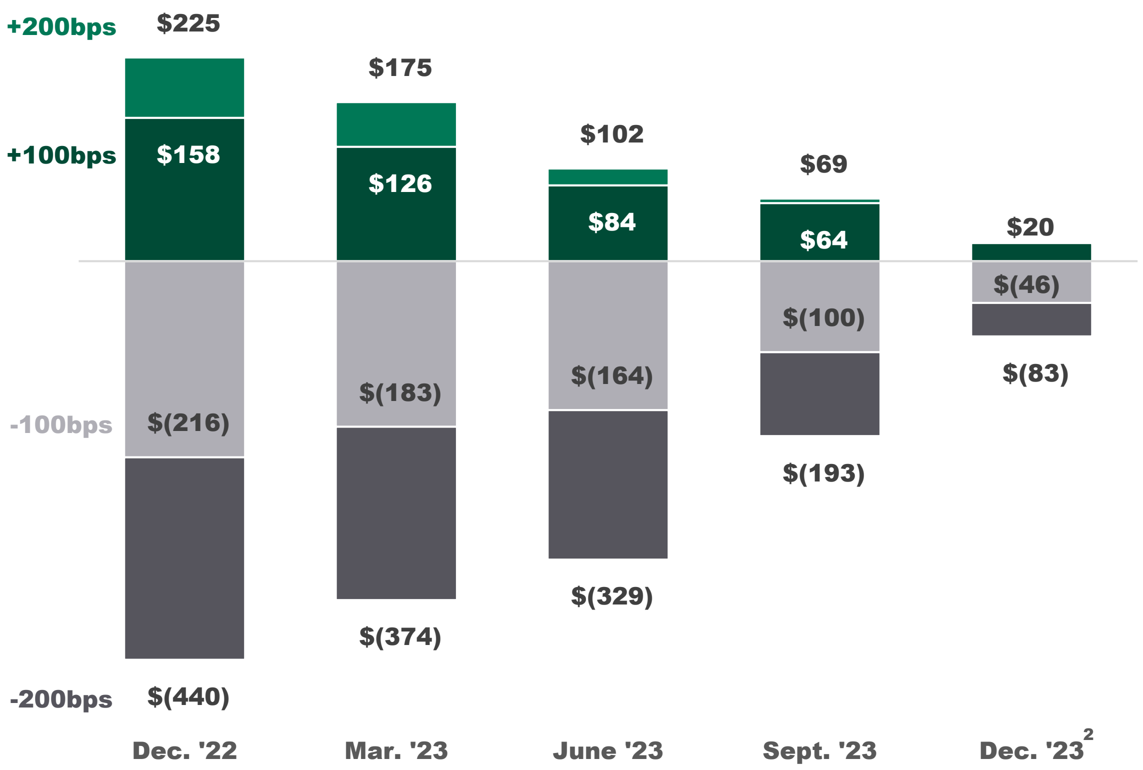
2024 Outlook

		2024 Outlook	Comments
Income Statement	**Net Interest Income** ***Taxable-equivalent***	$6.7 billion to $6.8 billion	• NIM in the 3.50s • Reflects the impact of higher deposit funding costs and impact of Fed cuts • Expect to shift portion of cash to securities • Potential additional hedging actions to protect NII as rates decline
	Fee Income	$2.3 billion to $2.4 billion	• Lower rates to drive stronger growth in residential and commercial mortgage banking revenues • Growth in trust income from higher equity markets (CIT-related 2023 trust income was ~$60 million) • Includes estimated Bayview distribution
	GAAP Expense ***Includes intangible amortization***	$5.25 billion to $5.30 billion	• Continued focus on managing expense • Includes seasonally higher compensation in 1Q • Includes amortization of intangible in the $53 million range • Excludes any potential incremental FDIC special assessment from revised FDIC loss estimates
	Net Charge-Offs ***% of Average Loans***	~40 basis points	• NCO normalization in commercial and consumer loan portfolios • CRE NCOs remain elevated
	Tax Rate ***Taxable Equivalent***	24.0% to 24.5%	
Average Balances	**Loans**	$134 billion to $136 billion	• Growth in commercial and consumer, declines in CRE and residential mortgage
	Deposits	$162 billion to $164 billion	• Focus on growing customer deposits • Lower than prior outlook largely due to lower reliance on brokered deposits
	Share Repurchases	Currently paused	• Resumption to consider: 2024 Stress Test Results, further clarity on Basel III Endgame regulations, and stabilizing economic outlook

Decreasing Asset Sensitivity

Sensitivity of NII to Changes in Interest Rates[1]

$, Millions

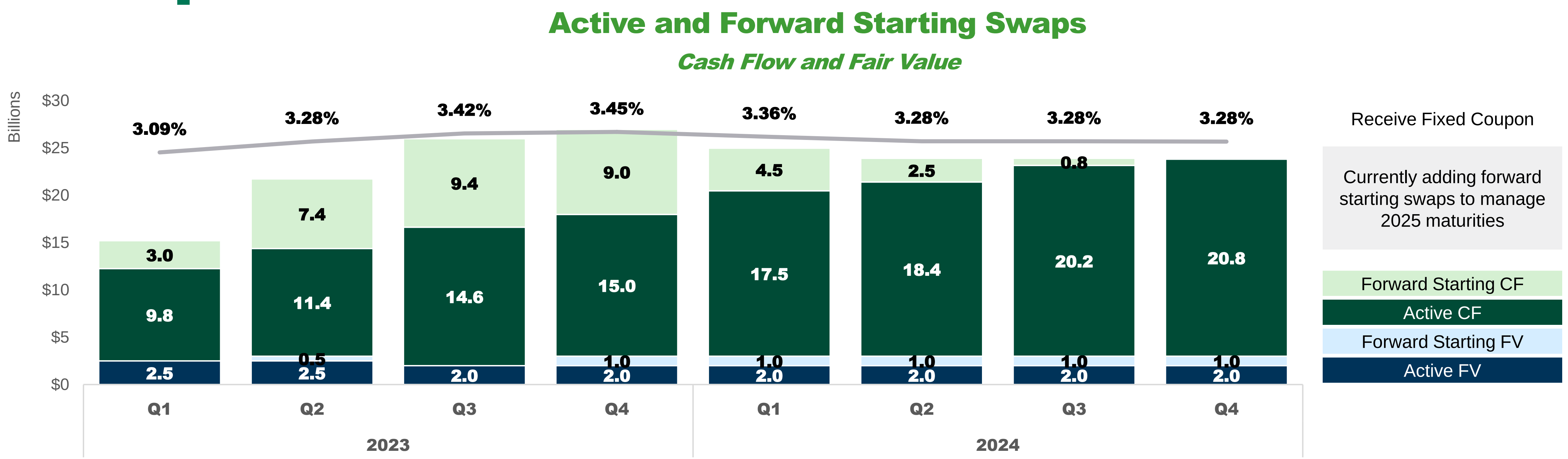


Highlights

- Increased mix of fixed liquid assets Y/Y
  - Avg. investment securities up $2.2B to $27.5B in 4Q23
  - Continued securities purchases in 1Q24
- Increased hedges
  - $27.0B in notional swaps ($24.0B cash flow hedges and $3.0B fair value hedges) at 12/31/2023 compared to $17.4B at 12/31/2022; includes forward starting
- Increased liability costs and lower noninterest-bearing ("NIB") deposit mix provides cushion in declining rate environment
  - IB liability costs of 3.17% in 4Q23 vs. 0.98% in 4Q22
  - NIB mix down to 30% in 4Q23 from 43% in 4Q22

(1) Represents estimated impact on NII resulting from a parallel shift in interest rates during first modeling year.
(2) Dec. 2023 +200bps scenario results in a *negative* $18 million net change in NII.

