# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D. C. 20549

# FORM 8-K

CURRENT REPORT Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): October 17, 2014

# **M&T BANK CORPORATION**

(Exact name of registrant as specified in its charter)

New York (State or other jurisdiction of incorporation)

1-9861 (Commission File Number) 16-0968385 (I.R.S. Employer Identification No.)

> 14203 (Zip Code)

One M&T Plaza, Buffalo, New York (Address of principal executive offices)

Registrant's telephone number, including area code: (716) 842-5445

(NOT APPLICABLE)

(Former name or former address, if changed since last report)

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

□ Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)

□ Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)

Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))

Dere-commencement communications pursuant to Rule 13e4(c) under the Exchange Act (17 CFR 240.13e-4(c))

#### Item 2.02. Results of Operations and Financial Condition.

On October 17, 2014, M&T Bank Corporation announced its results of operations for the quarter ended September 30, 2014. The public announcement was made by means of a news release, the text of which is set forth in Exhibit 99 hereto.

The information in this Form 8-K, including Exhibit 99 attached hereto, is being furnished under Item 2.02 and shall not be deemed to be "filed" for purposes of Section 18 of the Securities Exchange Act of 1934 (the "Exchange Act"), or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T Bank Corporation under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01. Financial Statements and Exhibits.

(d) Exhibits.

Exhibit No.

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News Release dated October 17, 2014.

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SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 17, 2014

# M&T BANK CORPORATION

By: /s/ René F. Jones

René F. Jones Executive Vice President and Chief Financial Officer

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News Release dated October 17, 2014. Filed herewith.

INVESTOR CONTACT:

MEDIA CONTACT:

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(716) 842-5385

FOR IMMEDIATE RELEASE: October 17, 2014

#### M&T BANK CORPORATION ANNOUNCES THIRD QUARTER RESULTS

BUFFALO, NEW YORK — M&T Bank Corporation ("M&T") (NYSE: MTB) today reported its results of operations for the quarter ended September 30, 2014.

<u>GAAP Results of Operations.</u> Diluted earnings per common share measured in accordance with generally accepted accounting principles ("GAAP") for the third quarter of 2014 were \$1.91, compared with \$2.11 in the year-earlier quarter and \$1.98 in the second quarter of 2014. GAAP-basis net income in the recently completed quarter aggregated \$275 million, compared with \$294 million and \$284 million in the third quarter of 2013 and the second quarter of 2014, respectively. GAAP-basis net income for the third quarter of 2014 expressed as an annualized rate of return on average assets and average common shareholders' equity was 1.17% and 9.18%, respectively, compared with 1.39% and 11.06%, respectively, in the year-earlier quarter and 1.27% and 9.79%, respectively, in 2014's second quarter. Reflected in last year's third quarter profits were after-tax gains of \$34 million from loan securitization transactions that added \$.26 of diluted earnings per common share to that quarter's results.

Commenting on M&T's financial performance for the recent quarter, René F. Jones, Vice Chairman and Chief Financial Officer, noted, "Revenue levels were largely unchanged in comparison with the linked quarter. Average loans grew modestly and fee income

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#### M&T BANK CORPORATION

declined slightly from the strong second quarter performance. Most important was the substantial progress we have made on our key initiatives related to strengthening M&T's BSA/AML, compliance and risk management infrastructure. That progress led to the continuation of an elevated level of operating expenses, but we firmly believe that our decision to invest in these initiatives is money well-spent. Significantly, credit quality remained quite strong, as reflected in lower levels of nonperforming loans and net charge-offs when compared with the previous quarter."

<u>Supplemental Reporting of Non-GAAP Results of Operations.</u> M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and gains and expenses associated with merging acquired operations into M&T, since such items are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results.

Diluted net operating earnings per common share were \$1.94 in the third quarter of 2014, compared with \$2.16 and \$2.02 in the year-earlier quarter and the second quarter of 2014, respectively. Net operating income during the recent quarter was \$280 million, compared with \$301 million in the third quarter of 2013 and \$290 million in 2014's second quarter. Expressed as an annualized rate of return on average tangible assets and average tangible common shareholders' equity, net operating income was 1.24% and 13.80%,

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# M&T BANK CORPORATION

respectively, in the recent quarter, compared with 1.48% and 17.64%, respectively, in the third quarter of 2013 and 1.35% and 14.92%, respectively, in the second quarter of 2014.

Taxable-equivalent Net Interest Income. Net interest income expressed on a taxable-equivalent basis totaled \$675 million in each of the second and third quarters of 2014. A 17 basis point decline in the net interest margin to 3.23% in the recent quarter was offset by a \$3.2 billion increase in average earning assets, including a \$1.8 billion rise in average investment securities. Taxable-equivalent net interest income in the recent quarter was down \$4 million from \$679 million in the year-earlier period reflecting a 38 basis point decline of the net interest margin from 3.61% in the third quarter of 2013 that was substantially offset by an \$8.1 billion rise in average earning assets, including \$5.8 billion of investment securities. In each quarterly comparison, the decline in the net interest margin was attributable to increased lower-yielding balances of investment securities and deposits held at the Federal Reserve Bank of New York combined with continuing downward pressure on yields earned on loans. The growth in investment securities resulted from progress made in response to new regulatory liquidity requirements that were recently finalized and will become effective for M&T in January 2016.

<u>Provision for Credit Losses/Asset Quality.</u> The provision for credit losses was \$29 million in the recent quarter, compared with \$48 million in the third quarter of 2013 and \$30 million in 2014's second quarter. Net charge-offs of loans were \$28 million during 2014's third quarter, compared with \$48 million and \$29 million in the third quarter of 2013 and second quarter of 2014, respectively. Expressed as an annualized percentage of average loans outstanding, net charge-offs were .17% and .29% in the

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#### M&T BANK CORPORATION

third quarter of 2014 and 2013, respectively, and .18% in the second quarter of 2014.

Loans classified as nonaccrual declined to \$848 million, or 1.29% of total loans outstanding at September 30, 2014, improved from \$916 million or 1.44% at September 30, 2013 and \$880 million or 1.36% at June 30, 2014. Assets taken in foreclosure of defaulted loans totaled \$68 million at September 30, 2014, compared with \$89 million and \$60 million at September 30, 2013 and June 30, 2014, respectively.

<u>Allowance for Credit Losses.</u> M&T regularly performs detailed analyses of individual borrowers and portfolios for purposes of assessing the adequacy of the allowance for credit losses. As a result of those analyses, the allowance totaled \$919 million or 1.40% of loans outstanding at September 30, 2014, compared with \$916 million or 1.44% at September 30, 2013 and \$918 million or 1.42% at June 30, 2014.

<u>Noninterest Income and Expense</u>. Noninterest income totaled \$451 million in the recent quarter, little changed from \$456 million in the second quarter of 2014, but down from \$477 million in the third quarter of 2013 when \$56 million of pre-tax gains from loan securitization transactions were realized. Excluding those gains, noninterest income in the year-earlier quarter aggregated \$421 million. The improvement in the recent quarter as compared with 2013's third quarter, exclusive of the gains from securitizations, resulted predominantly from higher residential mortgage banking revenues associated with loan servicing activities.

Noninterest expenses in the third quarter of 2014 totaled \$679 million, compared with \$659 million in the year-earlier quarter and \$681 million in the second quarter of 2014. Included in such

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amounts are expenses considered to be nonoperating in nature consisting of amortization of core deposit and other intangible assets. Exclusive of those expenses, noninterest operating expenses were \$672 million in each of the two most recent quarters and \$648 million in the third quarter of 2013. The higher level of operating expenses in the recent quarter as compared with the year-earlier period was predominantly attributable to increased costs for professional services and salaries associated with BSA/AML activities, compliance, capital planning and stress testing, and risk management initiatives.

