#### UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

#### FORM 8-K

#### **CURRENT REPORT**

## Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 16, 2009

## **M&T BANK CORPORATION**

(Exact name of registrant as specified in its charter)

New York

(State or other jurisdic	tion of incorporation)
1-9861	16-0968385
(Commission File Number)	(I.R.S. Employer Identification No.)
One M&T Plaza, Buffalo, New York	14203
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, inc	cluding area code: (716) 842-5445
(NOT APPI	LICABLE)
(Former name or former addres	ss, if changed since last report)
k the appropriate box below if the Form 8-K filing is intended to simultane	eously satisfy the filing obligation of the registrant under any of the follo

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

o Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

o Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

o Pre-commencement communications pursuant to Rule 13e4(c) under the Exchange Act (17 CFR 240.13e-4(c))

Item 7.01. Regulation FD Disclosure.

On September 16, 2009, representatives of M&T Bank Corporation ("M&T") will deliver a presentation to investors and analysts at the Barclays Capital Global Financial Services Conference in New York City. M&T's presentation is scheduled to begin at 3:00 p.m. Eastern Time. A copy of this presentation is attached as Exhibit 99.

The information in this Form 8-K, including Exhibit 99 attached hereto, shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No. 99

M&T Bank Corporation Presentation.

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#### SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: September 16, 2009

#### M&T BANK CORPORATION

By: /s/ René F. Jones René F. Jones Executive Vice President and Chief Financial Officer

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#### EXHIBIT INDEX

Exhibit No. 99

M&T Bank Corporation Presentation. Filed herewith.

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# Barclays Capital 2009 Global Financial Services Conference September 16, 2009

#### Disclaimer

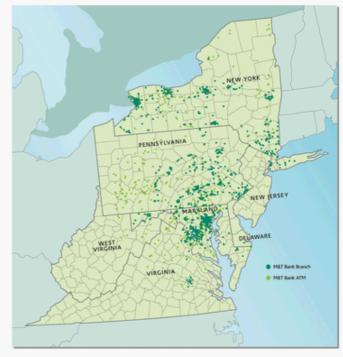
This presentation contains forward looking statements within the meaning of the Private Securities Litigation Reform Act giving the Company's expectations or predictions of future financial or business performance or conditions. Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," "positions," "prospects" or "potential," by future conditional verbs such as "will," "would," "should," "could" or "may", or by variations of such words or by similar expressions. These forward-looking statements are subject to numerous assumptions, risks and uncertainties which change over time. Forward-looking statements speak only as of the date they are made and we assume no duty to update forward-looking statements.

In addition to factors previously disclosed in our SEC reports and those identified elsewhere in this presentation, the following factors among others, could cause actual results to differ materially from forward-looking statements or historical performance: ability to obtain regulatory approvals and meet other closing conditions to the merger, including approval by Provident shareholders, on the expected terms and schedule; delay in closing the merger; difficulties and delays in integrating the M&T and Provident businesses or fully realizing cost savings and other benefits; business disruption following the merger; changes in asset quality and credit risk; the inability to sustain revenue and earnings growth; changes in interest rates and capital markets; inflation; customer acceptance of M&T products and services; customer borrowing, repayment, investment and deposit practices; customer disintermediation; the introduction, withdrawal, success and timing of business initiatives; competitive conditions; the inability to realize cost savings or revenues or to implement integration plans and other consequences associated with mergers, acquisitions and divestitures; economic conditions; and the impact, extent and timing of technological changes, capital management activities, and other actions of the Federal Reserve Board and legislative and regulatory actions and reforms.

Annualized, pro forma, projected and estimated numbers are used for illustrative purpose only, are not forecasts and may not reflect actual results.

## **M&T Bank Corporation – Overview**

- Top 20 US-based commercial bank holding company by assets and Top 15 by market cap\*
- \$70 billion total assets
- 832 branches in seven states / District of Columbia
  - 92% in NY, PA, MD
  - 7% in VA
- Over 1,900 ATMs across retail bank footprint
- Over 2 million retail customers
- Over 190,000 commercial customers



#### M&T Bank Corporation 3

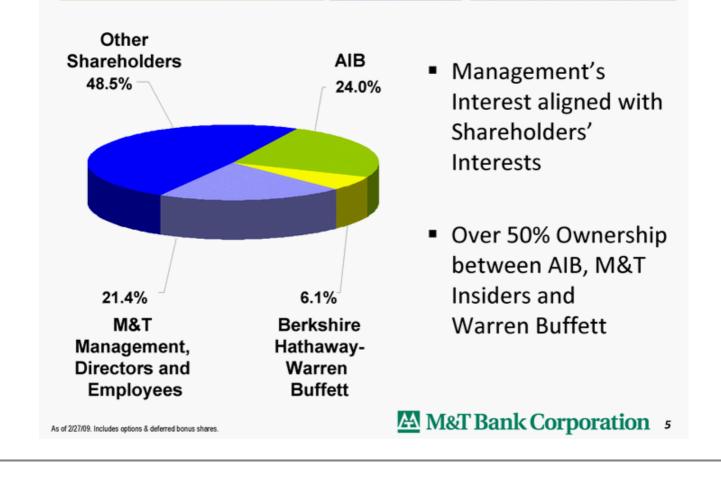
\*As of June 30, 2009

#### M&T's Culture – "Understanding what's important."

For more than 150 years, M&T Bank has delivered on our promise of "Understanding what's important" by building deep, long-lasting relationships with our customers and by investing in our communities.

