

M&T Bank Corporation Issues Revised 2013 Results Based On Litigation Settlement

BUFFALO, N.Y., Feb. 12, 2014 /PRNewswire/ -- M&T Bank Corporation ("M&T") (NYSE: MTB) today reported that on February 10, 2014 it reached a settlement in the previously disclosed matter of Mennen, et al v. Mennen, Wilmington Trust Company, et al that was scheduled for a trial to commence yesterday in the Delaware Chancery Court. Following that settlement, M&T recognized an increase to its reserve for litigation as of December 31, 2013 of \$40 million that reduced net income from that which M&T reported on January 17, 2014 by \$24 million. The impact on diluted earnings per common share was \$.18 for each of the quarter and the year ended December 31, 2013.

The effect of this increased reserve on M&T's financial information as of and for the three months and full-year ended December 31, 2013 is included in the accompanying tables.

M&T is a financial holding company headquartered in Buffalo, New York. M&T's principal banking subsidiary, M&T Bank, operates banking offices in New York, Pennsylvania, Maryland, Virginia, West Virginia, Delaware and the District of Columbia. Trust-related services are provided by M&T's Wilmington Trust-affiliated companies and by M&T Bank.

M&T BANK CORPORATION Impact on Previously Reported Financial Information

| Dollars in thousands, | | | nths ended er 31, 2013 | | Year ended December 31, 2013 | | | |
|--|-----------------------|--------------------|---------------------------|-----------------------|---------------------------------|------------------------|--|--|
| except per share | Initially Reported | | As Revised | Initially Reported | | As Revised | | |
| Other costs of operations Income before income taxes | \$ | 261,422 367.658 | 301,422 327,658 | \$ | 820,327 1,757,549 | 860,327 1,717,549 | | |
| Applicable income taxes | | 121,936 | 106,236 | | 594,769 | 579,069 | | |
| Net income Net income available to common shareholders | | 245,722 227,449 | 221,422 203,451 | | 1,162,780 1,086,481 | 1,138,480 1,062,496 | | |
| Diluted earnings per common share | | 1.74 | 1.56 | | 8.38 | 8.20 | | |

| | At December 31, 2013 | | | | | |
|--|----------------------|---|------------|---|--|--|
| | Initially | | As | | | |
| | Reported | | Revised | | | |
| | | | | | | |
| Other assets | \$ 5,900,032 | | 5,915,732 | | | |
| Accrued interest and other liabilities | 1,328,922 | | 1,368,922 | | | |
| Total shareholders' equity | 11,329,832 | | 11,305,532 | | | |
| Tangible common equity to tangible assets ratio | 8.42 | % | 8.39 | % | | |
| Estimated Tier 1 common ratio | 9.25 | % | 9.22 | % | | |
| Estimated Common Equity Tier 1 ratio (Basel III) | 9.01 | % | 8.98 | % | | |

M&T BANK CORPORATION Financial Highlights

Net income

| Amounts in thousands, | Three month Decemb | | | Year e Decem | | |
|-----------------------|-------------------------------|--|---------------|-----------------|------|---------------|
| except per share | share <u>2013</u> <u>2012</u> | | <u>Change</u> | 2013 | 2012 | <u>Change</u> |
| <u>Performance</u> | | | | | | |