The efficiency ratio, or noninterest operating expenses divided by the sum of taxable-equivalent net interest income and noninterest income (exclusive of gains and losses from bank investment securities), measures the relationship of operating expenses to revenues. M&T's efficiency ratio was 59.7% in the recent quarter, 59.4% in the second quarter of 2014 and 56.0% in 2013's third quarter.

Balance Sheet. M&T had total assets of \$97.2 billion at September 30, 2014, up 15% from \$84.4 billion a year earlier. Investment securities were \$13.3 billion at the recent quarter-end, up \$5.0 billion or 61% from September 30, 2013. M&T added investment securities during 2013 and 2014 through purchase and loan securitization transactions in order to enhance its liquidity position in response to new regulatory requirements. Loans and leases, net of unearned discount, totaled \$65.6 billion at September 30, 2014, \$1.9 billion or 3% above \$63.7 billion a year earlier. Total deposits rose 12% to \$74.3 billion at the recent quarter-end from \$66.6 billion at September 30, 2013.

Total shareholders' equity also rose 12% to \$12.3 billion at September 30, 2014 from \$11.0 billion a year earlier, representing

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#### M&T BANK CORPORATION

12.68% and 13.05%, respectively, of total assets. Common shareholders' equity was \$11.1 billion, or \$83.99 per share, at September 30, 2014, compared with \$10.1 billion, or \$77.81 per share, at September 30, 2013. Tangible equity per common share rose 13% to \$57.10 at September 30, 2014 from \$50.32 at September 30, 2013. Common shareholders' equity per common share were \$82.86 and \$55.89, respectively, at June 30, 2014. In the calculation of tangible equity per common shareholders' equity is reduced by the carrying values of goodwill and core deposit and other intangible assets, net of applicable deferred tax balances. M&T's estimated Tier 1 common ratio, a regulatory capital measure, continued to increase and was 9.77% at September 30, 2014, compared with 9.08% and 9.63% at September 30, 2013 and June 30, 2014, respectively. M&T estimates that the ratio of Common Equity Tier 1 to risk-weighted assets under the capital rules approved in July 2013 on a fully phased-in basis was approximately 9.52% as of September 30, 2014.

<u>Conference Call.</u> Investors will have an opportunity to listen to M&T's conference call to discuss third quarter financial results today at 11:00 a.m. Eastern Time. Those wishing to participate in the call may dial (877)780-2276. International participants, using any applicable international calling codes, may dial (973)582-2700. Callers should reference M&T Bank Corporation or the conference ID #15231149. The conference call will be webcast live through M&T's website at <u>http://ir.mandtbank.com/events.cfm</u>. A replay of the call will be available until October 20, 2014 by calling (800)585-8367, or (404)537-3406 for international participants, and by making reference to ID #15231149. The event will also be archived and available by 7:00 p.m. today on M&T's website at <u>http://ir.mandtbank.com/events.cfm</u>.

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# M&T BANK CORPORATION

M&T is a financial holding company headquartered in Buffalo, New York. M&T's principal banking subsidiary, M&T Bank, operates banking offices in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware and the District of Columbia. Trust-related services are provided by M&T's Wilmington Trust-affiliated companies and by M&T Bank.

<u>Forward-Looking Statements</u>. This news release contains forward-looking statements that are based on current expectations, estimates and projections about M&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; legislation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively, including tax legislation; regulatory supervision and oversight, including monetary policy and capital requirements; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or regulatory agencies; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and

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#### M&T BANK CORPORATION

changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

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# M&T BANK CORPORATION Financial Highlights

Amounts in thousands,	Three mon Septem			Nine month Septemb		
except per share	2014	2013	Change	2014	2013	Change
<u>Performance</u>						
Net income	\$275,344	294,479	-6%	\$ 788,697	917,058	-14%
Net income available to common shareholders	251,917	275,356	-9%	724,344	859,000	-16%
Per common share:						
Basic earnings	\$ 1.92	2.13	-10%	\$ 5.54	6.69	-17%
Diluted earnings	1.91	2.11	-9%	5.50	6.64	-17%
Cash dividends	\$.70	.70	—	\$ 2.10	2.10	—
Common shares outstanding:						
Average - diluted (1)	132,128	130,265	1%	131,698	129,312	2%
Period end (2)	132,142	130,241	1%	132,142	130,241	1%
Return on (annualized):						
Average total assets	1.17%	1.39%		1.17%	1.48%	
Average common shareholders' equity	9.18%	11.06%		9.07%	11.98%	
Taxable-equivalent net interest income	\$674,900	679,213	-1%	\$2,012,241	2,025,517	-1%
Yield on average earning assets	3.59%	3.98%		3.72%	4.07%	
Cost of interest-bearing liabilities	.54%	.58%		.53%	.61%	
Net interest spread	3.05%	3.40%		3.19%	3.46%	
Contribution of interest-free funds	.18%	.21%		.19%	.22%	
Net interest margin	3.23%	3.61%		3.38%	3.68%	
Net charge-offs to average total net loans (annualized)	.17%	.29%		.19%	.29%	
<u>Net operating results (3)</u>						
Net operating income	\$279,838	300,968	-7%	\$ 804,974	946,838	-15%
Diluted net operating earnings per common share	1.94	2.16	-10%	5.62	6.87	-18%
Return on (annualized):	4.0.40/	4 400/		1 0 50 (	4 500/	
Average tangible assets	1.24% 13.80%	1.48% 17.64%		1.25% 13.84%	1.59% 19.66%	
Average tangible common equity Efficiency ratio	59.67%	56.03%		60.96%	54.27%	
	J <b>J.</b> 0770	50.0570		00.9070	54.2770	
	At Septer 2014	<u>nber 30</u> 2013	Change			
<u>Loan quality</u>			<u></u>			
Nonaccrual loans	\$847,784	915,871	-7%			
Real estate and other foreclosed assets	67,629	89,203	-24%			
Total nonperforming assets	\$915,413	1,005,074	-9%			
Accruing loans past due 90 days or more (4)	\$312,990	339,792	-8%			
Government guaranteed loans included in totals above:						
Nonaccrual loans	\$ 68,586	68,519	— %			
Accruing loans past due 90 days or more	265,333	320,732	-17%			
Renegotiated loans	\$209,099	259,301	-19%			
Acquired accruing loans past due 90 days or more (5)	\$132,147	153,585	-14%			
Purchased impaired loans (6):						
Outstanding customer balance	\$429,915	648,118	-34%			
Carrying amount	236,662	357,337	-34%			
Nonaccrual loans to total net loans	1.29%	1.44%				
Allowance for credit losses to total loans	1.40%	1.44%				

(1) Includes common stock equivalents.

(2) Includes common stock issuable under deferred compensation plans.

(3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the

calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 16. (4) Excludes acquired loans.

(5) Acquired loans that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

(6) Accruing loans that were impaired at acquisition date and recorded at fair value.