- Focused on long term shareholder returns
- Conservatively and consistently managed
- Committed to execution at the local level

#### **Focus on Long Term Shareholder Returns**



# M&T's Core Foundation is Stability...

... However, we are always challenging that stability by bringing in experienced professionals and maintaining a pipeline of new talent through campus recruitment programs

M&T Bank average employee tenure (as of 7/6/09): • M&T Bank average tenure of employees with >1 yes. VS. US Dept. of Labor financial services industry average t		<ul><li>9.9 years</li><li>10.9 years</li><li>4.7 years</li></ul>
Management Group average tenure:	21.5 years	
Senior Vice President average tenure:	18.4 years	
Regional President average tenure:	17.9 years	
Branch Manager average tenure:	12.7 years	
Commercial RM average tenure:	9.8 years	
Teller average tenure:	7.7 years	

#### Advantages of M&T's Community Bank Model

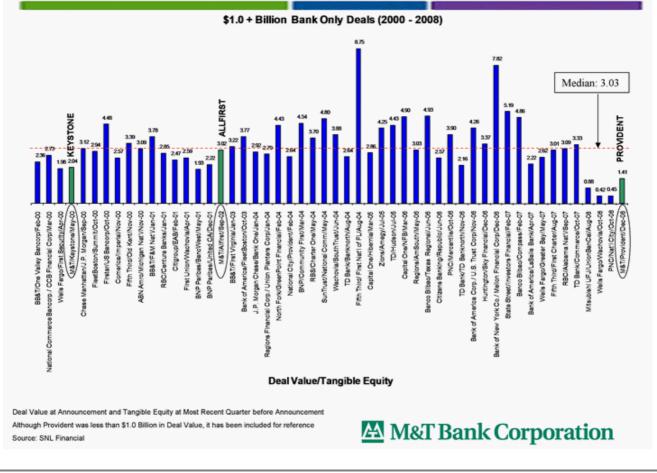
We lend in the markets where we live and work to people and enterprises whom we know

- Keep decisions close to customer
  - Regional President represents the face of M&T in the market and helps position M&T as a local bank
  - Allows for flexibility in approach to the market
- Specific product expertise is structured centrally, but delivered locally
  - RM brings the resources of a major regional bank to the customer
  - More expansive capabilities than local community banks
- Ability to quickly respond to strategic priorities of the Bank
  - Efficient communication vehicle to the sales force and customers, and vice versa
- Centrally controlled, but regionally managed, risk creation process
  - Majority of credits approved at various Managers' Loan Committees, consisting of in-market credit deputies and line managers



**Provident Acquisition:** 

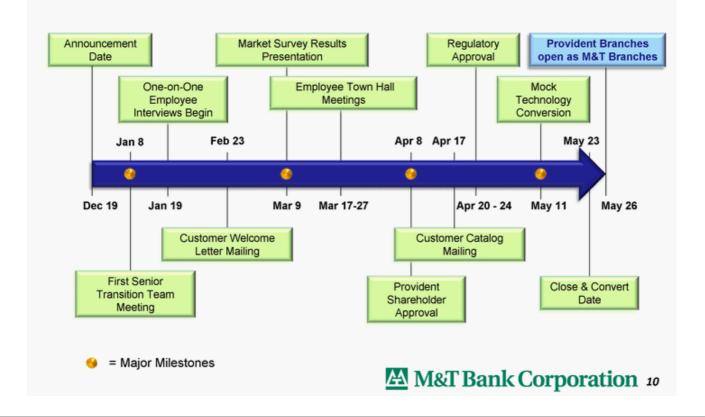
Growing When and Where it Makes Sense



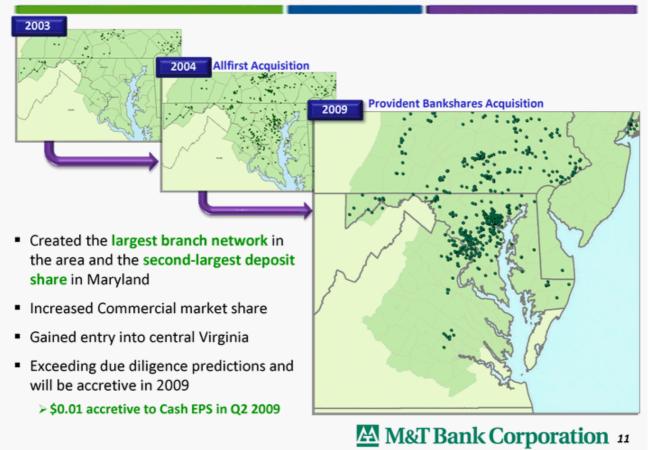
#### Bank Acquisitions Since 2000: Deal Value/Tangible Equity

