# **M&T** Bank Corporation

Pillar 3 Regulatory Capital Disclosures

For the Quarter Ended

September 30, 2022

# **Table of Contents**

	<u>Page</u>
Background	1
Overview	1
Risk Management Framework and Governance	2
Internal Capital Adequacy Assessment Process	3
Regulatory Capital Ratios	4
Risk-weighted Assets	6
Credit Risk General Disclosures	6
Counterparty Credit Risk	12
Credit Risk Mitigation	13
Market Risk	14
Securitizations	15
Equities Not Subject to Market Risk Rule	16
Forward-Looking Statements	17
Disclosure Cross-reference Sheet	Appendix A

### **Background**

M&T Bank Corporation ("M&T") and its wholly owned bank subsidiaries, M&T Bank and Wilmington Trust, National Association ("Wilmington Trust, N.A."), are required to comply with applicable capital adequacy standards established by the federal banking agencies.

On April 1, 2022, M&T completed the acquisition of People's United. Through subsidiaries, People's United provided commercial banking, retail banking and wealth management services to individual, corporate and municipal customers through a network of 360 branches located in Connecticut, southeastern New York, Massachusetts, Vermont, New Hampshire and Maine. Following the merger, People's United Bank, National Association, a national banking association and a wholly owned subsidiary of People's United, merged with and into M&T Bank, the principal banking subsidiary of M&T, with M&T Bank as the surviving entity. The results of operations acquired from People's United have been included in the Company's financial results since April 1, 2022. Pursuant to the terms of the merger agreement dated February 22, 2021, People's United shareholders received consideration valued at .118 of an M&T common share in exchange for each common share of People's United. The purchase price totaled approximately \$8.4 billion (with the price based on M&T's closing price of \$164.66 per share as of April 1, 2022). M&T issued 50,325,004 common shares in completing the transaction. Additionally, People's United outstanding preferred stock was converted into 10,000,000 new shares of Series H Preferred Stock of M&T at a liquidation preference per share of \$25. The \$8.4 billion of consideration paid for People's United common equity resulted in goodwill of \$3.9 billion, which represents excess consideration of the fair value of net assets acquired in the transaction, and \$261 million of core deposit and other intangible assets as of the acquisition date. The capital disclosures and amounts therein each reflect the impact of the People's United acquisition. Refer to note 2 of Notes to Financial Statements in Form 10-Q for further discussion of the acquisition.

In July 2013, the Board of Governors of the Federal Reserve System, the Office of the Comptroller of the Currency and the Federal Deposit Insurance Corporation approved final rules establishing a new comprehensive capital framework for U.S. banking organizations. Those regulatory capital standards substantially revised the risk-based capital requirements applicable to bank holding companies and their depository institution subsidiaries, including the definitions and the components of regulatory capital, the determination of risk-weighted assets, and other matters affecting banking institutions' regulatory capital ratios.

These rules went into effect as to M&T and its subsidiary banks on January 1, 2015, subject to phase-in periods for certain components and other provisions. The regulatory capital standards apply to M&T and all of its subsidiaries, referred to collectively as "the Company," except that each depository subsidiary is required to disclose its capital ratios.

#### Overview

In accordance with Pillar 3 of the regulatory capital standards, bank holding companies with total consolidated assets of \$50 billion or more, including M&T, are required to provide market participants certain information regarding their capital adequacy, including a summary of information about: corporate risk management framework and governance; the internal capital adequacy assessment process; and disclosures regarding credit, counterparty, interest rate, and other specified forms of risk. M&T does not meet the criteria to be considered an advanced approaches organization and, as a result, is required to provide disclosures under the standardized approach.

The Regulatory Capital Disclosures provided within this document or in M&T's filings noted below and referenced in Appendix A of this document are presented in compliance with Sections 61 and 63 of Regulation Q – Part 217, Public Disclosures Related to Capital Requirements. M&T's Annual Report on Form 10-K for the year ended December 31, 2021 ("Form 10-K") filed with the Securities and Exchange Commission ("SEC") contains management's discussion of the overall risk profile of the Company. The Pillar 3 Regulatory Capital Disclosures should be read in conjunction with Form 10-K, M&T's Quarterly Report on Form 10-Q for the quarter ended September 30, 2022 ("Form 10-Q") filed with the SEC and the Consolidated Financial Statements for Bank Holding Companies – FR Y-9C for the quarter ended September 30, 2022 ("FR Y-9C"). The accompanying Pillar 3 Regulatory Capital Disclosure Cross-reference Sheet (see Appendix A) indicates where the required disclosures are located. The Pillar 3 Regulatory Capital Disclosures have not been audited by M&T's external auditors.

# **Risk Management Framework and Governance**

M&T's Enterprise Risk Management Framework represents the Company's overall risk management structure, including the policies, processes, controls and systems through which risk is managed on a daily basis. The Enterprise Risk Management Framework provides a common method for all employees, officers and directors to understand and communicate the types of risk that M&T faces in pursuit of its business objectives. It serves as an integral part of daily operations, business planning and capital planning, and is a foundational component of M&T's disciplined risk management culture. It encompasses the significant aspects of risk management, and pertains to current and emerging risk considerations. These risks are described extensively in M&T's Form 10-K in Part I, Item 1A "Risk Factors." The major risks facing the Company and described therein include:

- Risks Relating to the Merger with People's United Financial, Inc.
- Risks Relating to Coronavirus Disease 2019 ("COVID-19") Pandemic
- Market Risk (including interest rate, discontinuation of LIBOR as a permissible rate index and the emergence of alternative benchmark indices, and investment risks)
- Risks Relating to Compliance and the Regulatory Environment
- Credit Risk
- Liquidity Risk
- Strategic Risk
- Operational Risk (including legal, reputational and cyber risks)
- Business Risk (including model risk)

Detailed discussions of the risks outlined above and other risks facing the Company are included within Form 10-K in Part I, Item 1 "Business," and Part II, Item 7 "Management's Discussion and Analysis of Financial Condition and Results of Operations." Furthermore, in Form 10-K Part II, Item 7, included under the heading "Forward-Looking Statements," and in Part 1, Item 2 of Form 10-Q under the heading "Forward-Looking Statements" is a description of certain risks, uncertainties and assumptions identified by management that are difficult to predict and that could materially affect the Company's financial condition and results of operations, as well as the value of the Company's financial instruments in general, and M&T common stock, in particular.

The Enterprise Risk Management Framework supports the identification, measurement, monitoring and reporting of material risks with appropriate governance and oversight, thereby ensuring transparency, consistency and accountability for risk throughout the enterprise and adherence to the Company's risk appetite. The Enterprise Risk Management Framework incorporates the following components.

# Risk Appetite Statement

M&T's Risk Appetite Statement ("RAS") articulates the types of risks that the Company is willing to accept and those that it seeks to avoid in pursuit of its business objectives. The RAS affirms the principles by which the Company identifies itself, while providing a central guide for decision-making processes. It serves as the link between the Company's corporate values and business operations by ensuring that all directors, officers and employees share a consistent understanding of the Company's appetite for risk, further enhancing the risk identification process and providing more clarity for aligning the Company's approach to capital management with its key risk appetite metrics.

Qualitative and quantitative risk metrics monitor emerging risks and provide specific measures that are used to monitor risk-taking relative to the Company's risk appetite.

### Committee Roles and Responsibilities

M&T's integrated risk governance structure begins with oversight by members of the Board of Directors through the Risk Committee of the Board of Directors. Senior management oversight of the Enterprise Risk Management Framework is provided through a risk governance structure that includes the Management Risk Committee, which oversees eight Risk Governance Committees that monitor specific risks applicable to the Company's businesses.

### Risk Management Policies and Practices

The Enterprise Risk Management Framework incorporates a culture of risk ownership within the business lines, with independent risk management functions and Internal Audit serving as additional layers of challenge and oversight. Front-line business and operational support areas participate in the delivery of products or services to customers, as well as related servicing and technology. They are responsible for aligning their respective business strategies with the risk appetite established by M&T. These units are responsible for identifying key risks within their operations and establishing appropriate internal controls within the units. They are also responsible for establishing business line policies, procedures and limits in accordance with the RAS and monitor performance against those limits to ensure they operate within the boundaries of their risk-taking authority. The Risk Management and Regulatory Affairs Division, which is independent from the front-line business and operational support areas, establishes the enterprise-wide risk management policies, procedures, methodologies and tools, including the risk governance framework. This function oversees the establishment of risk limits and monitors compliance with those limits, in accordance with the risk appetite. Internal Audit, which reports to the Audit Committee of the Board of Directors, serves as an additional layer of control and is independent from the front-line business and operational support areas and the risk management functions. They provide assurance to senior management and the Board of Directors as to the effectiveness of risk management programs, policies, processes, practices, and controls, as well as adherence to regulatory standards.

