# UNITED STATES SECURITIES AND EXCHANGE COMMISSION Washington, D. C. 20549

FORM 8-K

# CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): April 19, 2010

# **M&T BANK CORPORATION**

(Exact name of registrant as	specified in its charter)
New Yo	ork
(State or other jurisdiction	on of incorporation)
1-9861	16-0968385
(Commission File Number)	(I.R.S. Employer Identification No.)
One M&T Plaza, Buffalo, New York	14203
(Address of principal executive offices)	(Zip Code)
Registrant's telephone number, inclu (NOT APPLI	
(Former name or former address,	if changed since last report)
Check the appropriate box below if the Form 8-K filing is intended to simultaneouprovisions (see General Instructions A.2. below):	usly satisfy the filing obligation of the registrant under any of the following
o Written communications pursuant to Rule 425 under the Securities Act (17 CFR	2 230.425)
o Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 24	40.14a-12)
o Pre-commencement communications pursuant to Rule 14d-2(b) under the Excha	ange Act (17 CFR 240.14d-2(b))
o Pre-commencement communications pursuant to Rule 13e4(c) under the Exchar	nge Act (17 CFR 240.13e-4(c))

Item 2.02. Results of Operations and Financial Condition.

On April 19, 2010, M&T Bank Corporation announced its results of operations for the quarter ended March 31, 2010. The public announcement was made by means of a news release, the text of which is set forth in Exhibit 99 hereto.

The information in this Form 8-K, including Exhibit 99 attached hereto, is being furnished under Item 2.02 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T Bank Corporation under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Date: April 19, 2010

Exhibit No. 99

News Release dated April 19, 2010.

#### **SIGNATURES**

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

#### M&T BANK CORPORATION

By: René F. Jones

René F. Jones

Executive Vice President and Chief Financial Officer

Exhibit No. 99

99 News Release dated April 19, 2010. Filed herewith.

INVESTOR CONTACT: Donald J. MacLeod

(716) 842-5138

FOR IMMEDIATE RELEASE:

April 19, 2010

(/10) 042-5150

MEDIA CONTACT: C. Michael Zabel

(716) 842-5385

### M&T BANK CORPORATION ANNOUNCES FIRST QUARTER PROFITS

BUFFALO, NEW YORK — M&T Bank Corporation ("M&T")(NYSE: MTB) today reported its results of operations for the quarter ended March 31, 2010.

GAAP Results of Operations. Diluted earnings per common share measured in accordance with generally accepted accounting principles ("GAAP") for the first quarter of 2010 rose to \$1.15, up 135% from \$.49 in the first quarter of 2009 and 11% higher than \$1.04 in the final 2009 quarter. GAAP-basis net income in the recently completed quarter totaled \$151 million, compared with \$64 million in the year-earlier quarter and \$137 million in the fourth quarter of 2009. GAAP-basis net income for the initial quarter of 2010 expressed as an annualized rate of return on average assets and average common stockholders' equity was .89% and 7.86%, respectively, improved from .40% and 3.61%, respectively, in the initial quarter of 2009 and from .79% and 7.09%, respectively, in the fourth quarter of 2009.

Commenting on the recent quarter's performance, René F. Jones, Executive Vice President and Chief Financial Officer, noted, "M&T posted strong financial results in the first quarter, led by lower credit costs and further widening of our net interest margin. Average core deposits were up again for this period, rising an annualized 6% from the fourth quarter of last year. Our tangible common equity ratio rose significantly from the 2009 year-end, up

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#### **M&T BANK CORPORATION**

30 basis points to 5.43%. The results illustrate how our fundamental business philosophy of offering banking services to consumers and businesses in our local communities, of prudent underwriting based on local knowledge and of making acquisitions only when and where they make sense has never been more relevant."

<u>Supplemental Reporting of Non-GAAP Results of Operations.</u> M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and expenses associated with merging acquired operations into M&T, since such expenses are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results. Reconciliations of GAAP to non-GAAP measures are provided herein on page 17.

Diluted net operating earnings per common share, which exclude the impact of amortization of core deposit and other intangible assets and merger-related expenses, increased for the fourth consecutive quarter, aggregating \$1.23 in the recent quarter, up from \$.59 and \$1.16 in the first and fourth quarters of 2009, respectively. Net operating income for the quarter ended March 31, 2010 rose to \$161 million, improved from \$75 million and \$151 million in the quarters ended March 31, 2009 and December 31, 2009, respectively. Expressed as an annualized rate of return on average tangible assets and average tangible common stockholders' equity, net operating income was 1.00% and 17.34%, respectively,

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in the first quarter of 2010, up from .50% and 9.36% in the initial quarter of 2009 and .92% and 16.73% in the final 2009 quarter.

<u>Taxable-equivalent Net Interest Income.</u> Taxable-equivalent net interest income totaled \$562 million in the first quarter of 2010, compared with \$453 million in the year-earlier quarter and \$565 million in the final quarter of 2009. The significant improvement from 2009's initial quarter reflects a 59 basis point widening of the net interest margin, or taxable-equivalent net interest income expressed as an annualized percentage of average earning assets, and a higher level of average earning assets, which rose \$2.8 billion or 5% to \$60.3 billion from \$57.5 billion in the first quarter of 2009. The net interest margin was 3.78% in the recent quarter, compared with 3.19% in the first 2009 quarter. The most significant factors for the higher net interest margin were lower interest rates paid on deposits and long-term borrowings. The higher earning asset level in the recent quarter resulted from the impact of assets obtained in the 2009 acquisitions related to Provident Bankshares Corporation ("Provident") and Bradford Bank ("Bradford"), which totaled approximately \$5.5 billion at the respective acquisition dates. Net interest margin in the recent quarter improved 7 basis points from 3.71% in last year's fourth quarter.

<u>Provision for Credit Losses/Asset Quality.</u> The provision for credit losses was \$105 million in the first quarter of 2010, down from \$158 million and \$145 million in the year-earlier quarter and in the fourth quarter of 2009, respectively. Net charge-offs of loans during the recent quarter were \$95 million, down from \$100 million in the initial quarter of 2009 and \$135 million in the final 2009 quarter. Expressed as an annualized percentage of

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#### **M&T BANK CORPORATION**

average loans outstanding, net charge-offs were .74% and .83% in the first quarters of 2010 and 2009, respectively, and 1.03% in 2009's final quarter.

Reflecting the impact of the poor economic environment on businesses and consumers, loans classified as nonaccrual totaled \$1.34 billion, or 2.60% of total loans at March 31, 2010, compared with \$1.33 billion or 2.56% at December 31, 2009 and \$1.00 billion or 2.05% at March 31, 2009. During the recent quarter, an increase in loans obtained in the Provident and Bradford transactions classified as nonaccrual was largely offset by a decline in nonaccrual loans associated with the legacy M&T portfolio. Assets taken in foreclosure of defaulted loans were \$95 million at each of March 31, 2010 and December 31, 2009, compared with \$100 million at March 31, 2009.

