

M&T Bank Corporation Announces Third Quarter Profits

BUFFALO, N.Y., Oct 20, 2010 /PRNewswire via COMTEX News Network/ -- M&T Bank Corporation ("M&T")(NYSE: MTB) today reported its results of operations for the quarter ended September 30, 2010.

GAAP Results of Operations. Diluted earnings per common share measured in accordance with generally accepted accounting principles ("GAAP") for the third quarter of 2010 rose 53% to \$1.48 from \$.97 in the year-earlier quarter and were 1% above the \$1.46 earned in the second quarter of 2010. GAAP-basis net income in the recent quarter aggregated \$192 million, up from \$128 million and \$189 million in the third quarter of 2009 and the second 2010 quarter, respectively. GAAP-basis net income for the third quarter of 2010 expressed as an annualized rate of return on average assets and average common stockholders' equity was 1.12% and 9.56%, respectively, compared with .73% and 6.72%, respectively, in the year-earlier quarter and 1.11% and 9.67%, respectively, in the second quarter of 2010.

Commenting on M&T's financial results in the recent quarter, Rene F. Jones, Executive Vice President and Chief Financial Officer, noted, "Revenues and net income held up nicely this quarter and were each improved from a year-earlier, despite lower fee income from deposit service charges resulting from the recently adopted changes in regulation. Once again, credit costs remained well-controlled. Customer loan balances charged off during the recent quarter declined by \$49 million, or 34%, from last year's third quarter. This represents a welcome sign of the improvement in economic conditions relative to a year ago."

The recent quarter's earnings as compared with the third quarter of 2009 reflect higher net interest income, resulting from a widening of the net interest margin, and a lower provision for credit losses. Also contributing to the improved performance as compared with the year-earlier quarter were lower other-than-temporary impairment charges on certain available-for-sale investment securities, which after applicable tax effect totaled \$6 million and \$29 million during the quarters ended September 30, 2010 and 2009, respectively. Reflected in the results for the third quarter of 2009 were net merger-related gains of \$9 million (after-tax), or \$.08 of diluted earnings per common share, related to 2009 acquisitions. As compared with the second quarter of 2010, a recent quarter rise in mortgage banking revenues and lower other-than-temporary impairment charges on available-for-sale investment securities were partially offset by a decline in service charges on deposit accounts.

Supplemental Reporting of Non-GAAP Results of Operations. M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit intangible and other intangible asset balances, net of applicable deferred tax amounts) and expenses and gains associated with merging acquired operations into M&T, since such amounts are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results. Reconciliations of GAAP to non-GAAP measures are provided in the financial tables included herein.

Diluted net operating earnings per common share, which exclude the impact of amortization of core deposit and other intangible assets and merger-related gains and expenses, rose for the sixth consecutive quarter, totaling \$1.55 in the recent quarter, improved from \$.98 in the third quarter of 2009 and \$1.53 in the second quarter of 2010. Net operating income during the third quarter of 2010 was \$200 million, up from \$129 million and \$198 million in the third quarter of 2009 and the second quarter of 2010, respectively. Expressed as an annualized rate of return on average tangible assets and average tangible common stockholders' equity, net operating income was 1.24% and 19.58%, respectively, in the recent quarter, compared with .78% and 14.87% in the year-earlier quarter and 1.23% and 20.36% in the second quarter of 2010.

<u>Taxable-equivalent Net Interest Income.</u> Taxable-equivalent net interest income totaled \$576 million in the third quarter of 2010, up from \$553 million in the year-earlier period and \$573 million in the second quarter of 2010. The improvement in such income from the third quarter of 2009 reflects a 26 basis point widening of the net interest margin, which rose to 3.87% from 3.61%. As compared with the second quarter of 2010, a 3 basis point improvement in the recent quarter's net interest margin was partly offset by a 1% decline in average earning assets.

<u>Provision for Credit Losses/Asset Quality.</u> The provision for credit losses was \$93 million in the recent quarter, compared with \$154 million in the third quarter of 2009 and \$85 million in 2010's second quarter. Net charge-offs of loans totaled \$93 million during the third quarter of 2010, compared with \$141 million and \$82 million in the quarters ended September 30, 2009 and June 30, 2010, respectively. Expressed as an annualized percentage of average loans outstanding, net charge-offs were .73% and 1.07% in the third quarter of 2010 and 2009, respectively, and .64% in the second quarter of 2010.

Loans classified as nonaccrual totaled \$1.10 billion, or 2.16% of total loans at September 30, 2010, compared with \$1.23 billion or 2.35% a year earlier and \$1.09 billion or 2.13% at June 30, 2010. Assets taken in foreclosure of defaulted loans were \$193 million at each of June 30 and September 30, 2010, up from \$85 million at September 30, 2009. The higher level of such assets

at the two most recent quarter-ends resulted from the second quarter 2010 transfer of \$98 million of collateral related to a single commercial real estate loan. The ratio of nonperforming assets to total loans plus real estate and other foreclosed assets was 2.53% at September 30, 2010, compared with 2.51% and 2.50% at September 30, 2009 and June 30, 2010, respectively.

Loans past due 90 days or more and accruing interest totaled \$215 million at the end of the recent quarter, including loans guaranteed by government-related entities of \$194 million. Such past due loans were \$183 million and \$203 million at September 30, 2009 and June 30, 2010, respectively, including \$173 million and \$188 million of government guaranteed loans at those respective dates.

Allowance for Credit Losses. M&T regularly performs detailed analyses of individual borrowers and portfolios for purposes of assessing the adequacy of the allowance for credit losses. Reflecting those analyses, the allowance for credit losses was \$895 million at each of June 30 and September 30, 2010, compared with \$868 million at September 30, 2009. That allowance expressed as a percentage of outstanding loans was 1.76% at the recent quarter-end, compared with 1.66% at September 30, 2009 and 1.75% at June 30, 2010. Beginning in 2009, GAAP requires that expected credit losses associated with loans obtained in an acquisition be reflected in the estimation of loan fair value as of each respective acquisition date and prohibits any carry-over of the acquired entity's allowance for credit losses. Excluding amounts related to loans obtained in 2009 acquisition transactions, the allowance-to-legacy loan ratio was 1.86% at the two most recent quarter-ends, compared with 1.81% at September 30, 2009.