# **Internal Capital Adequacy Assessment Process**

M&T's Internal Capital Adequacy Assessment Process ("CAP") is the established documented approach through which the Company assesses its capital requirements in relation to the material risks facing the organization, leveraging the efforts of the Enterprise Risk Management Framework. The CAP is intended to ensure that M&T holds sufficient capital relative to its risk profile to support its business activities under a range of conditions, including adverse economic environments.

The Company's assessment of capital adequacy incorporates enterprise-wide capital stress testing that evaluate potential post-stress capital requirements in relation to available capital resources, considering the comprehensive inventory of key vulnerabilities and scenarios identified through the aforementioned risk identification process. This approach considers key risks and vulnerabilities when assessing the capital needs stemming from potential exposures; whether on- or off-balance sheet. The CAP also incorporates explicit capital adequacy thresholds and limits with respect to the Company's established risk appetite.

M&T's Capital Management Committee ("CMC") is the primary management body responsible for regular oversight of the CAP. The CMC proactively monitors M&T's prospective capital generation and capital requirements, as well as potential material risks facing the Company, leveraging the Enterprise Risk Management Framework. M&T's Risk Committee of the Board of Directors is responsible for establishment of capital goals reflecting the organization's risk appetite and verifying that the Company's capital position considers material risks and is appropriate for its risk profile.

### **Regulatory Capital Ratios**

M&T and its subsidiary banks are required to comply with applicable capital adequacy standards established by the federal banking agencies. Among other matters, those capital standards: (i) include a capital measure called "Common Equity Tier 1" ("CET1") and a related regulatory capital ratio of CET1 to risk-weighted assets; (ii) specify that Tier 1 capital consists of CET1 and "Additional Tier 1 capital" instruments meeting certain revised requirements; and (iii) mandate that most deductions/adjustments to regulatory capital measures be made to CET1 and not to the other components of capital. Under the capital standards, for most banking organizations, including M&T, the most common form of Additional Tier 1 capital is non-cumulative perpetual preferred stock and the most common forms of Tier 2 capital are subordinated notes and a portion of the allowance for credit losses, in each case, subject to the specific requirements of the capital standards.

Pursuant to the capital standards, the minimum capital ratios for a banking organization to be considered adequately capitalized are as follows:

- 4.5% CET1 to risk-weighted assets (each as defined in the capital regulations);
- 6.0% Tier 1 capital (that is, CET1 plus Additional Tier 1 capital) to risk-weighted assets (each as defined in the capital regulations);
- 8.0% Total capital (that is, Tier 1 capital plus Tier 2 capital) to risk-weighted assets (each as defined in the capital regulations); and
- 4.0% Tier 1 capital to average consolidated assets as reported in consolidated financial statements (known as the "leverage ratio"), as defined in the capital regulations.

Capital regulations require buffers in addition to the minimum risk-based capital ratios noted above. M&T is subject to a stress capital buffer requirement that is determined through the Federal Reserve's supervisory stress tests and M&T's bank subsidiaries are subject to a capital conservation buffer requirement. The buffer requirement must be composed entirely of CET1 and for each entity was 2.5% of risk weighted assets at September 30, 2022. In June 2022, the Federal Reserve released the results of its most recent supervisory stress tests. Based on those results, on October 1, 2022, M&T's stress capital buffer of 4.7% became effective.

The Company does not have any limitations on distributions and discretionary bonus payments resulting from the capital conservation buffer requirement. As of September 30, 2022, M&T's regulatory capital ratios exceeded the minimum capital ratios and the additional capital conservation buffer. The lowest of the three capital ratio differences was total capital ratio of 596 basis points over the minimum capital ratio. M&T had eligible retained income of \$421 million.

The federal bank regulatory agencies have issued rules that allow banks and bank holding companies to phase in the impact of adopting the expected credit loss accounting model on regulatory capital. Those rules allow banks and bank holding companies to delay for two years the day one impact on retained earnings of adopting the expected loss accounting standard and 25% of the cumulative change in the reported allowance for credit losses subsequent to the initial adoption through the end of 2021, followed by a three year transition period. M&T and its subsidiary banks have elected to adopt these rules and the impact is reflected in the regulatory capital ratios presented below.

A more detailed discussion of regulatory capital requirements is included in Part I, Item 1 of M&T's Form 10-K under the headings "Capital Requirements" and "Limits on Undercapitalized Depository Institutions."

Table 1 provides the regulatory capital ratios of the Company, M&T Bank and Wilmington Trust, N.A. as of September 30, 2022:

**Table 1: Regulatory Capital Ratios** 

September 30, 2022

	M&T	M&T	Wilmington
	(Consolidated)	Bank	Trust, N.A.
Common equity Tier 1 capital	10.75%	11.37%	257.25%
Tier 1 capital	12.13%	11.37%	257.25%
Total capital	13.96%	12.87%	257.76%
Tier 1 leverage	9.13%	8.56%	83.96%

Pursuant to the capital standards, non-advanced approaches banking organizations, including M&T, could make a one-time permanent election to exclude the effects of certain accumulated other comprehensive income or loss items reflected in shareholders' equity under generally accepted accounting principles in the U.S. ("GAAP"). M&T made that election during the first quarter of 2015.

In compliance with the capital standards, the Company reviewed the aggregate amount of surplus capital of insurance subsidiaries included in the regulatory capital of the consolidated group and has determined that it was not material.

For further information on capital, refer to Form 10-K in Part I, Item 1 under the headings "Enhanced Prudential Standards", "Capital Requirements" and "Stress Testing and Stress Capital Buffer," Part II, Item 7 under the heading "Capital" and notes 10 and 24 of Notes to Financial Statements in Part II, Item 8 and (ii) Form 10-Q Part I, Item 2 under the heading "Capital."

# **Risk-weighted Assets**

The capital standards also address asset risk weights that affect the denominator in banking institutions' regulatory risk-based capital ratios. Under the capital standards, M&T is subject to the standardized approach for determination of risk-weighted assets associated with its on- and off-balance sheet exposures. Table 2 summarizes the Company's standardized risk-weighted assets by certain categories, as defined in the capital standards.

Table 2: Risk-weighted Assets

September 30, 2022 (In thousands)

		M&T
	(Co	onsolidated)
Exposures to sovereign entities	\$	3,208,495
Exposures to depository institutions, foreign banks & credit unions		306,364
Exposures to public sector entities		729,250
Corporate and other exposures		110,181,689
Residential mortgage exposures		16,758,356
Statutory multifamily mortgages & pre-sold construction loans		1,356,453
High-volatility commercial real estate ("HVCRE") loans		623,735
Past due loans		2,985,889
Other assets		6,552,215
Cleared transactions		_
Securitization exposures		368,859
Equity exposures		1,892,649
Total risk-weighted assets before excess allowance for credit losses		144,963,954
Less: Excess allowance for credit losses		_
Total risk-weighted assets (a)	\$	144,963,954

 <sup>(</sup>a) M&T does not have any exposures to supranational entities and multilateral development banks, default fund contributions, unsettled transactions or market risk

### **Credit Risk General Disclosures**

The Company employs a long-term strategy and credit risk philosophy that focuses on stable, proven and conservative underwriting criteria and active portfolio monitoring which is consistent with the Company's risk appetite. The process integrates transparent qualitative and quantitative factors in the decision-making process with credit scorecards and models to create a robust underwriting and risk management framework. Past due loan status is measured based on the number of days that contractually required principal or interest payments are delinquent.

# **Commercial Exposures**

- The Company utilizes a committee approval structure for large commercial relationships.
- Approval decisions are not solely made centrally but are supplemented by regional committees that enhance centrally assembled corporate best practices with in-market expertise. Using a mix of centralized and regional committees, the Company is able to retain credit consistency while applying geographic expertise.
- A centralized underwriting function provides for consistent application of underwriting standards, including debt service and loan-to-value ratios, and independence from the business line.
- The Company's risk rating consists of two measurements, a Probability of Default and a Loss Given Default. These measurements, which incorporate expectations for default and give consideration to collateral types and values, are used to differentiate risk within the portfolio and consider the expectation of default for each loan.