Loans past due 90 days or more and accruing interest totaled \$203 million at the end of the recently completed quarter, including loans guaranteed by government-related entities of \$195 million. Such past due loans were \$143 million and \$208 million at March 31, 2009 and December 31, 2009, respectively, including \$127 million and \$193 million of government guaranteed loans at those respective dates.

Allowance for Credit Losses. M&T regularly performs detailed analyses of individual borrowers and portfolios for purposes of assessing the adequacy of the allowance for credit losses. Reflecting those analyses, the allowance totaled \$891 million at March 31, 2010, increased from \$846 million a year earlier and \$878 million at December 31, 2009. Beginning in 2009, GAAP requires that expected credit losses associated with loans obtained in an acquisition be reflected in the estimation of loan fair value as of each respective acquisition date and prohibits

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#### **M&T BANK CORPORATION**

any carryover of the acquired entity's allowance for credit losses. Excluding loans obtained in the Provident and Bradford acquisition transactions, the allowance-to-legacy loan ratio increased to 1.86% at March 31, 2010 from 1.73% at March 31, 2009. That same ratio was 1.83% at December 31, 2009.

Noninterest Income and Expense. Noninterest income aggregated \$258 million in the first quarter of 2010, compared with \$232 million and \$266 million in the first and fourth quarters of 2009, respectively. Reflected in those amounts were losses from investment securities of \$26 million, \$32 million and \$34 million, respectively, each predominantly due to other-than-temporary impairment charges related to certain of M&T's privately issued collateralized mortgage obligations held in the available-for-sale investment securities portfolio. Because those investment securities were previously reflected at fair value on the consolidated balance sheet, the impairment charges did not reduce stockholders' equity.

Excluding gains and losses from investment securities, noninterest income of \$284 million in the recently completed quarter was up 8% from \$264 million in the initial quarter of 2009. Contributing to that rise were service charges on acquisition-related deposit accounts and higher credit-related fees, partially offset by lower mortgage banking revenues. Noninterest income in the fourth quarter of 2009, also excluding gains and losses from investment securities, totaled \$300 million. The decline in such income during the recent quarter as compared with the final 2009 quarter was due, in part, to lower service charges on deposit accounts and mortgage banking revenues.

Noninterest expense in the first quarter of 2010 aggregated \$489 million, compared with \$438 million and \$478 million in the first

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#### **M&T BANK CORPORATION**

and fourth quarters of 2009, respectively. Included in such amounts are expenses considered to be nonoperating in nature consisting of amortization of core deposit and other intangible assets and merger-related expenses. Exclusive of these expenses, noninterest operating expenses were \$473 million in the recently completed quarter, \$421 million in the first quarter of 2009 and \$455 million in the final 2009 quarter. The higher level of operating expenses in the recent quarter as compared with the year-earlier quarter was due largely to the operations obtained in the 2009 acquisitions and higher FDIC assessments. The rise in expenses from the fourth quarter of 2009 was largely the result of seasonally higher costs for stock-based compensation, payroll-related taxes and the Company's contributions for retirement savings plan benefits related to incentive compensation payments.

The efficiency ratio, or noninterest operating expenses divided by the sum of taxable-equivalent net interest income and noninterest income (exclusive of gains and losses from bank investment securities and gains on merger transactions), measures the relationship of operating expenses to revenues. M&T's efficiency ratio was 55.9% in the first quarter of 2010, compared with 58.7% in the year-earlier period and 52.7% in the fourth quarter of 2009.

<u>Balance Sheet.</u> M&T had total assets of \$68.4 billion at March 31, 2010, up from \$64.9 billion a year earlier. Loans and leases, net of unearned discount, were \$51.4 billion at the recent quarter-end, up 5% from \$48.9 billion at March 31, 2009. Total deposits rose 12% to \$47.5 billion at March 31, 2010 from \$42.5 billion a year earlier. Deposits at domestic offices increased \$6.4 billion, or 16%, to \$46.7 billion at the most recent quarter-end from \$40.3 billion at March 31, 2009.

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#### **M&T BANK CORPORATION**

Total stockholders' equity increased 15% to \$7.9 billion at March 31, 2010 from \$6.9 billion at March 31, 2009, representing 11.57% of total assets at the recent quarter-end and 10.64% a year earlier. Common stockholders' equity was \$7.2 billion, or \$60.40 per share at March 31, 2010, up from \$6.3 billion, or \$56.95 per share, a year earlier. Tangible equity per common share rose to \$29.59 at March 31, 2010 from \$26.90 a year earlier. Common stockholders' equity per share and tangible equity per common share were \$59.31 and \$28.27, respectively, at December 31, 2009. In the calculation of tangible equity per common share, common stockholders' equity is reduced by the carrying values of goodwill and core deposit and other intangible assets, net of applicable deferred tax balances, which aggregated \$3.7 billion and \$3.3 billion at March 31, 2010 and 2009, respectively. M&T's tangible common equity to tangible assets ratio was 5.43% at March 31, 2010, compared with 4.86% and 5.13% at March 31, 2009 and December 31, 2009, respectively.

Conference Call. Investors will have an opportunity to listen to M&T's conference call to discuss first quarter financial results today at 9:30 a.m. Eastern Time. Those wishing to participate in the call may dial (877)780-2276. International participants, using any applicable international calling codes, may dial (973)582-2700. Callers should reference M&T Bank Corporation or the conference ID #68684577. The conference call will be webcast live through M&T's website at <a href="http://ir.mandtbank.com/conference.cfm">http://ir.mandtbank.com/conference.cfm</a>. A replay of the call will be available until Wednesday, April 21, 2010 by calling (800)642-1687, or (706)645-9291 for international participants, and by making reference to the ID #68684577. The event will also be archived and available by 7:00 p.m. today on M&T's website at <a href="http://ir.mandtbank.com/conference.cfm">http://ir.mandtbank.com/conference.cfm</a>.

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#### **M&T BANK CORPORATION**

M&T is a bank holding company whose banking subsidiaries, M&T Bank and M&T Bank, National Association, operate branch offices in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware, New Jersey and the District of Columbia.