#### **Proven Integration Process**

We successfully closed and converted Provident on May 23, 2009



#### Accelerating Mid-Atlantic growth momentum with the Provident acquisition



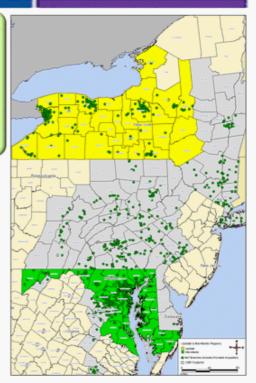
#### **Market Comparison**

As a result of the Provident acquisition, M&T now has a similar presence in MD as it does in Upstate New York, with a #1 branch share and #2 deposit share

However, the MD area offers a larger, wealthier and faster growing population with more business opportunities. As a result, M&T has made MD a focal point for future growth prospects

#### Upstate vs. Maryland

	Upstate <sup>1</sup>	Maryland <sup>2</sup>
Total Deposits (FDIC June 30, 2008)	\$ 87.88	\$ 121.2B
M&T Deposits <sup>3</sup>	\$ 15.98	\$ 11.38
Rank / Market Share	#2/18%	#2/9%
Total Branches (FDIC June 30, 2008)	1,864	2,379
M&T Branches <sup>3</sup>	208	251
Rank / Branch Share	#1/11%	#1/11%
Population (2007)	4.6MM	5.8MM
2007-2012 Growth / CAGR	<1M / 0.0% CAGR	284M 1.1% CAGR
Households	1.8MM	2.2MM
# of D&B Businesses	182M	274M
% BB Target Segment <sup>4</sup>	39%	48%
SBA Lending Rank (Total \$)	1	1
Middle Market Banking Market Share Rank	1	1



Upstate includes WNY, Rochester, Syracuse & Southern CBRs

2. State of Maryland

M&T Deposits and branch shar not reflected. Credit Unions inc

4. Target Segments: Financial Services. Healthcare. High Tech. Light Mig. Professional Services. Specialty Construction and

# **Opportunity in the Community Bank Model**

	Upstate	Mid-Atlant	ic
Consumer Banking			
Total Households	605,501	624,180	
Average Household Tenure*	16.2 years	11.7 years	Opportunity
Product Penetration*:			
Mortgage	10%	2%	
Investment Securities	18%	8%	Opportunity
Home Equity	11%	9%	
Business Banking			
Total Customers	59,323	68,106	
Total Prospects	300,636	532,443	
Market Penetration	19.7%	12.8%	Opportunity
% with 3+ Services	55%	50%	

\* Data reflects Western New York vs. Baltimore/Greater Washington regions



#### **Financial Overview**

- Profitable in every quarter of the last 33 years
- Expenses were contained
- Deposits continued to grow
- Credit costs held up well on a relative basis
- Successfully closed and converted Provident
- Challenging macroeconomic climate continued
- Experienced weak loan demand

#### June 2009 YTD Summary

(\$ in millions, except per share data)

	June YTD		<u>Fav/(Unfav) vs. 2008 %</u>
	2008	2009	MTB Peer Median
Net Operating Income <sup>1</sup>	\$386	\$176	(54%) (80%)
Net Operating EPS <sup>1</sup>	\$3.47	\$1.39	(60%) (123%)
GAAP Net Income	\$362	\$115	(68%) (84%)
GAAP EPS	\$3.26	\$0.85	(74%) (124%)

- 10 of 15 peer banks reported losses for the first half of 2009
- M&T is one of only 3 peer banks to report a profit in every quarter of 2006, 2007, 2008 and 2009

 Excludes merger-related expenses and amortization expense associated with intangible assets. Intangible Amortization net of tax: 2008 YTD = \$21.3MM, 2009 YTD = \$18.6MM. Merger-related expenses net of tax: 2008 YTD = \$2.2MM, 2009 YTD = \$41.8MM.

