

**UNITED STATES
SECURITIES AND EXCHANGE COMMISSION**
Washington, D.C. 20549

FORM 8-K

CURRENT REPORT
Pursuant to Section 13 or 15(d)
of the Securities Exchange Act of 1934

Date of Report (date of earliest event reported): October 17, 2024

M&T BANK CORPORATION
(Exact name of registrant as specified in its charter)

New York
(State or other jurisdiction of incorporation)

1-9861
(Commission File Number)

16-0968385
(I.R.S. Employer Identification Number)

One M&T Plaza, Buffalo, New York
(Address of principal executive offices)

14203
(Zip Code)

Registrant's telephone number, including area code: (716) 635-4000

Check the appropriate box below if the Form 8-K filing is intended to simultaneously satisfy the filing obligation of the registrant under any of the following provisions (see General Instructions A.2. below):

- Written communications pursuant to Rule 425 under the Securities Act (17 CFR 230.425)
- Soliciting material pursuant to Rule 14a-12 under the Exchange Act (17 CFR 240.14a-12)
- Pre-commencement communications pursuant to Rule 14d-2(b) under the Exchange Act (17 CFR 240.14d-2(b))
- Pre-commencement communications pursuant to Rule 13e-4(c) under the Exchange Act (17 CFR 240.13e-4(c))

<u>Title of Each Class</u>	<u>Securities registered pursuant to Section 12(b) of the Act:</u> <u>Trading Symbols</u>	<u>Name of Each Exchange on Which Registered</u>
Common Stock, \$.50 par value	MTB	New York Stock Exchange
Perpetual Fixed-to-Floating Rate Non-Cumulative Preferred Stock, Series H	MTBPrH	New York Stock Exchange
Perpetual 7.500% Non-Cumulative Preferred Stock, Series J	MTBPrJ	New York Stock Exchange

Indicate by check mark whether the registrant is an emerging growth company as defined in Rule 405 of the Securities Act of 1933 (§ 230.405 of this chapter) or Rule 12b-2 of the Securities Exchange Act of 1934 (§ 240.12b-2 of this chapter).

Emerging growth company

If an emerging growth company, indicate by check mark if the registrant has elected not to use the extended transition period for complying with any new or revised financial accounting standards provided pursuant to Section 13(a) of the Exchange Act.

Item 2.02. Results of Operations and Financial Condition

On October 17, 2024, M&T Bank Corporation (“M&T”) announced its results of operations for the quarter ended September 30, 2024. The public announcement was made by means of a news release, the text of which is set forth in Exhibit 99.1 hereto.

The information in Item 2.02 of this Form 8-K, including Exhibit 99.1 attached hereto, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Securities Exchange Act of 1934 (the “Exchange Act”), or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 7.01. Regulation FD Disclosure.

On October 17, 2024, M&T posted an investor presentation to its website. A copy of the presentation is attached as Exhibit 99.2 hereto. From time to time, M&T may use this presentation in conversations with investors and analysts. The presentation can be found on the Investor Relations page of M&T’s website at ir.mtb.com/events-presentations.

The information in Item 7.01 of this Form 8-K, including Exhibit 99.2 attached hereto, is being furnished and shall not be deemed to be “filed” for purposes of Section 18 of the Exchange Act, or otherwise subject to the liability of such section, nor shall it be deemed incorporated by reference in any filing of M&T under the Securities Act of 1933 or the Exchange Act, regardless of any general incorporation language in such filing, unless expressly incorporated by specific reference in such filing.

Item 9.01 - Financial Statements and Exhibits

(d) The following exhibits are being filed herewith:

Exhibit No.	Exhibit Description
99.1	News Release dated October 17, 2024
99.2	M&T Bank Corporation presentation dated October 17, 2024
104	Cover Page Interactive Data File (embedded within the Inline XBRL document)

SIGNATURE

Pursuant to the requirements of the Securities Exchange Act of 1934, as amended, the Registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

Date: October 17, 2024

M&T BANK CORPORATION

By: /s/ Daryl N. Bible
Daryl N. Bible
Senior Executive Vice President
and Chief Financial Officer

M&T Bank Corporation (NYSE:MTB) announces third quarter 2024 results

M&T Bank Corporation ("M&T" or "the Company") reports quarterly net income of \$721 million or \$4.02 of diluted earnings per common share.

(Dollars in millions, except per share data)	3Q24	2Q24	3Q23
Earnings Highlights			
Net interest income	\$ 1,726	\$ 1,718	\$ 1,775
Taxable-equivalent adjustment	13	13	15
Net interest income - taxable-equivalent	1,739	1,731	1,790
Provision for credit losses	120	150	150
Noninterest income	606	584	560
Noninterest expense	1,303	1,297	1,278
Net income	721	655	690
Net income available to common shareholders - diluted	674	626	664
Diluted earnings per common share	4.02	3.73	3.98
Return on average assets - annualized	1.37 %	1.24 %	1.33 %
Return on average common shareholders' equity - annualized	10.26	9.95	10.99
Average Balance Sheet			
Total assets	\$ 209,581	\$ 211,981	\$ 205,791
Interest-bearing deposits at banks	25,491	29,294	26,657
Investment securities	31,023	29,695	27,993
Loans and leases, net of unearned discount	134,751	134,588	132,617
Deposits	161,505	163,491	162,688
Borrowings	15,428	16,452	12,585
Selected Ratios			
(Amounts expressed as a percent, except per share data)			
Net interest margin	3.62 %	3.59 %	3.79 %
Efficiency ratio (1)	55.0	55.3	53.7
Net charge-offs to average total loans - annualized	.35	.41	.29
Allowance for credit losses to total loans	1.62	1.63	1.55
Nonaccrual loans to total loans	1.42	1.50	1.77
Common equity Tier 1 ("CET1") capital ratio (2)	11.54	11.45	10.95
Common shareholders' equity per share	\$ 159.38	\$ 153.57	\$ 145.72

(1) A reconciliation of non-GAAP measures is included in the tables that accompany this release.

(2) September 30, 2024 CET1 capital ratio is estimated.

Financial Highlights

- M&T's capital position continues to strengthen as the CET1 capital ratio rose for the sixth consecutive quarter to an estimated 11.54% at September 30, 2024, representing a 9 basis point increase from 11.45% at June 30, 2024. M&T repurchased shares of its common stock for a total cost of \$200 million, including the share repurchase excise tax, in the third quarter of 2024.
- Net interest margin of 3.62% in the recent quarter widened from 3.59% in the second quarter of 2024 reflecting higher yields on investment securities and lower funding costs led by a decline in brokered time deposits.
- Growth in average commercial and industrial loans and average consumer loans in the recent quarter was largely offset by a decline in average commercial real estate loans.
- A decline in average deposits in the third quarter of 2024 as compared with the second quarter of 2024 reflects lower average brokered time deposits. The decrease in average borrowings in the recent quarter from the second quarter of 2024 primarily reflects lower average short-term borrowings from the Federal Home Loan Bank ("FHLB") of New York.
- The decline in provision for credit losses in the recent quarter from the second quarter of 2024 reflects lower levels of criticized commercial real estate and commercial and industrial loans, partially offset by commercial and industrial and consumer loan growth.
- The level of nonaccrual loans improved to 1.42% of loans outstanding at September 30, 2024 from 1.50% at June 30, 2024.

Chief Financial Officer Commentary

"M&T's positive earnings momentum, strong capital position and unyielding focus on delivering for our customers and the communities we serve have positioned the franchise for a strong finish to 2024. I am proud of how our employees have exhibited our core values as we execute on our strategic priorities."

- Daryl N. Bible, M&T's Chief Financial Officer

Contact:
Investor Relations: Brian Klock 716.842.5138
Media Relations: Frank Lentini 929.651.0447

Non-GAAP Measures (1)

(Dollars in millions, except per share data)	3Q24		2Q24		Change 3Q24 vs. 2Q24		3Q23		Change 3Q24 vs. 3Q23	
	\$		\$			%	\$			%
Net operating income	\$	731	\$	665		10 %	\$	702		4 %
Diluted net operating earnings per common share		4.08		3.79		8		4.05		1
Annualized return on average tangible assets		1.45 %		1.31 %				1.41 %		
Annualized return on average tangible common equity		15.47		15.27				17.41		
Efficiency ratio		55.0		55.3				53.7		
Tangible equity per common share	\$	107.97	\$	102.42		5	\$	93.99		15

(1) A reconciliation of non-GAAP measures is included in the tables that accompany this release.

M&T consistently provides supplemental reporting of its results on a “net operating” or “tangible” basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill and core deposit and other intangible asset balances, net of applicable deferred tax amounts) and expenses associated with merging acquired operations into M&T (when incurred), since such items are considered by management to be “nonoperating” in nature.

Taxable-equivalent Net Interest Income

(Dollars in millions)	3Q24		2Q24		Change 3Q24 vs. 2Q24		3Q23		Change 3Q24 vs. 3Q23	
	\$		\$			%	\$			%
Average earning assets	\$	191,366	\$	193,676		-1 %	\$	187,403		2 %
Average interest-bearing liabilities		130,775		132,209		-1		121,388		8
Net interest income - taxable-equivalent		1,739		1,731		1		1,790		-3
Yield on average earning assets		5.82 %		5.82 %				5.62 %		
Cost of interest-bearing liabilities		3.22		3.26				2.83		
Net interest spread		2.60		2.56				2.79		
Net interest margin		3.62		3.59				3.79		

Taxable-equivalent net interest income increased \$8 million, or 1%, from the second quarter of 2024.

- Average loans and leases increased \$163 million and the yield on those loans and leases was unchanged.
- Average investment securities increased \$1.3 billion and the rates earned on those securities increased 9 basis points.
- Average interest-bearing deposits decreased \$410 million and the rates paid on such deposits declined 2 basis points. Average brokered deposits declined \$1.1 billion in the recent quarter.
- Average borrowings declined \$1.0 billion and the rates paid on such borrowings were flat.
- Average interest-bearing deposits at banks decreased \$3.8 billion.

Taxable-equivalent net interest income decreased \$51 million, or 3%, compared with the year-earlier third quarter.

- Average interest-bearing deposits rose \$6.5 billion and the rates paid on those deposits increased 34 basis points. Average brokered deposits declined \$2.0 billion.

- Average borrowings increased \$2.8 billion and rates paid on such borrowings increased 40 basis points.
- Average interest bearing deposits at banks decreased \$1.2 billion.
- Average investment securities and average loans and leases increased \$3.0 billion and \$2.1 billion, respectively.
- The yields earned on average investment securities and average loans and leases increased 56 basis points and 19 basis points, respectively.