Noninterest Income and Expense. Noninterest income totaled \$290 million in the recent quarter, compared with \$278 million and \$274 million in the third quarter of 2009 and the second quarter of 2010, respectively. Reflected in those amounts were net losses from investment securities of \$8 million, \$47 million and \$22 million, each predominantly due to other-than-temporary impairment charges. During each of those quarters, such charges reflected write-downs of certain of M&T's holdings of privately issued collateralized mortgage obligations and collateralized debt obligations backed by pooled trust preferred securities. In addition, during 2010's second quarter, other-than-temporary impairment charges included a \$12 million write-down of American Depositary Shares of Allied Irish Banks, p.l.c., which were obtained in M&T's acquisition of Allfirst Financial Inc. in 2003. Excluding gains and losses from investment securities and a pre-tax merger-related gain of \$29 million in the third quarter of 2009, noninterest income in the third quarter of 2010 aggregated \$298 million, up from \$296 million in each of the third quarter of 2009 and the second 2010 quarter. The higher level of noninterest income in the recent quarter resulted largely from higher mortgage banking revenues that were largely offset by declines in service charges on deposit accounts. The lower level of deposit service charge revenues was attributable to new regulations that went into effect July 1, 2010 for new customers and August 15, 2010 for pre-existing customers. Such regulations require depositors to elect to be subject to fees for certain deposit account services.

Noninterest expense in the third quarter of 2010 aggregated \$480 million, compared with \$500 million in the year-earlier quarter and \$476 million in the second quarter of 2010. Included in such amounts are expenses considered to be nonoperating in nature consisting of amortization of core deposit and other intangible assets and merger-related expenses. Exclusive of these expenses, noninterest operating expenses were \$467 million in the recent quarter, compared with \$469 million in the third quarter of 2009 and \$461 million in 2010's second quarter.

The efficiency ratio, or noninterest operating expenses divided by the sum of taxable-equivalent net interest income and noninterest income (exclusive of gains and losses from bank investment securities and merger-related expenses and gains), measures the relationship of operating expenses to revenues. M&T's efficiency ratio was 53.4% in the recent quarter, compared with 55.2% and 53.1% in the year-earlier quarter and the second quarter of 2010, respectively.

<u>Balance Sheet.</u> M&T had total assets of \$68.2 billion at September 30, 2010, compared with \$69.0 billion at September 30, 2009. Loans and leases, net of unearned discount, were \$50.8 billion at September 30, 2010, down 3% from \$52.2 billion at year earlier. Total deposits aggregated \$48.7 billion at the recent quarter-end, up 4% from \$46.9 billion at September 30, 2009. Reflecting a \$1.9 billion or 15% increase in noninterest-bearing deposits, deposits at domestic offices rose \$2.5 billion, or 5%, to \$48.0 billion at the recent quarter-end from \$45.5 billion at September 30, 2009.

Total stockholders' equity rose 8% to \$8.2 billion at September 30, 2010 from \$7.6 billion a year earlier, representing 12.06% and 11.03%, respectively, of total assets. Common stockholders' equity was \$7.5 billion, or \$62.69 per share, at September 30, 2010, compared with \$6.9 billion, or \$58.22 per share, at September 30, 2009. Tangible equity per common share rose to \$32.23 at September 30, 2010 from \$27.03 at September 30, 2009. In the calculation of tangible equity per common share, common stockholders' equity is reduced by the carrying values of goodwill and core deposit and other intangible assets, net of applicable deferred tax balances. M&T's tangible common equity to tangible assets ratio was 5.96% at September 30, 2010, compared with 4.89% and 5.75% at September 30, 2009 and June 30, 2010, respectively.

Allied Irish Banks, p.l.c. initiated steps in early October to divest its holdings of M&T common shares. In a public offering, 26.7 million of Contingent Mandatorily Exchangeable Notes, each note exchangeable for one share of M&T common stock, were sold in a single day. The notes were distributed directly to one hundred twenty-three institutional investors as well as through retail delivery channels.

Conference Call. Investors will have an opportunity to listen to M&T's conference call to discuss third quarter financial results today at 10:30 a.m. Eastern Time. Those wishing to participate in the call may dial (877)780-2276. International participants, using any applicable international calling codes, may dial (973)582-2700. Callers should reference M&T Bank Corporation or the conference ID #17941643. The conference call will be webcast live on M&T's website at http://ir.mandtbank.com/conference.cfm. A replay of the call will be available until Friday, October 22, 2010 by calling (800)642-1687, or (706)645-9291 for international participants, and by making reference to ID #17941643. The event will also be archived and available by 6:00 p.m. today on M&T's website at http://ir.mandtbank.com/conference.cfm.

M&T is a bank holding company headquartered in Buffalo, New York. M&T's banking subsidiaries, M&T Bank and M&T Bank, National Association, operate retail and commercial bank branches in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware, New Jersey, the District of Columbia and Ontario, Canada.

<u>Forward-Looking Statements.</u> This news release contains forward-looking statements that are based on current expectations, estimates and projections about M&T's business, management's beliefs and assumptions made by management. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("Future Factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Future Factors include changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; legislation affecting the financial services industry as a whole, and M&T and its subsidiaries individually or collectively, including tax legislation; regulatory supervision and oversight, including monetary policy and capital requirements; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board or other regulatory agencies; increasing price and product/service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products/services; containing costs and expenses; governmental and public policy changes; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the Future Factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other Future Factors.

M&T BANK CORPORATION Financial Highlights

Amounts in thousands,	Three months ended September 30		
except per share	2010	2009	Change
Performance			
Net income Net income available to common equity	\$192,015 179,306	,	50% 56
Per common share: Basic earnings Diluted earnings Cash dividends	\$1.49 1.48 \$.70	.97 .97 .70	
Common shares outstanding: Average - diluted (1)	119,155	117,547	1%