Once approved, loans are subject to a granular approach to portfolio management which assists in the early identification of asset quality issues.

- Extensive monthly and quarterly reporting for Executive Management and the Board of Directors.
  - Includes metrics such as portfolio size, industry concentrations, property type, delinquency, non-performing, charge-offs and risk rating distributions.
- Commercial Credit Quality Assurance ("CQA") team is responsible to ensure basic safety and soundness of the commercial loan and commercial real estate loan portfolios. The team's primary focus is the continuous monitoring, analysis, and general oversight of the commercial criticized asset portfolios to ensure these loans are properly risk-rated with appropriate accrual designation and timely recognition of charge-offs.

# Consumer and Residential Real Estate Exposures

- Residential real estate loans are generally underwritten according to the standards set by the secondary markets, including Fannie Mae and Freddie Mac.
- Consumer loan underwriting decisions are primarily based on Credit Score (FICO), Debt-to-Income, Revolving Debt-to-Income, Combined Loan-to-Value, Lien Position (Home Equity) and, when appropriate, Internal Custom Scorecards.
- The performance of the residential real estate loan and consumer loan portfolios is monitored very closely through a combination of reporting, feedback from the Customer Asset Management (collections) area, and management oversight. Reporting is varied and extensive, with reports being produced monthly or quarterly, including monthly dashboard reports that provide product performance metrics.

Further discussion of the credit quality of the loan portfolios is provided in M&T's Form 10-K, as referenced in Appendix A.

Table 3: Commercial Loans and Leases, Net of Unearned Discount and Table 4: Commercial Real Estate Loans, Net of Unearned Discount provide an industry distribution of outstanding balances as of September 30, 2022. Table 5: Loans and Leases, Net of Unearned Discount provides the geographic distribution by major types of credit exposures that includes loans and leases, net of unearned discount, and contractual commitments to extend credit and letters of credit. For further information on the Company's commitments to extend credit and letters of credit, Appendix A provides references to M&T's Form 10-K, Form 10-Q and FR Y-9C.

Table 3: Commercial Loans and Leases, Net of Unearned Discount (Excludes Loans Secured by Real Estate)

# September 30, 2022 (Dollars in Millions)

	Total	Percent of Total
Services	\$ 6,069	16%
Financial and insurance	6,568	17%
Manufacturing	5,540	14%
Wholesale	3,939	10%
Motor vehicle and recreational finance dealers	3,829	10%
Transportation, communications, utilities	3,163	8%
Construction	2,336	6%
Retail	2,273	6%
Health services	1,916	5%
Real estate investors	1,706	4%
Other	1,469	4%
Total	\$ 38,808	100%

# Percent of dollars outstanding

Secured	85%
Unsecured	9%
Leases	6%
Total	100%

**Table 4: Commercial Real Estate Loans, Net of Unearned Discount** 

# September 30, 2022 (Dollars in Millions)

	Total	Percent of Total
Investor-owned		
Permanent finance by property type		
Retail/Service	\$ 6,582	14%
Apartments/Multifamily	6,121	13%
Office	5,231	11%
Health facilities	3,524	8%
Hotel	3,065	7%
Industrial/Warehouse	2,097	5%
Other	881	2%
Total permanent	27,501	60%
Construction/Development	 _	
Commercial		
Construction	6,383	14%
Land/Land development	489	1%
Residential builder and developer		
Construction	931	2%
Land/Land development	 448	1%
Total construction/		
development	 8,251	18%
Total investor-owned	35,752	78%
Owner-occupied by industry(a)	_	_
Other services	2,245	5%
Retail	1,759	4%
Motor vehicle and recreational finance dealers	1,664	4%
Wholesale	944	2%
Manufacturing	838	1%
Health Services	720	1%
Other	 2,217	5%
Total owner-occupied	10,387	22%
Total commercial real estate	\$ 46,139	100%

<sup>(</sup>a) Includes \$335 million of construction loans.

Table 5: Loans and Leases, Net of Unearned Discount

# **September 30, 2022**

						-			
	Outs	tandings	Comm	nused itments(a) in millions)	Total	New York	Mid-Atlantic (b)	New England (c)	Other
Real estate	Φ	22.074	Φ.	0.47	A 24.021	210/	200/	260/	120/
Residential	\$	23,074	\$	947	\$ 24,021	31%	30%	26%	13%
Commercial		46,139		5,465	51,604	32	31	21	16
Total real estate		69,213		6,412	75,625	31%	30%	24%	15%
Commercial, financial, etc.		36,423		28,068	64,491	27%	35%	15%	23%
Consumer									
Home equity lines and loans		5,063		8,317	13,380	32%	41%	26%	1%
Recreational finance		8,819		_	8,819	10	17	8	65
Automobile		4,359		_	4,359	27	51	6	16
Other secured or guaranteed		787		_	787	29	38	9	24
Other unsecured		1,177		4,021	5,198	39	57	1	3
Total consumer		20,205		12,338	32,543	25%	35%	11%	29%
Total loans		125,841		46,818	172,659	29%	32%	18%	21%
Commercial leases		2,385			2,385	24%	24%	5%	47%
Total loans and								<u> </u>	
leases	\$	128,226	\$	46,818	\$ 175,044	29%	32%	18%	21%
Letters of credit	\$	_	\$	2,422	\$ 2,422	44%	47%	9%	0%

- (a) Includes contractual commitments to extend credit and letters of credit.
- (b) Includes Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia and the District of Columbia.
- (c) Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

Table 6 presents the geographic distribution for the Company's state and municipal securities.

**Table 6: State and Municipal Securities Exposure** 

Region	September 30, 2022	Percentage of Total
New York	\$ 108,604	4%
Mid-Atlantic (a)	244,261	9%
New England (b)	423,959	16%
Other		
California	276,135	10%
Texas	234,015	9%
Florida	140,388	5%
Washington	140,174	5%
Minnesota	136,793	5%
Wisconsin	114,321	4%
Oregon	99,760	4%
All other states	747,507	29%
Total state and municipal securities		
at amortized cost	\$ 2,665,917	100%

<sup>(</sup>a) Includes Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia and the District of Columbia.

<sup>(</sup>b) Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

For each separately disclosed portfolio, Table 7 presents the total exposure that is covered by guarantees and the risk-weighted asset amount associated with that exposure.

**Table 7: Guarantees** 

# September 30, 2022 (In thousands)

Exposure Type	Guarantor	Exposure amount	Risk- weighted assets
Investment securities held to maturity	U.S. Treasury / Federal Agencies	\$ 1,199,539	\$ —
Investment securities held to maturity	Government Issued / Guaranteed(a)	8,981,122	1,608,548
Investment securities available for sale	U.S. Treasury / Federal Agencies	7,908,153	_
Investment securities available for sale	Government Issued / Guaranteed(a)	3,249,728	518,509
Loans and Leases - Residential	Government Issued / Guaranteed(a)	2,996,854	658,233
Loans and Leases - All Other	Government Issued / Guaranteed(a)	693,776	52,982
Total		\$ 25,029,172	\$ 2,838,272

(a) Includes guarantees by Government-sponsored entities.

Table 8 presents the Company's remaining contractual maturities by credit exposure category.

**Table 8: Remaining Contractual Maturities by Credit Exposure** 

# September 30, 2022 (In thousands)

		One year		
	One year or	through five	Over five	
	less	years	years	Total
Loans and leases, net(a)	\$ 22,041,164	\$ 48,879,685	\$ 54,875,412	125,796,261
Unfunded commitments	24,039,667	21,398,605	8,478,148	53,916,420
Investment securities available for sale(b)	372,567	9,381,373	1,116,406	10,870,346
Investment securities held to maturity(c)	743,773	2,796,343	9,358,746	12,898,862
Total	\$ 47,197,171	\$ 82,456,006	\$ 73,828,712	\$ 203,481,889

- (a) Net of unearned income and fees. Amounts do not include nonaccrual loans of approximately \$2.4 billion
- (b) Investment securities available for sale are presented at estimated fair value.
- (c) Investment securities held to maturity are presented at amortized cost.