<u>Forward-Looking Statements</u>. This news release contains forward-looking statements that are based on current expectations, estimates and projections about M&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; legislation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively, including tax legislation; regulatory supervision and oversight, including monetary policy and required capital levels; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective

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basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

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# M&T BANK CORPORATION

Financial Highlights

Performance recept probable   Performance			e months ended		
Net income         \$ 150,955         64,221         13%           Net income available to common equity         138,341         53,322         130           Per common share         Section of the property of the pr	Amounts in thousands, except per share			Change	
Net income available to common equity  Per common shares  Basic earnings  \$1.16	<u>Performance</u>				
Net income available to common equity  Per common shares  Basic earnings  \$1.16					
Per common share:  Basic earnings					
Basic cormings         \$ 1.16         4.9         13.76           Diluted examings         1.15         4.9         13.8           Cash dividends         \$ 7.0             Common shares outstanding:               Average childred (1)         118,252         110,439         7.8           Period of (2)         118,823         110,132         7           Return of (annualized):              Average of tall asses               Average common stockholders' equity         7,869         3.619	Net income available to common equity	138,341	55,322	150	
Basic cormings         \$ 1.16         4.9         13.76           Diluted examings         1.15         4.9         13.8           Cash dividends         \$ 7.0             Common shares outstanding:               Average childred (1)         118,252         110,439         7.8           Period of (2)         118,823         110,132         7           Return of (annualized):              Average of tall asses               Average common stockholders' equity         7,869         3.619	Der common chare				
Diluted carnings         1.15         4.9         1.35           Cosh dividends         \$ 7.0         ¬           Common shares outstanding:         118.255         110.439         7.8           Average—diluted (1)         118.255         110.132         7.8           Return on (amutalized):         8         1.9%         A.0%         4.0%           Average total asserts         .8.9%         A.0%         2.4%           Average common stockholders' equity         7.86%         3.61%         2.4%           Average total asserts         .4.59%         4.65%         4.5%           Vicid on average carning assets         .4.59%         4.65%         4.5%           Cost of interest-bearing labidities         1.104%         1.74%         4.5%           Cost of interest-bearing labidities         1.104%         1.74%         4.65%         2.1%           Net interest angula         2.23%         2.24%		\$ 1.16	49	137%	
Common share outstanding:         Common share outstanding:         Common share outstanding:         7           Average diduted (1)         118.255         110,439         78           Period and (2)         118.252         111,132         7           Return on (annualized):	o de la companya de				
Average					
Average — diluturd (1)		•			
Return on (annualized):	Common shares outstanding:				
Average common (annualized):   Average common stockholders' equity   7.866%   3.61%     Taxable-equivalent net interest income   \$562,257   \$45,740   24%     Average caming assets   4.59%   4.65%     Cost of interest-bearing liabilities   1.04%   1.74%     Net interest-bearing liabilities   1.04%   1.74%     Net interest spread   3.55%   2.20%     Contribution of interest-free funds   2.37%   2.89%     Net charge-offs to average total net loans (annualized)   7.76%   3.39%     Net charge-offs to average total net loans (annualized)   7.76%   3.39%     Net charge-offs to average total net loans (annualized)   7.76%   3.39%     Net coperating income   \$160,953   75,034   115%     Net operating income   \$10,095   75,034   115%     Net operating income on (annualized)   1.23   59   108     Return on (annualized)   1.23   59   108     Return on (annualized)   1.24%   3.96%     Return on (annualized)   1.24%   3.96%     Return on (annualized)   1.00%   5.0%     Average tanglibe common equity   1.74%   9.36%     Efficiency ratio   1.28%   1.00%   1.00%     Average tanglibe common equity   1.74%   9.36%     Efficiency ratio   1.28%   1.00%   1.00%     Average tanglibe common equity   1.74%   9.36%     Efficiency ratio   1.28%   1.00%   1.00%     Average tanglibe common equity   1.74%   1.00%     Average tanglibe common equity   1.00%   1.00%     Average tanglibe comm	Average — diluted (1)	118,256	110,439	7%	
Average common stockholders' equity	Period end (2)	118,823	111,132	7	
Average common stockholders' equity					
Average common stockholders' equity         7.86%         3.61%           Taxable-equivalent net interest income         \$ 562,257         452,740         24%           Yeld on average earning assets         4.59%         4.65%         4.65%           Cost of interest-bearing liabilities         1.04%         1.74%         1.05%         1.05%         1.					
Taxable-equivalent net interest income         \$ 562,257         452,740         24%           Nel on average earning assets         4.59%         4.65%         ————————————————————————————————————					
Michael on average earning assets	Average common stockholders' equity	7.86%	3.61%		
Michael on average earning assets	Tayable equivalent not interest income	<b>\$</b> 562.257	452 740	240/	
Cost of interest-bearing liabilities         1.04%         1.74%           Net interest spread         3.55%         2.91%           Contribution of interest-free funds         2.37%         2.80%           Net interest margin         3.78%         3.19%           Net charge-offs to average total net loans (annualized)         7.74%         8.33%           Net operating results (3)         75,034         11.5%           Net operating graining per common share         1.23         59         108           Return on (annualized)         1.23         59         108           Return on (annualized)         1.00%         5.0%         108           Return on (annualized)         1.00%         5.0%         108           Average tangible assets         1.00%         5.0%         10.0%           Efficiency ratio         5.88%         58.68%         58.68%           Efficiency ratio         1.339,992         1.00,3987         33%           Efficiency ratio         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$23,433         142,842         42%           Renegotiated loa	raxable-equivalent net interest income	\$ 302,237	452,740	2470	
Cost of interest-bearing liabilities         1.04%         1.74%           Net interest spread         3.55%         2.91%           Contribution of interest-free funds         2.37%         2.80%           Net interest margin         3.78%         3.19%           Net charge-offs to average total net loans (annualized)         7.74%         8.33%           Net operating results (3)         75,034         11.5%           Net operating graining per common share         1.23         59         108           Return on (annualized)         1.23         59         108           Return on (annualized)         1.00%         5.0%         108           Return on (annualized)         1.00%         5.0%         108           Average tangible assets         1.00%         5.0%         10.0%           Efficiency ratio         5.88%         58.68%         58.68%           Efficiency ratio         1.339,992         1.00,3987         33%           Efficiency ratio         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$23,433         142,842         42%           Renegotiated loa	Vield on average earning assets	4 59%	4 65%		