Average Earning Assets

(Dollars in millions)			Change 3Q24 vs.		Change 3Q24 vs.	
	3Q24	2Q24	2Q24	3Q23	3Q23	
Interest-bearing deposits at banks	\$ 25,491	\$ 29,294	-13 %	\$ 26,657		-4 %
Trading account	101	99	2	136		-26
Investment securities	31,023	29,695	4	27,993		11
Loans and leases, net of unearned discount						
Commercial and industrial	59,779	58,152	3	54,567		10
Real estate - commercial	29,075	31,458	-8	34,288		-15
Real estate - consumer	22,994	23,006	—	23,573		-2
Consumer	22,903	21,972	4	20,189		13
Total loans and leases, net	134,751	134,588	—	132,617		2
Total earning assets	\$ 191,366	\$ 193,676	-1	\$ 187,403		2

Average earning assets decreased \$2.3 billion, or 1%, from the second quarter of 2024.

- Average interest-bearing deposits at banks decreased \$3.8 billion reflecting purchases of investment securities and the run-off of brokered time deposits and short-term FHLB advances.
- Average investment securities increased \$1.3 billion primarily due to purchases of fixed rate agency mortgage-backed and U.S. Treasury securities during the third quarter of 2024.
- Average loans and leases increased \$163 million primarily reflective of growth in average commercial and industrial loans and leases of \$1.6 billion and consumer loans of \$931 million, partially offset by a decline in average commercial real estate loans of \$2.4 billion. The growth in commercial and industrial loans spanned most industry types.

Average earning assets increased \$4.0 billion, or 2%, from the year-earlier third quarter.

- Average interest-bearing deposits at banks decreased \$1.2 billion reflecting purchases of investment securities, loan growth and a decline in average deposits, partially offset by higher levels of average borrowings.
- Average investment securities increased \$3.0 billion reflecting purchases of fixed rate agency mortgage-backed and U.S. Treasury securities over the past nine months.
- Average loans and leases increased \$2.1 billion predominantly due to higher average commercial and industrial loans and leases of \$5.2 billion, reflecting lending activities to financial and insurance industry customers, motor vehicle and recreational finance dealers and to the services industry, and consumer loans of \$2.7 billion reflecting higher average recreational finance and automobile loans, partially offset by a \$5.2 billion and a \$579 million decline in average commercial real estate loans and residential real estate loans, respectively.

Average Interest-bearing Liabilities

(Dollars in millions)	3Q24	2Q24	Change 3Q24 vs. 2Q24	3Q23	Change 3Q24 vs. 3Q23
Interest-bearing deposits					
Savings and interest-checking deposits	\$ 98,295	\$ 95,955	2 %	\$ 89,274	10 %
Time deposits	17,052	19,802	-14	19,528	-13
Total interest-bearing deposits	115,347	115,757	—	108,802	6
Short-term borrowings	4,034	4,962	-19	5,346	-25
Long-term borrowings	11,394	11,490	-1	7,240	57
Total interest-bearing liabilities	<u>\$ 130,775</u>	<u>\$ 132,209</u>	-1	<u>\$ 121,388</u>	8
Brokered savings and interest-checking deposits	\$ 8,831	\$ 8,193	8 %	\$ 4,554	94 %
Brokered time deposits	2,114	3,826	-45	8,398	-75
Total brokered deposits	<u>\$ 10,945</u>	<u>\$ 12,019</u>	-9	<u>\$ 12,952</u>	-15

Average interest-bearing liabilities decreased \$1.4 billion, or 1%, from the second quarter of 2024.

- Average borrowings decreased \$1.0 billion predominantly due to lower average short-term borrowings from the FHLB of New York in the recent quarter.
- Average interest-bearing deposits decreased \$410 million, reflective of a \$1.1 billion decrease in average brokered deposits, partially offset by a \$664 million increase in average non-brokered deposits.

Average interest-bearing liabilities increased \$9.4 billion, or 8%, from the third quarter of 2023.

- Average interest-bearing deposits rose \$6.5 billion reflecting an \$8.5 billion increase in average non-brokered deposits as customers shifted funds into interest-bearing products amidst the rate environment, partially offset by a \$2.0 billion decrease in average brokered deposits.
- Average borrowings increased \$2.8 billion reflecting the issuances of senior notes and other long-term debt from the third quarter of 2023 through the third quarter of 2024, partially offset by lower average short-term borrowings.

Provision for Credit Losses/Asset Quality

(Dollars in millions)	3Q24	2Q24	Change 3Q24 vs. 2Q24	3Q23	Change 3Q24 vs. 3Q23
At end of quarter					
Nonaccrual loans	\$ 1,926	\$ 2,024	-5 %	\$ 2,342	-18 %
Real estate and other foreclosed assets	37	33	14	37	—
Total nonperforming assets	1,963	2,057	-5	2,379	-17
Accruing loans past due 90 days or more (1)	288	233	24	354	-19
Nonaccrual loans as % of loans outstanding	1.42 %	1.50 %		1.77 %	
Allowance for credit losses	\$ 2,204	\$ 2,204	—	\$ 2,052	7
Allowance for credit losses as % of loans outstanding	1.62 %	1.63 %		1.55 %	
For the period					
Provision for credit losses	\$ 120	\$ 150	-20	\$ 150	-20
Net charge-offs	120	137	-12	96	24
Net charge-offs as % of average loans (annualized)	.35 %	.41 %		.29 %	

(1) Predominantly government-guaranteed residential real estate loans.

M&T recorded a provision for credit losses of \$120 million in the third quarter of 2024 and \$150 million in each of 2024's second quarter and 2023's third quarter. The lower provision for credit losses in the most recent quarter as compared with the second quarter of 2024 reflects a decline in commercial real estate and commercial and industrial criticized loans, partially offset by growth in certain sectors of M&T's commercial and industrial and consumer loan portfolios. Net charge-offs totaled \$120 million in 2024's third quarter as compared with \$137 million in 2024's second quarter and \$96 million in the year-earlier quarter.

Nonaccrual loans were \$1.9 billion at September 30, 2024, \$98 million lower than at June 30, 2024 and \$416 million lower than at September 30, 2023. The lower level of nonaccrual loans at the recent quarter end as compared with June 30, 2024 and September 30, 2023 was predominantly attributable to a decrease in commercial real estate nonaccrual loans.

Noninterest Income

(Dollars in millions)	3Q24		2Q24		Change 3Q24 vs. 2Q24		3Q23		Change 3Q24 vs. 3Q23	
Mortgage banking revenues	\$	109	\$	106		3 %	\$	105		4 %
Service charges on deposit accounts		132		127		3		121		9
Trust income		170		170		—		155		9
Brokerage services income		32		30		2		27		16
Trading account and other non-hedging derivative gains		13		7		109		9		46
Gain (loss) on bank investment securities		(2)		(8)		—		—		—
Other revenues from operations		152		152		—		143		7
Total	\$	<u>606</u>	\$	<u>584</u>		4	\$	<u>560</u>		8

Noninterest income in the third quarter of 2024 increased \$22 million, or 4%, from 2024's second quarter.

- Service charges on deposit accounts increased \$5 million reflecting a rise in consumer and commercial service charges.
- Trading account and other non-hedging derivative gains increased \$6 million reflecting an increase in the market value of supplemental executive retirement plan assets from favorable market conditions and increased activity related to interest rate swap agreements with commercial customers.
- The lower loss on bank investment securities of \$6 million in the third quarter of 2024 as compared with the second quarter of 2024 reflected realized losses on sales of certain non-agency investment securities during the second quarter of 2024.

Noninterest income rose \$46 million, or 8%, as compared with the year-earlier third quarter.

- Service charges on deposit accounts increased \$11 million reflecting higher commercial service charges from pricing changes and increased customer usage of sweep products and a rise in consumer service charges.
- Trust income increased \$15 million predominantly due to higher sales and fees from the Company's global capital markets business and improved market performance in the wealth management business.
- Brokerage services income rose \$5 million predominantly due to higher annuity sales.
- Other revenues from operations rose \$9 million reflecting higher letter of credit and other credit-related fees.

Noninterest Expense

(Dollars in millions)	3Q24		2Q24		Change 3Q24 vs. 2Q24		3Q23		Change 3Q24 vs. 3Q23	
Salaries and employee benefits	\$	775	\$	764		1 %	\$	727		7 %
Equipment and net occupancy		125		125		—		131		-5
Outside data processing and software		123		124		-1		111		11
Professional and other services		88		91		-4		89		-2
FDIC assessments		25		37		-32		29		-14
Advertising and marketing		27		27		—		23		18
Amortization of core deposit and other intangible assets		12		13		—		15		-15
Other costs of operations		128		116		10		153		-16
Total	\$	<u>1,303</u>	\$	<u>1,297</u>		—	\$	<u>1,278</u>		2

Noninterest expense rose \$6 million from the second quarter of 2024.

- Salaries and employee benefits expense increased \$11 million predominantly reflecting the impact of one additional working day in the recent quarter.
- FDIC assessments decreased \$12 million reflecting estimated special assessment expense of \$5 million recorded in the second quarter of 2024, related to the FDIC's updated loss estimates associated with certain failed banks.
- Other costs of operations increased \$12 million predominantly due to the Company's obligation under various agreements to share in losses stemming from certain litigation of Visa, Inc.

Noninterest expense increased \$25 million, or 2%, from the third quarter of 2023.

- Salaries and employee benefits expense increased \$48 million reflecting higher salaries expense from annual merit and other increases and a rise in incentive compensation, partially offset by lower employee staffing levels.
- Outside data processing and software rose \$12 million due to higher software licensing fees and software maintenance expenses.
- Other costs of operations decreased \$25 million as a result of lower losses associated with certain retail banking activities.

Income Taxes

The Company's effective income tax rate was 20.7% in the third quarter of 2024, compared with 23.4% and 24.0% in the second quarter of 2024 and third quarter of 2023, respectively. The recent quarter income tax expense reflects a discrete tax benefit related to certain tax credits claimed on a prior year tax return.

Capital

	3Q24		2Q24		3Q23	
CET1	11.54 %	(1)	11.45 %		10.95 %	
Tier 1 capital	13.08	(1)	13.23		12.27	
Total capital	14.66	(1)	14.88		13.99	
Tangible capital – common	8.83		8.55		7.78	

(1) September 30, 2024 capital ratios are estimated.

M&T's capital ratios remained well above the minimum set forth by regulatory requirements. Cash dividends declared on M&T's common and preferred stock totaled \$226 million and \$47 million, respectively, for the quarter ended September 30, 2024. On August 15, 2024, M&T redeemed all outstanding shares of its Perpetual Fixed-to-Floating Rate Non-Cumulative Preferred Stock (Series E) at a redemption price of \$350 million. The Company issued \$750 million par value of Perpetual 7.5% Non-Cumulative Preferred Stock (Series J) in May 2024. In June 2024, the Federal Reserve released the results of its most recent supervisory stress tests. Based on those results, on October 1, 2024, M&T's stress capital buffer of 3.8% became effective.