Effective January 1, 2020 the Company adopted amended accounting guidance for the measurement of credit losses on financial instruments. That guidance requires an allowance for credit losses to be deducted from the amortized cost basis of financial assets to present the net carrying value that is expected to be collected over the contractual term of the assets considering relevant information about past events, current conditions, and reasonable and supportable forecasts that affect the collectability of the reported amount. Management determines the allowance for credit losses that is required for specific loan categories based on the relative risk characteristics of the loan portfolio. Refer to Forms 10-K and 10-Q under the heading "Provision for Credit Losses" section of Management's Discussion and Analysis of Financial Condition and Results of Operations and note 5 of Notes to Financial Statements in Part II, Item 8 of Form 10-K and note 4 of Notes to Financial Statements in Form 10-Q for further discussion of the evaluation of the allowance for credit losses.

Table 9 provides information regarding past due and nonaccrual loans by geography and major type of credit exposure.

Table 9: Past Due and Nonaccrual Loans by Geography

# September 30, 2022 (In thousands)

	Past due accru	ing loans	Nonaccrual loans - amortized cost			
	30-89 days past due	Past due 90 days or more	Nonaccrual	With no allowance	With allowance	Related allowance
Commercial						
New York	\$ 160,615	\$ 11,284	\$ 87,837	\$ 45,199	\$ 42,638	\$ 8,835
Mid-Atlantic (a)	110,707	8,156	146,421	64,274	82,147	17,570
New England (b)	127,320	1,157	38,913	20,125	18,788	6,829
Other	82,449	42	94,995	30,727	64,268	26,500
Total commercial	481,091	20,639	368,166	160,325	207,841	59,734
Commercial Real Estate						
New York	208,820	8,977	788,053	537,377	250,676	35,823
Mid-Atlantic (a)	70,822	3,480	334,316	266,550	67,766	13,641
New England (b)	33,874	26,561	265,838	186,575	79,263	20,646
Other	71,120	1,352	86,110	62,148	23,962	9,165
Total commercial real estate	384,636	40,370	1,474,317	1,052,650	421,667	79,275
Residential Real Estate						
New York	219,576	117,758	151,882	68,789	83,093	2,953
Mid-Atlantic (a)	141,277	133,633	139,464	48,402	91,062	3,222
New England (b)	114,132	23,499	65,412	30,363	35,049	1,262
Other	122,646	136,841	24,019	11,222	12,797	409
Total residential real estate	597,631	411,731	380,777	158,776	222,001	7,846
Consumer						
New York	24,895	1,203	46,997	18,040	28,957	8,682
Mid-Atlantic (a)	38,518	2,409	111,001	24,311	86,690	21,426
New England (b)	13,071	9	8,468	2,402	6,066	1,797
Other	38,924	142	39,600	6,878	32,722	16,068
Total consumer	115,408	3,763	206,066	51,631	154,435	47,973
Total	\$ 1,578,766	\$ 476,503	\$ 2,429,326	\$1,423,382	\$1,005,944	\$ 194,828

<sup>(</sup>a) Includes Delaware, Maryland, New Jersey, Pennsylvania, Virginia, West Virginia and the District of Columbia.

# **Counterparty Credit Risk**

Outside of core lending activities, counterparty risk at M&T arises primarily from derivatives transactions with outside firms. The Company enters into derivative transactions to hedge the fair value of certain fixed rate borrowings and the interest cash flows related to certain variable rate loans. The Company also engages into non-hedging derivative transactions to meet the financial needs of customers who require interest rate swap or foreign exchange services. The Company generally mitigates the foreign exchange and interest rate risk associated with those customer activities by entering into offsetting positions with third parties. The types and amounts of these activities are subject to a well-defined series of potential loss exposure limits established by management and approved by M&T's Board of Directors. M&T maintains policies, controls and processes to manage its mark-to-market settlement and over-collateralization risks in conjunction with its entering into derivative transactions with third parties.

<sup>(</sup>b) Includes Connecticut, Maine, Massachusetts, New Hampshire, Rhode Island and Vermont.

The Counterparty Risk Management group is responsible for a variety of risk management activities to oversee counterparty credit risk which include:

- Monitoring daily material changes in market-related metrics (stock price, public credit ratings and available credit default swap rates) of obligors.
- Daily monitoring of counterparty exposures by product.
- Monitoring compliance with Regulation F (restricts exposure to banks that are inadequately capitalized).
- Assigning internal risk ratings to each counterparty at relationship initiation and reassessing during annual or more frequent reviews.
- Reviewing all impaired securities (both individually and by investment category) regularly.
- Monitoring regularly the length of time that individual securities have been market-impaired (that is, where fair value is less than amortized cost).

In addition, the Company sets trading limits for credit facilities that it extends to qualified trading counterparties based upon an approved and validated methodology.

# **Credit Risk Mitigation**

The Company utilizes a loan grading system which is applied to all commercial loans and commercial real estate loans. Loans with an elevated level of credit risk are classified as "criticized" and are subjected to additional scrutiny and review by credit risk personnel. The timing and extent of potential losses, considering collateral valuation and other factors, and the Company's potential courses of action are regularly reviewed. Because collateral is a fundamental mitigant for credit risk, to the extent that loans are collateral-dependent, they are evaluated based on the fair value of the loan's collateral as estimated at or near the financial statement date. The main types of collateral taken by the Company include real estate, cash, depreciable assets, accounts receivable, inventory and other business-related assets. Residential real estate loans and consumer loans are generally evaluated collectively after considering such factors as payment performance and recent loss experience and trends, which are mainly driven by current collateral values in the marketplace as well as the amount of loan defaults. Refer to Part II, Item 7 of Form 10-K and Part 1, Item 2 of Form 10-Q under the heading "Provision for Credit Losses" for further discussion on loan collateral, geographic distribution of loans and credit risk mitigation activities.

M&T utilizes legal agreements (primarily master netting agreements) that are established with counterparties to help reduce counterparty risk. Within a master netting agreement can be a Credit Support Annex, which establishes collateral posting rules for the counterparties to cover exposure in the agreement. A Credit Support Annex typically contains a few standard themes:

- Frequency of when collateral calls are made (typically daily).
- The minimum amount posted for new collateral calls (referred to as a minimum transfer amount).
- The type of collateral generally accepted by the Company which includes cash, U.S. Treasury securities and U.S. Agency securities. Other types of securities may be accepted, but only after consultation with Risk Management.

M&T's Legal department reviews all counterparty derivative agreements before execution.

In addition, the Company clears certain derivative transactions through a clearinghouse, rather than directly with counterparties. Those transactions cleared through a clearinghouse require initial margin collateral and variation margin payments depending on the contracts being in a net asset or liability position, and will be in the form of cash, securities, or US Treasuries, as defined in the trade agreement. The amount of initial margin collateral posted by the Company was \$215 million at September 30, 2022. The fair value asset and liability amounts of derivative contracts have been reduced by variation margin payments treated as settlements of those positions. Variation margin on derivative contracts not treated as settlements continues to represent collateral posted or received by the Company. As variation margin is generally posted daily, the Company's exposure to counterparty credit losses is significantly diminished.

Securities purchased under agreements to resell and securities sold under agreements to repurchase (collectively known as repurchase agreements) are treated as collateralized financing transactions and are recorded at amounts equal to the cash or other consideration exchanged. These repurchase agreements are largely with bank or broker counterparties who also engage in derivatives trading with the Company. It is generally the Company's policy to take possession of collateral pledged to secure agreements to resell to mitigate any credit risk associated with the transaction.

The Company does not hedge credit risk associated with lending, repurchase agreements or derivatives transactions beyond collateral requirements. Based on adherence to the Company's credit standards and the presence of the netting and collateral provisions, including any necessary haircuts, the Company believes that the credit risk inherent in these derivative contracts was not material.

### Market Risk

Subpart F of Regulation Q (the "Market Risk Rule") establishes risk-based capital requirements for Federal Reserve Board-regulated institutions with significant exposure to market risk, provides methods for these institutions to calculate their standardized measure for market risk and establishes public disclosure requirements. The Market Risk Rule ("MRR") applies to each banking organization that has gross trading assets and liabilities equal to \$1 billion or more, or gross trading assets and liabilities equal to 10 percent or more of total consolidated assets as reported in the most recent quarterly Call or FR Y-9C Report. M&T reported \$130 million and \$134 million of gross trading assets and liabilities ("GTAL") as of September 30, 2022 and June 30, 2022, respectively. As M&T is below the MRR reportable thresholds, related disclosures and risk-weighted asset calculations are not applicable. More detailed discussions of market risk and other risks associated trading activities are included in Form 10-K under the heading "Net Interest Income/Lending and Funding Activities" section of Management's Discussion and Analysis of Financial Condition and Results of Operations and note 19 of Notes to Financial Statements under the heading "Derivative financial instruments" and Form 10-Q under the heading "Taxable-equivalent Net Interest Income" section of Management's Discussion and Analysis of Financial Condition and Results of Operations and note 10 of Notes to Financial Statements under the heading "Derivative financial instruments."