Net interest spread         3.55%         2.91%           Contribution of interest-fre funds         2.3%         2.8%           Net interest margin         3.78%         3.19%           Net charge-offs to average total net loans (annualized)         7.4%         8.83%           Net operating results (3)         75,034         11.5%           Net operating income         \$ 160,953         75,034         11.5%           Dilued net operating gamings per common share         1.23         59         108           Return on (annualized)         1.00%         5.0%         1.00%					
Contribution of interest free funds         23%         28%           Net interest margin         3,78%         3,19%           Net charge-offs to average total net loans (annualized)         7,4%         8,33%           Net operating results (3)         3         75,034         11,5%           Net operating income         \$ 160,953         75,034         11,5%           Olluted net operating aemings per common share         1,23         59         10           Return on (annualized):         1,00%         50%         4<					
Net charge-offs to average total net loans (annualized)         7.4%         8.8%           Net operating results (3)         Net operating income         \$ 160,953         75,034         115%           Net operating income         1.23         .59         108           Return on (annualized):         1.20         .50%         108           Average tangible assets         1.00%         .50%         108           Average tangible common equity         17.34%         9.36%         108           Efficiency ratio         55.88%         58.68%         58.68%           Efficiency ratio         \$ 1,339,992         1,003,987         33%           Real estate and other foreclosed assets         95.362         100.270         -5%           Total nonperforming assets         \$ 1,435,354         1,104.257         30%           Accruing loans past due 90 days or more         \$ 203,443         142,842         42%           Renegotiated loans         \$ 220,885         130,932         69%           Government guaranteed loans included in totals above:           Nonaccrual loans         \$ 37,048         38,460         4%           Accruing loans past due 90 days or more         \$ 18,48686         —         —           Outstanding customer b					
Net charge-offs to average total net loans (annualized)         7.4%         8.8%           Net operating results (3)         Net operating income         \$ 160,953         75,034         115%           Dilute on operating genomen share         1.23         .59         108           Return on (annualized):         Neturn on (annualized):           Average tangible assets         1.00%         .50%           Average tangible common equity         17.34%         9.36%           Efficiency ratio         55.88%         58.68%           Efficiency ratio         \$ 13.39.992         1,003,987         33%           Real estate and other foreclosed assets         95.362         100,270         -5%           Total nonperforming assets         \$ 1,339.992         1,003,987         33%           Real estate and other foreclosed assets         95.362         100,270         -5%           Total nonperforming assets due 90 days or more         \$ 203,443         142,842         42%           Renegotiated loans         \$ 200,845         130,932         69%           Government guaranteed loans included in totals above:         \$ 37,048         38,460         4%           Accruing loans past due 90 days or more         \$ 37,048         38,460         4%					
Net operating results (3)           Net operating income         \$ 160,953         75,034         115%           Diluted net operating earnings per common share         1.23         59         108           Return on (annualized):         1.00%         50%         1           Average tangible assets         1.03%         9.36%         1           Efficiency ratio         55.88%         58.68%         1           Example Common equity         17.34%         9.36%         1           Example Common equity         11.73%         9.36%         1           Example Common equity         11.73%         9.36%         1           Example Common equity         11.73%         9.36%         1           Example Common equity         15.88%         58.68%         1           Example Common equity         15.33%         10.03.987         33%           Example Common equity         15.00%         10.02.70         53%           Example Colspan="2">Example	Ü				
Net operating income         \$ 160,953         75,034         11.80           Diluted net operating earnings per common share         1,23         59         108           Return on (annualized):         Average tangible sests         1.00%         5.5%         5.6%           Average tangible common equity         17,34%         9.36%         9.36%           Efficiency ratio         55,88%         58,68%         58,68%           Loan quality         Total nome the processor of the processor	Net charge-offs to average total net loans (annualized)	.74%	.83%		
Net operating income         \$ 160,953         75,034         115%           Diluted net operating earnings per common share         1,23         59         108           Return on (annualized):         Average tangible sests         1,00%         5,5%         5,5%           Average tangible common equity         17,34%         9,36%         9,36%           Efficiency ratio         55,88%         58,68%         1,00%         5,0%           Efficiency ratio         5,58%         58,68%         1,00%         5,0%         1,00% </td <td></td> <td></td> <td></td> <td></td>					
Diluted net operating earnings per common share         1.23         5.9         108           Return on (annualized):         3.00%         5.00%	Net operating results (3)				
Diluted net operating earnings per common share         1.23         5.9         108           Return on (annualized):	AT a second second	ф. 160.0F2	EE 02.4	44 50/	
Return on (annualized):         Average tangible assets       1.00%       5.0%         Average tangible common equity       17.34%       9.36%         Efficiency ratio       55.88%       58.68%         Emergination of the processor o					
Average tangible assets         1.00%         5.50%           Average tangible common equity         17.34%         9.36%           Efficiency ratio         55.68%         56.68%           Total non-partity           Nonaccrual loans         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$5,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$20,885         130,932         69%           Government guaranteed loans included in totals above:         \$37,048         38,460         4%           Nonaccrual loans         \$37,048         38,460         4%           Accruing loans past due 90 days or more         \$37,048         38,460         4%           Accruing loans past due 90 days or more         \$148,686         —         —           Purchased impaired loans (4):         73,890         —         —           Outstanding customer balance         \$148,686         —         —         —           Carrying amount         73,890         —         — <td< td=""><td></td><td>1.23</td><td>.59</td><td>108</td></td<>		1.23	.59	108	
Average tangible common equity       17.34%       9.36%         Efficiency ratio       55.88%       58.68%         Are trained to the force of the state and other force of the		1 00%	50%		
Efficiency ratio         55.88%         58.68%           Loan quality           Nonaccrual loans         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$5,562         100,270         -5%           Real estate and other foreclosed assets         \$5,435,554         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$20,885         130,932         69%           Government guaranteed loans included in totals above:         \$37,048         38,460         -4%           Nonaccrual loans         \$37,048         38,460         -4%           Accruing loans past due 90 days or more         \$194,523         127,237         53%           Purchased impaired loans (4):         \$200,000         - <td>Average tangible common equity</td> <td></td> <td></td> <td></td>	Average tangible common equity				