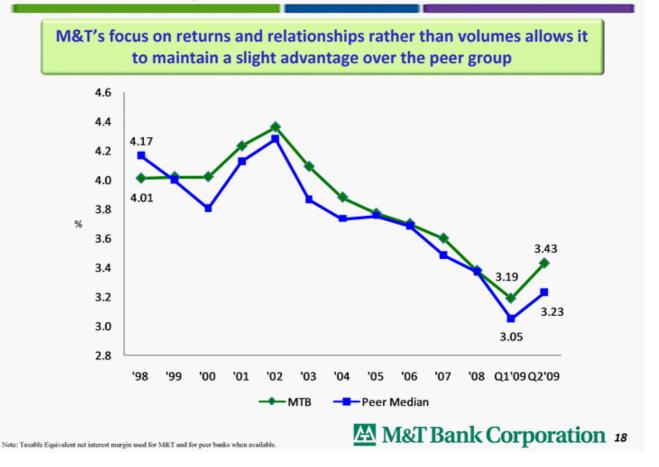
# **Key Ratios**

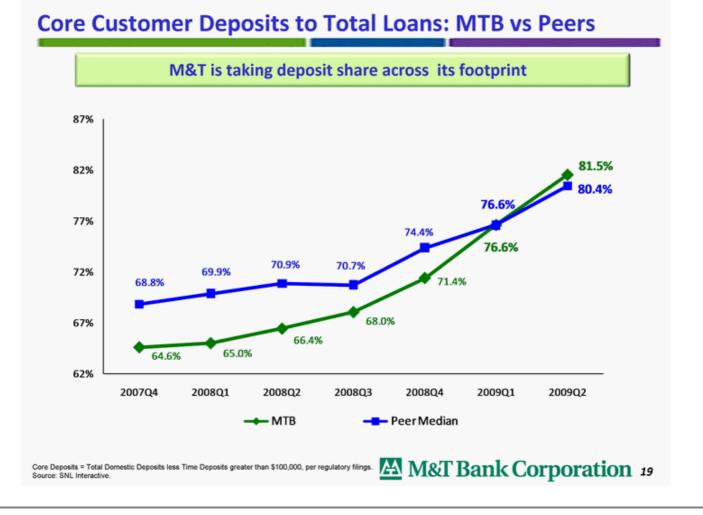
	2006	2007	2008	Q1 2009	Q2 2009
Net Interest Margin	3.70%	3.60%	3.38%	3.19%	3.43%
Return on Assets					
Tangible	1.67%	1.27%	0.97%	0.50%	0.64%
GAAP	1.50%	1.12%	0.85%	0.40%	0.31%
Return on Common Equity					
Tangible	29.55%	22.58%	19.63%	9.36%	12.08%
GAAP	13.89%	10.47%	8.64%	3.61%	2.53%
Efficiency Ratio - Tangible <sup>(1)</sup>	51.51%	52.77%	54.35%	58.68%	60.03%
Allowance to Loans (As At)	1.51%	1.58%	1.61%	1.73%	<b>1.76%</b> <sup>[2]</sup>
Net Charge-Offs to Loans	0.16%	0.26%	0.78%	0.83%	1.09%
Common Equity to Assets - Tangible	5.84%	5.01%	4.59%	4.86%	4.49%
Tier 1 Capital Ratio	7.74%	6.84%	8.83%	8.76%	8.17%
Total Capital Ratio	11.78%	11.18%	12.83%	12.74%	11.87%
Leverage Ratio	7.20%	6.59%	8.35%	8.39%	8.38%

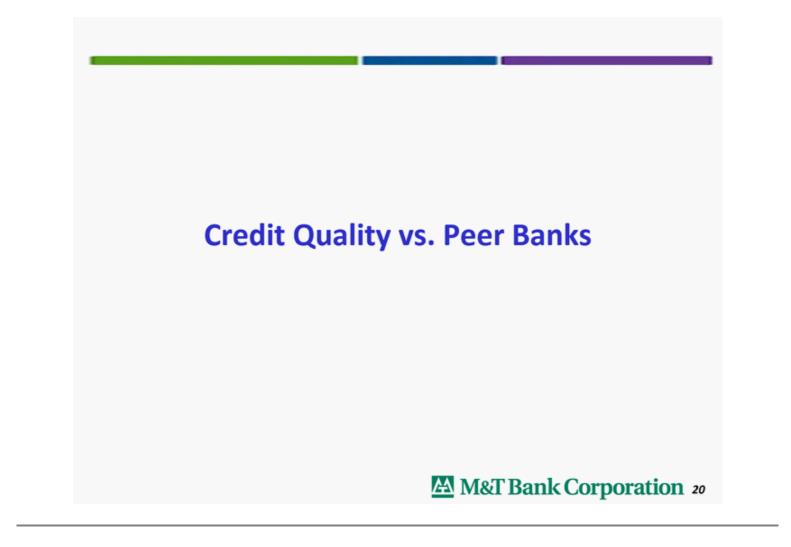
(1) Efficiency Ratio reflects non-interest expense (excluding amortization expense associated with intangible assets, merger-related expenses and other non-recurring expenses) as a percentage of fully taxable equivalent net interest income and non-interest revenues (excluding gains from securities transactions and non-recurring items).

## (2) Allowance to legacy M&T loans. Per SFAS No. 141R and SOP 03-3, Provident loans were marked to fair value at acquisition with no related reserves. (2) Allowance to legacy M&T loans. Per SFAS No. 141R and SOP 03-3, Provident loans were marked to fair value at acquisition with no related reserves.

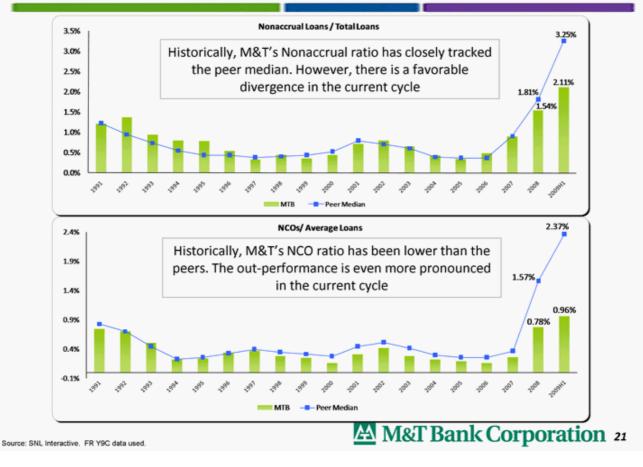
#### **Net Interest Margin**







#### Historical Credit Cycle: 1991 - Q2 2009



## Loan Mix and Credit Quality – June 2009 YTD

M&T's stable geographic footprint and conservative underwriting has resulted in one of the lowest loss rates in most loan categories......