296,193

\$ 1,138,480

1,029,498

\$ 221,422

| Net income available to common shareholders | 203,451 | | 276,605 | | -26 | % | 1,062,496 | | 953,429 | | 11 | % |
|---|---------------|----|---------|---|-----|---|-----------------|---|-----------|----|----|---|
| Per common share: | | | | | | | | | | | | |
| Basic earnings | \$ 1.57 | | 2.18 | | -28 | % | \$ 8.26 | | 7.57 | | 9 | % |
| Diluted earnings | 1.56 | | 2.16 | | -28 | % | 8.20 | | 7.54 | | 9 | % |
| Cash dividends | \$.70 | | .70 | | - | | \$ 2.80 | | 2.80 | | - | |
| Common shares outstanding: | | | | | | | | | | | | |
| Average - diluted (1) | 130,464 | | 127,800 | | 2 | % | 129,603 | | 126,405 | | 3 | % |
| Period end (2) | 130,564 | | 128,234 | | 2 | % | 130,564 | | 128,234 | | 2 | % |
| Return on (annualized): | | | | | | | | | | | | |
| Average total assets | 1.03 | % | 1.45 | % | | | 1.36 | % | 1.29 | % | | |
| Average common shareholders' equity | 7.99 | % | 12.10 | % | | | 10.93 | % | 10.96 | % | | |
| Taxable-equivalent net interest income | \$ 672,683 | | 673,929 | | - | | \$ 2,698,200 | | 2,624,907 | | 3 | % |
| Yield on average earning assets | 3.92 | % | 4.17 | % | | | 4.03 | % | 4.22 | % | | |
| Cost of interest-bearing liabilities | .56 | % | .67 | % | | | .60 | % | .74 | % | | |
| Net interest spread | 3.36 | % | 3.50 | % | | | 3.43 | % | 3.48 | % | | |
| Contribution of interest-free funds | .20 | % | .24 | % | | | .22 | % | .25 | % | | |
| Net interest margin | 3.56 | % | 3.74 | % | | | 3.65 | % | 3.73 | % | | |
| Net charge-offs to average total | | | | | | | | | | | | |
| net loans (annualized) | .26 | % | .27 | % | | | .28 | % | .30 | % | | |
| Net operating results (3) | | | | | | | | | | | | |
| Net operating income | \$ 227,797 | | 304,657 | | -25 | % | \$ 1,174,635 | | 1,072,510 | | 10 | % |
| Diluted net operating earnings per common share | 1.61 | | 2.23 | | -28 | % | 8.48 | | 7.88 | | 8 | % |
| Return on (annualized): | | ٠, | | | | | | | | ., | | |
| Average tangible assets | 1.11 | % | 1.56 | % | | | 1.47 | % | 1.40 | % | | |
| Average tangible common equity | 12.67 | % | 20.46 | % | | | 17.79 | % | 19.42 | % | | |
| Efficiency ratio | 65.48 | % | 53.63 | % | | | 57.05 | % | 56.19 | % | | |

⁽¹⁾ Includes common stock equivalents.

M&T BANK CORPORATION Condensed Consolidated Statement of Income

| | | onths ended mber 31 | | | Year Dece | | | |
|---|------------|------------------------|--------|------|--------------|-----------|---------------|---|
| Dollars in thousands | 2013 | 2012 | Change | | 2013 | 2012 | <u>Change</u> | |
| Interest income | \$ 734,466 | 745,353 | -1 | % \$ | 2,957,334 | 2,941,685 | 1 | % |
| Interest expense | 67,982 | 77,931 | -13 | | 284,105 | 343,169 | -17 | |
| Net interest income | 666,484 | 667,422 | - | | 2,673,229 | 2,598,516 | 3 | |
| Provision for credit losses | 42,000 | 49,000 | -14 | | 185,000 | 204,000 | -9 | |
| Net interest income after provision for credit losses | 624,484 | 618,422 | 1 | | 2,488,229 | 2,394,516 | 4 | |
| Other income | | | | | | | | |
| Mortgage banking revenues | 82,169 | 116,546 | -29 | | 331,265 | 349,064 | -5 | |
| Service charges on deposit accounts | 110,436 | 112,364 | -2 | | 446,941 | 446,698 | - | |
| Trust income | 125,876 | 116,915 | 8 | | 496,008 | 471,852 | 5 | |
| Brokerage services income | 15,807 | 14,872 | 6 | | 65,647 | 59,059 | 11 | |
| Trading account and foreign exchange gains | 13,690 | 10,356 | 32 | | 40,828 | 35,634 | 15 | |
| Gain on bank investment securities | - | - | - | | 56,457 | 9 | - | |

 ⁽²⁾ Includes common stock issuable under deferred compensation plans.
 (3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related gains and expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear herein.