The CET1 capital ratio for M&T was estimated at 11.54% as of September 30, 2024. M&T's total risk-weighted assets at September 30, 2024 are estimated to be \$156 billion.

M&T repurchased 1,190,054 shares of its common stock in accordance with its capital plan during the recent quarter at an average cost per share of \$166.40 resulting in a total cost, including the share repurchase excise tax, of \$200 million. No share repurchases occurred in the second quarter of 2024 or third quarter of 2023.

Conference Call

Investors will have an opportunity to listen to M&T's conference call to discuss third quarter financial results today at 8:00 a.m. Eastern Time. Those wishing to participate in the call may dial (800) 347-7315. International participants, using any applicable international calling codes, may dial (785) 424-1755. Callers should reference M&T Bank Corporation or the conference ID #MTBQ324. The conference call will be webcast live through M&T's website at <https://ir.mtb.com/events-presentations>. A replay of the call will be available through Thursday October 24, 2024 by calling (800) 757-4764, or (402) 220-7226 for international participants. No conference ID or passcode is required. The event will also be archived and available by 3:00 p.m. today on M&T's website at <https://ir.mtb.com/events-presentations>.

About M&T

M&T is a financial holding company headquartered in Buffalo, New York. M&T's principal banking subsidiary, M&T Bank, provides banking products and services predominantly in 12 states across the eastern U.S. from Maine to Virginia and Washington, D.C. Trust-related services are provided in select markets in the U.S. and abroad by M&T's Wilmington Trust-affiliated companies and by M&T Bank. For more information on M&T Bank, visit www.mtb.com.

Forward-Looking Statements

This news release and related conference call may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the rules and regulations of the SEC. Any statement that does not describe historical or current facts is a forward-looking statement, including statements based on current expectations, estimates and projections about M&T's business, and management's beliefs and assumptions.

Statements regarding the potential effects of events or factors specific to M&T and/or the financial industry as a whole, as well as national and global events generally, on M&T's business, financial condition, liquidity and results of operations may constitute forward-looking statements. Such statements are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond M&T's control.

Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," or "potential," by future conditional verbs such as "will," "would," "should," "could," or "may," or by variations of such words or by similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions which are difficult to predict and may cause actual outcomes to differ materially from what is expressed or forecasted.

While there can be no assurance that any list of risks and uncertainties is complete, important factors that could cause actual outcomes and results to differ materially from those contemplated by forward-looking statements include the following, without limitation: economic conditions and growth rates, including inflation and market volatility; events and developments in the financial services industry, including industry conditions; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, loan concentrations by type and industry, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; levels of client deposits; ability to contain costs and expenses; changes in M&T's credit ratings; the impact of the People's United Financial, Inc. acquisition; domestic or international political developments and other geopolitical events, including international conflicts and hostilities; changes and trends in the securities markets; common shares outstanding and common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; federal, state or local legislation and/or regulations affecting the financial services industry, or M&T and its subsidiaries individually or collectively, including tax policy; regulatory supervision and oversight, including monetary policy and capital requirements; governmental and public policy changes; political conditions, either nationally or in the states in which M&T and its subsidiaries do business; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board, regulatory agencies or legislation; increasing price, product and service competition by competitors, including new entrants; technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products and services; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition, divestment and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the factors that could affect the outcome of the forward-looking statements. In addition, as noted, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, and other factors.

M&T provides further detail regarding these risks and uncertainties in its Form 10-K for the year ended December 31, 2023, including in the Risk Factors section of such report, as well as in other SEC filings. Forward-looking statements speak only as of the date they are made, and M&T assumes no duty and does not undertake to update forward-looking statements.

Financial Highlights

(Dollars in millions, except per share, shares in thousands)	Three months ended			Nine months ended		
	September 30,		Change	September 30,		Change
	2024	2023		2024	2023	
Performance						
Net income	\$ 721	\$ 690	5 %	\$ 1,907	\$ 2,259	-16 %
Net income available to common shareholders	674	664	2	1,805	2,180	-17
Per common share:						
Basic earnings	4.04	4.00	1	10.83	13.09	-17
Diluted earnings	4.02	3.98	1	10.78	13.05	-17
Cash dividends	1.35	1.30	4	4.00	3.90	3
Common shares outstanding:						
Average - diluted (1)	167,567	166,570	1	167,437	167,093	—
Period end (2)	166,157	165,970	—	166,157	165,970	—
Return on (annualized):						
Average total assets	1.37 %	1.33 %		1.21 %	1.48 %	
Average common shareholders' equity	10.26	10.99		9.47	12.33	
Taxable-equivalent net interest income	\$ 1,739	\$ 1,790	-3	\$ 5,162	\$ 5,434	-5
Yield on average earning assets	5.82 %	5.62 %		5.79 %	5.41 %	
Cost of interest-bearing liabilities	3.22	2.83		3.24	2.39	
Net interest spread	2.60	2.79		2.55	3.02	
Contribution of interest-free funds	1.02	1.00		1.03	.89	
Net interest margin	3.62	3.79		3.58	3.91	
Net charge-offs to average total net loans (annualized)	.35	.29		.39	.30	
Net operating results (3)						
Net operating income	\$ 731	\$ 702	4	\$ 1,939	\$ 2,295	-16
Diluted net operating earnings per common share	4.08	4.05	1	10.97	13.26	-17
Return on (annualized):						
Average tangible assets	1.45 %	1.41 %		1.28 %	1.57 %	
Average tangible common equity	15.47	17.41		14.51	19.70	
Efficiency ratio	55.0	53.7		57.0	52.6	
Loan quality						
	At September 30,					
	2024	2023	Change			
Nonaccrual loans	\$ 1,926	\$ 2,342			-18 %	
Real estate and other foreclosed assets	37	37			—	
Total nonperforming assets	\$ 1,963	\$ 2,379			-17	
Accruing loans past due 90 days or more (4)	\$ 288	\$ 354			-19	
Government guaranteed loans included in totals above:						
Nonaccrual loans	\$ 69	\$ 40			73	
Accruing loans past due 90 days or more	269	269			—	
Nonaccrual loans to total loans	1.42 %	1.77 %				
Allowance for credit losses to total loans	1.62	1.55				
Additional information						
Period end common stock price	\$ 178.12	\$ 126.45			41	
Domestic banking offices	957	967			-1	
Full time equivalent employees	21,986	22,424			-2	

(1) Includes common stock equivalents.

(2) Includes common stock issuable under deferred compensation plans.

(3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 17.

(4) Predominantly residential real estate loans.

Financial Highlights, Five Quarter Trend

	Three months ended				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
(Dollars in millions, except per share, shares in thousands)					
Performance					
Net income	\$ 721	\$ 655	\$ 531	\$ 482	\$ 690
Net income available to common shareholders	674	626	505	457	664
Per common share:					
Basic earnings	4.04	3.75	3.04	2.75	4.00
Diluted earnings	4.02	3.73	3.02	2.74	3.98
Cash dividends	1.35	1.35	1.30	1.30	1.30
Common shares outstanding:					
Average - diluted (1)	167,567	167,659	167,084	166,731	166,570
Period end (2)	166,157	167,225	166,724	166,149	165,970
Return on (annualized):					
Average total assets	1.37 %	1.24 %	1.01 %	.92 %	1.33 %
Average common shareholders' equity	10.26	9.95	8.14	7.41	10.99
Taxable-equivalent net interest income	\$ 1,739	\$ 1,731	\$ 1,692	\$ 1,735	\$ 1,790
Yield on average earning assets	5.82 %	5.82 %	5.74 %	5.73 %	5.62 %
Cost of interest-bearing liabilities	3.22	3.26	3.26	3.17	2.83
Net interest spread	2.60	2.56	2.48	2.56	2.79
Contribution of interest-free funds	1.02	1.03	1.04	1.05	1.00
Net interest margin	3.62	3.59	3.52	3.61	3.79
Net charge-offs to average total net loans (annualized)	.35	.41	.42	.44	.29
Net operating results (3)					
Net operating income	\$ 731	\$ 665	\$ 543	\$ 494	\$ 702
Diluted net operating earnings per common share	4.08	3.79	3.09	2.81	4.05
Return on (annualized):					
Average tangible assets	1.45 %	1.31 %	1.08 %	.98 %	1.41 %
Average tangible common equity	15.47	15.27	12.67	11.70	17.41
Efficiency ratio	55.0	55.3	60.8	62.1	53.7
Loan quality					
Nonaccrual loans	\$ 1,926	\$ 2,024	\$ 2,302	\$ 2,166	\$ 2,342
Real estate and other foreclosed assets	37	33	38	39	37
Total nonperforming assets	\$ 1,963	\$ 2,057	\$ 2,340	\$ 2,205	\$ 2,379
Accruing loans past due 90 days or more (4)	\$ 288	\$ 233	\$ 297	\$ 339	\$ 354
Government guaranteed loans included in totals above:					
Nonaccrual loans	\$ 69	\$ 64	\$ 62	\$ 53	\$ 40
Accruing loans past due 90 days or more	269	215	244	298	269
Nonaccrual loans to total loans	1.42 %	1.50 %	1.71 %	1.62 %	1.77 %
Allowance for credit losses to total loans	1.62	1.63	1.62	1.59	1.55
Additional information					
Period end common stock price	\$ 178.12	\$ 151.36	\$ 145.44	\$ 137.08	\$ 126.45
Domestic banking offices	957	957	958	961	967
Full time equivalent employees	21,986	22,110	21,927	21,980	22,424

(1) Includes common stock equivalents.

(2) Includes common stock issuable under deferred compensation plans.

(3) Excludes amortization and balances related to goodwill and core deposit and other intangible assets and merger-related expenses which, except in the calculation of the efficiency ratio, are net of applicable income tax effects. Reconciliations of net income with net operating income appear on page 18.

(4) Predominantly residential real estate loans.