Swap Portfolio Details



Highlights

- Hedge position increasing through 2024 as forward-starting hedges become “active”
- Stable fixed yields in 2024 protect NII in a flat or down rate environment
- Along with securities purchases, M&T is adding hedging activities for 2025+

Granular, Diversified Core Deposit Funding & Strong Liquidity Position

Granular Deposit Base

- 66% of deposits are insured or collateralized as of 12/31/2023
- Average consumer deposit account balance is $15,000
- Average business banking deposit account balance is $47,000

Diversified Deposit Base

- Deposits are spread across our 12 state, over 900 branch footprint
- Diversified geographically across Upstate NY (23%), Connecticut (13%), Mid-Atlantic (12%), Greater Baltimore area (12%), NYC area (11%), New England (10%), and other regions

Stable & Long-Tenured Relationships

- Commercial and business banking deposits consist largely of operating account balances
- Average relationship tenure of 17 years with wealth customers, 16 years for consumer, 15 years for commercial and 13 years for business banking

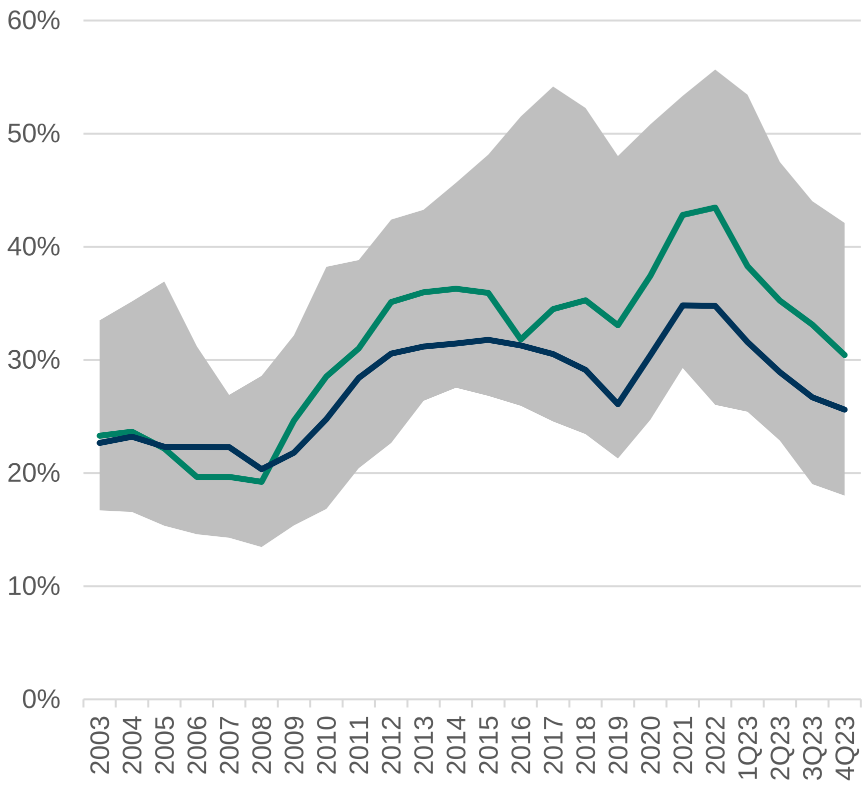
Strong Liquidity Profile

- 4Q23 Average Cash Balances represent nearly 16% of Earning Assets
- Liquidity Sources represent ~139% of Adjusted Uninsured Deposits[1] as of 12/31/2023

(1) 'Adjusted Uninsured Deposits' represents uninsured deposits excluding collateralized deposits.
All information presented as of 12/31/23.

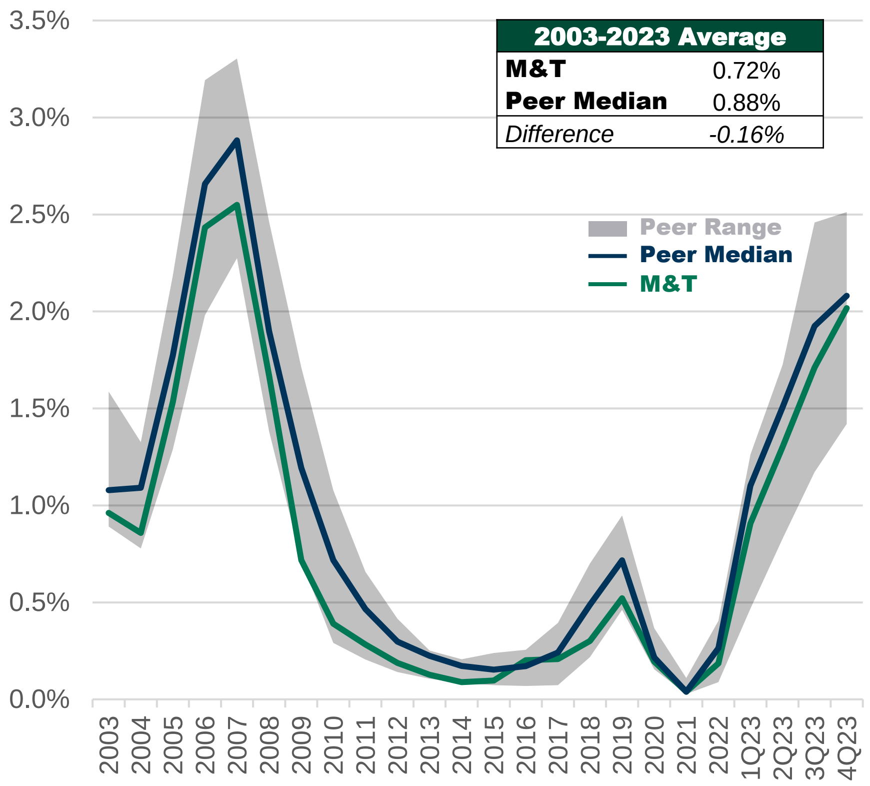
Local Scale Leads to Superior Deposit Franchise

Noninterest-Bearing Deposits / Total Deposits



Total Cost of Deposits

2003-2023 Average	
M&T	0.72%
Peer Median	0.88%
Difference	*-0.16%*



Noninterest-bearing deposits represented **30%** of 4Q 2023 average total deposits for M&T or **33%** of total deposits excluding brokered, compared to **26%** peer median

Sources: S&P Global Market Intelligence and FDIC

Diversified and Granular Deposit Base

Institutional Services & Wealth Management

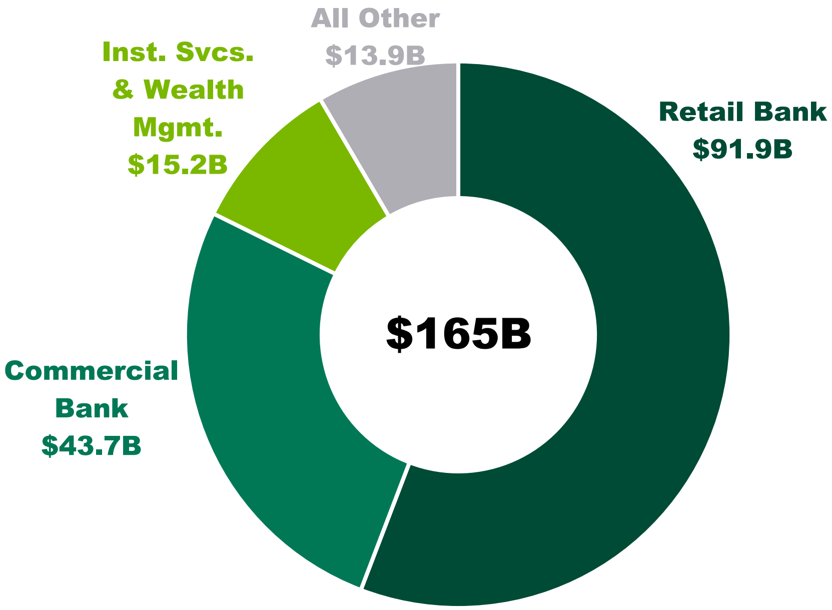
- Consists primarily of Wealth and Institutional Services deposits
- **Wealth Management ($4B):** Average tenure 17 years; average account size ~$173k
- **Institutional Services ($11B):** Average account size ~$0.9MM