All bows and the force of the state and other foreclosed assets         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         \$5,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$208,885         130,932         69%           Government guaranteed loans included in totals above:         \$37,048         38,460         -4%           Accruing loans past due 90 days or more         \$37,048         38,460         -4%           Accruing loans past due 90 days or more         \$148,686         -         -           Purchased impaired loans (4):         73,890         -         -           Carrying amount         2,60%         2,05%         -           Allowance for credit losses to:         Legacy loans         1,86%         1,73%         -					
Loan quality         Change         Change           Nonaccrual loans         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         95,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$220,885         130,932         69%           Government guaranteed loans included in totals above:         S7,048         38,460         -4%           Nonaccrual loans         \$37,048         38,460         -4%           Accruing loans past due 90 days or more         194,523         127,237         53%           Purchased impaired loans (4):         S148,686         -         -         -           Outstanding customer balance         \$148,686         -         -         -           Carrying amount         73,890         -         -         -           Nonaccrual loans to total net loans         2.60%         2.05%         -           Allowance for credit losses to:         Legacy loans         1.86%         1.73%         -		55,557.			
Loan quality           Nonaccrual loans         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         95,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$220,885         130,932         69%           Government guaranteed loans included in totals above:         ***         ***           Nonaccrual loans         \$37,048         38,460         -4%           Accruing loans past due 90 days or more         194,523         127,237         53%           Purchased impaired loans (4):         ***         -**         -**           Outstanding customer balance         \$148,686         -         -         -           Carrying amount         73,890         -         -         -           Nonaccrual loans to total net loans         2.60%         2.05%         -           Allowance for credit losses to:         Legacy loans         1.86%         1.73%					
Nonaccrual loans         \$1,339,992         1,003,987         33%           Real estate and other foreclosed assets         95,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$220,885         130,932         69%           Government guaranteed loans included in totals above:	Loan quality		2009	<u>Change</u>	
Real estate and other foreclosed assets         95,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$220,885         130,932         69%           Government guaranteed loans included in totals above:         S37,048         38,460         -4%           Accruing loans past due 90 days or more         194,523         127,237         53%           Purchased impaired loans (4):         S48,686         -         -           Carrying amount         73,890         -         -           Nonaccrual loans to total net loans         2.60%         2.05%         -           Allowance for credit losses to:         Legacy loans         1.86%         1.73%	<u>Loan quanty</u>				
Real estate and other foreclosed assets         95,362         100,270         -5%           Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$203,443         142,842         42%           Renegotiated loans         \$220,885         130,932         69%           Government guaranteed loans included in totals above:         S37,048         38,460         -4%           Accruing loans past due 90 days or more         194,523         127,237         53%           Purchased impaired loans (4):         S48,686         -         -           Carrying amount         73,890         -         -           Nonaccrual loans to total net loans         2.60%         2.05%         -           Allowance for credit losses to:         Legacy loans         1.86%         1.73%	Nonaccrual loans	\$1,339,992	1.003.987	33%	
Total nonperforming assets         \$1,435,354         1,104,257         30%           Accruing loans past due 90 days or more         \$ 203,443         142,842         42%           Renegotiated loans         \$ 220,885         130,932         69%           Government guaranteed loans included in totals above:					
Accruing loans past due 90 days or more \$ 203,443 142,842 42%  Renegotiated loans \$ 220,885 130,932 69%  Government guaranteed loans included in totals above:  Nonaccrual loans \$ 37,048 38,460 -4% Accruing loans past due 90 days or more 194,523 127,237 53%  Purchased impaired loans (4):  Outstanding customer balance \$ 148,686 Carrying amount 73,890  Nonaccrual loans to total net loans 2.60% 2.05%  Allowance for credit losses to:  Legacy loans 1.86% 1.73%	Total nonperforming assets				
Renegotiated loans       \$ 220,885       130,932       69%         Government guaranteed loans included in totals above:	Total nonperforming assets	<del>\$ 1,100,00 1</del>	1,101,207	5070	
Renegotiated loans       \$ 220,885       130,932       69%         Government guaranteed loans included in totals above:	Accruing loans past due 90 days or more	\$ 203.443	1/12/8/12	42%	
Government guaranteed loans included in totals above:  Nonaccrual loans Accruing loans past due 90 days or more  Purchased impaired loans (4):  Outstanding customer balance Carrying amount  Nonaccrual loans to total net loans  Allowance for credit losses to: Legacy loans  Legacy loans  \$ 37,048 38,460 -4% 127,237 53%  \$ 127,237 53%  \$ 53%  Allowance for credit losses to:  1.86% 1.73%	Accraing to any past due 30 days of more	\$ 203,443	142,042	42 /0	
Government guaranteed loans included in totals above:  Nonaccrual loans Accruing loans past due 90 days or more  Purchased impaired loans (4):  Outstanding customer balance Carrying amount  Nonaccrual loans to total net loans  Allowance for credit losses to: Legacy loans  Legacy loans  \$ 37,048 38,460 -4% 127,237 53%  \$ 127,237 53%  \$ 53%  Allowance for credit losses to:  1.86% 1.73%	Renegotiated loans	\$ 220.885	130.932	69%	
Nonaccrual loans       \$ 37,048       38,460       -4%         Accruing loans past due 90 days or more       194,523       127,237       53%         Purchased impaired loans (4):         Outstanding customer balance       \$ 148,686       —       —         Carrying amount       73,890       —       —         Nonaccrual loans to total net loans       2.60%       2.05%         Allowance for credit losses to:       Legacy loans       1.86%       1.73%		¥ ==3,535		55,5	
Accruing loans past due 90 days or more 194,523 127,237 53%  Purchased impaired loans (4):  Outstanding customer balance \$148,686 — —  Carrying amount 73,890 — —  Nonaccrual loans to total net loans 2.60% 2.05%  Allowance for credit losses to:  Legacy loans 1.86% 1.73%	Government guaranteed loans included in totals above:				
Purchased impaired loans (4):  Outstanding customer balance \$ 148,686 — — — Carrying amount 73,890 — —  Nonaccrual loans to total net loans 2.60% 2.05%  Allowance for credit losses to: Legacy loans 1.86% 1.73%	Nonaccrual loans	\$ 37,048	38,460	-4%	
Outstanding customer balance \$ 148,686 — — — Carrying amount 73,890 — — — Nonaccrual loans to total net loans 2.60% 2.05%  Allowance for credit losses to: Legacy loans 1.86% 1.73%	Accruing loans past due 90 days or more	194,523	127,237	53%	
Outstanding customer balance \$ 148,686 — — — Carrying amount 73,890 — — — Nonaccrual loans to total net loans 2.60% 2.05%  Allowance for credit losses to: Legacy loans 1.86% 1.73%					
Carrying amount 73,890 — —  Nonaccrual loans to total net loans  2.60% 2.05%  Allowance for credit losses to: Legacy loans 1.86% 1.73%					
Nonaccrual loans to total net loans  2.60% 2.05%  Allowance for credit losses to: Legacy loans 1.86% 1.73%			_	_	
Allowance for credit losses to:  Legacy loans  1.86%  1.73%	Carrying amount	73,890	_	_	
Allowance for credit losses to:  Legacy loans  1.86%  1.73%	Management leans to total not leans	2.600/	2.050/		
Legacy loans 1.86% 1.73%	INDIFACCINAL TOATS TO LOCAL THEE TOATS	2.60%	2.05%		
Legacy loans 1.86% 1.73%	Allowance for credit losses to:				
		1 86%	1.73%		