Condensed Consolidated Statement of Income

(Dollars in millions)	Three months ended September 30,			Nine months ended September 30,		
	2024	2023	Change	2024	2023	Change
Interest income	\$ 2,785	\$ 2,641	5 %	\$ 8,319	\$ 7,484	11 %
Interest expense	1,059	866	22	3,195	2,091	53
Net interest income	1,726	1,775	-3	5,124	5,393	-5
Provision for credit losses	120	150	-20	470	420	12
Net interest income after provision for credit losses	1,606	1,625	-1	4,654	4,973	-6
Other income						
Mortgage banking revenues	109	105	4	319	297	7
Service charges on deposit accounts	132	121	9	383	354	8
Trust income	170	155	9	500	521	-4
Brokerage services income	32	27	16	91	76	19
Trading account and other non-hedging derivative gains	13	9	46	29	38	-22
Gain (loss) on bank investment securities	(2)	—	—	(8)	—	—
Other revenues from operations	152	143	7	456	664	-31
Total other income	606	560	8	1,770	1,950	-9
Other expense						
Salaries and employee benefits	775	727	7	2,372	2,273	4
Equipment and net occupancy	125	131	-5	379	387	-2
Outside data processing and software	123	111	11	367	323	14
Professional and other services	88	89	-2	264	314	-16
FDIC assessments	25	29	-14	122	87	40
Advertising and marketing	27	23	18	74	82	-10
Amortization of core deposit and other intangible assets	12	15	-15	40	47	-14
Other costs of operations	128	153	-16	378	417	-9
Total other expense	1,303	1,278	2	3,996	3,930	2
Income before taxes	909	907	—	2,428	2,993	-19
Income taxes	188	217	-13	521	734	-29
Net income	\$ 721	\$ 690	5 %	\$ 1,907	\$ 2,259	-16 %

Condensed Consolidated Statement of Income, Five Quarter Trend

(Dollars in millions)	Three months ended				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
Interest income	\$ 2,785	\$ 2,789	\$ 2,745	\$ 2,740	\$ 2,641
Interest expense	1,059	1,071	1,065	1,018	866
Net interest income	1,726	1,718	1,680	1,722	1,775
Provision for credit losses	120	150	200	225	150
Net interest income after provision for credit losses	1,606	1,568	1,480	1,497	1,625
Other income					
Mortgage banking revenues	109	106	104	112	105
Service charges on deposit accounts	132	127	124	121	121
Trust income	170	170	160	159	155
Brokerage services income	32	30	29	26	27
Trading account and other non-hedging derivative gains	13	7	9	11	9
Gain (loss) on bank investment securities	(2)	(8)	2	4	—
Other revenues from operations	152	152	152	145	143
Total other income	606	584	580	578	560
Other expense					
Salaries and employee benefits	775	764	833	724	727
Equipment and net occupancy	125	125	129	134	131
Outside data processing and software	123	124	120	114	111
Professional and other services	88	91	85	99	89
FDIC assessments	25	37	60	228	29
Advertising and marketing	27	27	20	26	23
Amortization of core deposit and other intangible assets	12	13	15	15	15
Other costs of operations	128	116	134	110	153
Total other expense	1,303	1,297	1,396	1,450	1,278
Income before taxes	909	855	664	625	907
Income taxes	188	200	133	143	217
Net income	\$ 721	\$ 655	\$ 531	\$ 482	\$ 690

Condensed Consolidated Balance Sheet

(Dollars in millions)	September 30,		Change
	2024	2023	
ASSETS			
Cash and due from banks	\$ 2,216	\$ 1,769	25 %
Interest-bearing deposits at banks	24,417	30,114	-19
Trading account	102	137	-25
Investment securities	32,327	27,336	18
Loans and leases, net of unearned discount:			
Commercial and industrial	61,012	54,891	11
Real estate - commercial	28,683	33,741	-15
Real estate - consumer	23,019	23,448	-2
Consumer	23,206	20,275	14
Total loans and leases, net	135,920	132,355	3
Less: allowance for credit losses	2,204	2,052	7
Net loans and leases	133,716	130,303	3
Goodwill	8,465	8,465	—
Core deposit and other intangible assets	107	162	-34
Other assets	10,435	10,838	-4
Total assets	\$ 211,785	\$ 209,124	1 %
LIABILITIES AND SHAREHOLDERS' EQUITY			
Noninterest-bearing deposits	\$ 47,344	\$ 53,787	-12 %
Interest-bearing deposits	117,210	110,341	6
Total deposits	164,554	164,128	—
Short-term borrowings	2,605	6,731	-61
Accrued interest and other liabilities	4,167	4,946	-16
Long-term borrowings	11,583	7,123	63
Total liabilities	182,909	182,928	—
Shareholders' equity:			
Preferred	2,394	2,011	19
Common	26,482	24,185	9
Total shareholders' equity	28,876	26,196	10
Total liabilities and shareholders' equity	\$ 211,785	\$ 209,124	1 %

Condensed Consolidated Balance Sheet, Five Quarter Trend

(Dollars in millions)	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
ASSETS					
Cash and due from banks	\$ 2,216	\$ 1,778	\$ 1,695	\$ 1,731	\$ 1,769
Interest-bearing deposits at banks	24,417	24,792	32,144	28,069	30,114
Trading account	102	99	99	106	137
Investment securities	32,327	29,894	28,496	26,897	27,336
Loans and leases, net of unearned discount:					
Commercial and industrial	61,012	60,027	57,897	57,010	54,891
Real estate - commercial	28,683	29,532	32,416	33,003	33,741
Real estate - consumer	23,019	23,003	23,076	23,264	23,448
Consumer	23,206	22,440	21,584	20,791	20,275
Total loans and leases, net	135,920	135,002	134,973	134,068	132,355
Less: allowance for credit losses	2,204	2,204	2,191	2,129	2,052
Net loans and leases	133,716	132,798	132,782	131,939	130,303
Goodwill	8,465	8,465	8,465	8,465	8,465
Core deposit and other intangible assets	107	119	132	147	162
Other assets	10,435	10,910	11,324	10,910	10,838
Total assets	\$ 211,785	\$ 208,855	\$ 215,137	\$ 208,264	\$ 209,124
LIABILITIES AND SHAREHOLDERS' EQUITY					
Noninterest-bearing deposits	\$ 47,344	\$ 47,729	\$ 50,578	\$ 49,294	\$ 53,787
Interest-bearing deposits	117,210	112,181	116,618	113,980	110,341
Total deposits	164,554	159,910	167,196	163,274	164,128
Short-term borrowings	2,605	4,764	4,795	5,316	6,731
Accrued interest and other liabilities	4,167	4,438	4,527	4,516	4,946
Long-term borrowings	11,583	11,319	11,450	8,201	7,123
Total liabilities	182,909	180,431	187,968	181,307	182,928
Shareholders' equity:					
Preferred	2,394	2,744	2,011	2,011	2,011
Common	26,482	25,680	25,158	24,946	24,185
Total shareholders' equity	28,876	28,424	27,169	26,957	26,196
Total liabilities and shareholders' equity	\$ 211,785	\$ 208,855	\$ 215,137	\$ 208,264	\$ 209,124

Condensed Consolidated Average Balance Sheet and Annualized Taxable-equivalent Rates

(Dollars in millions)	Three months ended						Change in balance		Nine months ended						Change in balance
	September 30, 2024		June 30, 2024		September 30, 2023		September 30, 2024 from		September 30, 2024		September 30, 2023		September 30, 2023		
	Balance	Rate	Balance	Rate	Balance	Rate	June 30, 2024	September 30, 2023	Balance	Rate	Balance	Rate	Balance	Rate	
ASSETS															
Interest-bearing deposits at banks	\$ 25,491	5.43 %	\$ 29,294	5.50 %	\$ 26,657	5.40 %	-13 %	-4 %	\$ 28,467	5.48 %	\$ 24,871	5.07 %	14 %		
Trading account	101	3.40	99	3.47	136	4.05	2	-26	102	3.43	136	3.02	-25		
Investment securities	31,023	3.70	29,695	3.61	27,993	3.14	4	11	29,773	3.54	28,081	3.08	6		
Loans and leases, net of unearned discount:															
Commercial and industrial	59,779	7.01	58,152	7.04	54,567	6.86	3	10	58,256	7.01	53,877	6.60	8		
Real estate - commercial	29,075	6.27	31,458	6.38	34,288	6.50	-8	-15	31,069	6.34	34,823	6.26	-11		
Real estate - consumer	22,994	4.41	23,006	4.32	23,573	4.14	—	-2	23,045	4.33	23,707	4.06	-3		
Consumer	22,903	6.72	21,972	6.61	20,189	6.16	4	13	22,009	6.63	20,320	5.90	8		
Total loans and leases, net	134,751	6.38	134,588	6.38	132,617	6.19	—	2	134,379	6.36	132,727	5.98	1		
Total earning assets	191,366	5.82	193,676	5.82	187,403	5.62	-1	2	192,721	5.79	185,815	5.41	4		
Goodwill	8,465		8,465		8,465		—	—	8,465		8,476		—		
Core deposit and other intangible assets	113		126		170		-10	-33	126		185		-32		
Other assets	9,637		9,714		9,753		-1	-1	9,696		9,790		-1		
Total assets	\$ 209,581		\$ 211,981		\$ 205,791		-1 %	2 %	\$ 211,008		\$ 204,266		3 %		
LIABILITIES AND SHAREHOLDERS' EQUITY															
Interest-bearing deposits															
Savings and interest-checking deposits	\$ 98,295	2.65 %	\$ 95,955	2.59 %	\$ 89,274	2.20 %	2 %	10 %	\$ 96,379	2.62 %	\$ 88,184	1.73 %	9 %		
Time deposits	17,052	4.19	19,802	4.41	19,528	4.09	-14	-13	19,138	4.34	15,751	3.74	22		
Total interest-bearing deposits	115,347	2.88	115,757	2.90	108,802	2.54	—	6	115,517	2.90	103,935	2.03	11		
Short-term borrowings	4,034	5.60	4,962	5.62	5,346	5.16	-19	-25	5,071	5.53	5,961	5.01	-15		
Long-term borrowings	11,394	5.83	11,490	5.83	7,240	5.52	-1	57	10,887	5.82	7,092	5.42	54		
Total interest-bearing liabilities	130,775	3.22	132,209	3.26	121,388	2.83	-1	8	131,475	3.24	116,988	2.39	12		
Noninterest-bearing deposits	46,158		47,734		53,886		-3	-14	47,498		57,277		-17		
Other liabilities	3,923		4,293		4,497		-9	-13	4,202		4,305		-2		
Total liabilities	180,856		184,236		179,771		-2	1	183,175		178,570		3		
Shareholders' equity	28,725		27,745		26,020		4	10	27,833		25,696		8		
Total liabilities and shareholders' equity	\$ 209,581		\$ 211,981		\$ 205,791		-1 %	2 %	\$ 211,008		\$ 204,266		3 %		
Net interest spread		2.60		2.56		2.79				2.55		3.02			
Contribution of interest-free funds		1.02		1.03		1.00				1.03		0.89			
Net interest margin		3.62 %		3.59 %		3.79 %				3.58 %		3.91 %			