#### **Securitizations**

The Company's securitization activity has consisted of securitizing loans originated for sale into government issued or guaranteed mortgage-backed securities. The Company has not recognized any losses as a result of having securitized assets during the quarter ended September 30, 2022.

The disclosures in this section refer to securitizations held by the Company and the regulatory capital related to these exposures calculated in accordance with regulatory capital standards. The Company's primary securitization-related activity is investing in products created by third parties. The Company is not applying any credit risk mitigation to its securitization exposures and doesn't have exposure to nongovernment-related securitization guarantors. The Company does not have any synthetic securitization exposure.

In accordance with the capital standards, the Company utilizes the Simplified Supervisory Formula Approach ("SSFA") to determine risk-weighted assets for its securitization exposures, which considers the Company's seniority in the securitization structure and risk factors inherent in the underlying assets.

The Company's investments in third party securitizations at September 30, 2022 are presented in Table 10.

#### **Table 10: Securitizations**

# September 30, 2022 (In thousands)

Securitizations by exposure type and capital treatment are shown below (a):

	Expo	sure Amount	SSFA	A Risk-weighted Assets	 Capital Impact of RWA(b)
Collateralized mortgage obligations	\$	52,479	\$	368,627	\$ 29,490
Other		33		232	19
Total securitization exposure	\$	52,512	\$	368,859	\$ 29,509

Securitizations by risk-weight bands and capital treatment are shown below (a):

	Exposur	e Amount	SSFA	Risk-weighted Assets		
Securitization						
Zero to 250% risk weighting	\$	6,460	\$	3,538	\$	283
251% to 500% risk weighting		_		_		_
501% to 1250% risk weighting		46,052		365,321		29,226
Total securitization exposure	\$	52,512	\$	368,859	\$	29,509

<sup>(</sup>a) Table relates to the Company as an investor in the securitization.

<sup>(</sup>b) The capital impact of RWA is calculated by multiplying risk-weighted assets by the minimum total capital ratio of 8%.

# **Equities Not Subject to Market Risk Rule**

Management of M&T's investment activities generally resides within the Company's Treasury Division. The Treasury Investment Policy, approved by M&T's Board of Directors, aligns with M&T's RAS and outlines the governance framework, operational guidelines, decision-making process, and investment criteria for all discretionary investment securities of the Company.

The Company had total equity exposures of approximately \$3.3 billion at September 30, 2022 that consisted predominantly of Bank Owned Life Insurance ("BOLI") and Corporate Owned Life Insurance ("COLI") separate accounts (\$843 million), tax-advantaged investments (\$1.4 billion) consisting largely of investments in qualified affordable housing projects, stock of the Federal Reserve Bank of New York (\$580 million) and the Federal Home Loan Bank of New York (\$60 million), unfunded nonqualified supplemental plans (\$130 million) established to provide retirement benefits to certain senior officers, investments in mutual funds (\$182 million) and preferred stock issued by government-sponsored entities (\$10 million). The Company uses the simple risk-weight approach for its individual equity securities, the alternative modified look-through approach for BOLI assets held in separate accounts and the full look-through approach for investments in mutual funds. These assets are reviewed for creditworthiness and evaluated regularly for impairment.

Nonpublic equities are generally recorded either at cost or using the equity method. Details of the Company's accounting policies for investment securities and the valuation of financial instruments are provided in note 1 of Notes to Financial Statements in Part II, Item 8 of Form 10-K.

Equity investments with readily determinable fair values are measured at fair value with changes in fair value recognized in the consolidated statement of income. Net unrealized losses on such equity securities totaled \$1 million during the third quarter of 2022. Those losses included changes in the value of the Company's holdings of Fannie Mae and Freddie Mac preferred stock.

Equities in mutual funds maintained in the trading account are reported at fair value. Changes in fair value are recorded in trading account and non-hedging derivative gains in the Company's consolidated statement of income. At September 30, 2022, the Company did not have material equity exposure in the trading account.

There were no material realized gains or losses arising from the sales or liquidations of equity securities during the quarter ended September 30, 2022.

Table 11 summarizes the Company's equities not subject to the market risk rule.

# Table 11: Equities Not Subject to Market Risk Rule

# September 30, 2022 (In thousands)

	N	Vonpublic	Public	Total
Fair value	\$	2,946,514	\$ 324,209	\$ 3,270,723
Latent revaluation gains (losses)(a)		_	_	_
Fair value	\$	2,946,514	\$ 324,209	\$ 3,270,723

<sup>(</sup>a) Management believes that any latent revaluation gains or losses that may exist are not material.

The risk-weighted assets and associated capital requirements for equities not subject to the market risk rule, calculated using the 8% minimum total risk-based capital ratio, follow.

	Exposure Amount	Ri	sk-weighted Assets	C	apital Impact of RWA
Not subject to risk weight	\$ _	\$	_	\$	_
0%	580,030		_		_
20%	59,990		11,998		960
100%	1,477,696		1,477,696		118,216
Full look-through approach	316,352		143,592		11,487
Alternative modified look-through approach	836,655		259,363		20,749
Total capital requirements for equity securities	\$ 3,270,723	\$	1,892,649	\$	151,412

# **Forward-Looking Statements**

This document and Management's Discussion and Analysis of Financial Condition and Results of Operations and other sections within Form 10-Q and Form 10-K may contain forward-looking statements within the meaning of the Private Securities Litigation Reform Act of 1995 and the rules and regulations of the SEC. Any statement that does not describe historical or current facts is a forward-looking statement, including statements based on current expectations, estimates and projections about the Company's business, and management's beliefs and assumptions.

Statements regarding the potential effects of events or factors specific to the Company and/or the financial industry as a whole, as well as national and global events generally, on the Company's business, financial condition, liquidity and results of operations may constitute forward-looking statements and are subject to the risk that the actual effects may differ, possibly materially, from what is reflected in those forward-looking statements due to factors and future developments that are uncertain, unpredictable and in many cases beyond the Company's control. As described further below, statements regarding M&T's expectations or predictions regarding the acquisition of People's United are also forward-looking statements, including statements regarding the expected financial results, prospects, targets, goals and outlook.

Forward-looking statements are typically identified by words such as "believe," "expect," "anticipate," "intend," "target," "estimate," "continue," or "potential," by future conditional verbs such as "will," "would," "should," "could," or "may," or by variations of such words or by similar expressions. These statements are not guarantees of future performance and involve certain risks, uncertainties and assumptions ("future factors") which are difficult to predict. Therefore, actual outcomes and results may differ materially from what is expressed or forecasted in such forward-looking statements.

Examples of future factors include: the impact of the People's United transaction (as described in the next paragraph); economic conditions including inflation and supply chain issues; the impact of international conflicts and other events; the impact of the COVID-19 pandemic; changes in interest rates, spreads on earning assets and interest-bearing liabilities, and interest rate sensitivity; prepayment speeds, loan originations, credit losses and market values on loans, collateral securing loans, and other assets; sources of liquidity; common shares outstanding; common stock price volatility; fair value of and number of stock-based compensation awards to be issued in future periods; the impact of changes in market values on trust-related revenues; legislation and/or regulations affecting the financial services industry, and/or M&T and its subsidiaries individually or collectively, including tax policy; regulatory supervision and oversight, including monetary policy and capital requirements; governmental and public policy changes; the outcome of pending and future litigation and governmental proceedings, including tax-related examinations and other matters; changes in accounting policies or procedures as may be required by the Financial Accounting Standards Board, regulatory agencies or legislation; increasing

price, product and service competition by competitors, including new entrants; rapid technological developments and changes; the ability to continue to introduce competitive new products and services on a timely, cost-effective basis; the mix of products and services; containing costs and expenses; protection and validity of intellectual property rights; reliance on large customers; technological, implementation and cost/financial risks in large, multi-year contracts; continued availability of financing; financial resources in the amounts, at the times and on the terms required to support M&T and its subsidiaries' future businesses; and material differences in the actual financial results of merger, acquisition and investment activities compared with M&T's initial expectations, including the full realization of anticipated cost savings and revenue enhancements.