<sup>(1)</sup> Includes common stock equivalents.

<sup>(2)</sup> Includes common stock issuable under deferred compensation plans.

(3)	Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 17.
(4)	Accruing loans that were impaired at acquisition date and recorded at fair value.
	-more-

11-11-11-11
M&T BANK CORPORATION
Financial Highlights, Five Quarter Trend

Amounts in thousands, except per share	March 31, 2010	December 31, 2009	Three months ended September 30, 2009	June 30, 2009	March 31, 2009
Performance					
Net income	\$ 150,955	136,818	127,664	51,188	64,221
Net income available to common equity	138,341	124,251	115,143	40,964	55,322
• •					
Per common share:					
Basic earnings	\$ 1.16	1.05	.97	.36	.49
Diluted earnings	1.15	1.04	.97	.36	.49
Cash dividends	\$ .70	.70	.70	.70	.70
Common shares outstanding:					
Average — diluted (1)	118,256	117,672	117,547	113,521	110,439
Period end (2)	118,823	118,298	118,156	118,012	111,132
Return on (annualized):	000/	E00/	700/	240/	40
Average total assets	.89%	.79%	.73%	.31%	.40
Average common stockholders' equity	7.86%	7.09%	6.72%	2.53%	3.61
Taxable-equivalent net interest income	\$ 562,257	564,606	553,450	506,781	452,740
•		4.500/	4.000/	4.6007	
Yield on average earning assets	4.59%	4.58%	4.60%	4.62%	4.65
Cost of interest-bearing liabilities	1.04%	1.13%	1.26%	1.47%	1.74
Net interest spread	3.55%	3.45%	3.34%	3.15%	2.91
Contribution of interest-free funds	.23%	.26%	.27%	.28%	.28
Net interest margin	3.78%	3.71%	3.61%	3.43%	3.19
Net charge-offs to average total net loans (annualized)	.74%	1.03%	1.07%	1.09%	.83
Net operating results (3)					
· · · · · · · · · · · · · · · · · · ·					
Net operating income	\$ 160,953	150,776	128,761	100,805	75,034
Diluted net operating earnings per common share	1.23	1.16	.98	.79	.59
Return on (annualized):					
Average tangible assets	1.00%	.92%	.78%	.64%	.50
Average tangible common equity	17.34%	16.73%	14.87%	12.08%	9.36
Efficiency ratio	55.88%	52.69%	55.21%	60.03%	58.68
	March 31, 2010	December 31, 2009	September 30, 2009	June 30, 2009	March 31, 2009
<u>Loan quality</u>	2010	2003		2003	2003
Nonaccrual loans	\$1,339,992	1,331,702	1,228,341	1,111,423	1,003,987
Real estate and other foreclosed assets	95,362	94,604	84,676	90,461	100,270
Total nonperforming assets	\$1,435,354	1,426,306	1,313,017	1,201,884	1,104,257
Accruing loans past due 90 days or more	\$ 203,443	208,080	182,750	155,125	142,842
Renegotiated loans	\$ 220,885	212,548	190,917	170,950	130,932
-	\$ 220,003	212,340	190,917	170,930	130,932
Government guaranteed loans included in totals above:					
Nonaccrual loans	\$ 37,048	38,579	38,590	38,075	38,460
Accruing loans past due 90 days or more	194,523	193,495	172,701	143,886	127,237
Purchased impaired loans (4):					
Outstanding customer balance	\$ 148,686	172,772	209,138	170,400	_
Carrying amount	73,890	88,170	108,058	97,730	_
	2.60%	2.56%	2.35%	2.11%	2.05
Nonaccrual loans to total net loans	2.0070				
	2.0070				
Nonaccrual loans to total net loans  Allowance for credit losses to:  Legacy loans	1.86%	1.83%	1.81%	1.76%	1.73

<sup>(1)</sup> Includes common stock equivalents.

<sup>(2)</sup> Includes common stock issuable under deferred compensation plans.

(3)	Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 17.
(4)	Accruing loans that were impaired at acquisition date and recorded at fair value.
	-more-

# 12-12-12-12

# M&T BANK CORPORATION

Condensed Consolidated Statement of Income

		nths ended ch 31	
Dollars in thousands	2010	2009	Change
Interest income	\$676,386	654,512	3%
Interest expense	120,052	206,705	-42
Net interest income	556,334	447,807	24
Provision for credit losses	105,000	158,000	-34
Net interest income after provision for credit losses	451,334	289,807	56
Other income			
Mortgage banking revenues	41,476	56,233	-26
Service charges on deposit accounts	120,295	101,029	19
Trust income	30,928	34,880	-11
Brokerage services income	13,106	15,393	-15
Trading account and foreign exchange gains	4,699	1,435	227
Gain on bank investment securities	459	575	_
Other-than-temporary impairment losses recognized in earnings	(26,802)	(32,199)	_
Equity in earnings of Bayview Lending Group LLC	(5,714)	(4,144)	_
Other revenues from operations	79,259	59,139	34
Total other income	257,706	232,341	11
Other expense			
Salaries and employee benefits	264,046	249,392	6
Equipment and net occupancy	55,401	48,172	15
Printing, postage and supplies	9,043	9,095	-1
Amortization of core deposit and other intangible assets	16,475	15,370	7
FDIC assessments	21,348	5,856	265
Other costs of operations	123,049	110,461	11
Total other expense	489,362	438,346	12
Income before income taxes	219,678	83,802	162
Applicable income taxes	68,723	19,581	251
Net income	<u>\$ 150,955</u>	64,221	135%

13-13-13-13

# M&T BANK CORPORATION

Condensed Consolidated Statement of Income, Five Quarter Trend

			Three months ended		
	March 31,	December 31,	September 30,	June 30,	March 31,
Dollars in thousands Interest income	2010 \$ 676,386	2009 692,669	2009 700,593	2009 677,423	2009 654,512
	120,052			175,856	206,705
Interest expense	120,052	133,950	152,938	1/5,050	200,705
Net interest income	556,334	558,719	547,655	501,567	447,807
	223,22	555,125	,	202,200	,
Provision for credit losses	105,000	145,000	154,000	147,000	158,000
	<del></del>				
Net interest income after provision for credit losses	451,334	413,719	393,655	354,567	289,807
Other income					
Mortgage banking revenues	41,476	50,176	48,169	52,983	56,233
Service charges on deposit accounts	120,295	127,185	128,502	112,479	101,029
Trust income	30,928	29,660	31,586	32,442	34,880
Brokerage services income	13,106	14,396	14,329	13,493	15,393
Trading account and foreign exchange gains	4,699	6,669	7,478	7,543	1,435
Gain (loss) on bank investment securities	459	354	(56)	292	575
Other-than-temporary impairment losses recognized in	455	554	(50)	232	375
earnings	(26,802)	(34,296)	(47,033)	(24,769)	(32,199)
Equity in earnings of Bayview Lending Group LLC	(5,714)	(10,635)	(10,912)	(207)	(4,144)
Other revenues from operations	79,259	82,381	106,163	77,393	59,139
Total other income	257,706	265,890	278,226	271,649	232,341
		,		_, _,,	,
Other expense					
Salaries and employee benefits	264,046	247,080	255,449	249,952	249,392
Equipment and net occupancy	55,401	53,703	58,195	51,321	48,172
Printing, postage and supplies	9,043	9,338	8,229	11,554	9,095
Amortization of core deposit and other intangible assets	16,475	16,730	16,924	15,231	15,370
FDIC assessments	21,348	19,902	21,124	49,637	5,856
Other costs of operations	123,049	131,698	140,135	186,015	110,461
Total other expense	489,362	478,451	500,056	563,710	438,346
Income before income taxes	219,678	201,158	171,825	62,506	83,802
Applicable income taxes	68.723	64,340	44,161	11,318	19,581
Applicable income taxes	00,723	04,340	44,101	11,310	15,501
Net income	\$ 150,955	136,818	127,664	51,188	64,221