....and among the lowest overall delinquency rates (pipeline for potential charge-offs)

	Construction & Dev.	Multifamily & CRE	1-4 Fam. First & Junior Lien	HELOC	Credit Card	Other Consumer (excl. CC)	C&I	Total Loans
MTB Loan \$M	5,559	15,058	6,595	5,733	0	5,438	14,331	52,715
Loan Mix %								
MTB Peer Median	<b>10.5%</b> 10.3%	<b>28.6%</b> 19.3%	<b>12.5%</b> 15.7%	10.9% 10.9%	0.0% 0.6%	<b>10.3%</b> 9.1%	<b>27.2%</b> 29.6%	
30+ PD %								_
МТВ	0.9%	0.4%	5.3%	0.4%	NA	1.7%	0.7%	1.3%
MTB Rank Peer Median	1 4.0%	1 1.0%	11 4.4%	2 1.2%	NA 4.1%	6 2.0%	5 1.1%	3 2.4%
Nonaccrual %								$\smile$
МТВ	6.4%	0.8%	4.1%	0.5%	NA	0.8%	2.1%	2.1%
MTB Rank	2	1	10	7	NA	15	11	4
Peer Median	12.7%	2.7%	2.8%	0.5%	0.0%	0.2%	1.9%	3.3%
NCO Ratio %								_
МТВ	2.43%	0.03%	1.44%	0.49%	NA	1.76%	1.02%	0.96%
MTB Rank	1	1	7	2	NA	6	2	(1)
Peer Median	6.33%	0.72%	1.47%	1.41%	7.24%	1.89%	1.63%	2.37%
ource: SNL Interactive. I	FR Y9C data used.				🖽 M&T	Bank C	orpor	ation 22

#### **Commercial Credit Quality vs Peers**

	Construction	& Developme	nt Portfolio	
		30+ PD	Nonaccrual /	
		Delinquency	Total Loans	LTMNCO
	% of Total	%	%	Ratio %
Peer 1	8.9	6.6	32.8	14.53
Peer 2	10.3	6.5	15.7	12.76
Peer 3	14.2	3.5	15.5	10.97
Peer 4	28.5	1.7	11.0	7.10
Peer 5	11.2	3.4	12.7	6.45
Peer 6	10.1	5.4	13.1	5.76
Peer 7	18.5	2.7	12.4	5.16
Peer 8	8.7	7.5	12.7	4.97
Peer 9	10.8	2.3	12.9	4.65
Peer 10	5.3	4.0	14.6	3.40
Peer 11	6.8	17.4	12.5	3.15
Peer 12	15.9	1.6	5.9	2.58
Peer 13	3.3	4.4	7.9	2.56
Peer 14	7.3	4.2	17.6	2.53
MTB	10.5	0.9	6.4	2.39
Peer Median	10.3	4.0	12.7	4.97

	Commercial & Industrial Portfolio						
	% of Total	30+ PD Delinquency %	Nonaccrual / Total Loans %	LTM NCO Ratio %			
Dece 1	25.1	1.3	2.8				
Peer 1				7.37			
Peer 2	19.5	1.6	0.8	2.66			
Peer 3	20.5	0.9	2.6	2.36			
Peer 4	36.1	1.4	1.7	2.16			
Peer 5	28.5	0.8	1.4	2.00			
Peer 6	44.7	1.8	2.7	1.88			
Peer 7	27.5	1.5	2.0	1.72			
Peer 8	33.6	0.6	2.8	1.56			
Peer 9	34.3	1.1	2.0	1.28			
Peer 10	30.2	1.5	1.6	1.22			
Peer 11	29.6	0.5	1.9	1.08			
Peer 12	33.1	1.2	1.5	1.04			
MTB	27.2	0.7	2.1	1.01			
Peer 13	20.2	0.6	0.8	0.83			
Peer 14	56.3	0.4	1.1	0.81			
Peer Median	29.6	1.1	1.9	1.56			

Source: SNL Interactive. FR Y9C data as of June 30, 2009.

	Multifa	mily & CRE Por	Multifamily & CRE Portfolio						
		30+ PD	Nonaccrual /						
		Delinquency	Total Loans	LTM NCO					
	% of Total	%	%	Ratio %					
Peer 1	12.9	2.5	5.2	3.40					
Peer 2	24.6	2.0	3.9	1.66					
Peer 3	21.2	0.6	5.2	1.61					
Peer 4	16.5	2.1	4.1	1.49					
Peer 5	24.9	1.5	3.5	1.15					
Peer 6	13.6	1.2	2.2	1.02					
Peer 7	30.5	0.6	3.6	0.99					
Peer 8	14.7	3.8	3.1	0.72					
Peer 9	23.6	1.0	1.7	0.62					
Peer 10	16.0	0.9	2.1	0.37					
Peer 11	11.6	0.9	2.2	0.30					
Peer 12	36.6	1.6	2.7	0.29					
Peer 13	12.0	1.0	1.4	0.28					
Peer 14	19.3	0.7	1.4	0.26					
MTB	28.6	0.4	0.8	0.08					
Peer Median	19.3	1.0	2.7	0.72					

- MTB's CRE concentration has remained stable as the industry has ramped up exposure
  - Peers have grown CRE concentrations 3x more than MTB over the last 10 years
- Disciplined credit underwriting with a focus on core credit principals:
  - Long institutional memory with senior management involvement in all large relationships
  - Maintained consistent underwriting standards
  - Did not underwrite to anticipatory values
  - Focused on cash flow