In addition, future factors related to the acquisition of People's United include, among others: the outcome of any legal proceedings that may be instituted against M&T or its subsidiaries; the possibility that the anticipated benefits of the transaction will not be realized when expected or at all, including as a result of the impact of, or problems arising from, the integration of the two companies or as a result of the strength of the economy and competitive factors in the areas where the Company does business; diversion of management's attention from ongoing business operations and opportunities; potential adverse reactions or changes to business or employee relationships; the Company's success in executing its business plans and strategies and managing the risks involved in the foregoing; the business, economic and political conditions in the markets in which the Company operates; and other factors that may affect future results of the Company.

Future factors related to the acquisition also include risks, such as, among others: that there could be an adverse effect on the Company's ability to retain customers and retain or hire key personnel and maintain relationships with customers; that integration efforts may be more difficult or time-consuming than anticipated, including in areas such as sales force, cost containment, asset realization, systems integration and other key strategies; that profitability following the combination may be lower than expected including for possible reasons such as lower than expected revenues or higher or unexpected costs, charges or expenses resulting from the transaction; unforeseen risks that may exist; and other factors that may affect future results of the Company.

These are representative of the future factors that could affect the outcome of the forward-looking statements. In addition, such statements could be affected by general industry and market conditions and growth rates, general economic and political conditions, either nationally or in the states in which M&T and its subsidiaries do business, including interest rate and currency exchange rate fluctuations, changes and trends in the securities markets, and other future factors.

M&T provides further detail regarding these risks and uncertainties in its Form 10-K for the year ended December 31, 2021 and Form 10-Q for the quarter ended September 30,2022, including in the Risk Factors section of such report, as well as in other SEC filings. Forward-looking statements speak only as of the date made, and M&T does not assume any duty and does not undertake to update forward-looking statements.

# M&T Bank Corporation Pillar 3 Regulatory Capital Disclosure Cross-reference Sheet For the Quarter Ended September 30, 2022

In compliance with the Pillar 3 Regulatory Capital Disclosure Requirements, M&T Bank Corporation ("M&T") has provided the following summary of the required disclosure locations. All documents referenced, except Form 10-K for the year ended December 31, 2021, are as of and for the quarter ended September 30, 2022.

Table	Disclosure Requirement	Disclosure Location	Disclosure Page	Source Reference – if applicable
Scope of Appl	lication			
Qualitative: (a)	The name of the top corporate entity in the group to which the Risk-Based Capital Standards (subpart D) apply.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  Overview	1	
(b)	A brief description of the differences in the basis for consolidating entities for accounting and regulatory purposes, with a description of those entities: (1) That are fully consolidated; (2) That are deconsolidated and deducted from total capital; (3) For which the total capital requirement is deducted; and (4) That are neither consolidated nor deducted (for example, where the investment in the entity is assigned a risk weight in accordance with this subpart).	Not applicable. M&T does not have differences in the basis of consolidation for accounting and regulatory purposes.		
(c)	Any restrictions, or other major impediments, on transfer of funds or regulatory capital within the group.	Form 10-K:  Part 1-Capital Requirements (Unaudited)  Part 1-Distributions (Unaudited)  Part 1-Transactions with Affiliates (Unaudited)  Note 24-Regulatory Matters (Audited)		Form 10-K pg 9-10 pg 11 pg 13 pg 198-199
Quantitative: (d)	The aggregate amount of surplus capital of insurance subsidiaries included in the regulatory capital of the consolidated group.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  • Regulatory Capital Ratios	4-5	
(e)	The aggregate amount by which actual regulatory capital is less than the minimum regulatory capital requirement in all subsidiaries with regulatory capital requirements and the name(s) of the subsidiaries with such deficiencies.	Not applicable. Actual total capital exceeds the minimum total capital requirements.		
Capital Struct	ure			
Qualitative: (a)	Summary information on the terms and conditions of the main features of all regulatory capital instruments.	Form 10-K:  Part 1-Capital Requirements (Unaudited)  MD&A-Capital (Unaudited)  Note 9-Borrowings (Audited)  Note 10-Shareholders' Equity (Audited)		Form 10-K pg 9-10 pg 107-110 pg 160-163 pg 163
Quantitative: (b)	The amount of common equity tier 1 capital, with separate disclosure of: (1) Common stock and related surplus; (2) Retained earnings; (3) Common equity minority interest; (4) AOCI; and (5) Regulatory adjustments and deductions made to common equity tier 1 capital.	FR Y-9C (Unaudited): •Schedule HC-R-Regulatory Capital		<i>FR Y-9C</i> Schedule HC-R
(c)	The amount of tier 1 capital, with separate disclosure of: (1) Additional tier 1 capital elements, including additional tier 1 capital instruments and tier 1 minority interest not included in common equity tier 1 capital; and (2) Regulatory adjustments and deductions made to tier 1 capital.	FR Y-9C (Unaudited): •Schedule HC-R-Regulatory Capital		<i>FR Y-9C</i> Schedule HC-R

				Source
Table	Disclosure Requirement	Disclosure Location	Disclosure Page	Reference – if applicable
	The amount of total capital, with separate disclosure of: (1) Tier 2 capital elements, including tier 2 capital instruments and total capital minority interest not included in tier 1 capital; and (2) Regulatory adjustments and deductions made to total capital.	FR Y-9C (Unaudited):  •Schedule HC-R-Regulatory Capital		<i>FR Y-9C</i> Schedule HC-R
Capital Adequ	iacy			
Qualitative: (a)	A summary discussion of the bank holding company's approach to assessing the adequacy of its capital to support current and future activities.	Form 10-K:  Part 1-Capital Requirements (Unaudited)  MD&A-Capital (Unaudited)  Note 10-Shareholders' Equity (Audited)  Note 24-Regulatory Matters (Audited)  Pillar 3 Regulatory Capital Disclosures (Unaudited):  Internal Capital Adequacy Assessment Process	3-4	Form 10-K pg 9-10 Pg 107-110 pg 163 pg 198-199
Quantitative: (b)	Risk-weighted assets for: (1) Exposures to sovereign entities; (2) Exposures to certain supranational entities and MDBs; (3) Exposures to depository institutions, foreign banks, and credit unions; (4) Exposures to PSEs; (5) Corporate exposures; (6) Residential mortgage exposures; (7) Statutory multifamily mortgages and pre-sold construction loans; (8) HVCRE loans; (9) Past due loans; (10) Other assets; (11) Cleared transactions; (12) Default fund contributions; (13) Unsettled transactions; (14) Securitization exposures; and (15) Equity exposures.	Pillar 3 Regulatory Capital Disclosures (Unaudited): •Table 2-Risk-weighted Assets	6	
(c)	Standardized market risk-weighted assets as calculated under subpart F of this part.	Not applicable.		
	Common Equity tier 1, tier 1 and total risk-based capital ratios: (1) For the top consolidated group; and (2) For each depository institution subsidiary.	Form 10-K:  Note 24-Regulatory Matters (Audited) Form 10-Q:  MD&A-Capital Pillar 3 Regulatory Capital Disclosures (Unaudited):  Table 1-Regulatory Capital Ratios	5	Form 10-K pg 198-199 Form 10-Q pg 77-79
(e)	Total standardized risk-weighted assets.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  • Table 2-Risk-weighted Assets	6	
Capital Conse	rvation Buffer	2 20 121 122		
Quantitative:	At least quarterly, the bank holding company must calculate and publicly	FR Y-9C (Unaudited):		FR Y-9C
(b)	disclose the capital conservation buffer as described under §.11.  At least quarterly, the bank holding company must calculate and publicly disclose the eligible retained income of the bank holding company, as described under §.11.	Schedule HC-R-Regulatory Capital FR Y-9C (Unaudited): Schedule HC-R-Regulatory Capital Pillar 3 Regulatory Capital Disclosures (Unaudited): Regulatory Capital Ratios	4-5	Schedule HC-R FR Y-9C Schedule HC-R
(c)	At least quarterly, the bank holding company must calculate and publicly disclose any limitations it has on distributions and discretionary bonus payments resulting from the capital conservation buffer framework described under §.11 including the maximum payout amount for the quarter.	FR Y-9C (Unaudited):  Schedule HC-R-Regulatory Capital  Pillar 3 Regulatory Capital Disclosures (Unaudited):  Regulatory Capital Ratios	4-5	<i>FR Y-9C</i> Schedule HC-R
General Quali	tative Disclosure Requirement			
	For each separate risk area, the bank holding company must describe its risk management objectives and policies, including: strategies and processes; the structure and organization of the relevant risk management function; the scope and nature of risk reporting and/or measurement systems; policies for hedging and/or mitigating risk and strategies and processes for monitoring the continuing effectiveness of hedges/mitigants.	See the references to the qualitative disclosures described below for each respective Pillar 3 disclosure requirement for the location of these disclosures for each risk area. In addition, see the Corporate Governance section of M&T's website at https://ir.mtb.com/.  Pillar 3 Regulatory Capital Disclosures (Unaudited): Risk Management Framework and Governance	2-3	