| Other-than-temporary impairment losse | S | | | | | | |
|--|-------------------|----------|-----|-----------------------|-----------|-----|---|
| recognized in earnings | - | (14,491) | - | (9,800) | (47,822) | - | |
| Equity in earnings of Bayview Lending | Group LLC (6,136) | (4,941) | - | (16,126) | (21,511) | - | |
| Other revenues from operations | _104,404 | 101,543 | 3 | 453,985 | 374,287 | 21 | |
| Total other income | 446,246 | 453,164 | -2 | 1,865,205 | 1,667,270 | 12 | |
| Other expense | | | | | | | |
| Salaries and employee benefits | 336,159 | 323,010 | 4 | 1,355,178 | 1,314,540 | 3 | |
| Equipment and net occupancy | 68,670 | 62,884 | 9 | 264,327 | 257,551 | 3 | |
| Printing, postage and supplies | 8,808 | 10,417 | -15 | 39,557 | 41,929 | -6 | |
| Amortization of core deposit and other | | | | | | | |
| intangible assets | 10,439 | 13,865 | -25 | 46,912 | 60,631 | -23 | |
| FDIC assessments | 17,574 | 23,398 | -25 | 69,584 | 101,110 | -31 | |
| Other costs of operations | _301,422_ | 192,572 | 57 | 860,327 | 733,499 | 17 | |
| Total other expense | 743,072 | 626,146 | 19 | 2,635,885 | 2,509,260 | 5 | |
| Income before income taxes | 327,658 | 445,440 | -26 | 1,717,549 | 1,552,526 | 11 | |
| Applicable income taxes | 106,236 | 149,247 | -29 | 579,069 | 523,028 | 11 | |
| Net income | \$ _221,422 | 296,193 | -25 | % \$ <u>1,138,480</u> | 1,029,498 | 11 | % |
| | | | | | | | |

M&T BANK CORPORATION Condensed Consolidated Balance Sheet

Noninterest-bearing deposits

| | Decen | | | |
|--|------------------|------------|--------|---|
| Dollars in thousands | 2013 | 2012 | Change | _ |
| | | | | |
| ASSETS | | | | |
| Cash and due from banks | \$ 1,573,361 | 1,983,615 | -21 | % |
| Interest-bearing deposits at banks | 1,651,138 | 129,945 | - | |
| Federal funds sold and agreements to resell securities | 99,573 | 3,000 | - | |
| Trading account assets | 376,131 | 488,966 | -23 | |
| Investment securities | 8,796,497 | 6,074,361 | 45 | |
| Loans and leases: | | | | |
| Commercial, financial, etc | 18,705,216 | 17,776,953 | 5 | |
| Real estate - commercial | 26,148,208 | 25,993,790 | 1 | |
| Real estate - consumer | 8,928,221 | 11,240,837 | -21 | |
| Consumer | 10,291,514 | 11,559,377 | -11 | |
| Total loans and leases, net of unearned discount | 64,073,159 | 66,570,957 | -4 | |
| Less: allowance for credit losses | 916,676 | 925,860 | -1 | |
| Net loans and leases | 63,156,483 | 65,645,097 | -4 | |
| Goodwill | 3,524,625 | 3,524,625 | - | |
| Core deposit and other intangible assets | 68,851 | 115,763 | -41 | |
| Other assets | 5,915,732 | 5,043,431 | 17 | |
| Total assets | \$ 85,162,391 | 83,008,803 | 3 | % |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | | |

\$ 24,661,007

24,240,802

2 %

| 42,134,859 | 40,325,932 | 4 | |
|---------------|--|--|---|
| 322,746 | 1,044,519 | -69 | |
| 67,118,612 | 65,611,253 | 2 | |
| 260,455 | 1,074,482 | -76 | |
| 1,368,922 | 1,512,717 | -10 | |
| 5,108,870 | 4,607,758 | 11 | |
| 73,856,859 | 72,806,210 | 1 | |
| | | | |
| 881,500 | 872,500 | 1 | |
| 10,424,032 | 9,330,093 | 12 | |
| 11,305,532 | 10,202,593 | 11 | |
| \$ 85,162,391 | 83,008,803 | 3 | % |
| | 322,746 67,118,612 260,455 1,368,922 5,108,870 73,856,859 881,500 10,424,032 11,305,532 | 322,746 1,044,519 67,118,612 65,611,253 260,455 1,074,482 1,368,922 1,512,717 5,108,870 4,607,758 73,856,859 72,806,210 881,500 872,500 10,424,032 9,330,093 11,305,532 10,202,593 | 322,746 1,044,519 -69 67,118,612 65,611,253 2 260,455 1,074,482 -76 1,368,922 1,512,717 -10 5,108,870 4,607,758 11 73,856,859 72,806,210 1 881,500 872,500 1 10,424,032 9,330,093 12 11,305,532 10,202,593 11 |

⁽¹⁾ Reflects accumulated other comprehensive loss, net of applicable income tax effect, of \$64.2 million at December 31, 2013 and \$240.3 million at December 31, 2012.