# **Consumer Credit Quality vs Peers**

	н	ELOC Portfolio	<u>1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997 - 1997</u>	
		LTMNCO		
	% of Total	%	%	Ratio %
Peer 1	2.5	3.5	1.6	9.76
Peer 2	12.5	1.4	1.9	3.68
Peer 3	14.0	2.3	0.0	2.27
Peer 4	22.1	2.0	0.1	2.25
Peer 5	12.6	2.0	0.5	2.23
Peer 6	5.7	1.6	1.0	1.72
Peer 7	6.3	1.0	1.0	1.63
Peer 8	5.6	1.2	0.4	1.21
Peer 9	3.6	1.1	0.9	1.21
Peer 10	12.4	1.0	0.6	1.17
Peer 11	8.4	1.1	0.1	0.75
Peer 12	14.3	1.6	0.2	0.70
Peer 13	11.7	0.9	0.9	0.61
MTB	10.9	0.4	0.5	0.42
Peer 14	5.3	0.3	0.3	0.14
Peer Median	10.9	1.2	0.5	1.21

	Other	Consumer Port	10110	
		30+ PD	Nonaccrual /	
		Delinquency	Total Loans	LTMNCO
	% of Total	%	%	Ratio %
Peer 1	25.6	7.0	0.5	5.70
Peer 2	1.4	2.4	0.4	4.73
Peer 3	11.6	2.9	0.3	3.48
Peer 4	10.1	3.3	0.4	3.35
Peer 5	10.6	1.5	0.1	2.02
MTB	10.3	1.7	0.8	1.75
Peer 6	0.9	0.7	0.0	1.72
Peer 7	12.0	2.4	0.1	1.65
Peer 8	1.1	1.4	0.7	1.43
Peer 9	9.1	6.2	0.4	1.41
Peer 10	4.3	2.2	0.0	1.37
Peer 11	9.5	2.0	0.0	1.33
Peer 12	7.7	2.0	0.2	1.16
Peer 13	2.8	0.5	0.2	0.89
Peer 14	1.5	1.5	0.2	0.83
Peer Median	9.1	2.0	0.2	1.65

Source: SNL Interactive. FR Y9C data as of June 30, 2009.

2000000000000	1-4 Family	1st & 2nd Lien	Portfolio	
		30+ PD Delinguency	Nonaccrual / Total Loans	LTMNCO
	% of Total	%	%	Ratio %
Peer 1	18.2	3.4	5.1	3.76
Peer 2	15.3	4.4	2.8	2.85
Peer 3	29.1	4.1	6.6	2.17
Peer 4	25.3	5.3	7.8	1.88
Peer 5	12.0	2.0	4.8	1.84
Peer 6	6.7	3.0	1.9	1.81
MTB	12.5	5.3	4.1	1.41
Peer 7	21.7	10.3	0.8	1.40
Peer 8	10.4	1.6	3.4	1.25
Peer 9	21.0	6.5	6.6	1.16
Peer 10	15.7	3.6	1.1	1.07
Peer 11	5.0	3.0	0.9	0.98
Peer 12	27.5	4.5	2.3	0.95
Peer 13	21.2	11.4	1.8	0.63
Peer 14	15.5	8.9	1.7	0.40
Peer Median	15.7	4.4	2.8	1.40

#### **Key Points**

- M&T's geographies and underwriting are keys to out-performance
  - HPI decline in M&T footprint significantly lower than national average
  - Limited exposure to highly stressed markets of Florida, California, Nevada and Arizona
  - Early intervention in stressed asset classes
    - Reduced originations in 2005 & 2006 of several stressed asset classes in response to unacceptable underwriting standards and pricing (e.g. Commercial Real Estate and Indirect Auto)
- M&T's loss experience has diverged materially from the industry



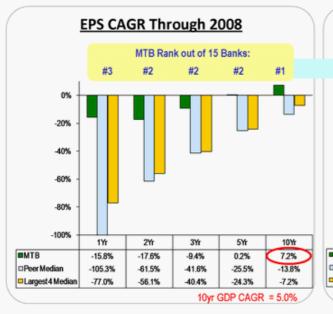
#### M&T Bank Corporation... a solid investment

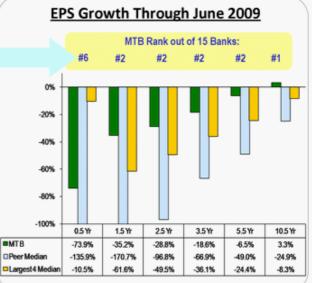
- Nearly 18% annual growth in operating earnings per share since 1983
- >16% annualized total return to shareholders since 1983\*
- MTB's stock has outperformed the Standard & Poor's Bank Index by 17%, 30% and 89% over the past 3, 5 and 10-year periods, respectively\*

\*As of August 31, 2009

#### **Diluted EPS Growth Versus Peers**

M&T's recent performance has moved it into top quartile of performance over the long term





Note: FITB's June 2009 YTD earnings are adjusted to exclude the gain on sale of its processing business. Source: SNL Interactive, Bureau of Economic Analysis (GDP).