All Other

- Consists primarily of brokered deposits

Average Deposits

4Q23



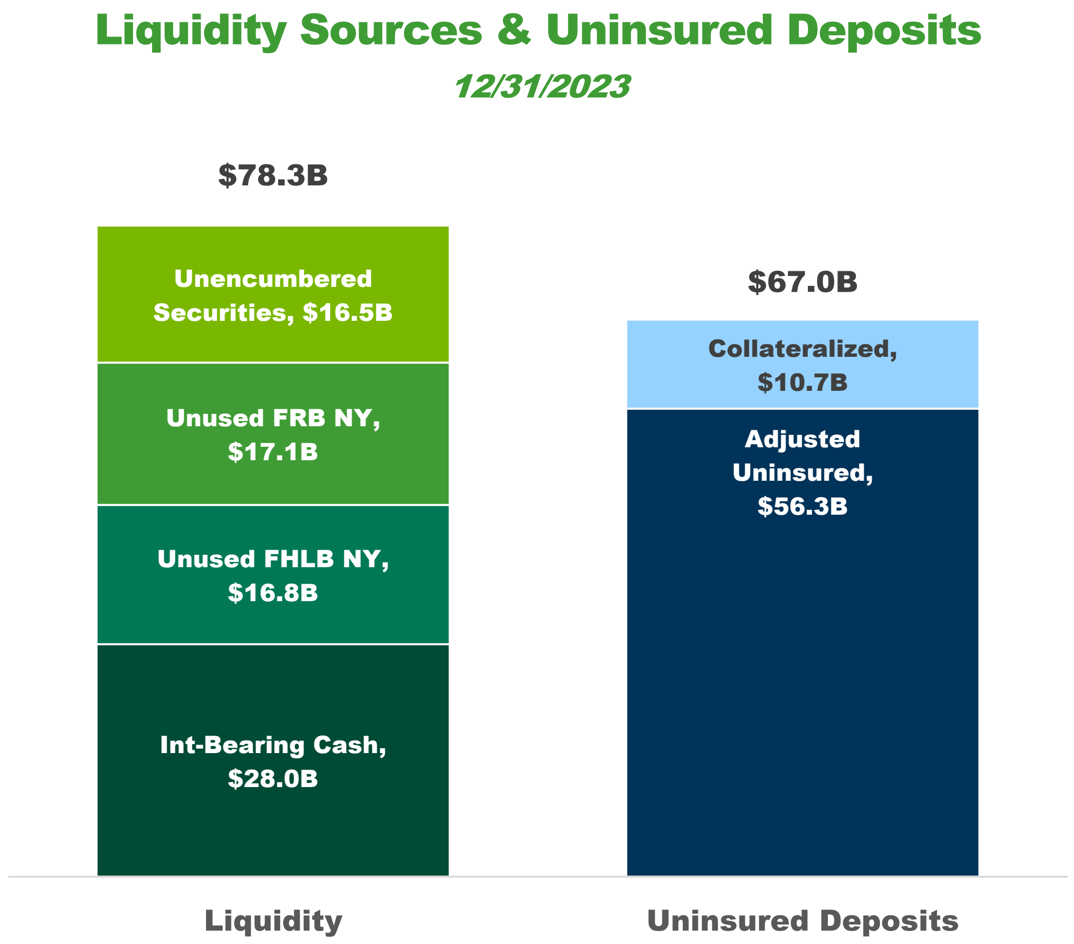
Retail Bank

- Consists primarily of Consumer and Business Banking
- Deposits are spread across our 12 state, 900+ branch network
- **Consumer ($67B):** Average relationship tenure of 16 years; Average account size $15k
- **Business Banking ($22B):** Average relationship tenure of 13 years; Average account size $47k; ~44% operating balances
- **Other Businesses ($3B):** Primarily Mortgage

Commercial Bank

- Diversified across industries and geographies
- Average relationship tenure of 15 years
- Average account size $4MM; median $330k
- ~62% operating balances

Strong Core Funding and Liquidity



Highlights

- Liquidity Sources represent ***~139%*** of Adjusted Uninsured Deposits as of 12/31/2023
- Uninsured Deposits represent ***41%*** of Total Deposits, ***34%*** excluding Collateralized Deposits as of 12/31/2023
- 4Q23 Average Cash Balances represent ***nearly 16%*** of Earning Assets

Strong CRE Underwriting Track Record

Long History & Expertise in CRE Lending

- Long-term relationships and consistently conservative Credit Standards through economic cycles
- Two Chief Credit Officers over the past 40 years

Diversified Loan Portfolio

- 33% Consumer, 43% C&I, 25% Commercial Real Estate
- Commercial Real Estate is 25% of total loans, down from 31% in 2019

Long Duration Permanent IRE Portfolio

- Approximately 80% of the permanent investor-owned portfolio matures in 2025 or later
- Approximately 70% of the Permanent IRE portfolio is fixed rate, inclusive of customer implemented swaps

Permanent IRE Well-Diversified with Low LTV's

- No one Permanent IRE property type accounts for more than 5% of loans—the largest of which are Multifamily and Retail
- The largest Total IRE exposure to a single metro area is approximately 4% of loans
- Weighted average LTV is 55%; which provides a buffer against potential future losses in these portfolios
- Over 80% of the total Permanent IRE portfolio has an LTV of 70% or less

Office Risk Likely to Play Out Over Long Horizon

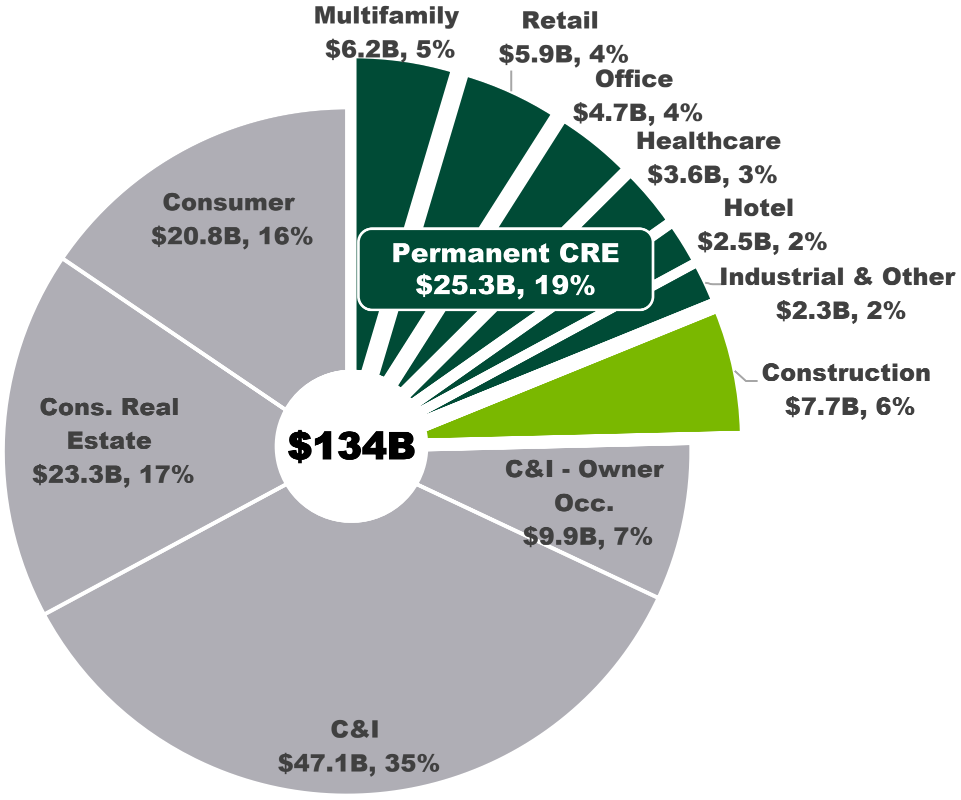
- Permanent office IRE represents 4% of total loans and is well diversified geographically (NYC approximately 0.5% of total loans)
- Approximately 80% of the portfolio matures in 2025 or later Approximately 90% of the underlying leases mature in 2025 or later

All information presented as of 12/31/23.