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M&T BANK CORPORATION

Financial Highlights, Five Quarter Trend

Financial frighinghts, Five Quarter frend		Three months ended				
Amounts in thousands, except per share	Se	eptember 30, 2014	June 30, 2014	March 31, 2014	December 31, 2013	September 30, 2013
Performance						
Net income	\$	275,344	284,336	229,017	221,422	294,479
Net income available to common shareholders		251,917	260,695	211,731	203,451	275,356
Per common share:						
Basic earnings	\$	1.92	1.99	1.63	1.57	2.13
Diluted earnings		1.91	1.98	1.61	1.56	2.11
Cash dividends	\$	.70	.70	.70	.70	.70
Common shares outstanding:						
Average - diluted (1)		132,128	131,828	131,126	130,464	130,265
Period end (2)		132,142	131,953	131,431	130,564	130,241
Return on (annualized):						
Average total assets		1.17%	1.27%	1.07%	1.03%	1.39%
Average common shareholders' equity		9.18%	9.79%	8.22%	7.99%	11.06%
Taxable-equivalent net interest income	\$	674,900	674,963	662,378	672,683	679,213
Yield on average earning assets		3.59%	3.73%	3.87%	3.92%	3.98%
Cost of interest-bearing liabilities		.54%	.51%	.55%	.56%	.58%
Net interest spread		3.05%	3.22%	3.32%	3.36%	3.40%
Contribution of interest-free funds		.18%	.18%	.20%	.20%	.21%
Net interest margin		3.23%	3.40%	3.52%	3.56%	3.61%
Net charge-offs to average total net loans (annualized)		.17%	.18%	.20%	.26%	.29%
Net operating results (3)						
Net operating income	\$	279,838	289,974	235,162	227,797	300,968
Diluted net operating earnings per common share		1.94	2.02	1.66	1.61	2.16
Return on (annualized):		1.0.40/	1 050/	4.450/	1 110/	1 100/
Average tangible assets		1.24%	1.35%	1.15%	1.11%	1.48%
Average tangible common equity		13.80%	14.92%	12.76%	12.67%	17.64%
Efficiency ratio		59.67%	59.39%	63.95%	65.48%	56.03%
	Se	eptember 30, 2014	June 30, 2014	March 31, 2014	December 31, 2013	September 30, 2013
Loan quality	-					
Nonaccrual loans	\$	- , -	880,134	890,893	874,156	915,871
Real estate and other foreclosed assets	<u>_</u>	67,629	59,793	59,407	66,875	89,203
Total nonperforming assets	\$	915,413	939,927	950,300	941,031	1,005,074
Accruing loans past due 90 days or more (4)	\$	312,990	289,016	307,017	368,510	339,792
Government guaranteed loans included in totals above:						
Nonaccrual loans	\$	68,586	81,817	75,959	63,647	68,519
Accruing loans past due 90 days or more		265,333	275,846	291,418	297,918	320,732
Renegotiated loans	\$	209,099	270,223	257,889	257,092	259,301
Acquired accruing loans past due 90 days or more (5)	\$	132,147	134,580	120,996	130,162	153,585
Purchased impaired loans (6):						
Outstanding customer balance	\$	429,915	504,584	534,331	579,975	648,118
Carrying amount		236,662	282,517	303,388	330,792	357,337
Nonaccrual loans to total net loans		1.29%	1.36%	1.39%	1.36%	1.44%
Allowance for credit losses to total loans		1.40%	1.42%	1.43%	1.43%	1.44%

(1) Includes common stock equivalents.

(2) Includes common stock issuable under deferred compensation plans.

(3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the

calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 17.(4) Excludes acquired loans.

(5) Acquired loans that were recorded at fair value at acquisition date. This category does not include purchased impaired loans that are presented separately.

(6) Accruing loans that were impaired at acquisition date and recorded at fair value.

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# M&T BANK CORPORATION

Condensed Consolidated Statement of Income

	Three mon Septem			Nine mont Septem		
Dollars in thousands	2014	2013	Change	2014	2013	Change
Interest income	\$743,023	742,686	— %	\$2,200,265	2,222,868	-1%
Interest expense	73,964	69,578	6	205,659	216,123	-5
Net interest income	669,059	673,108	-1	1,994,606	2,006,745	-1
Provision for credit losses	29,000	48,000	-40	91,000	143,000	-36
Net interest income after provision for credit losses	640,059	625,108	2	1,903,606	1,863,745	2
Other income						
Mortgage banking revenues	93,532	64,731	44	269,237	249,096	8
Service charges on deposit accounts	110,071	113,839	-3	321,637	336,505	-4
Trust income	128,671	123,801	4	379,816	370,132	3
Brokerage services income	17,416	16,871	3	51,403	49,840	3
Trading account and foreign exchange gains	6,988	8,987	-22	21,477	27,138	-21
Gain on bank investment securities	—		—	—	56,457	
Other-than-temporary impairment losses recognized in earnings	—	—	—	—	(9,800)	
Equity in earnings of Bayview Lending Group LLC	(4,114)	(3,881)	—	(12,623)	(9,990)	
Other revenues from operations	98,547	153,040	-36	296,683	349,581	-15
Total other income	451,111	477,388	-6	1,327,630	1,418,959	-6
Other expense						
Salaries and employee benefits	348,776	339,332	3	1,059,815	1,019,019	4
Equipment and net occupancy	67,713	66,220	2	206,964	195,657	6
Printing, postage and supplies	9,184	9,752	-6	29,320	30,749	-5
Amortization of core deposit and other intangible assets	7,358	10,628	-31	26,654	36,473	-27
FDIC assessments	13,193	14,877	-11	43,836	52,010	-16
Other costs of operations	233,060	217,817	7	696,160	558,905	25
Total other expense	679,284	658,626	3	2,062,749	1,892,813	9
Income before income taxes	411,886	443,870	-7	1,168,487	1,389,891	-16
Applicable income taxes	136,542	149,391	-9	379,790	472,833	-20
Net income	\$275,344	294,479	-6%	\$ 788,697	917,058	-14%

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# M&T BANK CORPORATION

Condensed Consolidated Statement of Income, Five Quarter Trend

		Three months ended				
Dollars in thousands	September 30, 2014	June 30, 2014	March 31, 2014	December 31, 2013	September 30, 2013	
Interest income	\$ 743,023	734,290	722,952	734,466	742,686	
Interest expense	73,964	65,176	66,519	67,982	69,578	
Net interest income	669,059	669,114	656,433	666,484	673,108	
Provision for credit losses	29,000	30,000	32,000	42,000	48,000	
Net interest income after provision for credit losses	640,059	639,114	624,433	624,484	625,108	
Other income						
Mortgage banking revenues	93,532	95,656	80,049	82,169	64,731	
Service charges on deposit accounts	110,071	107,368	104,198	110,436	113,839	
Trust income	128,671	129,893	121,252	125,876	123,801	
Brokerage services income	17,416	17,487	16,500	15,807	16,871	
Trading account and foreign exchange gains	6,988	8,042	6,447	13,690	8,987	
Equity in earnings of Bayview Lending Group LLC	(4,114)	(4,055)	(4,454)	(6,136)	(3,881)	
Other revenues from operations	98,547	102,021	96,115	104,404	153,040	
Total other income	451,111	456,412	420,107	446,246	477,388	
Other expense						
Salaries and employee benefits	348,776	339,713	371,326	336,159	339,332	
Equipment and net occupancy	67,713	68,084	71,167	68,670	66,220	
Printing, postage and supplies	9,184	9,180	10,956	8,808	9,752	
Amortization of core deposit and other intangible assets	7,358	9,234	10,062	10,439	10,628	
FDIC assessments	13,193	15,155	15,488	17,574	14,877	
Other costs of operations	233,060	239,828	223,272	301,422	217,817	
Total other expense	679,284	681,194	702,271	743,072	658,626	
Income before income taxes	411,886	414,332	342,269	327,658	443,870	
Applicable income taxes	136,542	129,996	113,252	106,236	149,391	
Net income	\$ 275,344	284,336	229,017	221,422	294,479	