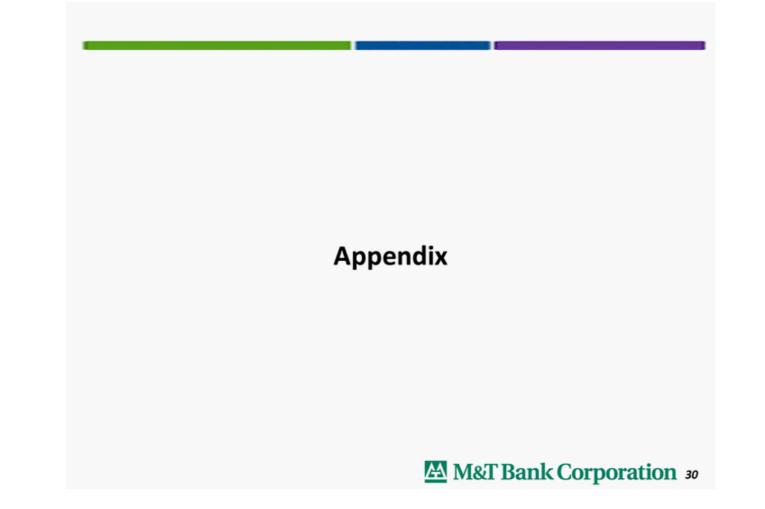


#### **M&T Bank Corporation... a solid investment**

Of the largest 100 banks operating in 1983, only 25 remain today Among the remaining, M&T ranks 2<sup>nd</sup> highest in stock price growth

			Closing	Price at	Stock Return
Rank	Company Name	Ticker	8/31/2009 (\$)	3/31/1983 (\$) <sup>1</sup>	CAGR (%)
1	State Street Corporation	sтт	52.48	1.06	15.9
2	M&T Bank Corporation	MTB	61.76	1.34	15.6
3	Northern Trust Corporation	NTRS	58.46	1.51	14.8
4	U.S. Bancorp	USB	22.62	0.92	12.9
5	Wells Fargo & Company	WFC	27.52	1.18	12.7
25			_	_	2.9
	Median		_	_	7.9
	MTB Price @ Median Growth	Rate	9.96	1.34	7.9

1 1983 Stock Prices Source: Compustat and/or Bigcharts.com



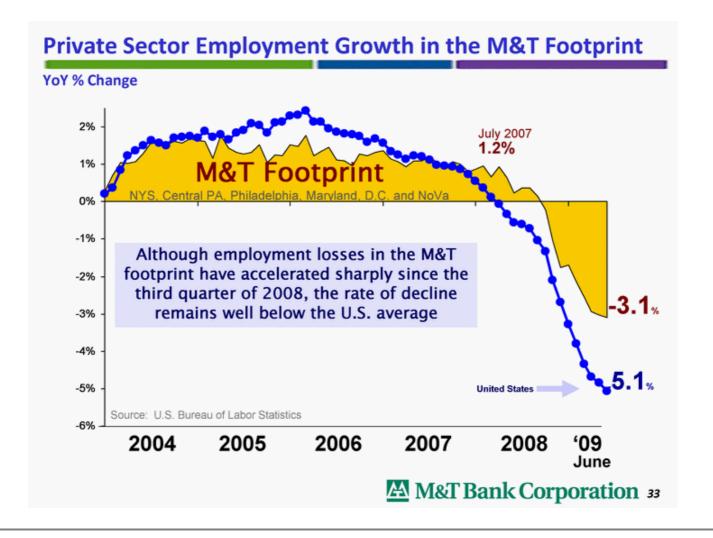
# **Reconciliation of GAAP and Non-GAAP Results of Operation**

NetIncome	<u>2006</u>	2007	2008	<u>1Q08</u>	<u>2Q08</u>	<u>1H08</u>	<u>1Q09</u>	<u>2Q09</u>	<u>1H09</u>
\$'s in millions Net income	\$839.2	\$654.3	\$555.9	\$202.2	\$160.3	\$362.5	\$64.2	\$51.2	\$115.4
Intangible amortization,	4039.Z	3034.3	4000.9	\$202.Z	φ100.3	\$302.3	<i>4</i> 04.2	φ01.2	\$115.4
net of tax	38,5	40.5	40,5	11.2	10.1	21.3	9.3	9.2	18.6
Merger-related expenses,									
net of tax	3.0	9.1	2.2	2.2	-	2.2 1.5 40.4		41.8	
Net operating income	\$880.7	\$703.8	\$598.6	\$215.6	\$170.4	\$386.0	\$75.0	\$100.8	\$175.8
Earnings Per Share									
Diluted earnings per share	\$7.37	\$5.95	\$5.01	\$1.82	\$1.44	\$3.26	\$0.49	\$0.36	\$0.85
Intangible amortization,									
net of tax	0.33	0.37	0.36	0.10	0.09	0.19	0.09	0.08	0.17
Merger-related expenses, net of tax	0.03	0.08	0.02	0.02		0.02	0.01	0.35	0.37
Diluted net operating	0.03	0.08	0.02	0.02	-	0.02	0.01	0.35	0.57
earnings per share	\$7.73	\$6.40	\$5.39	\$1.94	\$1.53	\$3.47	\$0.59	\$0.79	\$1.39
Efficiency Ratio									
\$'s in millions									
Non-interest expenses	\$1,551.7	\$1,627.7	\$1,727.0	\$425.7	\$419.7	\$845.4	\$438.3	\$563.7	\$1,002.1
less: intangible amortization	63.0	66.5	66.6	18.5	16.6	35.1	15.4	15.2	30.6
less: merger-related expenses	5.0	14.9	3.5	3.5	-	3.5	2.4	66.5	68.9
Adjusted net operating expenses	\$1,483.7	\$1,546.3	\$1,656.8	\$403.7	\$403.1	\$806.8	\$420.6	\$482.0	\$902.6
	£2.000 F	60.000.0	62 049 4	6703.0	6760.4	64 522 0	6746 7	6000.0	£1 510 C
Adjusted T.E. revenues*	\$2,880.5	\$2,930.2	\$3,048.4	\$763.8	\$769.1	\$1,532.9	\$716.7	\$802.9	\$1,519.6
Net operating efficiency ratio	51.5%	52.8%	54.4%	52.9%	52.4%	52.6%	58.7%	60.0%	59.4%