119,435	118,156	1
1.12%	.73%	
9.56%	6.72%	
\$575,733	553,450	4%
4.65%	4.60%	
1.03%	1.26%	
3.62%	3.34%	
.25% 3.87%	.27% 3.61%	
.73%	1.07%	
\$200,225	128,761	56%
1.55	.98	58
1.24%	.78%	
19.58% 53.40%	14.87% 55.21%	
2010	2009	Change
\$531,719	243,073	119%
493,735	211,429	134
44.10	1 04	1040
\$4.12 4.10	1.84	124% 123
\$2.10	2.10	
110 766	112 000	1 %
118,766	113,800	4% 1
1.04%	. 49%	
	1.12% 9.56% \$575,733 4.65% 1.03% 3.62% .25% 3.87% .73% \$200,225 1.55 1.24% 19.58% 53.40% Nine months September	1.12% .73% 9.56% 6.72% \$575,733 553,450 4.65% 4.60% 1.03% 1.26% 3.62% 3.34% .25% .27% 3.87% 3.61% .73% 1.07% \$200,225 128,761 1.55 .98 1.24% .78% 19.58% 14.87% 53.40% 55.21% Nine months ended September 30 2010 2009 \$531,719 243,073 493,735 211,429 \$4.12 1.84 4.10 1.84 \$2.10 2.10 118,766 113,800 119,435 118,156

equity	9.05%	4.35%	
Taxable-equivalent net			
interest income	\$1,711,322	1,512,971	13%
Yield on average earning			
assets	4.62%	4.62%	
Cost of interest-bearing			
liabilities	1.04%	1.49%	
Net interest spread	3.58%	3.13%	
Contribution of interest-free			
funds	.25%	.28%	
Net interest margin	3.83%	3.41%	
Net charge-offs to average total net loans (annualized)	.70%	1.00%	
Net operating results (3)			
Net operating income Diluted net operating earnings	\$558,930	304,600	83%
per common share	4.33	2.37	83
Return on (annualized):			
Average tangible assets	1.16%	.64%	
Average tangible common equity	19.13%	12.19%	
Efficiency ratio	54.10%	57.90%	

	At Septemb		
Loan quality	2010		Change
Nonaccrual loans Real estate and other	\$1,099,560	1,228,341	-10%
foreclosed assets Total nonperforming assets	192,600 \$1,292,160 ======	84,676 1,313,017 ======	
Accruing loans past due 90 days or more	\$214,769	182,750	18%
Renegotiated loans	\$233,671	190,917	22%
Government guaranteed loans included in totals above:			
Nonaccrual loans Accruing loans past due 90	\$38,232	38,590	-1%
days or more	194,223	172,701	12%
Purchased impaired loans (4): Outstanding customer balance Carrying amount	\$113,964 52,728	209,138 108,058	
Nonaccrual loans to total net loans	2.16%	2.35%	

Legacy loans	1.86%	1.81%
Total loans	1.76%	1.66%

- (1) Includes common stock equivalents.
- (2) Includes common stock issuable under deferred compensation plans.
- (3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear herein.
- (4) Accruing loans that were impaired at acquisition date and recorded at fair value.

M&T BANK CORPORATION
Financial Highlights, Five Quarter Trend

		ee months ended	
Amounts in thousands, except per share	September 30,	June 30, 2010	March 31, 2010
Performance			
Net income Net income available	\$192,015	188,749	150,955
to common equity	179,306	176,088	138,341
Per common share:			
Basic earnings	\$1.49	1.47 1.46	1.16 1.15
Diluted earnings Cash dividends	1.48 \$.70	.70	.70
Common shares			
outstanding: Average -diluted (1)	119,155	118,878	118,256
Period end (2)	119,435	119,161	118,823
Return on (annualized):			
Average total assets Average common	1.12%	1.11%	.89%
stockholders' equity	9.56%	9.67%	7.86%
Taxable-equivalent			
net interest income	\$575,733	573,332	562,257
Yield on average earning assets Cost of interest-	4.65%	4.63%	4.59%

bearing liabilities	1.03%	1.04%	1.04%
Net interest spread	3.62%	3.59%	3.55%
Contribution of	3.02%	3.35%	3.33%
***************************************	O F 0.	2.5%	0.2.8
interest-free funds	.25%	. 25%	.23%
Net interest margin	3.87%	3.84%	3.78%
Net charge-offs to			
average total			
net loans (annualized)	.73%	.64%	.74%
Net operating results			
(3)			
Net operating income	\$200,225	197,752	160,953
Diluted net operating	,,	, -	,
earnings per common			
share	1.55	1.53	1.23
Return on	1.55	1.55	1.25
(annualized):			
,			
Average tangible	1 0 4 0	1 020	1 000
assets	1.24%	1.23%	1.00%
Average tangible			
common equity	19.58%	20.36%	17.34%
Efficiency ratio	53.40%	53.06%	55.88%
	September		
	30,	June 30,	· ·
Loan quality	30, 2010	2010	2010
Loan quality	•	•	· ·
	2010	2010	2010
Nonaccrual loans	•	2010	2010
Nonaccrual loans Real estate and other	\$1,099,560	1,090,135	2010
Nonaccrual loans	2010	2010	2010
Nonaccrual loans Real estate and other foreclosed assets	\$1,099,560	1,090,135	2010
Nonaccrual loans Real estate and other	\$1,099,560 192,600	2010 1,090,135 192,631	2010 1,339,992 95,362
Nonaccrual loans Real estate and other foreclosed assets	\$1,099,560 192,600	1,090,135	2010
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming	\$1,099,560 192,600	2010 1,090,135 192,631	2010 1,339,992 95,362
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming	\$1,099,560 192,600 \$1,292,160	2010 1,090,135 192,631 1,282,766	2010 1,339,992 95,362 1,435,354
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming	\$1,099,560 192,600 \$1,292,160	2010 1,090,135 192,631 1,282,766	2010 1,339,992 95,362 1,435,354
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets	\$1,099,560 192,600 \$1,292,160	2010 1,090,135 192,631 1,282,766	2010 1,339,992 95,362 1,435,354
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past	\$1,099,560 192,600 \$1,292,160 ========	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past	\$1,099,560 192,600 \$1,292,160 ========	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals above:	\$1,099,560 192,600 \$1,292,160 ========= \$214,769 \$233,671	2010 1,090,135 192,631 1,282,766 ======== 203,081 228,847	2010 1,339,992 95,362 1,435,354 ======== 203,443 220,885
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals above: Nonaccrual loans	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 =======	2010 1,339,992 95,362 1,435,354 ========
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Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals above: Nonaccrual loans Accruing loans past due 90 days or more Purchased impaired	\$1,099,560 192,600 \$1,292,160 ====================================	2010 1,090,135 192,631 1,282,766 ======== 203,081 228,847	2010 1,339,992 95,362 1,435,354 ======== 203,443 220,885
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Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals above: Nonaccrual loans Accruing loans past due 90 days or more Purchased impaired loans (4): Outstanding customer	\$1,099,560 192,600 \$1,292,160 ========= \$214,769 \$233,671 \$38,232 194,223	2010 1,090,135 192,631 1,282,766 ======== 203,081 228,847 40,271 187,682	2010 1,339,992 95,362 1,435,354 ======== 203,443 220,885 37,048 194,523
Nonaccrual loans Real estate and other foreclosed assets Total nonperforming assets Accruing loans past due 90 days or more Renegotiated loans Government guaranteed loans included in totals above: Nonaccrual loans Accruing loans past due 90 days or more Purchased impaired loans (4): Outstanding customer balance	\$1,099,560 192,600 \$1,292,160 ========= \$214,769 \$233,671 \$38,232 194,223	2010 1,090,135 192,631 1,282,766 ======== 203,081 228,847 40,271 187,682	2010 1,339,992 95,362 1,435,354 ======== 203,443 220,885 37,048 194,523
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total net loans	2.16%	2.13%	2.60%
Allowance for credit losses to:			
Legacy loans	1.86%	1.86%	1.86%
Total loans	1.76%	1.75%	1.73%