M&T BANK CORPORATION Reconciliation of GAAP to Non-GAAP Measures

| | Three mont | | Year ended | | | | |
|---|---------------|----------|-----------------|-----------|--|--|--|
| | Decemi | ber 31 | Decen | nber 31 | | | |
| | 2013 | 2012 | 2013 | 2012 | | | |
| Income statement data | | | | | | | |
| In thousands, except per share | | | | | | | |
| Net income | | | | | | | |
| Net income | \$ 221,422 | 296,193 | \$ 1,138,480 | 1,029,498 | | | |
| Amortization of core deposit and other | | | | | | | |
| intangible assets (1) | 6,375 | 8,464 | 28,644 | 37,011 | | | |
| Merger-related expenses (1) | - | - | 7,511 | 6,001 | | | |
| Net operating income | \$ 227,797 | 304,657 | \$ 1,174,635 | 1,072,510 | | | |
| Earnings per common share | | | | | | | |
| Diluted earnings per common share | \$ 1.56 | 2.16 | \$ 8.20 | 7.54 | | | |
| Amortization of core deposit and other | | | | | | | |
| intangible assets (1) | .05 | .07 | .22 | .29 | | | |
| Merger-related expenses (1) | - | - | .06 | .05 | | | |
| Diluted net operating earnings per common share | \$ 1.61 | 2.23 | \$ 8.48 | 7.88 | | | |
| Other expense | | | | | | | |
| Other expense | \$ 743,072 | 626,146 | \$ 2,635,885 | 2,509,260 | | | |
| Amortization of core deposit and other | | | | | | | |
| intangible assets | (10,439) | (13,865) | (46,912) | (60,631) | | | |
| Merger-related expenses | - | - | (12,364) | (9,879) | | | |
| Noninterest operating expense | \$ 732,633 | 612,281 | \$ 2,576,609 | 2,438,750 | | | |
| Merger-related expenses | | | | | | | |
| Salaries and employee benefits | \$ - | - | \$ 836 | 4,997 | | | |
| Equipment and net occupancy | - | - | 690 | 15 | | | |
| Printing, postage and supplies | - | - | 1,825 | - | | | |
| Other costs of operations | - | - | 9,013 | 4,867 | | | |
| Total | \$ - | | \$ 12,364 | 9,879 | | | |
| Efficiency ratio | | | | | | | |
| Noninterest operating expense (numerator) | \$ 732,633 | 612,281 | \$ 2,576,609 | 2,438,750 | | | |
| Taxable-equivalent net interest income | 672,683 | 673,929 | 2,698,200 | 2,624,907 | | | |

| Other income Less: Gain on bank investment securities Net OTTI losses recognized in earnings Denominator | \$ 446,246 | - | 453,164 - (14,491) 1,141,584 | - | \$ 1,865,205 56,457 (9,800) 4,516,748 | <u>-</u> | 1,667,270 9 (47,822) 4,339,990 | - |
|--|---------------|---|---------------------------------------|---|---|----------|---|--------------|
| Efficiency ratio | 65.48 | % | 53.63 | % | 57.05 | % | 56.19 | - % |
| Balance sheet data | | | | | | | | |
| In millions | | | | | | | | |
| At end of quarter | | | | | | | | |
| Total assets | | | | | | | | |
| Total assets | \$ 85,162 | | 83,009 | | | | | |
| Goodwill | (3,525) | | (3,525) | | | | | |
| Core deposit and other intangible assets | (69) | | (116) | | | | | |
| Deferred taxes | 21 | _ | 34 | | | | | |
| Total tangible assets | \$ 81,589 | _ | 79,402 | = | | | | |
| Total common equity | | | | | | | | |
| Total equity | \$ 11,306 | | 10,203 | | | | | |
| Preferred stock | (882) | | (873) | | | | | |
| Undeclared dividends - cumulative preferred stock | (3) | | (3) | | | | | |
| Common equity, net of undeclared cumulative | | - | | • | | | | |
| preferred dividends | 10,421 | | 9,327 | | | | | |
| Goodwill | (3,525) | | (3,525) | | | | | |
| Core deposit and other intangible assets | (69) | | (116) | | | | | |
| Deferred taxes | 21 | | 34 | | | | | |
| Total tangible common equity | \$ 6,848 | - | 5,720 | _ | | | | |
| | | = | | - | | | | |

⁽¹⁾ After any related tax effect.

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SOURCE M&T Bank Corporation

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