Well Diversified Loan Portfolio

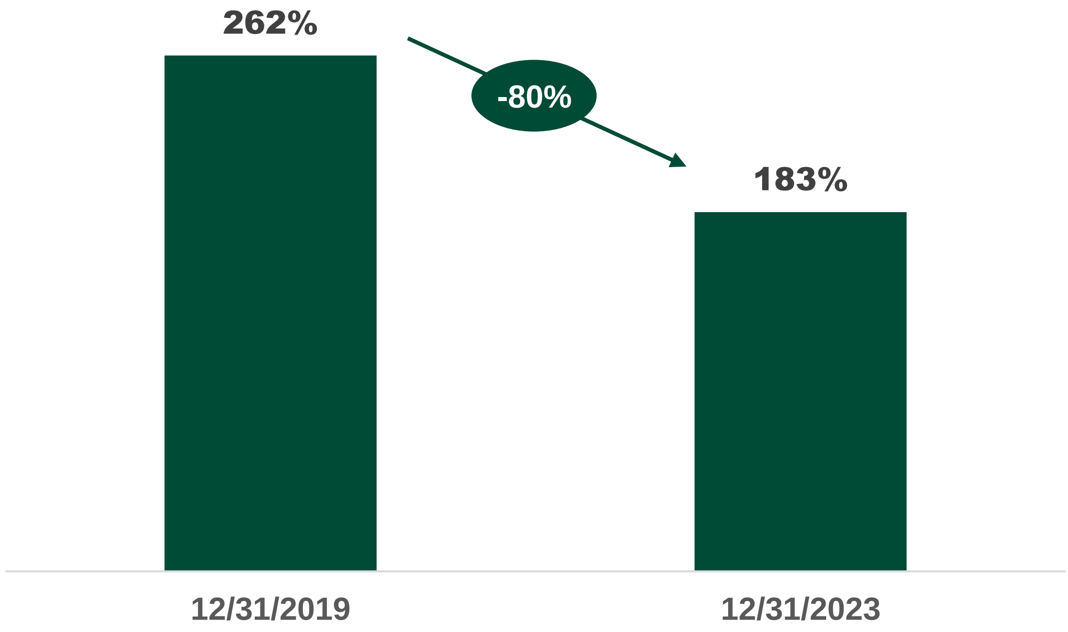
Loan Portfolio Composition

12/31/2023



Regulatory CRE % of Tier 1 Capital + Allowance[1]

Regulatory CRE Concentration as measured against Tier 1 Capital and Allowance has declined by ~80 percentage points since 2019



(1) Regulatory CRE includes Construction (HC-C 1.a.(1) and HC-C 1.a.(2)), Multifamily (HC-C 1.d), non-owner occupied (HC-C 1.e.(2)) and non-real estate secured CRE (HC-C, Memo 2).

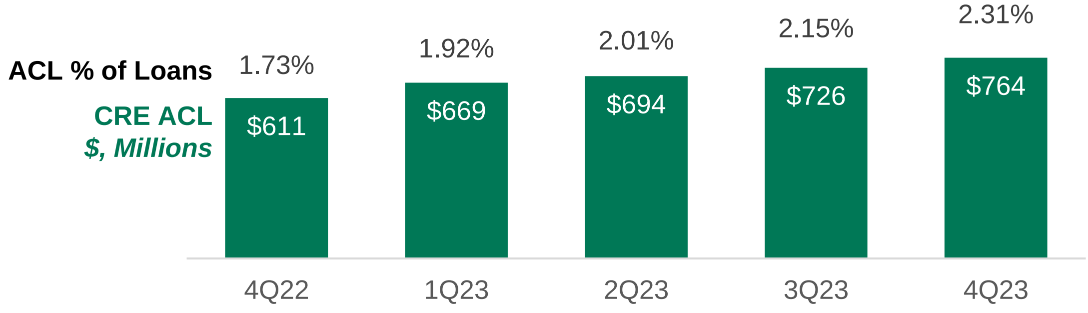
Allowance for Credit Losses

Allowance by Portfolio

12/31/2023

$, Millions	Balance	Allowance	Allowance % of Loans
C&I	$ 57,010	$ 620	1.09%
Real estate - commercial	$ 33,003	$ 764	2.31%
Permanent IRE	$ 25,277	$ 567	2.24%
Construction	$ 7,726	$ 197	2.55%
Real estate - consumer	$ 23,264	$ 116	0.50%
Consumer	$ 20,791	$ 629	3.03%
Total loans and leases	$ 134,068	$ 2,129	1.59%
Memo: Permanent IRE Office	*$ 4,727*	*$ 206*	*4.37%*

CRE Allowance Trend



CRE Balance	$35.3B	$34.9B	$34.6B	$33.7B	$33.0B

Allowance Commentary

- December 31, 2023 assumptions
  - Average unemployment rate of 4.5%
  - Gross domestic product growth at a 0.9% rate during the first year of the forecast period and at a 1.9% rate in the second year
  - Commercial real estate and residential real estate prices were assumed to cumulatively contract 4.5% and 3.3%, respectively

Permanent Office Allowance Commentary

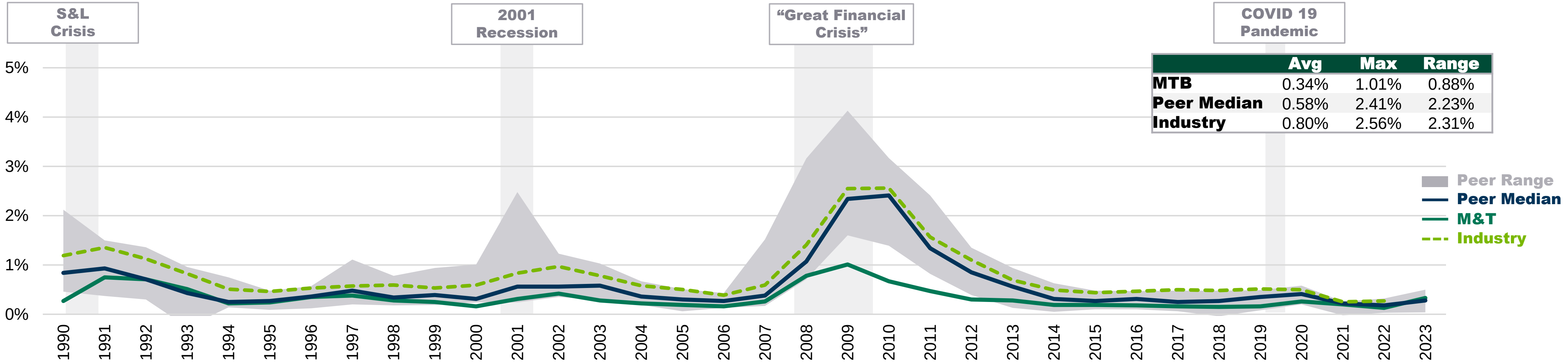
- Allowance for credit losses of **$206 million**, or **4.4% of permanent IRE office loans**, at December 31, 2023
- The allowance-to-loans ratio for **nonaccrual permanent IRE office** loans was **20%**. Nonaccrual loans are assessed individually for specific reserves
- Accruing office loans reserved for on a collective basis using statistically developed models. At December 31, 2023, property values collateralizing accruing office loans were assumed to **decline 40%** during the two-year forecast period