Amounts in thousands,	December 31,	September 30,		
except per share	2009 	2009		
Performance				
Net income Net income available to common	136,818	127,664		
equity	124,251	115,143		
Per common share:				
Basic earnings	1.05	.97		
Diluted earnings	1.04	.97		
Cash dividends	.70	.70		
Common shares outstanding:				
Average - diluted (1)	117,672	117,547		
Period end (2)	118,298	118,156		
Return on (annualized):				
Average total assets	.79%	.73%		
Average common stockholders'				
equity	7.09%	6.72%		
Taxable-equivalent net interest				
income	564,606	553,450		
Yield on average earning assets Cost of interest-bearing	4.58%	4.60%		
liabilities	1.13%	1.26%		
Net interest spread	3.45%	3.34%		
Contribution of interest-free				
funds	.26%	. 27%		
Net interest margin	3.71%	3.61%		
Net charge-offs to average total				
net loans (annualized)	1.03%	1.07%		
Net operating results (3)				
Net operating income Diluted net operating earnings	150,776	128,761		
per common share	1.16	.98		
Return on (annualized):	00%	70%		
Average tangible assets	.92%	.78%		

Average tangible common	equity	16.73%	14.87%
Efficiency ratio		52.69%	55.21%

Loan quality	December 31, 2009	September 30, 2009
Nonaccrual loans Real estate and other foreclosed	1,331,702	1,228,341 84,676
assets Total nonperforming assets	1,426,306 =======	1,313,017 =======
Accruing loans past due 90 days or more	208,080	182,750
Renegotiated loans	212,548	190,917
Government guaranteed loans included in totals above:		
Nonaccrual loans Accruing loans past due 90 days	38,579	38,590
or more	193,495	172,701
Purchased impaired loans (4): Outstanding customer balance Carrying amount	172,772 88,170	209,138 108,058
Nonaccrual loans to total net loans	2.56%	2.35%
Allowance for credit losses to: Legacy loans Total loans	1.83% 1.69%	1.81% 1.66%

- (1) Includes common stock equivalents.
- (2) Includes common stock issuable under deferred compensation plans.
- (3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear herein.
- (4) Accruing loans that were impaired at acquisition date and recorded at fair value.

M&T BANK CORPORATION

Condensed Consolidated Statement of Income

Three months ended September 30

September	30

	Septembe		
Dollars in thousands	2010		Change
Interest income Interest expense	\$685,900 116,032	700,593 152,938	-2% -24
Net interest income	569,868	547,655	4
Net Interest Income	309,808	547,055	4
Provision for credit losses	93,000	154,000	-40
Net interest income after			
provision for credit losses	476,868	393,655	21
Other income			
Mortgage banking revenues Service charges on deposit	61,052	48,169	27
accounts	117,733	128,502	-8
Trust income		31,586	
Brokerage services income	12,127	14,329	-15
Trading account and foreign			
exchange gains	6,035	7,478	-19
Gain (loss) on bank investment	1 440	(56)	
securities Other-than-temporary impairment losses	1,440	(56)	-
recognized in earnings Equity in earnings of Bayview	(9,532)	(47,033)	-
Lending Group LLC	(6,460)	(10,912)	-
Other revenues from operations	77,019	106,163	-27
Total other income	289,899	278,226	4
Other expense			
Salaries and employee benefits	246,389	255,449	-4
Equipment and net occupancy		58,195	-7
Printing, postage and supplies Amortization of core deposit and		8,229	-5
other intangible assets	12 526	16,924	-20
FDIC assessments	13,526 18,039	21,124	
Other costs of operations	140,006	140,135	-13
other costs of operations			
Total other expense	480,133	500,056	-4
Income before income taxes	286,634	171,825	67
Applicable income taxes	94,619	44,161	114
Net income	\$192,015 ======	127,664 =====	50%

Nine months ended September 30

Dollars in thousands	2010	2009	Change
Interest income	\$2,047,070	2,032,528	1%
Interest expense	353,641	535,499	-34
Net interest income	1,693,429	1,497,029	13
- 11 6 21 2	000 000	450.000	2.0
Provision for credit losses	283,000	459,000	-38
Not interest income after			
Net interest income after	1 410 420	1 020 020	36
provision for credit losses	1,410,429	1,038,029	30
Other income			
Mortgage banking revenues	149,612	157,385	-5
Service charges on deposit	149,012	137,303	-5
accounts	367,004	342,010	7
Trust income	91,582	98,908	-7
Brokerage services income	38,021	43,215	-12
Trading account and foreign	·	43,213	-12
exchange gains	14,531	16,456	-12
Gain (loss) on bank	11,551	10,150	12
investment securities	1,909	811	_
Other-than-temporary	1,000	011	
impairment losses			
recognized in earnings	(58,714)	(104,001)	_
Equity in earnings of	(30,711)	(101,001)	
Bayview Lending Group LLC	(18,353)	(15,263)	_
Other revenues from	(10,333)	(13,203)	
operations	235,570	242,695	-3
operacions			3
Total other income	821,162	782,216	5
	,	,	
Other expense			
Salaries and employee			
benefits	756,296	754,793	_
Equipment and net occupancy		157,688	5
Printing, postage and			
supplies	25,412	28,878	-12
Amortization of core			
deposit and other			
intangible assets	44,834	47,525	-6
FDIC assessments	60,995	76,617	-20
Other costs of operations	392,841	436,611	-10
Total other expense	1,445,563	1,502,112	-4
Income before income taxes	786,028	318,133	147
Applicable income taxes	254,309	75,060	239
Net income	\$531,719	243,073	119%
	======	======	