- more -

#### 13-13-13-13-13

# M&T BANK CORPORATION

Condensed Consolidated Balance Sheet

Condensed Consolidated Datance Sheet	Sentem	September 30	
Dollars in thousands	2014	2013	Change
ASSETS			
Cash and due from banks	\$ 1,445,877	1,941,944	-26%
Interest-bearing deposits at banks	7,676,064	1,925,811	299
Federal funds sold and agreements to resell securities	77,766	117,809	-34
Trading account assets	296,913	371,370	-20
Investment securities	13,348,368	8,309,773	61
Loans and leases:			
Commercial, financial, etc.	19,112,009	17,911,149	7
Real estate - commercial	26,942,847	26,345,267	2
Real estate - consumer	8,663,408	9,228,003	-6
Consumer	10,854,095	10,174,623	7
Total loans and leases, net of unearned discount	65,572,359	63,659,042	3
Less: allowance for credit losses	918,633	916,370	—
Net loans and leases	64,653,726	62,742,672	3
Goodwill	3,524,625	3,524,625	—
Core deposit and other intangible assets	42,197	79,290	-47
Other assets	6,162,806	5,414,191	14
Total assets	\$97,228,342	84,427,485	15%
LIABILITIES AND SHAREHOLDERS' EQUITY			
Noninterest-bearing deposits	\$27,440,524	24,150,771	14%
Interest-bearing deposits	46,659,442	42,084,860	11
Deposits at Cayman Islands office	241,536	316,510	-24
Total deposits	74,341,502	66,552,141	12
Short-term borrowings	164,609	246,019	-33
Accrued interest and other liabilities	1,327,524	1,491,797	-11
Long-term borrowings	9,061,391	5,121,326	77
Total liabilities	84,895,026	73,411,283	16
Shareholders' equity:			
Preferred	1,231,500	879,010	40
Common (1)	11,101,816	10,137,192	10
Total shareholders' equity	12,333,316	11,016,202	12
Total liabilities and shareholders' equity	\$97,228,342	84,427,485	15%

(1) Reflects accumulated other comprehensive income, net of applicable income tax effect, of \$12.5 million at September 30, 2014, and accumulated other comprehensive loss, net of applicable income tax effect, \$198.1 million at September 30, 2013.

#### 14-14-14-14

# M&T BANK CORPORATION

Condensed Consolidated Balance Sheet, Five Quarter Trend

Dollars in thousands	September 30, 2014	June 30, 2014	March 31, 2014	December 31, 2013	September 30, 2013
ASSETS					
Cash and due from banks	\$ 1,445,877	1,827,197	1,671,052	1,573,361	1,941,944
Interest-bearing deposits at banks	7,676,064	3,032,530	3,299,185	1,651,138	1,925,811
Federal funds sold and agreements to resell securities	77,766	90,239	92,066	99,573	117,809
Trading account assets	296,913	313,325	314,807	376,131	371,370
Investment securities	13,348,368	12,120,195	10,364,249	8,796,497	8,309,773
Loans and leases:					
Commercial, financial, etc.	19,112,009	19,105,892	18,896,070	18,705,216	17,911,149
Real estate - commercial	26,942,847	26,374,274	26,104,086	26,148,208	26,345,267
Real estate - consumer	8,663,408	8,656,766	8,774,095	8,928,221	9,228,003
Consumer	10,854,095	10,610,761	10,360,827	10,291,514	10,174,623
Total loans and leases, net of unearned discount	65,572,359	64,747,693	64,135,078	64,073,159	63,659,042
Less: allowance for credit losses	918,633	917,666	916,768	916,676	916,370
Net loans and leases	64,653,726	63,830,027	63,218,310	63,156,483	62,742,672
Goodwill	3,524,625	3,524,625	3,524,625	3,524,625	3,524,625
Core deposit and other intangible assets	42,197	49,555	58,789	68,851	79,290
Other assets	6,162,806	6,047,309	5,987,277	5,915,732	5,414,191
Total assets	\$97,228,342	90,835,002	88,530,360	85,162,391	84,427,485
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$27,440,524	26,088,763	25,244,200	24,661,007	24,150,771
Interest-bearing deposits	46,659,442	43,502,602	43,207,286	42,134,859	42,084,860
Deposits at Cayman Islands office	241,536	237,890	247,880	322,746	316,510
Total deposits	74,341,502	69,829,255	68,699,366	67,118,612	66,552,141
Short-term borrowings	164,609	161,631	230,209	260,455	246,019
Accrued interest and other liabilities	1,327,524	1,283,430	1,462,725	1,368,922	1,491,797
Long-term borrowings	9,061,391	7,391,931	6,251,197	5,108,870	5,121,326
Total liabilities	84,895,026	78,666,247	76,643,497	73,856,859	73,411,283
Shareholders' equity:					
Preferred	1,231,500	1,231,500	1,231,500	881,500	879,010
Common (1)	11,101,816	10,937,255	10,655,363	10,424,032	10,137,192
Total shareholders' equity	12,333,316	12,168,755	11,886,863	11,305,532	11,016,202
Total liabilities and shareholders' equity	\$97,228,342	90,835,002	88,530,360	85,162,391	84,427,485

(1) Reflects accumulated other comprehensive income, net of applicable income tax effect, of \$12.5 million at September 30, 2014 and \$40.3 million at June 30, 2014, and accumulated other comprehensive loss, net of applicable income tax effect, of \$25.3 million at March 31, 2014, \$64.2 million at December 31, 2013 and \$198.1 million at September 30, 2013.

#### 15-15-15-15-15

# M&T BANK CORPORATION

Condensed Consolidated Average Balance Sheet and Annualized Taxable-equivalent Rates

Three months ended Change in balance Nine months ended September 30, September 30, June 30, September 30, 2014 from September 30 Dollars in millions September 30, 2014 Change in 2014 2013 2014 June 30, 2013 Balance Rate Balance Rate Balance 2014 Balance Balance Rate Rate 2013 Rate balance ASSETS Interest-bearing deposits at banks \$ 5,083 .25% 2.646 .25% 4.080 .25% 92% \$ 4,091 .25% 1.866 .24% 119% 25% Federal funds sold and agreements to resell securities 80 .07 117 .08 90 .07 -32 -12 90 .07 133 .09 -32 Trading account assets 70 1.65 67 1.27 84 1.25 4 -17 75 1.83 76 2.10 -2 6,979 6,030 12,780 2.89 3.31 10,959 3.19 83 17 11,015 3.11 3.33 83 Investment securities Loans and leases, net of unearned discount Commercial, 18,889 3.29 17,798 3.50 18,978 3.34 6 18,783 3.33 17,615 3.59 7 financial, etc. Real estate commercial 26,487 4.19 26,129 4.51 26,140 4.22 1 1 26,258 4.27 26,033 4.55 1 Real estate -4.36 -10 10,522 -17 consumer 8,634 4.17 9,636 4.17 8,746 -1 8,740 4.24 4.10 Consumer 10,753 4.52 11,295 4.57 10,479 4.52 -5 3 10,512 4.54 11,389 4.61 -8 Total loans and leases, net 64,763 4.00 64,858 4.21 64,343 4.05 64,293 4.06 65,559 4.26 -2 1 82,776 3.59 3.98 3.73 3.72 4.07 Total earning assets 74,667 79,556 11 4 79,564 73,664 8 Goodwill 3,525 3,525 3,525 3,525 3,525 \_\_\_\_ \_ Core deposit and other intangible assets 45 84 53 -46 -15 54 96 -44 Other assets 6,899 5,735 6,739 20 2 6,809 5,815 17 Total assets \$93,245 84,011 89,873 11% 4% \$89,952 83,100 8% LIABILITIES AND SHAREHOLDERS' EQUITY Interest-bearing deposits 12% \$ 1,037 924 1,026 .13 1% \$ 1,017 919 11% NOW accounts .15 .14 .13 .14 39,478 36,287 36.990 .15 39.640 .12 Savings deposits 41.056 .11 .11 11 4 .15 9 Time deposits 3,227 .47 3,928 .62 3,350 .46 -18 -4 3,345 .46 4,190 .70 -20 Deposits at Cayman Islands 392 339 -34 office 325 .20 .22 .21 -17 -4 348 .21 524 .20 Total interestbearing 8 3 deposits 45,645 .14 42,234 .19 44,193 .14 44,350 .14 41,920 .21 6 -39 -17 425 Short-term borrowings 181 .04 299 .08 220 .05 222 .05 .12 -48 Long-term borrowings 8,547 2.69 5,010 3.89 6,525 3.05 71 31 6,999 3.02 4,918 4.09 42 Total interest-bearing 7 liabilities 54,373 .54 47,543 .58 50,938 .51 14 51,571 .53 47,263 .61 9 Noninterest-bearing 23,998 5 deposits 25,127 25,466 -1 24,915 23,570 6 1,589 5 Other liabilities 1,498 1,430 -6 1,486 1,676 -11 80,998 73,130 77,834 4 77,972 72,509 8 Total liabilities 11 12,247 10,591 Shareholders' equity 10,881 12,039 13 2 11,980 13 Total liabilities and shareholders' equity \$93,245 84,011 89,873 11% 4% \$89,952 83,100 8% 3.05 3.40 Net interest spread 3.22 3.19 3.46 Contribution of interest-.18 .19 .18 .22 free funds .21 3.23% 3.40% Net interest margin 3.61% 3.38% 3.68%