Superior Credit Losses Through Multiple Economic Cycles

M&T Credit Philosophy

- Consistently conservative credit standards through economic cycles
- Emphasis on secured lending: cash flow + collateral + guarantees
- Customer selection, supported by local market knowledge
- Working with customers to achieve best long-term outcome

NCO % of Loans



	Avg	Max	Range
MTB	0.34%	1.01%	0.88%
Peer Median	0.58%	2.41%	2.23%
Industry	0.80%	2.56%	2.31%

While M&T's long-term average nonaccrual rate has exceeded the peer median (1.1% vs. 0.9% for peers), its peak annual loss rate was 42% of the peer median – *nonaccruals may not translate to losses*

Source: S&P Global Market Intelligence and FRY9C.
Note: Industry data represents all FDIC-insured institutions from the FDIC's Quarterly Banking Profile ("QBP"). Average, max, and range are weighted FY1990-FY2023.

Spotlight on Permanent IRE

Permanent IRE Details

12/31/2023

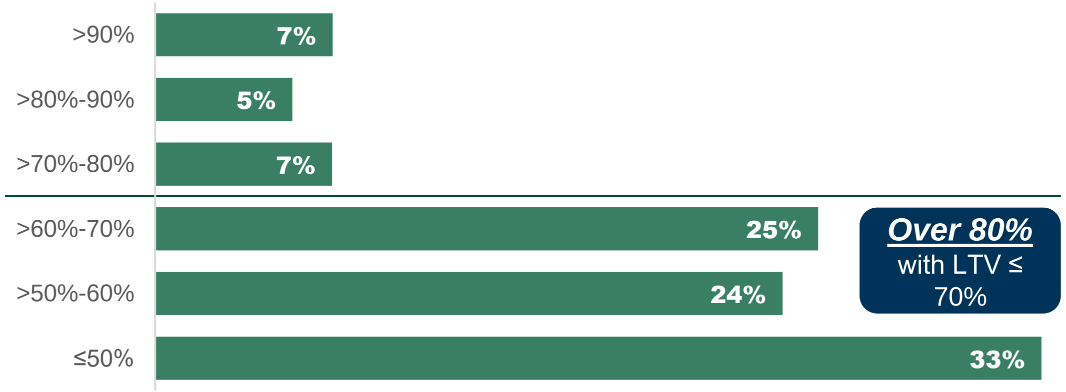
	Balance ($, B)	WAVG LTV	% of Loans Maturing 2024	2025	2026
Retail	$5.9	52%	16%	21%	17%
Multifamily	$6.2	56%	14%	25%	8%
Office	$4.7	57%	18%	26%	12%
Healthcare	$3.6	58%	34%	17%	19%
Hotel	$2.5	54%	39%	20%	15%
Industrial	$2.0	52%	19%	15%	15%
Other	$0.3	57%	10%	26%	16%
Permanent	**$25.3**	**55%**	**21%**	**22%**	**14%**

Key Points

- Hallmark of structures requires material upfront 'skin in the game' to ensure alignment and provide a buffer against potential future losses
- Weighted average LTV is **55%**; **over 80%** of the total Permanent IRE portfolio has an LTV of **70% or less**
- Approximately **70%** of the Permanent IRE portfolio is fixed rate, inclusive of customer implemented swaps
- The risk from a decline in commercial real estate values is likely to play out over a long period of time
- Approximately **80%** of the permanent investor-owned portfolio matures in **2025 or later**
- Total NYC Permanent Multifamily of **$1.2B** or **<1% of total loans** with **WAVG LTV of 52%**. The majority of that is secured by properties where less than 25% of the units are rent stabilized

Diversified and Low LTV Permanent Office CRE

% of Balances by LTV Range



Key Points

- Strong collateral coverage; over **80%** have average LTV of **70% or lower**
- Over **60%** of portfolio has **‘22/’23 appraisal**
- Geographically diverse; New York City largest concentration representing only **~0.5%** of total loans
- Approximately **80%** of the portfolio matures in **2025 or later**
- Approximately **90%** of the underlying leases mature in **2025 or later**

Geographic Detail

	Balance ($, B)	% of Total Loans	WAVG LTV
New York City	$0.7	0.5%	50%
Connecticut	$0.5	0.4%	59%
Greater Boston	$0.4	0.3%	58%
New Jersey	$0.3	0.2%	61%
Western New York	$0.3	0.2%	64%
VT/NH/ME	$0.3	0.2%	62%
Rochester	$0.2	0.2%	60%
Albany/HVN	$0.2	0.2%	60%
Out of Footprint	$0.2	0.2%	45%
Baltimore	$0.2	0.2%	63%
Florida	$0.2	0.1%	60%
Long Island	$0.2	0.1%	48%
Northern PA	$0.1	0.1%	53%
MA/RI	$0.1	0.1%	52%
Delaware/Eastern MD	$0.1	0.1%	65%
All Other	$0.7	0.5%	59%
Total	**$4.7**	**3.6%**	**57%**

Loan & Underlying Lease Maturity Profile

	Loans Maturing	Underlying Leases Maturing[1]
2024	18%	9%
2025	26%	10%
2026	12%	7%

(1) Lease maturity data for loans with >$10MM in exposure.

Permanent Office CRE Maturities Spread Out and Manageable

LTV Ranges for Upcoming Office Maturities

LTV Ranges	1Q24	2Q24	3Q24	4Q24	1Q24-4Q24	1Q25-4Q25
>90%	9%	2%	14%	0%	6%	7%
>80%-90%	13%	6%	14%	0%	8%	2%
>70%-80%	0%	11%	8%	0%	3%	4%
>60%-70%	40%	44%	24%	15%	28%	18%
>50%-60%	21%	7%	12%	44%	25%	32%
≤50%	17%	29%	29%	41%	29%	35%
Maturities ($, B)	**$0.2**	**$0.1**	**$0.2**	**$0.2**	**$0.7**	**$1.2**

Office maturities are spread relatively evenly over time with no upcoming ‘maturity bubbles’, with LTV profile broadly similar to the overall office portfolio

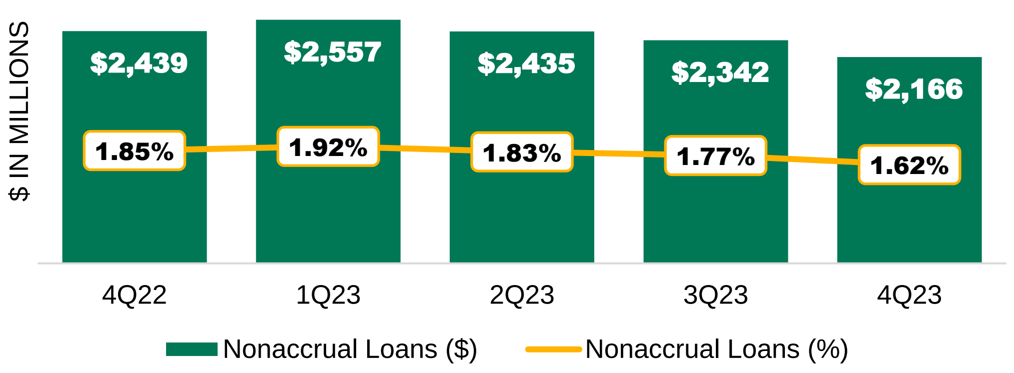
NYC Detail

Less than **$15 million** in total NYC permanent office maturities over the next four quarters; all of which have an LTV of 70% or less