Reconciliation of Quarterly GAAP to Non-GAAP Measures

	Three months ended		Nine months ended	
	2024	September 30, 2023	2024	September 30, 2023
(Dollars in millions, except per share)				
Income statement data				
Net income				
Net income	\$ 721	\$ 690	\$ 1,907	\$ 2,259
Amortization of core deposit and other intangible assets (1)	10	12	32	36
Net operating income	\$ 731	\$ 702	\$ 1,939	\$ 2,295
Earnings per common share				
Diluted earnings per common share	\$ 4.02	\$ 3.98	\$ 10.78	\$ 13.05
Amortization of core deposit and other intangible assets (1)	.06	.07	.19	.21
Diluted net operating earnings per common share	\$ 4.08	\$ 4.05	\$ 10.97	\$ 13.26
Other expense				
Other expense	\$ 1,303	\$ 1,278	\$ 3,996	\$ 3,929
Amortization of core deposit and other intangible assets	(12)	(15)	(40)	(47)
Noninterest operating expense	\$ 1,291	\$ 1,263	\$ 3,956	\$ 3,882
Efficiency ratio				
Noninterest operating expense (numerator)	\$ 1,291	\$ 1,263	\$ 3,956	\$ 3,882
Taxable-equivalent net interest income	\$ 1,739	\$ 1,790	\$ 5,162	\$ 5,434
Other income	606	560	1,770	1,950
Less: Gain (loss) on bank investment securities	(2)	—	(8)	—
Denominator	\$ 2,347	\$ 2,350	\$ 6,940	\$ 7,384
Efficiency ratio	55.0 %	53.7 %	57.0 %	52.6 %
Balance sheet data				
Average assets				
Average assets	\$ 209,581	\$ 205,791	\$ 211,008	\$ 204,266
Goodwill	(8,465)	(8,465)	(8,465)	(8,476)
Core deposit and other intangible assets	(113)	(170)	(126)	(185)
Deferred taxes	28	43	30	46
Average tangible assets	\$ 201,031	\$ 197,199	\$ 202,447	\$ 195,651
Average common equity				
Average total equity	\$ 28,725	\$ 26,020	\$ 27,833	\$ 25,696
Preferred stock	(2,565)	(2,011)	(2,328)	(2,011)
Average common equity	26,160	24,009	25,505	23,685
Goodwill	(8,465)	(8,465)	(8,465)	(8,476)
Core deposit and other intangible assets	(113)	(170)	(126)	(185)
Deferred taxes	28	43	30	46
Average tangible common equity	\$ 17,610	\$ 15,417	\$ 16,944	\$ 15,070
At end of quarter				
Total assets				
Total assets	\$ 211,785	\$ 209,124		
Goodwill	(8,465)	(8,465)		
Core deposit and other intangible assets	(107)	(162)		
Deferred taxes	30	41		
Total tangible assets	\$ 203,243	\$ 200,538		
Total common equity				
Total equity	\$ 28,876	\$ 26,197		
Preferred stock	(2,394)	(2,011)		
Common equity	26,482	24,186		
Goodwill	(8,465)	(8,465)		
Core deposit and other intangible assets	(107)	(162)		
Deferred taxes	30	41		
Total tangible common equity	\$ 17,940	\$ 15,600		

(1) After any related tax effect.

Reconciliation of Quarterly GAAP to Non-GAAP Measures, Five Quarter Trend

	Three months ended				
	September 30, 2024	June 30, 2024	March 31, 2024	December 31, 2023	September 30, 2023
(Dollars in millions, except per share)					
Income statement data					
Net income					
Net income	\$ 721	\$ 655	\$ 531	\$ 482	\$ 690
Amortization of core deposit and other intangible assets (1)	10	10	12	12	12
Net operating income	\$ 731	\$ 665	\$ 543	\$ 494	\$ 702
Earnings per common share					
Diluted earnings per common share	\$ 4.02	\$ 3.73	\$ 3.02	\$ 2.74	\$ 3.98
Amortization of core deposit and other intangible assets (1)	.06	.06	.07	.07	.07
Diluted net operating earnings per common share	\$ 4.08	\$ 3.79	\$ 3.09	\$ 2.81	\$ 4.05
Other expense					
Other expense	\$ 1,303	\$ 1,297	\$ 1,396	\$ 1,450	\$ 1,278
Amortization of core deposit and other intangible assets	(12)	(13)	(15)	(15)	(15)
Noninterest operating expense	\$ 1,291	\$ 1,284	\$ 1,381	\$ 1,435	\$ 1,263
Efficiency ratio					
Noninterest operating expense (numerator)	\$ 1,291	\$ 1,284	\$ 1,381	\$ 1,435	\$ 1,263
Taxable-equivalent net interest income	\$ 1,739	\$ 1,731	\$ 1,692	\$ 1,735	\$ 1,790
Other income	606	584	580	578	560
Less: Gain (loss) on bank investment securities	(2)	(8)	2	4	
Denominator	\$ 2,347	\$ 2,323	\$ 2,270	\$ 2,309	\$ 2,350
Efficiency ratio	55.0 %	55.3 %	60.8 %	62.1 %	53.7 %
Balance sheet data					
Average assets					
Average assets	\$ 209,581	\$ 211,981	\$ 211,478	\$ 208,752	\$ 205,791
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(113)	(126)	(140)	(154)	(170)
Deferred taxes	28	30	33	39	43
Average tangible assets	\$ 201,031	\$ 203,420	\$ 202,906	\$ 200,172	\$ 197,199
Average common equity					
Average total equity	\$ 28,725	\$ 27,745	\$ 27,019	\$ 26,500	\$ 26,020
Preferred stock	(2,565)	(2,405)	(2,011)	(2,011)	(2,011)
Average common equity	26,160	25,340	25,008	24,489	24,009
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(113)	(126)	(140)	(154)	(170)
Deferred taxes	28	30	33	39	43
Average tangible common equity	\$ 17,610	\$ 16,779	\$ 16,436	\$ 15,909	\$ 15,417
At end of quarter					
Total assets					
Total assets	\$ 211,785	\$ 208,855	\$ 215,137	\$ 208,264	\$ 209,124
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(107)	(119)	(132)	(147)	(162)
Deferred taxes	30	31	34	37	41
Total tangible assets	\$ 203,243	\$ 200,302	\$ 206,574	\$ 199,689	\$ 200,538
Total common equity					
Total equity	\$ 28,876	\$ 28,424	\$ 27,169	\$ 26,957	\$ 26,197
Preferred stock	(2,394)	(2,744)	(2,011)	(2,011)	(2,011)
Common equity	26,482	25,680	25,158	24,946	24,186
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(107)	(119)	(132)	(147)	(162)
Deferred taxes	30	31	34	37	41
Total tangible common equity	\$ 17,940	\$ 17,127	\$ 16,595	\$ 16,371	\$ 15,600

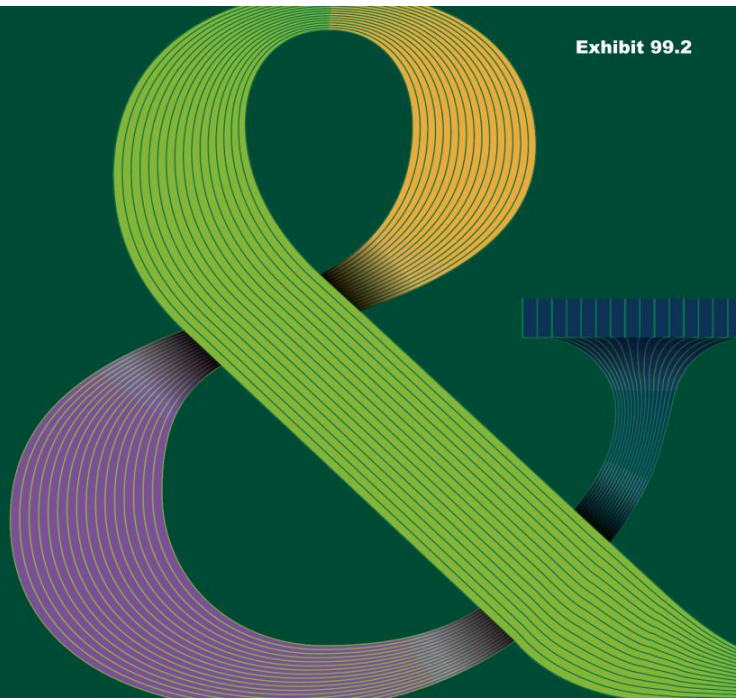
(1) After any related tax effect.

M&T Bank Corporation

Exhibit 99.2

Earnings Results 3rd Quarter 2024

October 17, 2024



Forward-Looking Statements and Non-GAAP Financial Measures

This presentation may contain forward-looking statements regarding M&T Bank Corporation ("M&T") within the meaning of the Private Securities Litigation Reform Act of 1995 and the rules and regulations of the Securities and Exchange Commission ("SEC"). Any statement that does not describe historical or current facts is a forward-looking statement, including statements based on current expectations, estimates and projections about M&T's business, and management's beliefs and assumptions.

Statements regarding the potential effects of events or factors specific to M&T and/or the financial industry as a whole, as well as national and global events generally, on M&T's business, financial condition, liquidity and results of operations may constitute forward-looking statements. Such statements are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond M&T's control.

Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," or "potential," by future conditional verbs such as "will," "would," "should," "could," or "may," or by variations of such words or by similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions which are difficult to predict and may cause actual outcomes to differ materially from what is expressed or forecasted.

While there can be no assurance that any list of risks and uncertainties is complete, important factors that could cause actual outcomes and results to differ materially from those contemplated by forward-looking statements include the following, without limitation: economic conditions and growth rates, including inflation and market volatility; events and developments in the financial services industry, including industry conditions; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity, prepayment speeds, loan originations, loan concentrations by type and industry, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; levels of client deposits; ability to contain costs and expenses; changes in M&T's credit ratings; the impact of the People's United Financial, Inc. acquisition; domestic or international political developments and other geopolitical events, including international conflicts and hostilities; changes and trends in the securities markets, common shares outstanding and common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; federal, state or local legislation and/or regulations affecting the financial services industry, or M&T and its subsidiaries individually or collectively, including tax policy, regulatory supervision and oversight, including monetary policy and capital requirements, governmental and public policy changes, political conditions, either nationally or in the states in which M&T and its subsidiaries do business; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board, regulatory agencies or legislation; increasing price, product and service competition by competitors, including new entrants; technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products and services; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts;

continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition, divestment and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

These are representative of the factors that could affect the outcome of the forward-looking statements. In addition, as noted, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, and other factors.

M&T provides further detail regarding these risks and uncertainties in its Form 10-K for the year ended December 31, 2023, including in the Risk Factors section of such report, as well as in other SEC filings. Forward-looking statements speak only as of the date they are made, and M&T assumes no duty and does not undertake to update forward-looking statements.

Annualized, pro forma, projected, and estimated numbers are used for illustrative purposes only, are not forecasts and may not reflect actual results.