			Disclosure	Source Reference –
Table	Disclosure Requirement	Disclosure Location	Page	if applicable
	eneral Disclosures		1	Порримент
		Form 10-K:		Form 10-K
		•MD&A-Provision for Credit Losses (Unaudited)		pg 80-92
		Note 1-Significant Accounting Policies (Audited)		pg 130-136
	The general qualitative disclosure requirement with respect to credit risk	Note 3-Investment Securities (Audited)		pg 137-140
	(excluding counterparty credit risk disclosed) including the:	Note 4-Loans and Leases (Audited)  Note 5-Allowance for Credit Losses (Audited)		pg 140-145 pg 145-155
	(1) Policy for determining past due or delinquency status;	Note 22-Commitments and Contingencies (Audited)  Output  Description:  Output  Descript		pg 143-133 pg 194-195
	(2) Policy for placing loans on nonaccrual;	Form 10-Q (Unaudited):		Form 10-Q
Qualitativo	Policy for returning loans to accrual status;     Definition of and policy for identifying impaired loans (for financial)	MD&A-Provision for Credit Losses		pg 64-71
(a)	accounting purposes);	•MD&A-Capital		pg 77-79
(4)	(5) Description of the methodology that the bank holding company uses to	Note 1-Significant Accounting Policies		pg 8
	estimate its allowance for credit losses, including statistical methods used	Note 3-Investment Securities		pg 12-15
	where applicable;	Note 4-Loans and Leases and the Allowance for Credit Losses		pg 15-25
	(6) Policy for charging-off uncollectible amounts; and	Note 14-Commitments and Contingencies		pg 46-47
	(7) Discussion of the bank holding company's credit risk management policy.	Pillar 3 Regulatory Capital Disclosures (Unaudited):		PB 10 17
		Credit Risk General Disclosures	6-12	
		Counterparty Credit Risk	12-13	
		Credit Risk Mitigation	13-14	
		Form 10-K:  MD&A-Table 3 Average Balance Sheets and Taxable-		<i>Form 10-K</i> pg 69
		equivalent Rates (Unaudited)		pg 03
	Total credit risk exposures and average credit risk exposures, after accounting offsets in accordance with GAAP, without taking into account the effects of credit risk mitigation techniques (for example, collateral and netting not permitted under GAAP), over the period categorized by major types of credit exposure. For example, bank holding companies could use categories similar to that used for financial statement purposes. Such categories might include, for instance:	Note 3-Investment Securities (Audited)		pg 137-140
		Note 4-Loans and Leases (Audited)		pg 140-145
		, , ,		pg 145-155
		Note 19-Derivative Financial Instruments (Audited)		pg 181-185
		<ul> <li>Note 22-Commitments and Contingencies (Audited)</li> <li>Form 10-Q (Unaudited):</li> </ul>		pg 194-195 <i>Form 10-Q</i>
Quantitative		•MD&A-Table 3 Average Balance Sheets and Annualized		pg 87-88
(b)		Taxable-equivalent Rates		
	(1) Loans, off-balance sheet commitments, and other non-derivative off-	Note 3-Investment Securities		pg 12-15
	balance sheet exposures;	• Note 4-Loans and Leases and the Allowance for Credit		pg 15-25
	(2) Debt securities; and (3) OTC derivatives.	Losses  Note 11-Derivative Financial Instruments		pg 33-36
	(3) OTC derivatives.	Note 14-Commitments and Contingencies		pg 46-47
		FR Y-9C (Unaudited):		FR Y-9C
		•Schedule HC-B-Securities		Schedule HC-B
		• Schedule HC-L-Derivatives and Off-Balance-Sheet Items		Schedule HC-L
(-)	Geographic distribution of exposures, categorized in significant areas by	Pillar 3 Regulatory Capital Disclosures (Unaudited):	10	
(c)	major types of credit exposure.	Table 5-Loans and Leases, Net of Unearned Discount     Table 6-State and Municipal Securities Exposure	10 10	
		Form 10-K:	10	Form 10-K
		•MD&A-Provision for Credit Losses (Unaudited)		pg 80-92
		FR Y-9C (Unaudited):		FR Y-9C
<i>(</i> 1)	Industry or counterparty type distribution of exposures, categorized by	•Schedule HC-B-Securities		Schedule HC-B
(d)	major types of credit exposure.	• Schedule HC-L-Derivatives and Off-Balance-Sheet Items Pillar 3 Regulatory Capital Disclosures (Unaudited):		Schedule HC-L
		• Credit Risk General Disclosures	6-12	
		Counterparty Credit Risk	12-13	
		Credit Risk Mitigation	13-14	
	By major industry or counterparty type:	Form 10-K (Audited):		Form 10-K
	<ol> <li>Amount of impaired loans for which there was a related allowance under GAAP;</li> </ol>	Note 4-Loans and Leases     Note 5-Allowance for Credit Losses		pg 140-145 pg 145-155
	(2) Amount of impaired loans for which there was no related allowance	Form 10-Q (Unaudited):		pg 145-155 Form 10-Q
	under GAAP;	Note 4-Loans and Leases and the Allowance for Credit		pg 15-25
	(3) Amount of loans past due 90 days and on nonaccrual;	Losses		
(e)	(4) Amount of loans past due 90 days and still accruing;			
	(5) The balance in the allowance for credit losses at the end of each period,			
	disaggregated on the basis of the bank holding company's impairment method. To disaggregate the information required on the basis of			
	impairment methodology, an entity shall separately disclose the amounts			
	based on the requirements in GAAP; and			
	(6) Charge-offs during the period.			

Table	Disclosure Requirement	Disclosure Location	Disclosure Page	if applicable
(f)	Amount of impaired loans and, if available, the amount of past due loans categorized by significant geographic areas including, if practical, the amounts of allowance related to each geographical area, further categorized as required by GAAP.	Form 10-K (Audited):  Note 5-Allowance for Credit Losses Form 10-Q (Unaudited):  Note 4-Loans and Leases and the Allowance for Credit Losses Pillar 3 Regulatory Capital Disclosures (Unaudited):  Table 9-Past Due and Nonaccrual Loans by Geography  Nonaccrual and past due loans are aggregated by loan type for purposes of determining the allowance for credit losses.	12	Form 10-K pg 145-155 Form 10-Q pg 15-25
(g)	Reconciliation of changes in the allowances for loan and lease losses ("ALLL").	Form 10-K (Audited):  Note 5-Allowance for Credit Losses Form 10-Q (Unaudited):  Note 4-Loans and Leases and the Allowance for Credit Losses		Form 10-K pg 145-155 Form 10-Q pg 15-25
	Remaining contractual maturity delineation (for example, one year or less) of the whole portfolio, categorized by credit exposure.	Form 10-K (Unaudited):  •MD&A-Liquidity, Market Risk, and Interest Rate Sensitivity FR Y-9C (Unaudited):  •Schedule HC-B-Securities  •Schedule HC-L-Derivatives and Off-Balance-Sheet Items Pillar 3 Regulatory Capital Disclosures (Unaudited):  •Table 8-Remaining Contractual Maturities by Credit Exposure	11	Form 10-K pg 98-107 FR Y-9C Schedule HC-B Schedule HC-L
General Disclo	osure for Counterparty Credit Risk-Related Exposures			
Qualitative:	The general qualitative disclosure requirement with respect to OTC derivatives, eligible margin loans, and repo-style transactions, including a discussion of:  (1) The methodology used to assign credit limits for counterparty credit exposures;  (2) Policies for securing collateral, valuing and managing collateral and establishing credit reserves;  (3) The primary types of collateral taken; and  (4) The impact of the amount of collateral the bank holding company would have to provide given a deterioration in the bank holding company's own creditworthiness.	Counterparty Credit Risk     Credit Risk Mitigation	12-13 13-14	Form 10-K pg 130-136 pg 181-185 pg 186-194 Form 10-Q pg 8 pg 33-36 pg 37-45
Quantitative (b)	Gross positive fair value of contracts, collateral held (including type, for example, cash, government securities), and net unsecured credit exposure. A bank holding company also must disclose the notional value of credit derivative hedges purchased for counterparty credit risk protection and the distribution of current credit exposure by exposure type.	Form 10-K (Audited):  Note 19-Derivative Financial Instruments Form 10-Q (Unaudited):  Note 11-Derivative Financial Instruments FR Y-9C (Unaudited):  Schedule HC-L-Derivatives and Off-Balance-Sheet Items Pillar 3 Regulatory Capital Disclosures (Unaudited):  Counterparty Credit Risk  Credit Risk Mitigation	12-13 13-14	Form 10-K pg 181-185 Form 10-Q pg 33-36 FR Y-9C Schedule HC-L
(c)	Notional amount of purchased and sold credit derivatives, segregated between use for the bank holding company's own credit portfolio and in its intermediation activities, including the distribution of the credit derivative products used, categorized further by protection bought and sold within each product group.	Not applicable.		