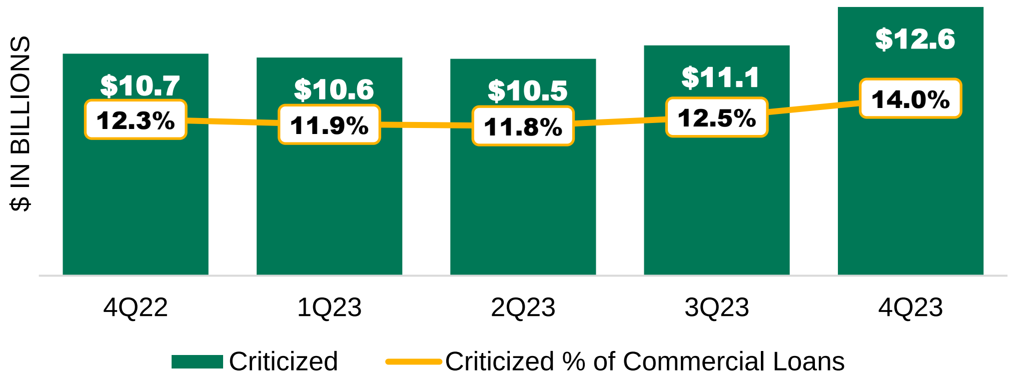
Approximately **85%** of NYC Office permanent exposure has a 2022 or 2023 appraisal

Nonaccrual and Criticized

Nonaccrual Loans



Criticized Loans



Key Points

- Borrower selection is key to low loss content; approximately 96% of criticized accrual and 53% of nonaccrual loans are paid current
- History of working with borrowers to reduce loss; minimal loan/note sales over past 20 years
- In most cases, for loans maturing in the next 12 months with a debt service coverage <1.1x would be place in criticized status
- Criticized largely consist of permanent IRE and construction (70%)

Loan Review Activity

- Completed thorough CRE reviews covering more than 60% of all CRE loans, including maturities in the next 12 months, construction loans, watch loans and all criticized loans
- Also reviewed C&I portfolio, with a focus on watch and all criticized loans

Reserve Impact

- Criticized loans generally carry higher loss reserves
- Reflecting strong collateral values, the reserve ratio for nonaccrual loans was ~13%

Strong Capital and Low AOCI Impact

Top Quartile Core Capital

- Top quartile CET1 ratio among peers (10.98%)
- Top quartile TCE ratio among peers (8.2%); more than 200 bps above peer median

High Quality and Short Duration Securities Portfolio

- Agency MBS/CMBS account for 53% of total and U.S. Treasurys 32%
- AFS duration ~1.3 years and HTM duration ~5.4 years, total debt securities duration ~3.7 years
- Purchased over $3.5 billion in securities QTD through mid-February

Low AOCI Impact

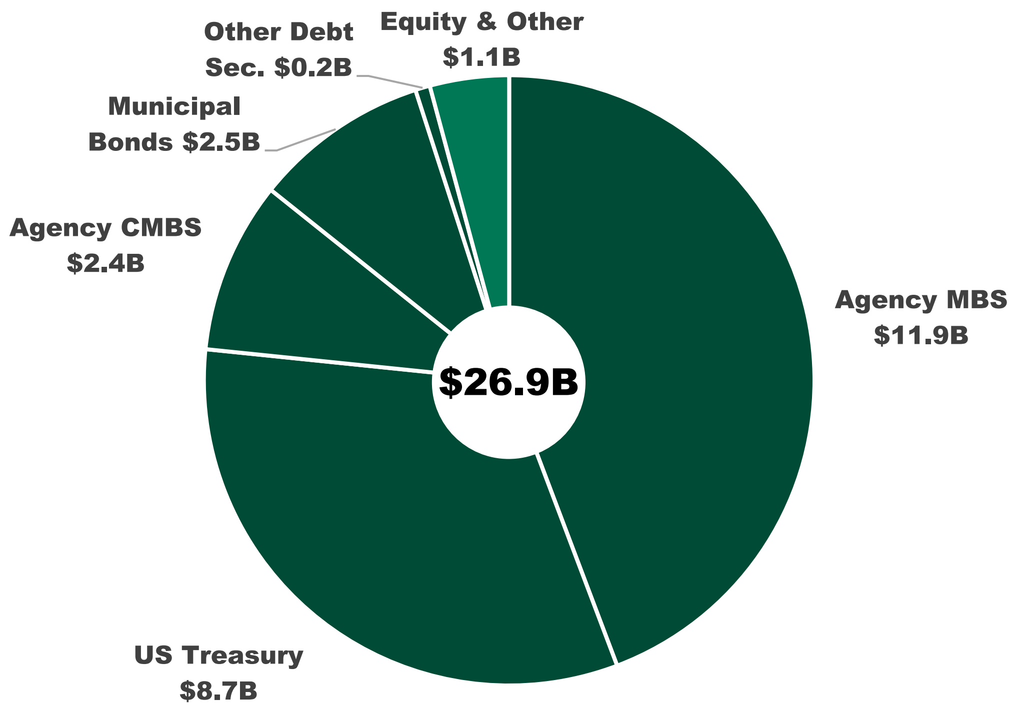
- Investment securities portfolio only 13% of total assets
- AFS and pension-related AOCI represents ~20bps negative impact on regulatory capital

All information presented as of 12/31/23.

Diversified Securities Portfolio

Securities Portfolio Composition

12/31/2023



Highlights

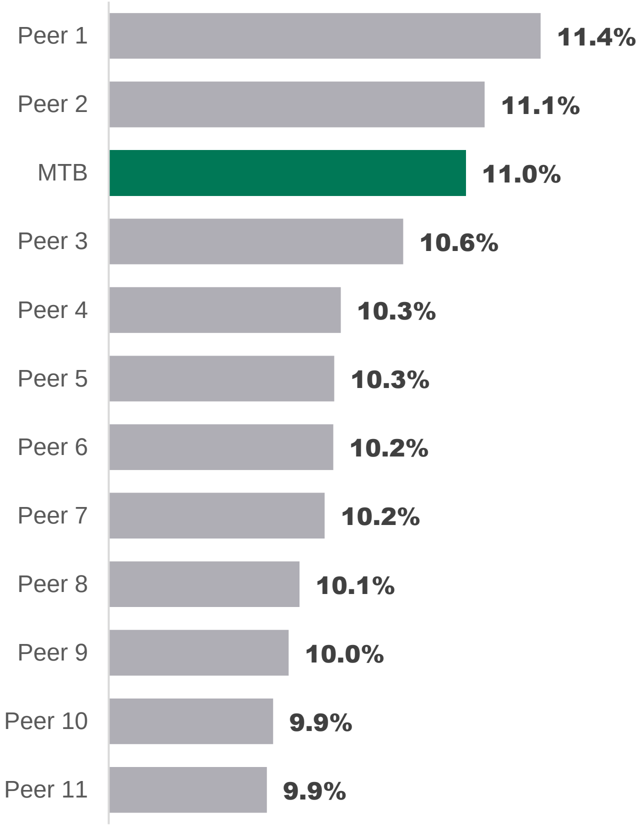
- Securities of **$26.9B**; **13%** of total assets
- **~$6.8B** securities maturing[1] in 2024 with an average yield of **2.2%**. **~$4.9B** securities maturing[1] in 2025 with an average yield of **2.7%**
- AFS-related AOCI represents only **12bps** potential negative impact on CET1 ratio; **20bps** total negative impact when also including pension-related AOCI
- HTM debt securities represent **57%** of securities
- Agency MBS/CMBS and U.S. Treasurys represent **over 85%** of securities portfolio
- Through mid-February purchased over $3.5B in securities QTD at a 4.6% yield and 3.4 year duration. Combination of Treasurys, Agency CMBS, and Agency MBS