	September 30,		
Dollars in thousands	2010	2010	2010
Interest income	\$685,900	684,784	676,386
Interest expense	·	117,557	· ·
Net interest income	569,868	567,227	556,334
Provision for credit losses	93,000	85,000 	
Net interest income after			
provision for credit losses	476,868	482,227	451,334
Other income			
Mortgage banking revenues Service charges on deposit	61,052	47,084	41,476
	117 722	120 076	120 205
accounts	117,733	128,976	120,293
Trust income		30,169	
Brokerage services income Trading account and foreign	12,127	12,788	13,106
exchange gains		3,797	4,699
Gain (loss) on bank investment securities	1,440	10	459
Other-than-temporary	1,110	10	133
impairment losses			
recognized in earnings Equity in earnings of Bayview	(9,532)	(22,380)	(26,802)
Lending Group LLC	(6,460)	(6,179)	(5,714)
Other revenues from operations		79,292	
Total other income		273,557	
Other expense			
Salaries and employee benefits	246,389	245,861	264,046
Equipment and net occupancy	54,353		55,401
Printing, postage and supplies		8,549	
Amortization of core deposit	7,020	0,549	7,043
and other			
intangible assets	13,526		16,475
FDIC assessments	18,039	21,608	21,348
Other costs of operations	140,006	129,786	123,049
Total other expense	480,133		
Income before income taxes	286,634	279,716	219,678
Applicable income taxes	94,619	•	68,723
Net income	\$192,015	188,749	150,955

	_								

	December 31,	September 30,
Dollars in thousands	2009	2009
Interest income	692,669	700,593
Interest expense	133,950	152,938
Net interest income	558,719	547,655
Provision for credit losses	145,000	154,000
Net interest income after		
provision for credit losses	413,719	393,655
Other income		
Mortgage banking revenues	50,176	48,169
Service charges on deposit		
accounts	127,185	128,502
Trust income	29,660	31,586
Brokerage services income	14,396	14,329
Trading account and foreign		
exchange gains	6,669	7,478
Gain (loss) on bank investment		
securities	354	(56)
Other-than-temporary		
impairment losses		
recognized in earnings Equity in earnings of Bayview	(34,296)	(47,033)
Lending Group LLC	(10,635)	(10,912)
Other revenues from operations	82,381	106,163
other revenues from operations		
Total other income	265,890	278,226
Other expense		
Salaries and employee benefits	247,080	255,449
Equipment and net occupancy	53,703	58,195
Printing, postage and supplies	9,338	8,229
Amortization of core deposit		
and other		
intangible assets	16,730	16,924
FDIC assessments	19,902	21,124
Other costs of operations	131,698	140,135
Total other expense	478,451	500,056
Income before income taxes	201,158	171,825
Applicable income taxes	64,340	44,161
Net income	136,818	127,664
1.00 1100mc	======	======

M&T BANK CORPORATION Condensed Consolidated Balance Sheet

	September 30)	
Dollars in thousands	2010	2009	Change
ASSETS			
Cash and due from banks	\$1,070,625	1,356,508	-21%
Interest-bearing deposits at banks	401,624	54,443	638
Federal funds sold and agreements to resell securities	443,700	17,206	-
Trading account assets	536,702	497,064	8
Investment securities	7,662,715	7,634,262	_
Loans and leases:			
Commercial, financial, etc Real estate - commercial Real estate - consumer Consumer	20,580,450 5,754,432 11,668,540	13,517,538 21,007,376 5,427,260 12,251,598	-2
Total loans and leases, net of unearned discount Less: allowance for credit losses	50,791,558	52,203,772 867,874	-3 3
Net loans and leases	49,896,838	51,335,898	-3
Goodwill	3,524,625	3,524,625	-
Core deposit and other intangible assets	139,186	199,148	-30
Other assets		4,378,296	4
Total assets	\$68,246,837		-1%
LIABILITIES AND STOCKHOLDERS' EQUITY			
Noninterest-bearing deposits at U.S. offices	\$14,665,603	12,730,083	15%
Other deposits at U.S. offices	33,335,104	32,813,698	2
Deposits at foreign office	653,916	1,318,070	-50

Total deposits	48,654,623	46,861,851	4
Short-term borrowings	1,211,683	2,927,268	-59
Accrued interest and other liabilities	1,157,250	1,241,576	-7
Long-term borrowings	8,991,508	10,354,392	-13
Total liabilities	60,015,064	61,385,087	-2
Stockholders' equity:			
Preferred Common (1)	•	727,748 6,884,615	
Total stockholders' equity	8,231,773	7,612,363	8
Total liabilities and stockholders' equity	\$68,246,837 ======	68,997,450	-1%

(1) Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$192.6 million

at September 30, 2010 and \$419.3 million at September 30, 2009.

M&T BANK CORPORATION

Condensed Consolidated Balance Sheet, Five Quarter Trend

	September		
Dollars in thousands	30, 2010	June 30,	March 31, 2010
ACCEPTO			
ASSETS			
Cash and due from banks	\$1,070,625	1,045,886	1,033,269
Interest-bearing deposits at banks	401,624	117,826	121,305
Federal funds sold and agreements to resell securities	443,700	10,000	10,400
Trading account assets	536,702	487,692	403,476
Investment securities	7,662,715	8,097,572	8,104,646

Loans and leases:

2			
Commercial, financial, etc Real estate -	12,788,136	13,017,598	13,220,181
commercial Real estate -	20,580,450	20,612,905	20,724,118
consumer	5,754,432	5,729,126	5,664,159
Consumer	11,668,540	11,701,657	11,835,583
Total loans and			
<pre>leases, net of unearned discount Less: allowance for</pre>		51,061,286	51,444,041
credit losses	894,720 	894,667 	891,265
Net loans and leases	49,896,838	50,166,619	50,552,776
Goodwill	3,524,625	3,524,625	3,524,625
Core deposit and other intangible			
assets	139,186	152,712	167,545
Other assets	4,570,822	4,550,684	4,521,180
Total assets	\$68,246,837	68,153,616	68,439,222
10001 022002	=======	=======	=======
LIABILITIES AND STOCKHOLDERS' EQUITY			
Noninterest-bearing deposits at U.S. offices	\$14,665,603	13,960,723	13,622,819
Other deposits at U.S. offices	33,335,104	33,010,520	33,125,761
Deposits at foreign office	653,916	551,428	789,825
Total deposits	48,654,623	47,522,671	47,538,405
Short-term borrowings	1,211,683	2,158,957	1,870,763
Accrued interest and other liabilities	1,157,250	1,114,615	1,048,473
Long-term borrowings	8,991,508	9,255,529	
Total liabilities	60,015,064	60,051,772	60,523,535
Stockholders' equity:			
Preferred			
	737,979	735,350	732,769