14-14-14-14

# M&T BANK CORPORATION

## Condensed Consolidated Balance Sheet

	M	Iarch 31	
Dollars in thousands ASSETS	2010	2009	Change
Cash and due from banks	\$ 1,033,269	1,117,845	-8%
Interest-bearing deposits at banks	121,305	27,374	343
Federal funds sold and agreements to resell securities	10,400	125,800	-92
Trading account assets	403,476	591,802	-32
Investment securities	8,104,646	7,686,845	5
Loans and leases:			
Commercial, financial, etc.  Real estate — commercial  Real estate — consumer  Consumer  Total loans and leases, net of unearned discount  Less: allowance for credit losses	13,220,181 20,724,118 5,664,159 11,835,583 51,444,041	13,986,663 18,833,865 5,171,953 10,925,659 48,918,140	-5 10 10 8 5
	891,265	845,971	5
Net loans and leases	50,552,776	48,072,169	5
Goodwill	3,524,625	3,192,128	10
Core deposit and other intangible assets	167,545	168,126	_
Other assets	4,521,180	3,901,106	16
Total assets	\$68,439,222	64,883,195	5%
LIABILITIES AND STOCKHOLDERS' EQUITY			
Noninterest-bearing deposits at U.S. offices	\$13,622,819	9,544,932	43%
Other deposits at U.S. offices	33,125,761	30,763,204	8
Deposits at foreign office	789,825	2,169,220	-64
Total deposits	47,538,405	42,477,356	12
Short-term borrowings	1,870,763	2,641,811	-29
Accrued interest and other liabilities	1,048,473	1,326,545	-21
Long-term borrowings	10,065,894	11,535,644	-13
Total liabilities	60,523,535	57,981,356	4
Stockholders' equity:			
Preferred Common (1)	732,769 7,182,918	568,284 6,333,555	29 13
Total stockholders' equity	7,915,687	6,901,839	15
Total liabilities and stockholders' equity	\$68,439,222	64,883,195	5%

<sup>(1)</sup> Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$255.2 million at March 31, 2010 and \$622.4 million at March 31, 2009.

15-15-15-15
M&T BANK CORPORATION
Condensed Consolidated Balance Sheet, Five Quarter Trend

Dollars in thousands ASSETS	March 31, 2010	December 31, 2009	September 30, 2009	June 30, 2009	March 31, 2009
Cash and due from banks	\$ 1,033,269	1,226,223	1,356,508	1,148,428	1,117,845
Interest-bearing deposits at banks	121,305	133,335	54,443	59,950	27,374
Federal funds sold and agreements to resell securities	10,400	20,119	17,206	2,300	125,800
Trading account assets	403,476	386,984	497,064	495,324	591,802
Investment securities	8,104,646	7,780,609	7,634,262	8,155,434	7,686,845
Loans and leases:					
Commercial, financial, etc. Real estate — commercial Real estate — consumer Consumer Total loans and leases, net of unearned discount Less: allowance for credit losses	13,220,181 20,724,118 5,664,159 11,835,583 51,444,041 891,265	13,479,447 20,949,931 5,463,463 12,043,845 51,936,686 878,022	13,517,538 21,007,376 5,427,260 12,251,598 52,203,772 867,874	14,180,609 20,787,198 5,471,775 12,275,062 52,714,644 855,365	13,986,663 18,833,865 5,171,953 10,925,659 48,918,140 845,971
Net loans and leases	50,552,776	51,058,664	51,335,898	51,859,279	48,072,169
Goodwill	3,524,625	3,524,625	3,524,625	3,524,625	3,192,128
Core deposit and other intangible assets	167,545	182,418	199,148	216,072	168,126
Other assets	4,521,180	4,567,422	4,378,296	4,451,805	3,901,106
Total assets	\$68,439,222	68,880,399	68,997,450	69,913,217	64,883,195
LIABILITIES AND STOCKHOLDERS' EQUITY					
Noninterest-bearing deposits at U.S. offices	\$13,622,819	13,794,636	12,730,083	12,403,999	9,544,932
Other deposits at U.S. offices	33,125,761	32,604,764	32,813,698	33,265,704	30,763,204
Deposits at foreign office	789,825	1,050,438	1,318,070	1,085,004	2,169,220
Total deposits	47,538,405	47,449,838	46,861,851	46,754,707	42,477,356
Short-term borrowings	1,870,763	2,442,582	2,927,268	2,951,149	2,641,811
Accrued interest and other liabilities	1,048,473	995,056	1,241,576	1,238,959	1,326,545
Long-term borrowings	10,065,894	10,240,016	10,354,392	11,568,238	11,535,644
Total liabilities	60,523,535	61,127,492	61,385,087	62,513,053	57,981,356
Stockholders' equity:					
Preferred	732,769	730,235	727,748	725,472	568,284
Common (1)	7,182,918	7,022,672	6,884,615	6,674,692	6,333,555
Total stockholders' equity	7,915,687	7,752,907	7,612,363	7,400,164	6,901,839
Total liabilities and stockholders' equity	\$68,439,222	68,880,399	68,997,450	69,913,217	64,883,195

<sup>(1)</sup> Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$255.2 million at March 31, 2010, \$336.0 million at December 31, 2009, \$419.3 million at September 30, 2009, \$580.8 million at June 30, 2009 and \$622.4 million at March 31, 2009.

16-16-16-16
M&T BANK CORPORATION
Condensed Consolidated Average Balance Sheet
and Annualized Taxable-equivalent Rates