	Duration	Pretax Unrealized Loss
AFS	~1.3 years	$0.3 billion
HTM	~5.4 years	$1.0 billion
Total Debt Securities	~3.7 years	$1.3 billion

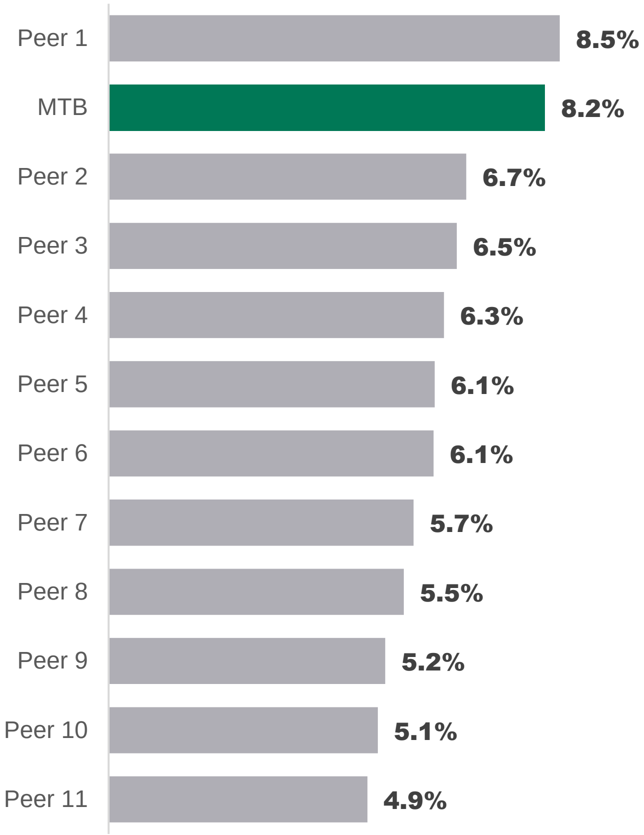
(1) Mortgage securities include estimated prepayment under market forward interest rates.

Strong Capital Levels Compared to Peers

Common Equity Tier 1 Ratio
12/31/2023



Tangible Common Equity / Tangible Assets
12/31/2023



Highlights

- Capital levels favorable to peers both as reported and when considering AOCI
- Strong capital position benefits M&T under current and proposed rules
  - CET1 ratio would exceed SCB minimum levels under proposal
- Modest impact from including AOCI in regulatory capital[1]
  - 20 basis point negative impact to CET1 ratio; would remain >10.75% at December 31, 2023
- Increased capital for operational risk, lower capital for real estate and consumer loans – Mid-single digit RWA impact as currently proposed
- Limited exposure to trading activities subject to complex market risk proposals
- Under current proposal, estimated long-term debt shortfall manageable and could be met by refinancing maturing funding

(1) Proposal would require regulatory capital to include unrealized losses on AFS securities (12 bps) and pension-related effects (7 bps).

Why invest in M&T?

Purpose-Driven Successful and Sustainable Business Model that Produces Strong Shareholder Returns

Purpose Driven Organization

- Long term focused with deeply embedded culture
- Business operated to represent the best interests of all key stakeholders
- Energized colleagues consistently serving our customers and communities
- A safe haven for our clients as proven during turbulent times and crisis

Successful and Sustainable Business Model

- Experienced and seasoned management team
- Strong risk controls with long track record of credit outperformance through cycles
- Prudent growth ~2x peers
- Leading position in core markets

Strong Shareholder Returns

- 15-20% ROATCE
- ~9% annual TSR
- Robust dividend growth
- 6% TBV per share growth

Source: FactSet, S&P Global, Company Filings.
Note: Source: FactSet, S&P Global, Company Filings. Note: (1) Branch and deposit data as of 6/30 of the year under consideration, pro forma for pending / closed M&A. Growth vs. peers represents each bank's median branch deposit growth from 2019-2023 relative to that bank's median city projected population growth from 2023-2028. (2): ROATCE average from 2013-2023. Adjusted for amortization of core deposit and other intangible assets, merger related expenses, tax rate changes, and normalized provisions for credit losses in 2020. (3): Annual TSR represents CAGR of the average trailing 3 year total shareholder returns (consisting of price returns and dividends assuming reinvestment of dividends received) during 2013-2023. (4): Dividend growth represents CAGR of common dividends per share from 2013-2023. (5): TBV per share growth represents CAGR from 2013-2023.

Appendices

Appendix 1

GAAP to GAAP - Adjusted (Non-GAAP) Reconciliation

In millions	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Revenues								
Net interest income - GAAP	$4,130	$3,866	$3,825	$5,822	$7,115	$1,827	$1,775	$1,722
Total other income - GAAP	2,062	2,088	2,167	2,357	2,528	682	560	578
Subtotal	6,192	5,955	5,992	8,179	9,643	2,509	2,335	2,300
Gain on CIT	-	-	-	-	(225)	-	-	-
Gain on MTIA	-	-	-	(136)	-	(136)	-	-
Revenues - GAAP Adjusted	$6,192	$5,955	$5,992	$8,042	$9,418	$2,373	$2,335	$2,300
Noninterest expense								
Noninterest expense - GAAP	$3,469	$3,385	$3,612	$5,050	$5,379	$1,408	$1,278	$1,450
FDIC special assessment	-	-	-	-	(197)	-	-	(197)
Write-down of equity method investment	(48)	-	-	-	-	-	-	-
Charitable contribution	-	-	-	(135)	-	(135)	-	-
Merger-related expense	-	-	(44)	(338)	-	(45)	-	-
Noninterest expense - GAAP Adjusted	$3,420	$3,385	$3,568	$4,577	$5,182	$1,228	$1,278	$1,253
PPNR								
Revenues - GAAP Adjusted	$6,192	$5,955	$5,992	$8,042	$9,418	$2,373	$2,335	$2,300
(Gain)/loss on bank investment securities	(18)	9	21	6	(4)	4	-	(4)
Noninterest expense - GAAP Adjusted	(3,420)	(3,385)	(3,568)	(4,577)	(5,182)	(1,228)	(1,278)	(1,253)
Pre-provision net revenue	$2,753	$2,579	$2,445	$3,471	$4,232	$1,148	$1,057	$1,043

Note: M&T is providing supplemental reporting of its results on a "GAAP – Adjusted" basis, from which M&T excludes the after-tax effect of certain notable items of significance. Although "GAAP – Adjusted" income as presented by M&T is not a GAAP measure, M&T management believes that this information helps investors understand the effect of such notable items in reported results.

Tables in appendices may not foot due to rounding.