#### 16-16-16-16-16

Goodwill

Deferred taxes

Core deposit and other intangible assets

Total tangible common equity

# M&T BANK CORPORATION

Reconciliation of Quarterly GAAP to Non-GAAP Measures

	Three months ended September 30		Nine months ended September 30		
	Septem 2014	2013 2013	Septemb 2014	2013 2013	
Income statement data					
In thousands, except per share					
Net income					
Net income	\$ 275,344	294,479	\$ 788,697	917,058	
Amortization of core deposit and other intangible assets (1)	4,494	6,489	16,277	22,269	
Merger-related expenses (1)				7,511	
Net operating income	\$ 279,838	300,968	\$ 804,974	946,838	
Earnings per common share			+		
Diluted earnings per common share	\$ 1.91	2.11	\$ 5.50	6.64	
Amortization of core deposit and other intangible assets (1)	.03	.05	.12	.17	
Merger-related expenses (1)	-			.06	
Diluted net operating earnings per common share	<u>\$ 1.94</u>	2.16	\$ 5.62	6.87	
Other expense					
Other expense	\$ 679,284	658,626	\$2,062,749	1,892,813	
Amortization of core deposit and other intangible assets	(7,358)	(10,628)	(26,654)	(36,473)	
Merger-related expenses	<u> </u>			(12,364)	
Noninterest operating expense	\$ 671,926	647,998	\$2,036,095	1,843,976	
Merger-related expenses	_				
Salaries and employee benefits	\$ —	—	\$ —	836	
Equipment and net occupancy				690	
Printing, postage and supplies	—		—	1,825	
Other costs of operations				9,013	
Total	<u>\$                                    </u>		<u>\$                                    </u>	12,364	
Efficiency ratio					
Noninterest operating expense (numerator)	\$ 671,926	647,998	\$2,036,095	1,843,976	
Taxable-equivalent net interest income	674,900	679,213	2,012,241	2,025,517	
Other income	451,111	477,388	1,327,630	1,418,959	
Less: Gain on bank investment securities	-	—	—	56,457	
Net OTTI losses recognized in earnings				(9,800)	
Denominator	\$1,126,011	1,156,601	\$3,339,871	3,397,819	
Efficiency ratio	59.67%	56.03%	60.96%	54.27%	
Balance sheet data					
In millions					
Average assets					
Average assets	\$ 93,245	84,011	\$ 89,952	83,100	
Goodwill	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets	(45)	(84)	(54)	(96)	
Deferred taxes	14	25	17	28	
Average tangible assets	\$ 89,689	80,427	\$ 86,390	79,507	
Average common equity					
Average total equity	\$ 12,247	10,881	\$ 11,980	10,591	
Preferred stock	(1,232)	(878)	(1,179)	(876)	
Average common equity	11,015	10,003	10,801	9,715	
Goodwill	(3,525)	(3,525)	(3,525)	(3,525)	
Core deposit and other intangible assets	(45)	(84)	(54)	(96)	
Deferred taxes Average tangible common equity	<u>14</u> \$ 7,459	<u>25</u> 6,419	17 \$ 7,239	28 6,122	
At end of quarter					
Total assets	¢ 07.000	04 427			
Total assets Goodwill	\$ 97,228 (3,525)	84,427			
Core deposit and other intangible assets	(3,525)	(3,525) (79)			
Deferred taxes	(42) 13	(79)			
Total tangible assets	\$ 93,674	80,847			
-	\$ 93,074	00,047			
Total common equity	¢ 10.000	11.010			
Total equity Preferred stock	\$ 12,333	11,016			
Undeclared dividends - cumulative preferred stock	(1,232)	(879)			
	(2) 11,099	<u>(4)</u> 10,133			
Common equity, net of undeclared cumulative preferred dividends	11,099	10,133			

(3,525)

7,545

\$

(42)

13

(3,525)

6,553

(79)

24

(1) After any related tax effect.