This presentation also contains financial information and performance measures determined by methods other than in accordance with accounting principles generally accepted in the United States ("GAAP"). Management believes investors may find these non-GAAP financial measures useful. These disclosures should not be viewed as a substitute for financial measures determined in accordance with GAAP, nor are they necessarily comparable to non-GAAP performance measures that may be presented by other companies. Please see the Appendix for reconciliation of GAAP with corresponding non-GAAP measures, as indicated in the presentation.

Purpose

To make a difference
in people's lives.



Mission

We are a bank for communities –
committed to improving the lives
of our customers and all the
communities we touch.

Operating Principles

1
Local Scale

2
Credit Discipline

3
Operating &
Capital Efficiency

Making a positive impact on our communities, customers, and colleagues

Sustainability Accomplishments and Highlights

Fostering Prosperity in Our Communities



- **Ranked #6 SBA Lender in the country (FY2023)**, the 16th consecutive year among the nation's top 10 SBA Lenders
- **~249,000 hours dedicated** by M&T employees to volunteering in our communities
- **~\$54 million contributed by M&T and The M&T Charitable Foundation** to supporting our communities
- **Highest possible CRA rating** from Federal Reserve since 1982
- **\$691 million** of financing to projects that include affordable housing
- **\$2.5 billion** of social sustainable finance loans and investments

Strong Governance and Consistent Leadership



- **94%** of Board members are independent ⁽¹⁾
- More than **40%** of M&T's Board of Directors team is diverse (**25%** of directors are women, **19%** of directors are people of color)
- **17-year average tenure** for executive officers

Investing in Our Employees



- **412 people** participated in specialized M&T learning and development programs, which have been running for four decades
- **9.6 years** average employee tenure
- **40** average hours of training for M&T employees
- **80** Employee Resource Group chapters with participation by **51%** of managers and **35%** of employees (non-managers)
- **94%** participation by M&T employees in M&T's 401(k) plan

Preserving our Environment

- **\$671 million** made in environmental sustainable finance loans and investments
- Reduced combined scope 1 and 2 emissions by **8.5%** YoY
- Updated goal: Offset 100% of electricity use with Renewable Energy by 2030 ⁽²⁾
- Updated goal: Carbon neutral by 2035 including Scope 1 and 2 (Market) GHG emissions, with interim reduction targets based on our 2023 baseline:
 - 20% reduction by 2027
 - 45% reduction by 2030

Note: All data except for SBA data and Board of Directors data are as of December 31, 2023. SBA data is for the period October 1, 2022 to September 30, 2023. Board of Directors data is as of September 30, 2024. The metrics and methodologies included in sustainable finance reporting are subject to change based on the best information available. We plan to continue to review and enhance our reporting capabilities in line with applicable legal and regulatory requirements and industry standards and practices.

(1) Following the criteria for independence required by the New York Stock Exchange as well as M&T's Corporate Governance Standards. (2) Until M&T reaches carbon neutrality

Key Awards and Accolades

AMERICAN BANKER
**THE MOST POWERFUL
 WOMEN IN BANKING**
 NEXT AWARDS



#1 in Customer Satisfaction with Mobile Banking Apps among Regional Banks



CIANJ
 What's Good for Business.
 Commerce Magazine - Companies That Care



2024
BEST
 Award
 Winner

Association for Talent Development



J.D. Power 2024 U.S. Banking Mobile App Satisfaction Study; among banks with \$70B to \$200B in deposits. Visit [jdpower.com/awards](https://www.jdpower.com/awards) for more details.

Financial Results

Third Quarter 2024 Earnings Highlights

GAAP			
(\$ in millions, except per share)	3Q24	2Q24	3Q23
Revenues	\$2,332	\$2,302	\$2,335
Noninterest Expense	\$1,303	\$1,297	\$1,278
Provision for Credit Losses	\$120	\$150	\$150
Net Income	\$721	\$655	\$690
Diluted EPS	\$4.02	\$3.73	\$3.98
Return on Assets	1.37%	1.24%	1.33%
Return on Common Equity	10.26%	9.95%	10.99%
Net Interest Margin	3.62%	3.59%	3.79%
Net Charge-offs % Avg Loans	.35%	.41%	.29%

Notable items						
(\$ in millions, except per share)	3Q24		2Q24		3Q23	
	Amt	EPS	Amt	EPS	Amt	EPS
Discrete Tax Benefit ⁽¹⁾	\$14	\$0.08	\$—	\$—	\$—	\$—
FDIC Special Assessment ⁽²⁾	\$—	\$—	\$5	\$0.02	\$—	\$—

- Diluted EPS increased **+8% QoQ**
- Net Interest Margin widened **+3 bps QoQ**
- Provision for Credit Losses declined **-20% QoQ**

Note: (1) In Q1 2024, a net discrete tax benefit of \$17 million (\$0.10 earnings per share) was recognized. (2) Amount before any related tax effect.

Third Quarter 2024 Earnings Highlights

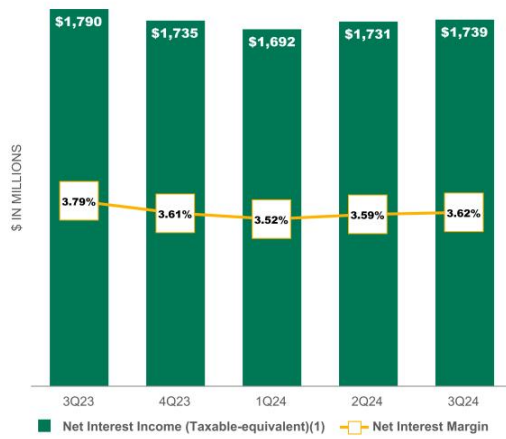
Net Operating Results (Non-GAAP)⁽¹⁾			
(\$ in millions, except per share)	3Q24	2Q24	3Q23
Net Operating Income	\$731	\$665	\$702
Diluted Net Operating EPS	\$4.08	\$3.79	\$4.05
Efficiency Ratio	55.0%	55.3%	53.7%
Net Operating ROTA	1.45%	1.31%	1.41%
Net Operating ROTCE	15.47%	15.27%	17.41%
Tangible Book Value per Share ⁽²⁾	\$107.97	\$102.42	\$93.99

- Net Operating ROTA increased **+14 bps QoQ**
- Net Operating ROTCE increased **+20 bps QoQ**
- Tangible Book Value per Share increased **+5% QoQ**

Note: (1) See Appendix for reconciliation of GAAP with these non-GAAP measures. (2) As of respective period end.

Net Interest Income & Net Interest Margin

QoQ Drivers



- Taxable-equivalent net interest income⁽¹⁾ increased **+\$8 million** or **+1% QoQ**
 - Day count
 - Favorable impact from repricing in the investment securities and consumer loan portfolios
 - Earning assets remix
 - Lower nonaccrual interest
 - Run-off of brokered time deposits
- Net interest margin rose **+3 bps QoQ** to **3.62%**
 - Fixed rate earning assets repricing, mostly in the investment portfolio and consumer loans (**+3 bps**)
 - Earning assets mix shift (**+3 bps**)
 - Deposit and wholesale funding mix (**+2 bps**)
 - Lower nonaccrual interest (**-4 bps**)
 - All other items (**-1 bp**)

Note: (1) Taxable-equivalent net interest income is a non-GAAP measure that adjusts income earned on a tax-exempt asset to present it on an equivalent basis to interest income earned on a fully taxable asset.

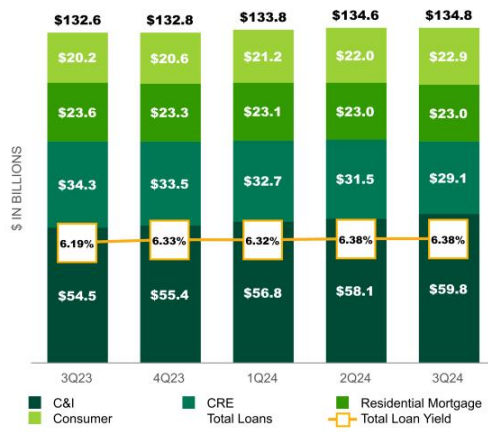
Balance Sheet – Overview

Average Balances, \$ in billions, except per share	3Q24	2Q24	3Q23	Change 3Q24 vs	
				2Q24	3Q23
Interest-bearing Deposits at Banks	\$25.5	\$29.3	\$26.7	-13%	-4%
Investment Securities	\$31.0	\$29.7	\$28.0	4%	11%
Commercial and Industrial ("C&I")	\$59.8	\$58.1	\$54.5	3%	10%
Commercial Real Estate ("CRE")	\$29.1	\$31.5	\$34.3	-8%	-15%
Residential Mortgage	\$23.0	\$23.0	\$23.6	—	-2%
Consumer	\$22.9	\$22.0	\$20.2	4%	13%
Total Loans	\$134.8	\$134.6	\$132.6	—	2%
Earning Assets	\$191.4	\$193.7	\$187.4	-1%	2%
Deposits	\$161.5	\$163.5	\$162.7	-1%	-1%
Borrowings	\$15.4	\$16.5	\$12.6	-6%	23%
Common Shareholders' Equity	\$26.2	\$25.3	\$24.0	3%	9%
As of Quarter End					
Common Shareholders' Equity per Share	\$159.38	\$153.57	\$145.72	4%	9%
Tangible Equity per Common Share ⁽¹⁾	\$107.97	\$102.42	\$93.99	5%	15%
Tangible Common Equity / Tangible Assets ⁽¹⁾	8.83%	8.55%	7.78%	28 bps	105 bps
Common Equity Tier 1 ("CET1") Capital Ratio	11.54% ⁽²⁾	11.45%	10.95%	9 bps	59 bps

- Capital levels strong with CET1 ratio of **11.54%**⁽²⁾
- Repurchased **\$200 million**⁽³⁾ of shares in 3Q24

Note: (1) See Appendix for reconciliation of GAAP with these non-GAAP measures. (2) September 30, 2024 CET1 ratio is estimated. (3) Includes share repurchase excise tax.