Dollars in millions ASSETS  Interest-bearing deposits at banks  Federal funds sold and agreements to resell securities  24  25  Trading account assets  Balance Rate  Rate  Assert  Rate  Assert  Rate  Assert  Rate  Assert  Assert  Assert  Rate  Assert  Assert  Assert  Balance  Rate  Assert  Ass	2 102	rch 31, 009 Rate .16%	Decem 20 Balance	.08%	March 31, 2009	December 31, 2009
ASSETS  Interest-bearing deposits at banks \$ 127 .0  Federal funds sold and agreements to resell securities 24 .2	2% 20 2 102	.16%				
Interest-bearing deposits at banks \$ 127 .0  Federal funds sold and agreements to resell securities 24 .2	2 102		74	.08%	535%	73%
banks \$ 127 .0  Federal funds sold and agreements to resell securities 24 .2	2 102		74	.08%	535%	73%
Federal funds sold and agreements to resell securities 24 .2	2 102		74	.08%	535%	73%
agreements to resell securities 24 .2		.23				
agreements to resell securities 24 .2		.23				
securities 24 .2		.23				
		.23				
Trading account assets 60 .8	0 73		23	.19	-76	4
Trading account assets 60 .8	0 73					
		.67	70	.66	-18	-14
Investment securities 8,172 4.4	4 8,490	4.81	8,197	4.63	-4	_
T						
Loans and leases, net of						
unearned discount			40 -0-			
Commercial, financial, etc 13,408 3.8		3.74	13,527	3.87	-4	-1
Real estate — commercial 20,867 4.4		4.40	20,950	4.48	11	_
Real estate — consumer 5,742 5.3		5.59	5,457	5.37	14	5
Consumer 11,931 5.2	6 10,965	5.62	12,153	5.32	9	<b>-</b> 2
Total loans and leases,					_	
net <u>51,948</u> 4.6	3 48,824	4.64	52,087	4.59	6	_
Total earning assets 60,331 4.5	9 57,509	4.65	60,451	4.58	5	_
Goodwill 3,525	3,192		3,525		10	_
Core deposit and other						
intangible assets 176	176		191		_	-8
	2.000		. ===			
Other assets 4,851	3,889		4,752		25	2
Total assets <u>\$ 68,883</u>	64,766		68,919		6%	<u> </u>
LIABILITIES AND						
STOCKHOLDERS'						
EQUITY						
Interest-bearing deposits						
NOW accounts \$ 585 .1		.25	579	.18	9%	1%
Savings deposits 25,068 .3		.80	24,237	.36	18	3
Time deposits 7,210 1.6		2.81	8,304	1.89	-17	-13
Deposits at foreign office 1,237 .1	1 2,473	.16	1,300	.11	-50	-5
Total interest-bearing						
deposits <u>34,100</u> .6	0 32,932	1.28	34,420	.72	4	-1
Short-term borrowings 2,367 .1	5 3,477	.27	2,308	.17	-32	3
Long-term borrowings 10,160 2.7	4 11,643	3.51	10,253	2.73	-13	-1
Total interest-bearing						
liabilities 46,627 1.0	4 48,052	1.74	46,981	1.13	-3	-1
Noninterest-bearing deposits 13,294	8,555		12,945		55	3
Other liabilities 1,094	1,379		1,307		-21	-16
Total liabilities 61,015	57,986		61,233		5	_
,	,		•			
Stockholders' equity 7,868	6,780		7,686		16	2
Total liabilities and						
stockholders' equity \$ 68,883	64,766		68,919		6%	9
1 7						ŕ

Net interest spread	3.55	2.91	3.45	
Contribution of interest-free				
funds	.23	.28	.26	
Net interest margin	3.78%	3.19%	3.71%	

# M&T BANK CORPORATION

Reconciliation of Quarterly GAAP to Non-GAAP Measures, Five Quarter Trend

	Three months ended				
	March 31, 2010	December 31, 2009	September 30, 2009	June 30, 2009	March 31, 2009
Income statement data	2010	2009	2009	2009	2009
In thousands, except per share					
Net income					
Net income	\$ 150,955	136,818	127,664	51,188	64,221
Amortization of core deposit and other intangible assets (1)	9,998	10,152	10,270	9,247	9,337
Merger—related gain (1)	_	2 006	(17,684)	40.270	1 476
Merger—related expenses (1)	<u>=</u> \$160,953	3,806 150,776	8,511 128,761	40,370	1,476
Net operating income	\$ 100,933	130,770	120,701	100,805	75,034
Earnings per common share	\$ 1.15	1.04	07	.36	40
Diluted earnings per common share Amortization of core deposit and other intangible assets (1)	\$ 1.15 80.	.09	.97 .09	.08	.49 .09
Merger—related gain (1)	.00	.05	(.15)		.03
Merger—related expenses (1)	_	.03	.07	.35	.01
Diluted net operating earnings per common share	\$ 1.23	1.16	.98	.79	.59
Other expense	<u> </u>				
Other expense	\$489,362	478,451	500,056	563,710	438,346
Amortization of core deposit and other intangible assets	(16,475)	(16,730)	(16,924)	(15,231)	(15,370)
Merger-related expenses	<u> </u>	(6,264)	(14,010)	(66,457)	(2,426)
Noninterest operating expense	\$472,887	455,457	469,122	482,022	420,550
Merger-related expenses					
Salaries and employee benefits	\$ —	381	870	8,768	11
Equipment and net occupancy	_	545	1,845	581	4
Printing, postage and supplies	_	233	629	2,514	301
Other costs of operations		5,105	10,666	54,594	2,110
Total	<u>\$</u>	6,264	14,010	66,457	2,426
	·				
Balance sheet data					
In millions					
Average assets	ф CO OOD	C0 010	CO 154	CC 004	C 4 7 C C
Average assets Goodwill	\$ 68,883 (3,525)	68,919	69,154	66,984 (3,326)	64,766 (3,192)
Core deposit and other intangible assets	(176)	(3,525) (191)	(3,525) (208)	(188)	(176)
Deferred taxes	34	37	41	30	22
Average tangible assets	\$ 65,216	65,240	65,462	63,500	61,420
Average common equity	<del>- 00,</del> =10		05,102		01,120
Average total equity	\$ 7,868	7,686	7,521	7,127	6,780
Preferred stock	(732)	(729)	(727)	(636)	(568)
Average common equity	7,136	6,957	6,794	6,491	6,212
Goodwill	(3,525)	(3,525)	(3,525)	(3,326)	(3,192)
Core deposit and other intangible assets	(176)	(191)	(208)	(188)	(176)
Deferred taxes	34	37	41	30	22
Average tangible common equity	\$ 3,469	3,278	3,102	3,007	2,866
At end of quarter					
Total assets					
Total assets	\$ 68,439	68,880	68,997	69,913	64,883
Goodwill	(3,525)	(3,525)	(3,525)	(3,525)	(3,192)
Core deposit and other intangible assets Deferred taxes	(167) 31	(182) 35	(199) 39	(216) 43	(168) 21
	\$ 64,778	65,208	65,312	66,215	61,544
Total tangible assets	\$ 04,770	05,206	05,312	00,215	61,544
Total common equity	¢ 7.01C	7 750	7.010	7 400	C 002
Total equity	\$ 7,916	7,753	7,612	7,400	6,902
Preferred stock Undeclared dividends — preferred stock	(733) (6)	(730) (6)	(728) (5)	(725) (6)	(568) (5)
Common equity, net of undeclared preferred dividends	7,177	7,017	6,879	6,669	6,329
Goodwill	(3,525)	(3,525)	(3,525)	(3,525)	(3,192)
Core deposit and other intangible assets	(167)	(182)	(199)	(216)	(168)
Deferred taxes	31	35	39	43	21
Total tangible common equity	\$ 3,516	3,345	3,194	2,971	2,990

<sup>(1)</sup> After any related tax effect.