### 17-17-17-17-17

# M&T BANK CORPORATION

Reconciliation of Quarterly GAAP to Non-GAAP Measures, Five Quarter Trend

September 30, 2014June 30, 2014Mar 2014In thousands, except per share $2014$ 20142014Net income\$ 275,344284,33622Amortization of core deposit and other intangible assets (1) $4.494$ 5,63825Net operating per common share\$ 279,838289,97422Diluted earnings per common share\$ 1.911.98Diluted earnings per common share\$ 1.942.02Other expense\$ 579,284681,19470Other expense\$ 679,284681,19470Other expense\$ 671,926671,96065Efficiency ratio\$ 57,226671,96065Income\$ 51,126,0111,131,3751,00Noninterest operating expense (numerator)\$ 674,900674,96366Other income\$ 51,116,0111,131,3751,00Other income\$ 51,126,0111,131,3751,00Denominator\$ 1,126,0111,131,3751,00Efficiency ratio\$ 59,67%\$ 59,39%5Balance sheet data14164Average assets\$ 93,24589,8736Goodwill(3,525)(3,525)10Average tangible assets\$ 89,68986,3116Average tangible assets\$ 89,68986,3116Average tangible assets\$ 89,68986,3116Average common equity\$ 1,24712,0391Average common equity\$ 1,24712,0	35,162     227,       1.61     1       .05     1       1.66     1       02,271     743,	$\begin{array}{c ccccccccccccccccccccccccccccccccccc$
Income statement data         In thousands, except per share         Vet income           Net income         \$ 275,344         284,336         22           Amortization of core deposit and other intangible assets (1)         4,494         5,638         23           Met income         \$ 279,838         289,974         22           Earnings per common share         \$ 1.91         1.98         4           Amortization of core deposit and other intangible assets (1)         .03         .04         5           Diluted earnings per common share         \$ 1.94         2.02         5           Other expense         \$ 679,284         681,194         70           Amortization of core deposit and other intangible assets         (7,358)         (9,234)         01           Noninterest operating expense         \$ 671,926         671,960         65           Efficiency ratio         5         7,1926         671,960         65           Noninterest operating expense (numerator)         \$ 671,926         671,960         65           Taxable-equivalent net interest income         674,900         674,963         66           Other income         \$ 1,126,011         1,131,375         1,06           Efficiency ratio         \$ 59,67%         \$ 59,33%	29,017       221,         6,145       6,         35,162       227,         1.61       1         .05	422       294,479         375       6,489         797       300,968         1.56       2.11         .05       .05         1.61       2.16         072       658,626         439)       (10,628)
Net income         \$ 275,344         284,336         22           Net income         \$ 279,388         289,974         23           Amortization of core deposit and other intangible assets (1)         4,494         5,638           Net operating income         \$ 1.91         1.98           Amortization of core deposit and other intangible assets (1)         .03         .04           Diluted earnings per common share         \$ 1.91         2.02           Other expense         \$         679,284         681,194         77           Other expense         \$ 679,284         681,194         77           Amortization of core deposit and other intangible assets         (7,358)         (9,234)         (1)           Noninterest operating expense         \$ 671,926         671,960         66           Efficiency ratio         \$ 674,900         674,900         674,963         66           Other expense         \$ 674,900         674,963         66         66           Efficiency ratio         \$ 1,126,011         1,131,375         1,06         59,67%         59,33%         5           Efficiency ratio         \$ 93,245         89,873         6         6         6         6         6         1,61         1,131,375         1,0	6,145     6,       35,162     227,       1.61     1       .05     1       02,271     743,       10,062)     (10,       02,209     732,	375       6,489         797       300,968         1.56       2.11         .05       .05         1.61       2.16         072       658,626         439)       (10,628)
Net income\$ 275,344284,33622Amortization of core deposit and other intangible assets (1) $4,494$ $5,638$ 289,97423Met operating income\$ 279,838289,97423Earnings per common share\$ 1.911.981.98Amortization of core deposit and other intangible assets (1).03.04Diluted earnings per common share\$ 1.942.02Other expense\$ 679,284681,19477Amortization of core deposit and other intangible assets(7,358)(9,234)(0)Noiniterest operating expense\$ 671,926671,96066Efficiency ratio\$ 671,926671,96066Other income451,111456,41242Noiniterest operating expense (numerator)\$ 674,900674,96366Other income $451,111$ 456,41242Denominator\$ 1,126,0111,131,3751,06Denominator\$ 1,226,0111,131,3751,06Sodowill(3,525)(3,525)0Code eposit and other intangible assets\$ 93,24589,8738Average assets\$ 93,24589,8738Code eposit and other intangible assets(45)(53)0Deferred taxes141644Average assets\$ 89,68986,3118Average total equity\$ 1,224712,0391Average total equity\$ 1,224712,0391Average common equity(1,232)(1,231	6,145     6,       35,162     227,       1.61     1       .05     1       02,271     743,       10,062)     (10,       02,209     732,	375       6,489         797       300,968         1.56       2.11         .05       .05         1.61       2.16         072       658,626         439)       (10,628)
Amortization of core deposit and other intangible assets (1) $4.494$ $5.638$ Net operating income§ 279,838289,97423Earnings per common share01.911.98Amortization of core deposit and other intangible assets (1).03.04Diluted earnings per common share§ 1.942.02Other expense $\bullet$ 679,284681,194Other expense $(7,358)$ (9,234)(1)Noninterest operating expense§ 671,926671,96066Efficiency ratio $\bullet$ $\bullet$ $\bullet$ Noninterest operating expense (numerator)§ 674,900674,96366Other income $451,111$ $456,412$ $42$ Denominator $\$1,126,011$ $1,131,375$ 1,06Efficiency ratio $59.67\%$ $59.39\%$ $\bullet$ Balance sheet data $(3,525)$ (3,525) $\bullet$ In millions $44.14$ 16 $\bullet$ Average assets\$ 93,24589,873 $\bullet$ Average assets $(4,5)$ $(3,325)$ $\bullet$ Cord deposit and other intangible assets $(45)$ $(3,325)$ $\bullet$ Deferred taxes1416 $\bullet$ Average common equity $11,015$ $10,008$ 1Average common equity $(3,525)$ $(53)$ $\bullet$ Deferred taxes $(4,5)$ $(53)$ <	6,145     6,       35,162     227,       1.61     1       .05     1       02,271     743,       10,062)     (10,       02,209     732,	375       6,489         797       300,968         1.56       2.11         .05       .05         1.61       2.16         072       658,626         439)       (10,628)
Net operating income         \$ 279,838         289,974         22           Earnings per common share         Diluted earnings per common share         1.91         1.98           Diluted earnings per common share         \$ 1.91         1.98         Amortization of core deposit and other intangible assets (1)         .03         .04           Diluted net operating earnings per common share         \$ 1.94         2.02	35,162     227,       1.61     1       .05     1       1.66     1       02,271     743,       10,062)     (10,       02,209     732,       02,209     732,	797         300,968           1.56         2.11           .05         .05           1.61         2.16           072         658,626           439)         (10,628)
Earnings per common shareDiluted earnings per common share\$ 1.911.98Amortization of core deposit and other intangible assets (1).03.04Diluted net operating earnings per common share\$ 1.942.02Other expense $5$ 679,284681,19470Other expense\$ 679,284681,1947070Amortization of core deposit and other intangible assets $(7,358)$ $(9,234)$ (1)Noninterest operating expense\$ 671,926671,96065Efficiency ratio $5$ 671,926671,960Noninterest operating expense (numerator)\$ 671,926671,96065Taxable-equivalent net interest income $674,900$ 674,96366Other income $451,111$ $456,412$ 42Denominator\$ 1,126,011 $1,131,375$ $1,06$ Efficiency ratio $59,67\%$ $59.39\%$ $59.39\%$ Balance sheet data $3525$ $3525$ $673,265$ In millions $Average$ assets\$ 93,245 $89,873$ $8$ Godwill $(3,525)$ $(3,525)$ $633$ Deferred taxes1416 $40$ Average total equity\$ 12,24712,039 $10$ Preferred stock $(1,232)$ $(1,231)$ $40$ Average common equity $(3,525)$ $(3,525)$ $63,525$ Other expense $(45)$ $(5,3)$ $53,525$ Deferred taxes $(45)$ $(53)$ $53,525$ Core deposit and	1.61       1         .05       1         1.66       1         02,271       743,         10,062)       (10,-         02,209       732,         02,209       732,	1.56       2.11         .05       .05         1.61       2.16         072       658,626         439)       (10,628)
Diluted earnings per common share       \$ 1.91       1.98         Amortization of core deposit and other intangible assets (1)       .03       .04         Diluted net operating earnings per common share       \$ 1.94       2.02         Other expense           Other expense       \$ 679,284       681,194       70         Amortization of core deposit and other intangible assets       (7,358)       (9,234)       (1)         Noninterest operating expense       \$ 671,926       671,960       65         Efficiency ratio             Noninterest operating expense (numerator)       \$ 671,926       671,960       65         Taxable-equivalent net interest income       674,900       674,963       66         Other income       451,111       456,412       42         Denominator       \$ 1,126,011       1,131,375       1,06         Efficiency ratio       \$ 59,67%       \$ 59.39%          Balance sheet data       In millions           Average assets       \$ 93,245       89,873       8         Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       \$ 14       16	.05 1.66 1.66 1 02,271 743, 10,062) (10, 02,209 732, 02,209 732,	.05         .05           1.61         2.16           072         658,626           439)         (10,628)
