



M&T Names Utica Market President, Adds Four to Central New York Advisory Council

(Utica, NY) -- Allen J. Naples, regional president for M&T Bank's Central New York region, announced today that David Manzelmann has been appointed Utica market president. In his capacity as market president, Manzelmann will oversee M&T Bank's charitable activities in the Mohawk Valley region, enabling him to work closely with local non-profit organizations and ensuring that M&T Bank understands and is responsive to local community needs.

A resident of Utica, Manzelmann has 22 years of banking experience in Central New York, most recently at Partners Trust Financial Group, Inc., now M&T Bank. He also donates time to several community service boards, including the Presbyterian Home for Central New York, Inc., Hospice Care, Inc., and The House of the Good Shepherd.

M&T Bank has also appointed the following former directors of Partners Trust to its Central New York Advisory Council:

Richard Griffith is the president of Sturges Manufacturing Co. Inc. in Utica and serves on the boards of Commercial Travelers Insurance Company and Utica First Insurance Company.

Robert Linn served as managing partner for the Syracuse Office of Ernst & Young from 2001 until his retirement in 2006.

Nicholas Matt is president of Matt Brewing Co., Inc. in Utica and serves on a number of local community and business boards, including the Mohawk Valley Economic Development Growth Enterprises Corporation (EDGE).

John Zawadzki is the former president and CEO of Partners Trust Bank. He serves on several local boards and the New York Bankers Association.

"The local leadership we're putting in place in the Mohawk Valley will keep M&T Bank engaged in the community and responsive to its needs. Our Utica-based leadership team understands what it takes to live and work this community because they live and work here too," said Naples. "That's important because, as a community bank, the well-being of the community and the well-being of the bank are closely related."

M&T Bank Corporation is a bank holding company with approximately \$63.8 billion in assets, whose banking subsidiaries, M&T Bank and M&T Bank, National Association, operate branch offices in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware, New Jersey and the District of Columbia. M&T Bank operates more than 700 branches and 1,600 ATMs, with more than 250 branches and nearly 500 ATMs located in New York State.

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