Total stockholders' equity	8,231,773	8,101,844	7,915,687
Total liabilities and stockholders' equity	\$68,246,837	68,153,616	68,439,222
	========	========	========

Dollars in thousands	31, 2009	September 30, 2009
ASSETS		
Cash and due from banks	1,226,223	1,356,508
Interest-bearing deposits at banks	133,335	54,443
Federal funds sold and agreements to resell securities	20,119	17,206
Trading account assets	386,984	497,064
Investment securities	7,780,609	7,634,262
Loans and leases:		
Commercial, financial, etc Real estate - commercial Real estate - consumer Consumer	20,949,931	5,427,260 12,251,598
Total loans and leases, net of unearned discount Less: allowance for credit losses	51,936,686	52,203,772
Net loans and leases	51,058,664	51,335,898
Goodwill	3,524,625	3,524,625
Core deposit and other intangible assets	182,418	199,148
Other assets	4,567,422	4,378,296
Total assets		68,997,450

EQUITY

Noninterest-bearing deposits at U.S. offices	13,794,636	12,730,083
Other deposits at U.S. offices	32,604,764	32,813,698
Deposits at foreign office		1,318,070
Total deposits	47,449,838	46,861,851
Short-term borrowings	2,442,582	2,927,268
Accrued interest and other liabilities	995,056	1,241,576
Long-term borrowings	10,240,016	10,354,392
Total liabilities		61,385,087
Stockholders' equity:		
Preferred Common (1)		727,748 6,884,615
Total stockholders' equity	7,752,907	7,612,363
Total liabilities and		
stockholders' equity		68,997,450 ======

(1) Reflects accumulated other comprehensive loss, net of applicable income tax effect, of $$192.6\ million$

at September 30, 2010, \$197.2 million at June 30, 2010, \$255.2 million at March 31, 2010, \$336.0 million at December 31, 2009 and \$419.3 million at September 30, 2009.

M&T BANK CORPORATION Condensed Consolidated Average Balance Sheet and Annualized Taxable-equivalent Rates

September	Septem	ber	
30,		30,	June 30,
2010		2009	2010
Balance Rate	Balance	Rate	Balance Rate

Interest-bearing deposits at banks	\$92	.15%	66	.04%	81	.02%
Federal funds sold and agreements						
to resell securities	64	.26	11	.58	10	.41
Trading account assets	82	.65	83	.82	66	.96
Investment securities	7,993	4.16	8,420	4.81	8,376	4.27
Loans and leases, net of unearned discount Commercial, financial,						
etc Real estate -	12,856	3.97	13,801	3.78	13,096	4.03
commercial.	20,612		- ,		20,759	
Real estate -consumer			5,429			
Consumer	11,687	5.22	12,247	5.37	11,770	5.24
Total loans and leases, net	50,835	4 74	52,320	4.58	51,278	4.71
reases, nee		1./1		1.50		1.71
Total earning assets	59,066	4.65	60,900	4.60	59,811	4.63
Goodwill	3,525		3,525		3,525	
Core deposit and other intangible assets	146		208		160	
Other assets	5,074		4,521		4,838	
Total assets	\$67,811 ======		69,154 =====		68,334 =====	
LIABILITIES AND STOCKHOLDERS' EQUITY						
Interest-bearing deposits						
NOW accounts	\$592	.15	541	.21	619	.14
Savings deposits	26,177					.33
Time deposits		1.46			6,789	1.55
Deposits at foreign						
office	802	.16	1,444	.13	972	.16
Total interest-						
bearing deposits	33,883	.53	34,598	.84	34,322	.56
Short-term borrowings	1 050	16	2,663	. 26	1,763	.17
Long-term borrowings	8,948		11,008	2.80	9,454	
TOME COLIN DOLLOWINGS		J.10		2.00		۷. ۷ ـ
Total interest						
Total interest- bearing liabilities	44,689	1.03	48,269	1.26	45,539	1.04
Noninterest-bearing						

deposits	13,647		12,122		13,610	
Other liabilities	1,294		1,242		1,149	
Total liabilities	59,630		61,633		60,298	
Stockholders' equity	8,181		7,521 		8,036	
Total liabilities and stockholders' equity	\$67,811 =====		69,154		68,334	
Net interest spread Contribution of		3.62		3.34		3.59
interest-free funds Net interest margin		.25 3.87%		.27 3.61%		.25 3.84%

		ge in balance ember 30, 2010 from June 30,
	2009	2010
ASSETS		
Interest-bearing deposits at banks	41%	14%
Federal funds sold and agreements to resell securities		
to reserr securities	457	531
Trading account assets	-1	23
Investment securities	-5	-5
Loans and leases, net of unearned discount		
Commercial, financial, etc Real estate - commercial.	-7 -1	-2 -1
Real estate - consumer	5	- -
Consumer Total loans and leases, net	-5 -3	-1 -1
Total earning assets	-3	-1
Goodwill	-	-
Core deposit and other intangible assets	-30	-9
Other assets	12	5
Total assets	-2%	-1%

LIABILITIES AND STOCKHOLDERS' EQUITY

Interest-bearing deposits		
NOW accounts	9%	-4%
Savings deposits	12	1
Time deposits	-32	-7
Deposits at foreign office Total interest-bearing	-44	-18
deposits	-2	-1
Short-term borrowings	-30	5
Long-term borrowings	-19	-5
Total interest-bearing		
liabilities	-7	-2
Noninterest-bearing deposits	13	-
Other liabilities	4	13
Total liabilities	-3	-1
Stockholders' equity	9	2
Total liabilities and stockholders' equity	-2%	-1%

Net interest spread Contribution of interest-free funds Net interest margin

> Nine months ended September 30

		2010		2009
	Balance	Rate	Balance	Rate
ASSETS				
Interest-bearing deposits at banks	\$100	.06%	43	.06%
Federal funds sold and agreements to resell securities				
co reserr securities	33	.27	62	.25
Trading account assets	69	.79	92	.76
Investment securities	8,180	4.29	8,472	4.84