Appendix 2

GAAP to Net Operating and Net Operating-Adjusted (Non-GAAP) Reconciliation

In millions	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Net income								
Net income - GAAP	$1,929	$1,353	$1,859	$1,992	$2,741	$765	$690	$482
Amortization of core deposit and other intangible assets (1)	14	11	8	43	48	14	12	12
Merger-related expenses (1)	-	-	34	431	-	33	-	-
Net operating income	1,944	1,364	1,900	2,466	2,789	812	702	494
Preferred stock dividends	(69)	(68)	(73)	(97)	(100)	(25)	(25)	(25)
Net operating income available to common equity	$1,874	$1,296	$1,827	$2,369	$2,689	$787	$677	$469
Net income								
Net income - GAAP	$1,929	$1,353	$1,859	$1,992	$2,741	$765	$690	$482
Amortization of core deposit and other intangible assets (1)	14	11	8	43	48	14	12	12
Merger-related expenses (1)	-	-	34	431	-	33	-	-
Write-down of equity method investment (1)	36	-	-	-	-	-	-	-
Gain on MTIA (1)	-	-	-	(98)	-	(98)	-	-
Charitable contribution (1)	-	-	-	100	-	100	-	-
Gain on CIT (1)	-	-	-	-	(157)	-	-	-
FDIC special assessment (1)	-	-	-	-	146	-	-	146
Net operating income - Adjusted	1,980	1,364	1,900	2,469	2,778	814	702	640
Preferred stock dividends	(69)	(68)	(73)	(97)	(100)	(25)	(25)	(25)
Net operating income available to common equity - Adjusted	$1,910	$1,296	$1,827	$2,372	$2,678	$789	$677	$615

Note: M&T consistently provides supplemental reporting of its results on a “net operating” or “tangible” basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit and other intangible asset balances, net of applicable deferred tax amounts) and gains (when realized) and expenses (when incurred) associated with merging acquired operations into M&T, since such items are considered by management to be “nonoperating” in nature. Although “net operating income” as defined by M&T is not a GAAP measure, M&T’s management believes that this information helps investors understand the effect of acquisition activity in reported results.

(1) After any related tax effect

Appendix 2

GAAP to Net Operating (Non-GAAP) Reconciliation

In millions	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Efficiency ratio								
Noninterest expense	$3,469	$3,385	$3,612	$5,050	$5,379	$1,408	$1,278	$1,450
Less: Amortization of core deposit and other intangible assets	19	15	10	56	62	18	15	15
Less: Merger-related expenses	-	-	44	338	-	45	-	-
Noninterest operating expense	$3,449	$3,370	$3,558	$4,656	$5,317	$1,345	$1,263	$1,435
Taxable-equivalent net interest income	$4,153	$3,884	$3,840	$5,861	$7,169	$1,841	$1,790	$1,735
Other income	2,062	2,088	2,167	2,357	2,528	682	560	578
Less: Gain (loss) on bank investment securities	18	(9)	(21)	(6)	4	(4)	-	4
Denominator	$6,197	$5,981	$6,028	$8,224	$9,693	$2,527	$2,350	$2,309
Efficiency ratio	55.7%	56.3%	59.0%	56.6%	54.9%	53.3%	53.7%	62.1%

Appendix 2

GAAP to Net Operating - Adjusted (Non-GAAP) Reconciliation

In millions	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Efficiency ratio - Adjusted								
Noninterest expense	$3,469	$3,385	$3,612	$5,050	$5,379	$1,408	$1,278	$1,450
Less: Amortization of core deposit and other intangible assets	19	15	10	56	62	18	15	15
Less: Write-down of equity method investment	48	-	-	-	-	-	-	-
Less: Charitable contribution	-	-	-	135	-	135	-	-
Less: FDIC special assessment	-	-	-	-	197	-	-	197
Less: Merger-related expenses	-	-	44	338	-	45	-	-
Noninterest operating expense - Adjusted (numerator)	$3,401	$3,370	$3,558	$4,522	$5,120	$1,210	$1,263	$1,238
Taxable-equivalent revenues	$6,215	$5,972	$6,007	$8,218	$9,698	$2,523	$2,350	$2,313
Less: Gain (loss) on bank investment securities	18	(9)	(21)	(6)	4	(4)	-	4
Less: Gain on CIT	-	-	-	-	225	-	-	-
Less: Gain on MTIA	-	-	-	136	-	136	-	-
Denominator - Adjusted	$6,197	$5,981	$6,028	$8,087	$9,469	$2,391	$2,350	$2,309
Efficiency ratio - Adjusted	54.9%	56.3%	59.0%	55.9%	54.1%	50.7%	53.7%	53.6%

Appendix 2

GAAP to Tangible (Non-GAAP) Reconciliation

In millions	2019	2020	2021	2022	2023	4Q22	3Q23	4Q23
Average assets								
Average assets	$119,584	$135,480	$152,669	$190,252	$205,397	$198,592	$205,791	$208,752
Goodwill	(4,593)	(4,593)	(4,593)	(7,537)	(8,473)	(8,494)	(8,465)	(8,465)
Core deposit and other intangible assets	(38)	(21)	(8)	(179)	(177)	(218)	(170)	(154)
Deferred taxes	10	5	2	43	44	54	43	39
Average tangible assets	$114,963	$130,871	$148,070	$182,579	$196,791	$189,934	$197,199	$200,172
Average common equity								
Average total equity	$15,718	$15,991	$16,909	$23,810	$25,899	$25,346	$26,020	$26,500
Preferred stock	(1,272)	(1,250)	(1,438)	(1,946)	(2,011)	(2,011)	(2,011)	(2,011)
Average common equity	14,446	14,741	15,471	21,864	23,888	23,335	24,009	24,489
Goodwill	(4,593)	(4,593)	(4,593)	(7,537)	(8,473)	(8,494)	(8,465)	(8,465)
Core deposit and other intangible assets	(38)	(21)	(8)	(179)	(177)	(218)	(170)	(154)
Deferred taxes	10	5	2	43	44	54	43	39
Average tangible common equity	$9,825	$10,132	$10,872	$14,191	$15,282	$14,677	$15,417	$15,909

Appendix 2

GAAP to Tangible (Non-GAAP) Reconciliation

In millions	12/31/2019	12/31/2020	12/31/2021	12/31/2022	12/31/2023	12/31/2022	9/30/2023	12/31/2023
Total assets								
Total assets	$119,873	$142,601	$155,107	$200,730	$208,264	$200,730	$209,124	$208,264
Goodwill	(4,593)	(4,593)	(4,593)	(8,490)	(8,465)	(8,490)	(8,465)	(8,465)
Core deposit and other intangible assets	(29)	(14)	(4)	(209)	(147)	(209)	(162)	(147)
Deferred taxes	7	4	1	51	37	51	41	37
Total tangible assets	$115,258	$137,998	$150,511	$192,082	$199,689	$192,082	$200,538	$199,689
Total common equity								
Total equity	$15,717	$16,187	$17,903	$25,318	$26,957	$25,318	$26,197	$26,957
Preferred stock	(1,250)	(1,250)	(1,750)	(2,011)	(2,011)	(2,011)	(2,011)	(2,011)
Common equity	14,467	14,937	16,153	23,307	24,946	23,307	24,186	24,946
Goodwill	(4,593)	(4,593)	(4,593)	(8,490)	(8,465)	(8,490)	(8,465)	(8,465)
Core deposit and other intangible assets	(29)	(14)	(4)	(209)	(147)	(209)	(162)	(147)
Deferred taxes	7	4	1	51	37	51	41	37
Total tangible common equity	$9,852	$10,334	$11,557	$14,659	$16,371	$14,659	$15,600	$16,371

M&T Peer Group

Citizens Financial Group, Inc.

Comerica Incorporated

Fifth Third Bancorp

First Horizon National Corporation

Huntington Bancshares Incorporated

KeyCorp

M&T Bank Corporation

PNC Financial Services Group, Inc.

Regions Financial Corporation

Truist Financial Corporation

U.S. Bancorp

Zions Bancorporation, NA