Table Disclosure Requirement Disclosure Location Disclosure Reference— Tredit Risk Mitigation    Form 10-K;					Source
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	(5)				-
(ii) that invest either in the securitization exposures that the bank holding peculitizations					pg 36
company has securitized or in securitization SPEs that the bank holding Pillar 3 Regulatory Capital Disclosures (Unaudited):		, ,			
company sponsors. •Securitizations 15			_	15	

				Source
Table	Disclosure Requirement	Disclosure Location	Disclosure Page	Reference – if applicable
(c)	Summary of the bank holding company's accounting policies for securitization activities, including:  (1) Whether the transactions are treated as sales or financings;  (2) Recognition of gain-on-sale;  (3) Methods and key assumptions applied in valuing retained or purchased interests;  (4) Changes in methods and key assumptions from the previous period for valuing retained interests and impact of the changes;  (5) Treatment of synthetic securitizations;  (6) How exposures intended to be securitized are valued and whether they are recorded under subpart D of this part; and  (7) Policies for recognizing liabilities on the balance sheet for arrangements that could require the bank holding company to provide financial support for securitized assets.	Form 10-K (Audited):  Note 1-Significant Accounting Policies  Note 20-Variable interest entities and asset securitizations  Note 21-Fair Value Measurements  Form 10-Q (Unaudited):  MD&A-Capital  Note 1-Significant Accounting Policies  Note 12- Variable interest entities and asset securitizations  Note 13-Fair Value Measurements  Pillar 3 Regulatory Capital Disclosures (Unaudited):  Securitizations	15	Form 10-K pg 130-136 pg 185-186 pg 186-194 Form 10-Q pg 77-79 pg 8 pg 36 pg 37-45
(d)	An explanation of significant changes to any of the quantitative information since the last reporting period.	Not applicable.		
Quantitative (e)	The total outstanding exposures securitized by the bank holding company in securitizations that meet the operational criteria provided in §.41 (categorized into traditional and synthetic securitizations), by exposure type, for securitizations of third-party exposures for which the bank acts only as sponsor.	Form 10-K (Audited):  Note 20- Variable interest entities and asset securitizations Form 10-Q (Unaudited):  Note 12-Variable interest entities and asset securitizations  Pillar 3 Regulatory Capital Disclosures (Unaudited):  Securitizations	15	Form 10-K pg 185-186 Form 10-Q pg 36
(f)	For exposures securitized by the bank holding company in securitizations that meet the operational criteria in §.41 (1) Amount of securitized assets that are impaired/past due categorized by exposure type; and (2) Losses recognized by the bank holding company during the current period categorized by exposure type.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  • Securitizations	15	
(g)	The total amount of outstanding exposures intended to be securitized categorized by exposure type.	Not applicable.		
(n)	Aggregate amount of: (1) On-balance sheet securitization exposures retained or purchased categorized by exposure type; and (2) Off-balance sheet securitization exposures categorized by exposure type.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  •Table 10-Securitizations	15	
	(1) Aggregate amount of securitization exposures retained or purchased and the associated capital requirements for these exposures, categorized between securitization and resecuritization exposures, further categorized into a meaningful number of risk weight bands and by risk-based capital approach (e.g. SSFA); and (2) Exposures that have been deducted entirely from tier 1 capital, credit enhancing I/Os deducted from total capital (as described in §.42(a)(1), and other exposures deducted from total capital should be disclosed separately by exposure type.		15	
(j)	Summary of current year's securitization activity, including the amount of exposures securitized (by exposure type), and recognized gain or loss on sale by exposure type.	Form 10-K (Audited):  Note 20- Variable interest entities and asset securitizations Form 10-Q (Unaudited):  Note 12-Variable interest entities and asset securitizations  Pillar 3 Regulatory Capital Disclosures (Unaudited):  Securitizations	15	Form 10-K pg 185-186 Form 10-Q pg 36
(K)	Aggregate amount of resecuritization exposures retained or purchased categorized according to: (1) Exposures to which credit risk mitigation is applied and those not applied; and (2) Exposures to guarantors categorized according to guarantor creditworthiness categories or guarantor name.	Pillar 3 Regulatory Capital Disclosures (Unaudited):  • Securitizations	15	

<b>Equities Not S</b>	ubject to Market Risk Rule			
	The general qualitative disclosure requirement with respect to equity risk	Form 10-K (Audited):		Form 10-K
	for equities not subject to subpart F of this part, including:	Note 1-Significant Accounting Policies		pg 130-136
	(1) Differentiation between holdings on which capital gains are expected	Note 21-Fair Value Measurements		pg 186-194
	and those taken under other objectives including for relationship and	Form 10-Q (Unaudited):		Form 10-Q
		Note 1-Significant Accounting Policies		pg 8
	(2) Discussion of important policies covering the valuation of and accounting			pg 37-45
	1 , 9 , 1	Pillar 3 Regulatory Capital Disclosures (Unaudited):		
		<ul> <li>Equities Not Subject to Market Risk Rule</li> </ul>	16-17	
	assumptions and practices affecting valuation as well as significant changes			
	n these practices.			
	Value disclosed on the balance sheet of investments, as well as the fair value			
	of those investments; for securities that are publicly traded, a comparison to			
(b)	publicly-quoted share values where the share price is materially different	<ul> <li>Equities Not Subject to Market Risk Rule</li> </ul>	16-17	
	from fair value.			
	The types and nature of investments, including the amount that is:	Pillar 3 Regulatory Capital Disclosures (Unaudited):		
	(1) Publicly traded; and	• Table 11-Equities Not Subject to Market Risk Rule	16-17	
	(2) Nonpublicly traded.	· · · · · · · · · · · · · · · · · · ·	10 17	
1 (0)		Pillar 3 Regulatory Capital Disclosures (Unaudited):		
		Equities Not Subject to Market Risk Rule	16-17	
	(1) Total unrealized gains (losses).	Pillar 3 Regulatory Capital Disclosures (Unaudited):		
	(2) Total latent revaluation gains (losses).	• Table 11-Equities Not Subject to Market Risk Rule	16-17	
-	(3) Any amounts of the above included in tier 1 or tier 2 capital.	1		
	Capital requirements categorized by appropriate equity groupings,	L.,, ,, _ ,, _ ,, _ ,, _ ,, _ ,, _ ,,		
I (T)	9 , ,	Pillar 3 Regulatory Capital Disclosures (Unaudited):		
		Table 11-Equities Not Subject to Market Risk Rule	16-17	
	supervisory transition regarding regulatory capital requirements.			
	Risk for Non-trading Activities	L		<b>-</b>
		Form 10-K (Unaudited):		Form 10-K
		MD&A-Liquidity, Market Risk, and Interest Rate		pg 98-107
		Sensitivity		
	deposits, and frequency of measurement of interest rate risk for non-trading			
	activities.	40 K (11		5 10 K
		Form 10-K (Unaudited):		Form 10-K
	, ,	MD&A-Liquidity, Market Risk, and Interest Rate		pg 98-107
		Sensitivity		Form 10 0
		Form 10-Q (Unaudited):		Form 10-Q
	activities, categorized by currency (as appropriate).	MD&A-Taxable-equivalent Net Interest Income		pg 53-64