Amortization of core deposit and other intangible assets (1)       .03       .04         Diluted net operating earnings per common share       \$ 1.94       2.02         Other expense       .04       .04         Other expense       .04       .04         Other expense       .04       .04         Other expense       .04       .03       .04         Other expense       .04       .03       .04         Other expense       .05       .07,358       (9,234)       .01         Noninterest operating expense       .06       .07,358       (9,234)       .01         Noninterest operating expense (numerator)       .06       .074,900       .064,963       .06         Taxable-equivalent net interest income       .074,900       .074,963       .06         Other income       .451,111       .456,412       .44         Denominator       \$ 1,126,011       1,131,375       1,06         Efficiency ratio       .59,67%       .59.39%          Balance sheet data            In millions             Average assets       \$ 93,245 <t< td=""><td>.05 1.66 1.66 1 02,271 743, 10,062) (10, 02,209 732, 02,209 732,</td><td>.05         .05           1.61         2.16           072         658,626           439)         (10,628)</td></t<>	.05 1.66 1.66 1 02,271 743, 10,062) (10, 02,209 732, 02,209 732,	.05         .05           1.61         2.16           072         658,626           439)         (10,628)
Diluted net operating earnings per common share $$ 1.94$ $2.02$ Other expense $$ 679,284$ $681,194$ $77$ Amortization of core deposit and other intangible assets $(7,358)$ $(9,234)$ $(11)$ Noninterest operating expense $$ 671,926$ $671,926$ $671,960$ $66$ Efficiency ratio $$ 671,926$ $671,926$ $671,960$ $66$ Noninterest operating expense (numerator) $$ 674,900$ $674,963$ $66$ Other income $451,111$ $456,412$ $42$ Denominator $$ 1,126,011$ $1,131,375$ $1,06$ Efficiency ratio $59,67\%$ $59.39\%$ $59.39\%$ Balance sheet data $14$ $16$ $86,311$ $86,311$ In millions $Average$ assets $$ 93,245$ $89,873$ $86,301$ Average tags dother intangible assets $$ 45,55,5,55,56,53,55,56,53,55,56,53,55,55,56,53,55,55,55,56,53,55,55,55,55,55,55,55,55,55,55,55,55,$	1.66     1       02,271     743,       10,062)     (10,       02,209     732,       02,209     732,	1.61         2.16           072         658,626           439)         (10,628)
Other expenseOther expense\$ 679,284 $681,194$ 70Amortization of core deposit and other intangible assets $(7,358)$ $(9,234)$ $(1)$ Noninterest operating expense\$ 671,926 $671,960$ $652$ Efficiency ratioNoninterest operating expense (numerator)\$ 671,926 $671,960$ $652$ Taxable-equivalent net interest income $674,900$ $674,963$ $666$ Other income $451,111$ $456,412$ $424$ Denominator $\$1,126,011$ $1,131,375$ $1,06$ Efficiency ratio $59.67\%$ $59.39\%$ $59.39\%$ Balance sheet data $14$ $166$ Average assets\$ 93,245 $89,873$ $86$ Godwill $(3,525)$ $(3,525)$ $663$ Core deposit and other intangible assets $(45)$ $(53)$ $663$ Average tangible assets\$ 89,689 $86,311$ $86$ Average common equity $11,015$ $10,808$ $166$ Average total equity\$ 12,247 $12,039$ $12,247$ Preferred stock $(1,232)$ $(1,231)$ $663$ Core deposit and other intangible assets $(45)$ $(53)$ Deferred taxes $14$ $166$ Average common equity $3,525$ $3,525$ $673$ Deferred taxes $14$ $166$ Average total equity $57,459$ $7,246$ At end of quarter $7,459$ $7,246$ At end of quarterTotal assets $14$ $16$	02,271     743,       10,062)     (10,       02,209     732,       02,209     732,	072 658,626 439) (10,628)
Other expense       \$ 679,284       681,194       70         Amortization of core deposit and other intangible assets       (7,358)       (9,234)       (1)         Noninterest operating expense       \$ 671,926       671,960       66         Efficiency ratio	10,062)     (10,       92,209     732,       92,209     732,	439) (10,628)
Amortization of core deposit and other intangible assets $(7,358)$ $(9,234)$ $(11)$ Noninterest operating expense $$ 671,926$ $671,926$ $671,960$ $665$ Efficiency ratio $$ 671,926$ $671,926$ $671,960$ $665$ Taxable-equivalent net interest income $674,900$ $674,906$ $666$ Other income $451,111$ $456,412$ $425$ Denominator $$ 1,126,011$ $1,131,375$ $1,06$ Efficiency ratio $$ 59,67\%$ $$ 59.39\%$ $$ 59.39\%$ Balance sheet data $$ 1000$ $$ 32,245$ $$ 89,873$ $$ 671,926$ In millions $$ 452,512$ $$ (3,525)$ $$ 671,926$ $$ 50,67\%$ Average assets $$ 93,245$ $$ 89,873$ $$ 671,926$ $$ 50,67\%$ Core deposit and other intangible assets $$ (3,525)$ $$ (3,525)$ $$ 671,926$ Core deposit and other intangible assets $$ 89,689$ $$ 86,311$ $$ 80,631$ Average tangible assets $$ 89,689$ $$ 86,311$ $$ 80,631$ $$ 80,631$ Average common equity $$ 12,247$ $$ 12,039$ $$ 12,247$ $$ 12,039$ $$ 12,247$ Average common equity $$ 1,015$ $$ 10,808$ $$ 11,015$ $$ 10,808$ $$ 11,015$ $$ 10,808$ $$ 11,015$ $$ 10,808$ Deferred taxes $$ 14$ $16$ $$ 455$ $$ (53)$ $$ 553$ $$ 673,952$ $$ 673,952$ $$ 673,952$ $$ 673,952$ $$ 673,952$ Core deposit and other intangible assets $$ (45)$ $$ (53)$ $$ 653,952$ $$ 673$	10,062)     (10,       92,209     732,       92,209     732,	439) (10,628)
Noninterest operating expense         \$ 671,926         671,926         671,926         671,926         671,926         671,926         671,926         671,926         671,926         671,926         671,926         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662         662 <t< td=""><td>92,209 732, 92,209 732,</td><td></td></t<>	92,209 732, 92,209 732,	
Efficiency ratio       \$ 671,926       671,960       66         Noninterest operating expense (numerator)       \$ 671,926       671,960       66         Taxable-equivalent net interest income       451,111       456,412       42         Denominator       \$ 1,126,011       1,131,375       1,06         Efficiency ratio       \$ 59,67%       \$ 59,39%       \$         Balance sheet data       In millions       \$       \$ 93,245       \$ 89,873       \$         Average assets       \$ 93,245       \$ 89,873       \$       \$       \$       \$         Average assets       \$ 93,245       \$ 89,873       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$       \$	92,209 732,	633 647,998
Noninterest operating expense (numerator)       \$ 671,926       671,960       666         Taxable-equivalent net interest income       674,900       674,963       666         Other income       451,111       456,412       42         Denominator       \$ 1,126,011       1,131,375       1,06         Efficiency ratio       59,67%       59.39%       59.39%         Balance sheet data       1       1       111,131,375       1,06         In millions       Average assets       4       89,873       6         Average assets       \$ 93,245       89,873       6         Goodwill       (3,525)       (3,525)       6         Core deposit and other intangible assets       (45)       (53)       6         Deferred taxes       14       16       6         Average total equity       \$ 12,247       12,039       10         Average common equity       (1,232)       (1,231)       0         Average common equity       (3,525)       (3,525)       6         Goodwill       (3,525)       (3,525)       6         Goodwill       (3,525)       (3,525)       6         Goodwill       (3,525)       (3,525)       6		
Taxable-equivalent net interest income       674,900       674,963       66         Other income       451,111       456,412       42         Denominator       \$1,126,011       1,131,375       1,06         Efficiency ratio       59.67%       59.39%       59.39%         Balance sheet data       In millions       44       42         Average assets       \$93,245       89,873       66         Goodwill       (3,525)       (3,525)       67         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       66         Average common equity       \$ 12,247       12,039       12         Average common equity       \$ 12,247       12,039       12         Average common equity       \$ 12,247       12,039       14         Average common equity       \$ 12,247       12,039       14         Goodwill       (3,525)       (3,525)       60         Goodwill       (3,525)       (3,525)       60         Goodwill       (3,525)       (53)       14       16         Goodwill       (3,525)       (53)		
Taxable-equivalent net interest income       674,900       674,963       66         Other income       451,111       456,412       42         Denominator       \$1,126,011       1,131,375       1,06         Efficiency ratio       59.67%       59.39%       59.39%         Balance sheet data       In millions       44       42         Average assets       \$93,245       89,873       66         Goodwill       (3,525)       (3,525)       67         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       66         Average common equity       \$ 12,247       12,039       12         Average common equity       \$ 12,247       12,039       12         Average common equity       \$ 12,247       12,039       14         Average common equity       \$ 12,247       12,039       14         Goodwill       (3,525)       (3,525)       60         Goodwill       (3,525)       (3,525)       60         Goodwill       (3,525)       (53)       14       16         Goodwill       (3,525)       (53)	52.378 672	633 647,998