Balance Sheet – Average Loans



QoQ Drivers

Average loans +\$163 million or less than +1% QoQ:

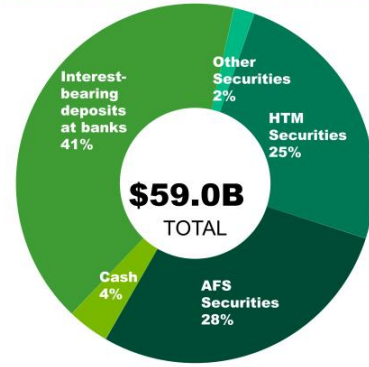
- C&I loans increased **+3% (+\$1.6 billion)**, driven by continued growth spanning most industry types
- CRE loans declined **-8% (-\$2.4 billion)**, reflecting continued low origination activity and paydowns as we continue to manage our CRE loan concentration, which approximated **148%** of Tier 1 capital plus allowable allowance for credit losses at 9/30/2024
- Consumer loans rose **+4% (+\$931 million)**, driven by sustained growth in recreational finance and automobile loans

Balance Sheet – Securities and Cash

Average Investment Securities and Yield

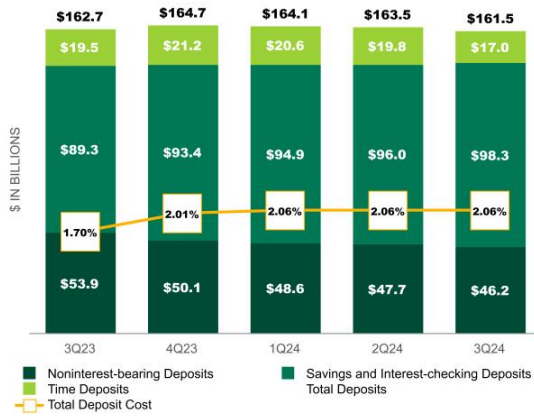


Securities and Cash - at 9/30/24



	Duration	Pre-tax Unrealized Gain/(Loss)
AFS	~2.3 years	\$68 million
HTM	~5.2 years	\$(796) million
Total Debt Securities	~3.6 years	\$(728) million

Balance Sheet – Average Deposits

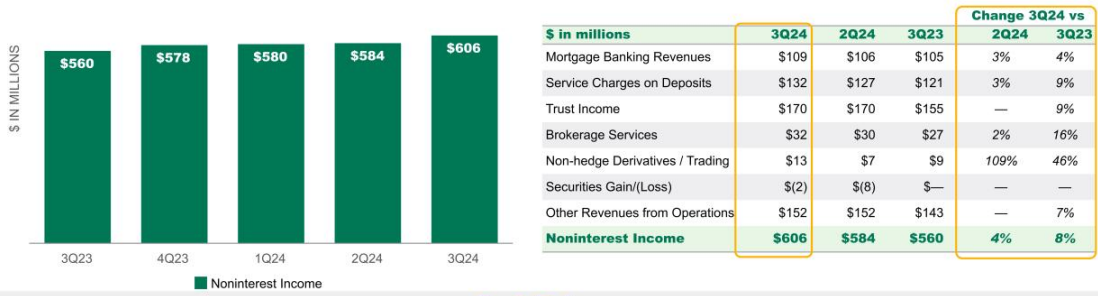


QoQ Drivers

Average deposits decreased **-\$2.0 billion** or **-1% QoQ**:

- Decline in the balance and rates on brokered time deposits
- Cost of total interest-bearing deposits declined **-2 bps**
- Average interest-bearing deposits declined **-\$410 million**; brokered deposits decreased **-\$1.1 billion**, partially offset by an increase of **+\$664 million** in non-brokered deposits
- Strong deposit growth in the second half of the recent quarter. Deposit balances at 9/30/2024 up **+\$4 billion** from 6/30/2024, excluding brokered deposits

Income Statement – Noninterest Income



\$ in millions	3Q24	2Q24	3Q23	Change 3Q24 vs	
				2Q24	3Q23
Mortgage Banking Revenues	\$109	\$106	\$105	3%	4%
Service Charges on Deposits	\$132	\$127	\$121	3%	9%
Trust Income	\$170	\$170	\$155	—	9%
Brokerage Services	\$32	\$30	\$27	2%	16%
Non-hedge Derivatives / Trading	\$13	\$7	\$9	109%	46%
Securities Gain/(Loss)	\$(2)	\$(8)	\$—	—	—
Other Revenues from Operations	\$152	\$152	\$143	—	7%
Noninterest Income	\$606	\$584	\$560	4%	8%

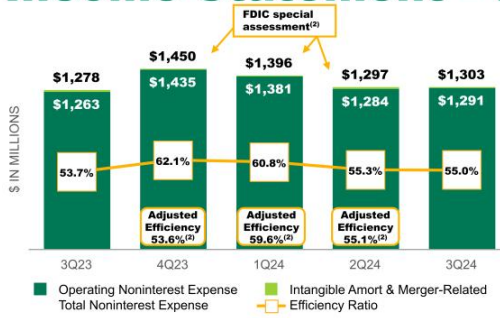
QoQ Drivers

Noninterest income increased +\$22 million or +4% QoQ:

- Service charges on deposits increased **\$5 million QoQ:**
 - Rise in consumer and commercial service charges

- Trading account and other non-hedging derivative gains increased **+\$6 million QoQ:**
 - Increased market value of supplemental executive retirement plan assets
 - Increased interest rate swap activity with commercial customers
- Lower loss on bank investment securities (**+\$6 million QoQ**) reflects 2Q24 losses on sales of non-agency investment securities

Income Statement – Noninterest Expenses



\$ in millions	3Q24	2Q24	3Q23	Change 3Q24 vs	
				2Q24	3Q23
Salaries & Benefits ⁽³⁾	\$775	\$764	\$727	1%	7%
Equip & Occupancy	\$125	\$125	\$131	—	-5%
Outside Data Proc & SW	\$123	\$124	\$111	-1%	11%
Professional & Other Services	\$88	\$91	\$89	-4%	-2%
FDIC Assessments	\$25	\$37	\$29	-32%	-14%
Advert. & Marketing	\$27	\$27	\$23	—	18%
Other Costs of Operations	\$128	\$116	\$153	10%	-16%
Operating Expense ⁽¹⁾	\$1,291	\$1,284	\$1,263	—	2%
Intangible Amortization	\$12	\$13	\$15	—	-15%
Total Noninterest Expense	\$1,303	\$1,297	\$1,278	—	2%

QoQ Drivers

Noninterest expense increased +\$6 million QoQ:

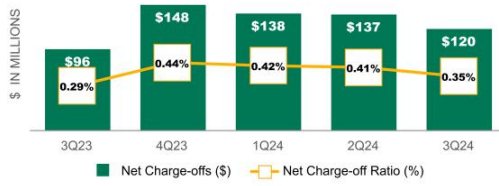
- Salaries and employee benefits expense up +\$11 million QoQ:
 - Predominantly driven by one additional working day

- FDIC assessments decreased -\$12 million QoQ:
 - 2Q24 FDIC special assessment of \$5 million
- Other costs of operations increased +\$12 million QoQ:
 - Driven by obligation under various agreements to share in losses stemming from certain litigation of Visa, Inc (\$10 million)

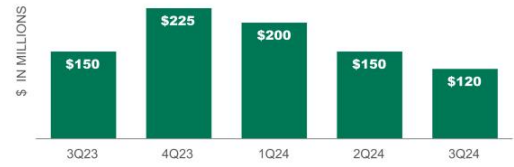
Note: (1) See Appendix for reconciliation of GAAP with these non-GAAP measures. Noninterest operating expense excludes merger-related expenses and amortization of core deposit and other intangible assets. (2) Adjusted efficiency ratio excludes \$197 million, \$29 million and \$5 million FDIC special assessment from the numerator for 4Q23, 1Q24 and 2Q24, respectively. (3) Severance charges for 3Q24, 2Q24 and 3Q23 were \$5 million, \$7 million and \$6 million, respectively.

Credit

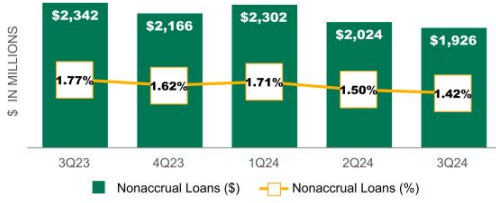
Net Charge-offs



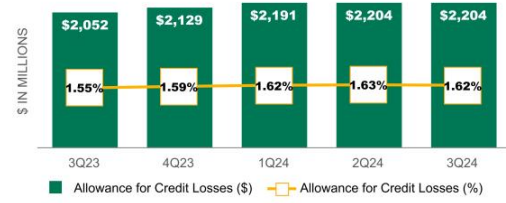
Provision for Credit Losses



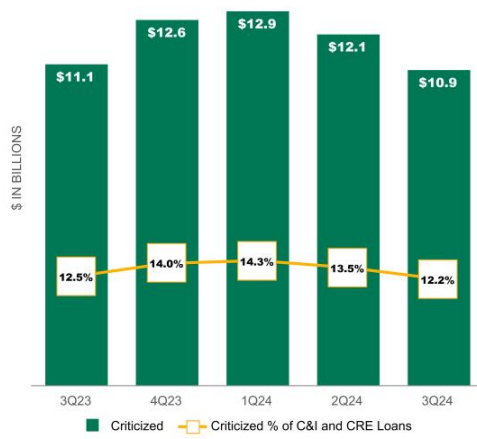
Nonaccrual Loans



Allowance for Credit Losses



Criticized C&I and CRE Loans



Criticized loans decreased **-\$1.2 billion QoQ** :

- C&I decreased **-\$315 million**
 - Driven predominantly by motor vehicle and recreational finance dealers and manufacturing
- CRE decreased **-\$831 million**
 - Permanent CRE **-\$525 million**
 - Construction **-\$306 million**
- 96% of criticized accrual loans are current
- 57% of criticized nonaccrual loans are current

Reserve Impact:

- Criticized loans generally carry higher loss reserves
- Reflecting strong collateral values, the reserve ratio for nonaccrual loans was ~22%