Loans and leases, net of unearned discount

Commercial, financial, etc Real estate - commercial. Real estate - consumer Consumer	13,118 20,745 5,691 11,795	4.66	13,965 19,793 5,243 11,578	4.45 5.47
Total loans and leases, net		4.69	50,579	4.60
Total earning assets	59,731	4.62	59,248	4.62
Goodwill	3,525		3,349	
Core deposit and other intangible assets	160		191	
Other assets	4,923		4,196	
Total assets	\$68,339		66,984 =====	
LIABILITIES AND STOCKHOLDERS' EQUITY				
Interest-bearing deposits				
NOW accounts	\$599	.14		.22
Savings deposits	25,733		22,358	.54
Time deposits	6,767	1.56	8,943	2.49
Deposits at foreign office	1,002	.14	1,788	.15
Total interest-bearing				
deposits	34,101	.56	33,620	1.03
Short-term borrowings	1,994	.16	3,114	26
Long-term borrowings	9,516	2.91	11,376	3.17
Total interest-bearing				
liabilities	45,611	1.04	48,110	1.49
Noninterest-bearing deposits	13,518		10,416	
Other liabilities	1,180		1,313	
Total liabilities	60,309		59,839	
Stockholders' equity	8,030		7,145	
Total liabilities and stockholders' equity	\$68,339 =====		66,984 =====	
Net interest spread Contribution of interest-free		3.58		3.13
funds		.25		.28
Net interest margin		3.83%		3.41%

	Change in balance
ASSETS	
Interest-bearing deposits at banks	134%
Federal funds sold and agreements	
to resell securities	-47
Trading account assets	-24
Investment securities	-3
Loans and leases, net of unearned discount Commercial, financial, etc Real estate - commercial. Real estate - consumer Consumer Total loans and leases, net	-6 5 9 2 2
Total earning assets	1
Goodwill	5
Core deposit and other intangible assets	-16
Other assets	17
Total assets	2%
LIABILITIES AND STOCKHOLDERS' EQUITY	
Interest-bearing deposits NOW accounts Savings deposits Time deposits Deposits at foreign office Total interest-bearing deposits	13% 15 -24 -44
Short-term borrowings Long-term borrowings	-36 -16
Total interest-bearing liabilities	-5

Noninterest-bearing deposits	30
Other liabilities	-10
Total liabilities	1
Stockholders' equity	12
Total liabilities and stockholders' equity	2%

Net interest spread Contribution of interest-free funds Net interest margin

M&T BANK CORPORATION Reconciliation of Quarterly GAAP to Non-GAAP Measures

	Three months ended September 30		r 30
		2010	2009
Income statement data			
In thousands, except per share Net income			
Net income Amortization of core deposit and other	\$192	2,015	127,664
intangible assets (1)	3	8,210	10,270
Merger-related gain (1)		-	(17,684)
Merger-related expenses (1)	* 00/	-	8,511
Net operating income		0,225 ====	128,761 ======
Earnings per common share			
Diluted earnings per common share Amortization of core deposit and other	Ş	\$1.48	.97
intangible assets (1)		.07	.09
Merger-related gain (1)		-	(.15)
Merger-related expenses (1)		_	.07
Diluted net operating earnings per			
common share		\$1.55	.98
Other expense	=	====	===
Other expense	\$480	0,133	500,056
Amortization of core deposit and other	Ų-TOC	0,133	300,030
intangible assets	(13	3,526)	(16,924)
Merger-related expenses		_	(14,010)
Noninterest operating expense		6,607 ====	469,122 ======
Merger-related expenses	====	====	======
Salaries and employee benefits	\$	_	870
Equipment and net occupancy	•	_	1,845
Printing, postage and supplies		-	629

Other costs of operations Total	- \$ - ===	10,666 14,010 =====
Balance sheet data		
In millions		
Average assets		
Average assets	\$67,811	69,154
Goodwill	(3,525)	(3,525)
Core deposit and other intangible		
assets	(146)	(208)
Deferred taxes	27	41
Average tangible assets	\$64,167	65,462
<u>.</u>	======	=====
Average common equity		
Average total equity	\$8,181	7,521
Preferred stock	(737)	(727)
Average common equity	7,444	6,794
Goodwill	(3,525)	(3,525)
Core deposit and other intangible	(116)	(200)
assets Deferred taxes	(146) 27	(208) 41
Deferred taxes	Z /	
Average tangible common equity	\$3,800	3,102
Average tangible common equity	=====	====
At end of quarter		
Total assets		
Total assets	\$68,247	68,997
Goodwill	(3,525)	(3,525)
Core deposit and other intangible		
assets	(139)	(199)
Deferred taxes	26	39
Total tangible assets	\$64,609	65,312
	======	=====
Total common equity		
Total equity	\$8,232	7,612
Preferred stock	(738)	(728)
Undeclared dividends -preferred	(6)	(5)
stock	(6)	(5)
Common equity, net of undeclared	7 400	6 070
preferred dividends	7,488	6,879
Goodwill Core deposit and other intangible	(3,525)	(3,525)
assets	(139)	(199)
Deferred taxes	26	39
Total tangible common equity	\$3,850	3,194
	=====	====

Nine months ended September 30

2010

2009

Income statement data		
In thousands, except per share		
Net income		
Net income	\$531,719	243,073
Amortization of core deposit and		
other		
intangible assets (1)	27,211	28,854
Merger-related gain (1)		(17,684)
Merger-related expenses (1)	- 4FF0 020	50,357
Net operating income	\$558,930 ======	304,600 =====
Earnings per common share		
Diluted earnings per common share	\$4.10	1.84
Amortization of core deposit and	94.10	1.01
other		
intangible assets (1)	.23	.25
Merger-related gain (1)	-	(.15)
Merger-related expenses (1)	_	.43
Diluted net operating earnings per		
common share	\$4.33	2.37
	====	====
Other expense		
Other expense	\$1,445,563	1,502,112
Amortization of core deposit and		
other		
intangible assets	(44,834)	(47,525)
Merger-related expenses	-	(82,893)
Noninterest operating expense	\$1,400,729	1,371,694
	=======	=======
Merger-related expenses		
Salaries and employee benefits	\$ _	9,649
Equipment and net occupancy	-	2,430
Printing, postage and supplies	-	3,444
Other costs of operations	-	67,370
Total	\$ -	82,893
	===	=====
Balance sheet data		
In millions		
Average assets		
Average assets	\$68,339	66,984
Goodwill	(3,525)	(3,349)
Core deposit and other intangible		
assets	(160)	(191)
Deferred taxes	30	31
Average tangible assets	\$64,684	63,475
	======	=====
Average common equity	40.020	7 145
Average total equity Preferred stock	\$8,030	7,145
	(735)	(644)
Average common equity Goodwill	7,295 (3,525)	6,501 (3,349)
Core deposit and other intangible	(3,343)	(3,349)
assets	(160)	(191)
Deferred taxes	30	31
20101104 canes		
Average tangible common equity	\$3,640	2,992
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5	, - ,	,

===== ====

At end of quarter Total assets Total assets Goodwill Core deposit and other intangible assets Deferred taxes Total tangible assets Total common equity Total equity Preferred stock Undeclared dividends -preferred Common equity, net of undeclared preferred dividends Goodwill Core deposit and other intangible assets Deferred taxes Total tangible common equity

(1) After any related tax effect.