Other income       451,111       456,412       42         Denominator       \$1,126,011       1,131,375       1,06         Efficiency ratio       59.67%       59.39%       59.39%         Balance sheet data       1       111       456,412       42         In millions       Average assets       59.67%       59.39%       59.39%         Average assets       \$93,245       89,873       68         Goodwill       (3,525)       (3,525)       60         Core deposit and other intangible assets       (45)       (53)       60         Deferred taxes       14       16       16         Average tangible assets       \$ 89,689       86,311       68         Average total equity       \$ 12,247       12,039       17         Preferred stock       (1,232)       (1,231)       60         Average common equity       \$ 12,247       12,039       10         Goodwill       (3,525)       (3,525)       60         Core deposit and other intangible assets       (45)       (53)       60         Goodwill       (3,525)       (3,525)       60         Goodwill       (3,525)       (3,525)       60         Goodwill		683 679,213
Denominator       \$1,126,011       1,131,375       1,06         Efficiency ratio $59.67\%$ $59.39\%$ $59.39\%$ Balance sheet data       In millions       Average assets $893,245$ $89,873$ $86$ Average assets       \$93,245 $89,873$ $86$ $6000$ $(3,525)$ $(3,525)$ $(3,525)$ $(3,525)$ $(3,525)$ $(45)$ $(53)$ $14$ $16$ Average tangible assets $(45)$ $(53)$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $12,247$ $12,039$ $13,525$ $10,808$ $13,525$ $10,808$ $13,525$ $10,808$ $13,525$ $10,808$ $13,525$ $10,808$ $14,906$ $10,908$ $11,90,906$ $11,90,906$ $11,90,906$ $11,90,906$ $11,90,906$ $11,90,906$ $11,90,906$ $12,92,906$	20,107 446,	
Efficiency ratio59.67%59.39%Balance sheet data In millionsIn millionsAverage assetsAverage assetsAverage assets\$ 93,24589,8738Goodwill(3,525)(3,525)6Core deposit and other intangible assets(45)(53)6Deferred taxes14166Average tangible assets\$ 89,68986,3116Average tangible assets\$ 12,24712,0391Average total equity\$ 12,24712,0391Preferred stock(1,232)(1,231)6Goodwill(3,525)(3,525)6Core deposit and other intangible assets(45)(53)Deferred taxes1416Average common equity\$ 1416Average tangible common equity\$ 7,4597,246At end of quarterTotal assets416	32,485 1,118,	
Balance sheet data In millionsAverage assetsAverage assetsAverage assetsGoodwill(3,525)(3,525)(3,525)Core deposit and other intangible assets(45)(45)(53)Deferred taxes1416Average tangible assets\$ 89,68980,68986,311Average common equityAverage total equityPreferred stock(1,232)(1,232)(1,231)Average common equity11,01510,808Goodwill(3,525)Goodwill(3,525)Goodwill(3,525)Average common equity11,01510,808Average common equity11,01510,808Average common equity1416Average tangible common equity\$ 7,4597,246		5.48% 56.03%
In millions         Average assets         Average assets         Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       8         Average tangible assets       \$ 12,247       12,039       1         Average total equity       \$ 12,247       12,039       1         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       1         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)       0         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)       0         Deferred taxes       14       16       14       16         Average tangible common equity       \$ 7,459       7,246       14         At end of quarter       Total assets       14       16		
In millions         Average assets         Average assets         Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       8         Average tangible assets       \$ 12,247       12,039       1         Average total equity       \$ 12,247       12,039       1         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       1         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)       0         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)       0         Deferred taxes       14       16       14       16         Average tangible common equity       \$ 7,459       7,246       14         At end of quarter       Total assets       14       16		
Average assets       \$ 93,245       89,873       &         Goodwill       (3,525)       (3,525)       &         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       &         Average common equity       \$ 12,247       12,039       1         Average total equity       \$ 12,247       12,039       1         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       1         Average common equity       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)       0         Core deposit and other intangible assets       (45)       (53)       0         Deferred taxes       14       16       0         Average tangible common equity       \$ 7,459       7,246       0         At end of quarter       Total assets       0       0       0		
Average assets       \$ 93,245       89,873       &         Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       &         Average common equity       \$ 12,247       12,039       11         Average total equity       \$ 12,247       12,039       11         Preferred stock       (1,232)       (1,231)       (1,231)         Average common equity       11,015       10,808       11         Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)       10         Goodwill       (3,525)       (3,525)       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)       10       11       16         Average tangible common equity       \$ 7,459       7,246       10       10         At end of quarter       Total assets       14       16       10		
Goodwill       (3,525)       (3,525)       (3,525)         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible assets       \$ 89,689       86,311       8         Average common equity       \$ 12,247       12,039       1         Average total equity       \$ 12,247       12,039       1         Preferred stock       (1,232)       (1,231)       0         Goodwill       (3,525)       (3,525)       0         Goodwill       (3,525)       (3,525)       0         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets       4       16	36,665 85,	330 84,011
Core deposit and other intangible assets(45)(53)Deferred taxes1416Average tangible assets\$ 89,68986,311Average common equity\$ 12,24712,039Average total equity\$ 12,24712,039Preferred stock(1,232)(1,231)Average common equity11,01510,808Goodwill(3,525)(3,525)Core deposit and other intangible assets(45)(53)Deferred taxes1416Average tangible common equity\$ 7,4597,246		525) (3,525)
Average tangible assets       \$ 89,689       86,311       8         Average common equity       \$ 12,247       12,039       1         Average total equity       \$ 12,247       12,039       1         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       1         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246		(74) (84)
Average common equity       \$ 12,247       12,039       12         Average total equity       \$ 12,247       12,039       12         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       11         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246	20	23 25
Average total equity       \$ 12,247       12,039       12         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       11         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets       14	33,096 81,	754 80,427
Average total equity       \$ 12,247       12,039       12         Preferred stock       (1,232)       (1,231)       0         Average common equity       11,015       10,808       11         Goodwill       (3,525)       (3,525)       0         Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets       14		
Average common equity11,01510,8081Goodwill(3,525)(3,525)(3,525)Core deposit and other intangible assets(45)(53)Deferred taxes1416Average tangible common equity\$ 7,4597,246At end of quarterTotal assetsI	11,648 11,	109 10,881
Goodwill     (3,525)     (3,525)       Core deposit and other intangible assets     (45)     (53)       Deferred taxes     14     16       Average tangible common equity     \$ 7,459     7,246	(1,072) (	881) (878)
Core deposit and other intangible assets       (45)       (53)         Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets       Image: Common equity	10,576 10,	228 10,003
Deferred taxes       14       16         Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets       Image: Common equity		525) (3,525)
Average tangible common equity       \$ 7,459       7,246         At end of quarter       Total assets		(74) (84)
At end of quarter Total assets	20	23 25
Total assets	7,007 6,	652 6,419
Total assets		
Total assets		
Total assets 97 228 90 835 9		
		162 84,427
		525) (3,525)
Core deposit and other intangible assets (42) (49)		(69) (79)
Deferred taxes135	19	21 24
Total tangible assets         \$ 93,674         87,276         8		589 80,847
Total common equity	84,965 81,	
	34,965 81,	306 11,016
	11,887 11,	882) (879)
Undeclared dividends - cumulative preferred stock   (2)   (3)	11,887 11, (1,232) (i	(3) (4)
Common equity, net of undeclared cumulative preferred	11,887 11,	
	11,887 11, (1,232) (1 (3)	
	11,887 11, (1,232) (1 (3) 10,652 10,	421 10,133
Core deposit and other intangible assets(42)(49)	11,887 11, (1,232) (1 (3) 10,652 10, (3,525) (3,	525) (3,525)
Deferred taxes 13 15	11,887 11, (1,232) (1 (3) 10,652 10, (3,525) (3, (59)	525)(3,525)(69)(79)
Total tangible common equity\$ 7,5457,375	11,887 11, (1,232) (1 (3) 10,652 10, (3,525) (3, (59) 19	525) (3,525)

(1) After any related tax effect.