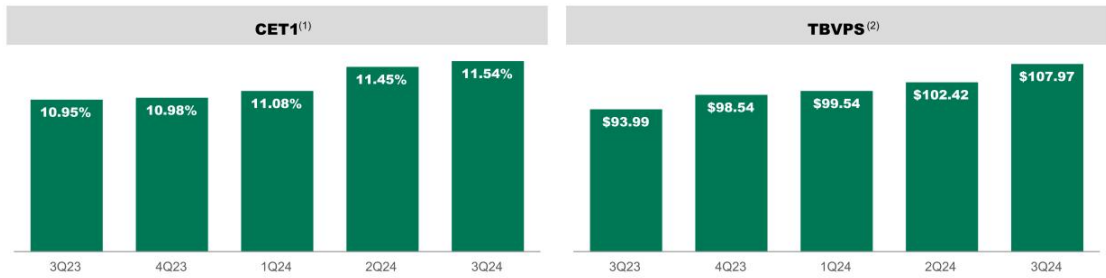
Criticized C&I Loans

(Dollars in millions)	September 30, 2024				June 30, 2024			
	Outstanding	Criticized Accrual	Criticized Nonaccrual	Total Criticized	Outstanding	Criticized Accrual	Criticized Nonaccrual	Total Criticized
Commercial and industrial excluding owner-occupied real estate by industry:								
Financial and insurance	\$11,056	\$119	\$15	\$134	\$11,129	\$129	\$1	\$130
Services	7,635	337	119	456	7,487	296	115	411
Motor vehicle and recreational finance dealers	6,652	560	97	657	6,454	694	120	814
Manufacturing	6,231	429	109	538	6,313	511	101	612
Wholesale	4,086	253	28	281	4,090	277	31	308
Transportation, communications, utilities	3,770	282	69	351	3,499	288	69	357
Retail	3,083	75	23	98	3,048	87	31	118
Construction	2,226	154	54	208	2,301	158	63	221
Health services	1,933	209	32	241	1,937	230	36	266
Real estate investors	1,641	150	4	154	1,566	159	4	163
Other	1,730	98	53	151	1,517	101	48	149
Total commercial and industrial excluding owner-occupied real estate	\$50,043	\$2,666	\$603	\$3,269	\$49,341	\$2,930	\$619	\$3,549
Owner-occupied real estate by industry:								
Services	\$2,336	\$169	\$43	\$212	\$2,211	\$129	\$35	\$164
Motor vehicle and recreational finance dealers	2,072	42	10	52	1,957	50	12	62
Retail	1,617	66	18	84	1,614	127	12	139
Health services	1,432	259	81	340	1,339	285	66	351
Wholesale	865	26	4	30	919	31	3	34
Manufacturing	844	49	23	72	813	52	25	77
Real estate investors	773	44	15	59	771	37	15	52
Other	1,030	52	13	65	1,062	52	18	70
Total owner-occupied real estate	10,969	707	207	914	10,686	763	186	949
Total	\$61,012	\$3,373	\$810	\$4,183	\$60,027	\$3,693	\$805	\$4,498
Percent criticized - excluding owner-occupied real estate				6.5%				7.2%
Percent criticized - owner-occupied real estate				8.3%				8.9%
Percent criticized - total commercial and industrial				6.9%				7.5%

Criticized CRE Loans

(Dollars in millions)	September 30, 2024				June 30, 2024			
	Outstanding	Criticized Accrual	Criticized Nonaccrual	Total Criticized	Outstanding	Criticized Accrual	Criticized Nonaccrual	Total Criticized
Permanent finance by property type:								
Apartments/Multifamily	\$6,291	\$884	\$120	\$1,004	\$5,824	\$882	\$108	\$990
Retail/Service	5,040	734	134	868	5,257	774	163	937
Office	4,413	1,177	131	1,308	4,484	1,070	145	1,215
Health services	2,286	734	29	763	2,752	1,100	109	1,209
Hotel	2,133	375	146	521	2,279	430	165	595
Industrial/Warehouse	1,949	143	16	159	1,896	172	16	188
Other	259	57	2	59	274	72	1	73
Total permanent	22,371	4,104	578	4,682	22,766	4,500	707	5,207
Construction/Development	6,312	1,957	86	2,043	6,766	2,270	79	2,349
Total commercial real estate	\$28,683	\$6,061	\$664	\$6,725	\$29,532	\$6,770	\$786	\$7,556
Percent criticized - total commercial real estate				23.4%				25.6%

Capital



QoQ Drivers

- CET1 capital ratio increased **+9 bps** to **11.54%**⁽¹⁾ at 3Q24
- Tangible book value per share increased **+5%** to **\$107.97**
- Stress capital buffer improved to **3.8%** from **4.0%** effective October 1, 2024⁽³⁾
- Tangible common equity to tangible assets increased **+28 bps** to **8.83%** at the end of 3Q24
- AFS and pension-related AOCI would have impacted the CET1 capital ratio by **~(4) bps** at the end of 3Q24

Note: (1) September 30, 2024 CET1 ratio is estimated. (2) See Appendix for reconciliation of GAAP with this non-GAAP measure. (3) Based on the Federal Reserve's most recent supervisory stress tests release in June 2024.

4Q24 Outlook

	4Q24 Outlook	Comments
Income Statement	Net Interest Income <i>Taxable-equivalent</i>	\$1,730 million + <ul style="list-style-type: none"> • NIM in the low 3.60s • Reflects two 25 basis point rate cuts • Range primarily dependent on deposit trends and loan growth
	Fee Income	\$595 million to \$605 million <ul style="list-style-type: none"> • Continued strength in trust and mortgage
	GAAP Expense <i>Includes intangible amortization</i>	\$1,310 million to \$1,330 million <ul style="list-style-type: none"> • Continued focus on managing expense, while investing in enterprise priorities
	Net Charge-Offs <i>% of Average Loans</i>	~40 basis points <ul style="list-style-type: none"> • In line with FY outlook, may be lumpy (+/-)
	Tax Rate <i>Taxable-equivalent</i>	24.0% to 24.5%
Average Balances	Loans	\$136 billion +/- <ul style="list-style-type: none"> • Growth in C&I and consumer, declines in CRE and residential mortgage
	Deposits	\$160 billion + <ul style="list-style-type: none"> • Focus on growing customer deposits
	Share Repurchases	\$200 million
	Preferred Dividends	~\$36 million <ul style="list-style-type: none"> • Reflects expected run rate

Why invest in M&T?

Purpose-Driven Successful and Sustainable Business Model that Produces Strong Shareholder Returns



Purpose Driven Organization

- Long term focused with deeply embedded culture
- Business operated to represent the best interests of all key stakeholders
- Energized colleagues consistently serving our customers and communities
- A safe haven for our clients as proven during turbulent times and crisis



Successful and Sustainable Business Model

- Experienced and seasoned management team
- Strong risk controls with long track record of credit outperformance through cycles
- Prudent growth ~2x peers
- Leading position in core markets



Strong Shareholder Returns

- 15-20% ROATCE
- ~9% annual TSR
- Robust dividend growth
- 6% TBV per share growth

Source: FactSet, S&P Global, Company Filings.

Note: (1) Branch and deposit data as of 6/30 of the year under consideration, pro forma for pending / closed M&A. Growth vs. peers represents each bank's median branch deposit growth from 2019-2023 relative to that bank's median city projected population growth from 2023-2028. (2) ROATCE average from 2013-2023. Adjusted for amortization of core deposit and other intangible assets, merger related expenses, tax rate changes, and normalized provisions for credit losses in 2020. (3) Annual TSR represents CAGR of the average trailing 3 year total shareholder returns (consisting of price returns and dividends assuming reinvestment of dividends received) during 2013-2023. (4) Dividend growth represents CAGR of common dividends per share from 2013-2023. (5) TBV per share growth represents CAGR from 2013-2023.

Appendix

Appendix

GAAP to Net Operating (Non-GAAP) Reconciliation

In millions, except per share	3Q23	4Q23	1Q24	2Q24	3Q24
Net income					
Net income	\$690	\$482	\$531	\$655	\$721
Amortization of core deposits and other intangible assets ⁽¹⁾	12	12	12	10	10
Net operating income	\$702	\$494	\$543	\$665	\$731
Earnings per common share					
Diluted earnings per common share	\$3.98	\$2.74	\$3.02	\$3.73	\$4.02
Amortization of core deposits and other intangible assets ⁽¹⁾	0.07	0.07	0.07	0.06	0.06
Diluted net operating earnings per common share	\$4.05	\$2.81	\$3.09	\$3.79	\$4.08

M&T consistently provides supplemental reporting of its results on a "net operating" or "tangible" basis, from which M&T excludes the after-tax effect of amortization of core deposit and other intangible assets (and the related goodwill, core deposit and other intangible asset balances, net of applicable deferred tax amounts) and gains (when realized) and expenses (when incurred) associated with merging acquired operations into M&T, since such items are considered by management to be "nonoperating" in nature. Although "net operating income" as defined by M&T is not a GAAP measure, M&T's management believes that this information helps investors understand the effect of acquisition activity in reported results.

Note: (1) After any related tax effect.

Appendix

GAAP to Net Operating (Non-GAAP) Reconciliation

In millions	3Q23	4Q23	1Q24	2Q24	3Q24
Other expense					
Other expense	\$1,278	\$1,450	\$1,396	\$1,297	\$1,303
Amortization of core deposit and other intangible assets	(15)	(15)	(15)	(13)	(12)
Noninterest operating expense	\$1,263	\$1,435	\$1,381	\$1,284	\$1,291
Efficiency ratio					
Noninterest operating expense (numerator)	\$1,263	\$1,435	\$1,381	\$1,284	\$1,291
Taxable-equivalent net interest income	1,790	1,735	1,692	1,731	1,739
Other income	560	578	580	584	606
Less: Gain (loss) on bank investment securities	—	4	2	(8)	(2)
Denominator	\$2,350	\$2,309	\$2,270	\$2,323	\$2,347
Efficiency ratio	53.7%	62.1%	60.8%	55.3%	55.0%

Appendix

GAAP to Tangible (Non-GAAP) Reconciliation

In millions	3Q23	4Q23	1Q24	2Q24	3Q24
Average assets					
Average assets	\$205,791	\$208,752	\$211,478	\$211,981	\$209,581
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(170)	(154)	(140)	(126)	(113)
Deferred taxes	43	39	33	30	28
Average tangible assets	\$197,199	\$200,172	\$202,906	\$203,420	\$201,031
Average common equity					
Average total equity	\$26,020	\$26,500	\$27,019	\$27,745	\$28,725
Preferred stock	(2,011)	(2,011)	(2,011)	(2,405)	(2,565)
Average common equity	24,009	24,489	25,008	25,340	26,160
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(170)	(154)	(140)	(126)	(113)
Deferred taxes	43	39	33	30	28
Average tangible common equity	\$15,417	\$15,909	\$16,436	\$16,779	\$17,610

Appendix

GAAP to Tangible (Non-GAAP) Reconciliation

In millions	9/30/2023	12/31/2023	3/31/2024	6/30/2024	9/30/2024
Total assets					
Total assets	\$209,124	\$208,264	\$215,137	\$208,855	\$211,785
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(162)	(147)	(132)	(119)	(107)
Deferred taxes	41	37	34	31	30
Total tangible assets	\$200,538	\$199,689	\$206,574	\$200,302	\$203,243
Total common equity					
Total equity	\$26,197	\$26,957	\$27,169	\$28,424	\$28,876
Preferred stock	(2,011)	(2,011)	(2,011)	(2,744)	(2,394)
Common equity	24,186	24,946	25,158	25,680	26,482
Goodwill	(8,465)	(8,465)	(8,465)	(8,465)	(8,465)
Core deposit and other intangible assets	(162)	(147)	(132)	(119)	(107)
Deferred taxes	41	37	34	31	30
Total tangible common equity	\$15,600	\$16,371	\$16,595	\$17,127	\$17,940