M&T BANK CORPORATION Reconciliation of Quarterly GAAP to Non-GAAP Measures, Five Quarter Trend

Three months ended _____ June March September 30, 30, 31, 2010 2010 2010 ------------Income statement data _____ In thousands, except per share Net income \$192,015 188,749 Net income 150,955 Amortization of core deposit and other intangible assets (1) 8,210 9,003 9,998 Merger-related gain (1) Merger-related expenses (1) 160,953 197,752 Net operating income \$200,225 ====== ======= ====== Earnings per common share Diluted earnings per common share \$1.48 1.46 1.15 Amortization of core deposit and other .07 intangible assets (1) .07 .08 Merger-related gain (1) Merger-related expenses (1) Diluted net operating earnings per common share \$1.55 1.53 1.23

		====	====	====
Other expense Other expense		\$480,133	476,068	489,362
Amortization of core deposit and other				
intangible assets Merger-related expenses		(13,526)	(14,833)	(16,475)
Noninterest operating expense		\$466,607 ======	461,235 ======	472,887 ======
Merger-related expenses				
Salaries and employee benefits Equipment and net occupancy	\$	- -	-	
Printing, postage and supplies Other costs of operations		_	_	_
Total	\$	-	_	-
		===	===	===
Balance sheet data				
In millions				
Average assets Average assets		\$67,811	68,334	68,883
Goodwill		(3,525)	(3,525)	(3,525)
Core deposit and other intangible assets		(146)	(160)	(176)
Deferred taxes		27	30	34
Average tangible assets		\$64,167 ======	64,679 =====	65,216 =====
Average common equity		======	=====	=====
Average total equity		\$8,181	8,036	7,868
Preferred stock Average common equity		(737) 7,444	(734) 7,302	(732) 7,136
Goodwill		(3,525)	(3,525)	
Core deposit and other intangible assets		(146)	(160)	(176)
Deferred taxes		27	30	34
Average tangible common equity		\$3,800	 3,647	3,469
		=====	====	====
At end of quarter Total assets				
Total assets		\$68,247	68,154	68,439
Goodwill Core deposit and other intangible		(3,525)	(3,525)	(3,525)
assets		(139)	(152)	(167)
Deferred taxes		26	28	31
Total tangible assets		\$64,609 =====	64,505 =====	64,778 =====
Total common equity				
Total equity Preferred stock		\$8,232 (738)	8,102 (735)	7,916 (733)
Undeclared dividends -preferred		(,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	(733)	(7337
stock		(6) 	(7)	(6)
Common equity, net of undeclared	l			
preferred dividends Goodwill		7,488 (3,525)	7,360 (3,525)	7,177 (3,525)
Core deposit and other intangible		(3,343)	(3,323)	(3,343)
assets		(139)	(152)	(167)

Total tangible common equity	\$3,850	3,711	3,516
Deferred taxes	∠0 ⇔2.050	28 2 711	3 T T 1 C
Deferred taxes	26	20	21

Three months ended

	Three months ended		
		September 30, 2009	
Income statement data			
In thousands, except per share			
Net income			
Net income	136,818	127,664	
Amortization of core deposit and other	100,010	127,7001	
intangible assets (1)	10,152	10,270	
Merger-related gain (1)	_	(17,684)	
Merger-related expenses (1)	3,806	8,511	
Net operating income	150,776	128,761	
	======	======	
Earnings per common share			
Diluted earnings per common share Amortization of core deposit and	1.04	.97	
other	.09	.09	
intangible assets (1) Merger-related gain (1)	.09	(.15)	
Merger-related expenses (1)	.03	.07	
Diluted net operating earnings	.05	. 0 /	
per common share	1.16	.98	
FOI COMMON STATE	====	===	
Other expense			
Other expense	478,451	500,056	
Amortization of core deposit and other			
intangible assets	(16,730)	(16,924)	
Merger-related expenses	(6,264)	(14,010)	
Noninterest operating expense	455,457	469,122	
	======	======	
Merger-related expenses			
Salaries and employee benefits	381	870	
Equipment and net occupancy	545	1,845	
Printing, postage and supplies	233	629	
Other costs of operations	5,105	10,666	
Total	6,264	14,010	
	====	=====	
Balance sheet data			
To william a			
In millions			
Average assets	60 010	60 154	
Average assets	68,919	69,154	
Goodwill	(3,525)	(3,525)	

Core deposit and other intangible

assets	(191)	(208)
Deferred taxes	37 	41
Average tangible assets	65,240	65,462
iivelage canguate apaces	=====	=====
Average common equity		
Average total equity	7,686	7,521
Preferred stock	(729)	(727)
Average common equity	6,957	6,794
Goodwill	(3,525)	(3,525)
Core deposit and other intangible		
assets	(191)	(208)
Deferred taxes	37	41
Arromage tangible gommon equity	 3,278	3,102
Average tangible common equity	3,270	3,102
At end of quarter		
Total assets		
Total assets	68,880	68,997
Goodwill	(3,525)	(3,525)
Core deposit and other intangible		
assets	(182)	(199)
Deferred taxes	35	39
Total tangible assets	65,208	65,312
	=====	=====
Total common equity		
Total equity	7,753	7,612
Preferred stock	(730)	(728)
Undeclared dividends -preferred		
stock	(6)	(5)
Common equity, net of undeclared	- 01-F	6 000
preferred dividends	7,017	6,879
Goodwill	(3,525)	(3,525)
Core deposit and other intangible	(100)	(100)
assets	(182)	(199)
Deferred taxes	35	39
Total tangible common equity	3,345	3,194
	=====	=====

(1) After any related tax effect.

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SOURCE M&T Bank Corporation