\* Excludes gain/(loss) on sale of securities.

# **Reconciliation of GAAP and Non-GAAP Results of Operation**

Assets	2006	2007	2008	<u>1Q08</u>	<u>2Q08</u>	<u>1H08</u>	<u>1Q09</u>	<u>2Q09</u>	<u>1H09</u>
\$'s in millions Average assets	\$ 55,839	\$ 58,545	\$ ,	\$ 65,015	\$ 65,584	\$ 65,299	\$ 64,766	\$ 66,984	\$ 65,881
Goodwill Core deposit and other	(2,908)	(2,933)	(3,193)	(3,196)	(3,192)	(3,194)	(3,192)	(3,326)	(3,259)
intangible assets Deferred taxes	(191) 38	(221) 24	(214) 30	(239) 34	(222) 31	(230) 33	(176) 22	(188) 30	(182) 26
Average tangible assets	\$ 52,778	\$ 55,415	\$ 61,755	\$ 61,614	\$ 62,201	\$ 61,908	\$ 61,420	\$ 63,500	\$ 62,466
Common Equity									
\$'s in millions									
Average common equity	\$ 6,041	\$ 6,247	\$ 6,423	\$ 6,513	\$ -,	\$ 6,491	\$ -,	\$ 6,491	\$ 6,352
Goodwill	(2,908)	(2,933)	(3,193)	(3,196)	(3,192)	(3,194)	(3,192)	(3,326)	(3,259)
Core deposit and other									
intangible assets	(191)	(221)	(214)	(239)	(222)	(230)	(176)	(188)	(182)
Deferred taxes	38	24	30	34	31	33	22	30	26
Average tangible common equity	\$ 2,980	\$ 3,117	\$ 3,046	\$ 3,112	\$ 3,086	\$ 3,100	\$ 2,866	\$ 3,007	\$ 2,937



#### **Existing Home Price Appreciation – Q1 2009**

그는 그는 것은 것을 걸고 말했지? 것으로 가지? 가지? 것을 수 있				
	Year-Over-Year ercentage Change	Rank Ame		Year-Over-Year Percentage Change
4 Buffalo-Niagara Falls	3.29%	149	Lancaster	(1.63%)
Williamsport	2.27%	165	Philadelphia	(2.41%)
Altoona	2.24%	172	York-Hanover	(2.90%)
Binghamton	1.86%		UNITED STATES	(3.35%)
Ithaca	1.80%		Salisbury	(3.73%)
31 Rochester	1.64%	192	Kingston	(4.23%)
Utica-Rome	1.63%	200	Allentown	(4.73%)
33 Scranton-Wilkes-Barre	1.55%	215	New York City	(5.64%)
49 Syracuse	1.16%	220	Nassau-Suffolk	(6.10%)
State College	0.43%	223	Baltimore-Towson	(6.44%)
99 Harrisburg	(0.25%)	232	Poughkeepsie	(7.05%)
104 Albany-Schenect-Troy	(0.33%)	235	Bethesda-Rockville	(7.86%)
142 Reading	(1.46%)	245	Washington, D.C.	(9.98%)
142 Reading	(1.40%)			

Source: Federal Housing Finance Agency. The FHFA "all-transactions" index tracks average house price changes in repeat sales or re-financings of the same singlefamily properties based on data obtained from Fannie Mae and Freddie Mae for conventional, conforming mortgage transactions. Excludes properties financed with subprime, Alt-A, Jumbo mortgages, etc. Rankings are for 294 U.S. metro areas containing 15,000 or more transactions over the last 10 years. Smaller M&T markets (Williamsport, Altoona, Binghamton, Ithaca, Utica-Rome, State College, Salisbury, MD) are unranked.

# 2009 Peer Group - Largest 15 Regional Banks

M&T Bank Corporation
KeyCorp
Huntington Bancshares Incorporated
First Horizon National Corporation
Fifth Third Bancorp
Comerica Incorporated
Capital One Financial Corporation
BB&T Corporation

Marshall & Ilsley Corporation PNC Financial Services Group, Inc. Regions Financial Corporation Synovus Financial SunTrust Banks, Inc. U.S. Bancorp Zions Bancorporation



# Barclays Capital 2009 Global Financial Services Conference

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